Oleh Kravets

Seattle, WA | (865) 299-0390 | kravetsoleh4991@gmail.com | https://www.linkedin.com/in/oleh-kravets/ | https://github.com/olehkravets4991 | https://portfolio-olehkravets.onrender.com/

Full Stack Developer

Highly motivated and results-oriented marketing professional with a proven track record in developing and executing effective marketing campaigns. Skilled in market research, brand management, and digital marketing strategies. Committed to driving brand awareness and increasing customer engagement through innovative and data-driven approaches.

Skills

Languages: Python, JavaScript, HTML, CSS

Frameworks: React, Express.js, Django

Databases: PostgreSQL, MongoDB

Interpersonal Skills: Account Management, Relationship Building, Communication, Customer Service, Sales and Upselling, Strategic Thinking, Problem Solving

Projects

Game Of Thrones Search

Web Application | JavaScript, HTML, CSS

- Created a web application that allows users to search for information related to the Game of Thrones universe.

- Integrated external APIs to fetch and display real-time data, enhancing user experience.

- Designed and implemented responsive front-end UI, ensuring accessibility across various devices.

- Implemented user authentication and authorization for personalized user experiences.

Client List Management System

Web-Based System | JavaScript, Node.js, Express.js, MongoDB

- Developed a web-based system for managing client information efficiently.

- Utilized API integration to fetch and display client data from external sources.

- Implemented robust data validation and error handling to ensure data accuracy.

- Enhanced security measures to protect sensitive client information.

Movie Star

Web Application | JavaScript, React, MongoDB

- Designed and developed MovieStar, an app that allows users to save their favorite movies with details such as title, year released, poster image, and personal movie ratings.

- Implemented a user-friendly interface with features for adding, editing, and deleting movie entries.

- Utilized MongoDB for efficient data storage and retrieval.

- Implemented user authentication and role-based access control for secure user accounts.

Professional Experience

Account Manager at Morning Star Transport   09/2021 - 08/2023

Seattle, WA

- Managed client relationships, resulting in increased client retention and upsell opportunities.

- Oversaw a portfolio of 200+ accounts and consistently met or exceeded sales targets.

- Acted as the main point of contact for client inquiries and effectively resolved issues.

- Collaborated with cross-functional teams to develop and execute successful marketing campaigns, resulting in a 20% increase in annual revenue.

Real Estate Agent at EXP Realty   10/2020 - 08/2023

Seattle, WA

- Conducted successful real estate transactions through in-depth market knowledge and effective negotiation skills.

- Built a strong client base through networking and strategic marketing efforts.

- Listed and marketed residential properties for sale, optimizing property exposure through social media marketing and virtual tours.

- Negotiated purchase offers on behalf of clients, ensuring favorable terms and closing deals on average 10% below market value.

Education

Full Stack Developer, General Assembly, NY, USA   October 2023

- Completed a 420+ hour program focused on product development fundamentals, object-oriented programming, MVC frameworks, data modeling, and team collaboration strategies.

Bachelor of Medicine, Ternopil State Medical University, Ternopil, Ukraine   June 2014