# Linda Olela

Assistant Sales Manager International Sales Customer & Sales Support Brand Ambassador



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### **Curriculum Vitae (CV)**

#### Personal Information

Birthdate/-place 28.10.1990 in Usain Gishu, Kenya

Nationality German / Kenyan

Family Status single

### **PROFILE SUMMARY**

Trailblazing professional with a unique combination of technical expertise, international sales leadership, and cultural representation. As the first African Brand Ambassador for a 200-year-old German company, I inspire inclusivity and innovation. Recently certified in Harvard's CS50x program, I am advancing my career in technology and business analysis, using data-driven solutions to drive global impact and efficiency

**CORE COMPETENCIES** 

Leadership & Representation Brand Promotion, Cross-cultural communication, team leadership

Programming & Development Python, JavaScript, SQL, Flask, HTML, CSS

Data Analysis & Visualization Microsoft Fabric, Excel, Power BI, Power Query

Business Acumen Project Management, Client Engagement, Corporate Strategy

Soft Skills Problem-solving, Communication, Adaptability, Multitasking

**EDUCATION** 

08.2023 – 12.2024 Harvard's CS50 Part-time Study (Introduction to Computer

Science & Artificial Intelligence)

Main Focus: Algorithms, C, Arrays, Memory, Data Structures, Python, Artificial

Intelligence, SQL, HTML, CSS, JavaScript, Web development

Achievement: Certificate in Computer Science (Introduction to CS and AI)

03.2022 – 15.12.2023 Europäische Hochschulverbund GmbH, Hamburg Part-time

**Study in Commerce (Handelsfachwirtin)** 

Main Focus: Corporate Management, Trade Marketing,

Leadership, Communication & Cooperation, Procurement & Logistics

Academic Degree: Handelsfachwirtin (IHK, Frankfurt am Main)

08.2017 – 01.2020 J.T. Ronnefeldt KG, Frankfurt am Main

Apprenticeship as a Retail Clerk

Professional Qualification: Retail Clerk (IHK)

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### WORK EXPERIENCE

10.2024 - to date

- J.T. Ronnefeldt KG, Frankfurt am Main Brand Ambassador
- Pioneered as the first African Brand Ambassador, representing the company on German national television (QVC Germany) and promoting inclusivity.
- Demonstrated leadership by inspiring representation and showcasing the cultural relevance of Ronnefeldt products to a diverse audience.
- Leveraged communication skills to enhance brand visibility and customer engagement, reenforcing global appeal.
- Enhanced the brand's inclusivity and cultural relevance while promoting products to a wide and varied audience.

05.2022 - to date

J.T. Ronnefeldt KG, Frankfurt am Main Assistant

### Sales Manager International Sales

- > Spear-headed data-driven projects, utilizing tools like Power BI and Excel to create actionable insights and interactive dashboards.
- Led cross-functional initiatives to streamline processes, enhance customer experience and drive sales growth.
- Fostered relationships with international clients, resulting in increased customer satisfaction and loyalty.

07.2019 - 06.2022

J.T. Ronnefeldt KG, Frankfurt am Main

### **Assistant Store manager**

Managed a team of 9- to 12-Teammembers, and implemented quality management measures, and driving operational efficiency.

08.2017 - 01.2020

J.T. Ronnefeldt KG, Frankfurt am Main

Apprenticeship as a Retail Clerk

Professional Qualification: Retail Clerk (IHK)

09.2016 - 08.2017

J.T. Ronnefeldt KG, Frankfurt am Main

**Part-time Employee** 

### PROJECTS AND ACCOMPLISHMENTS

Brand Representation Represented Ronnefeldt on QVC Germany, showcasing leadership & communication

skills on national television.

**Process** Automation Automated data management tasks, significantly reducing operational inefficiencies and saving time

Flask Web Application Developed a stock trading application featuring real-time price updates and user authentication, demonstrating technical and problem-solving abilities.

Portfolio Website

scan here:



Designed a personal portfolio site showcasing my professional achievements, projects, and skills, enhancing personal branding.