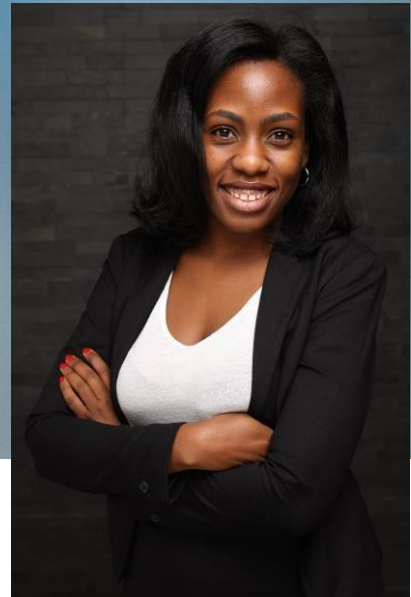# Linda Olela

Assistant Sales Manager International Sales

Customer & Sales Support

Berliner Straße 226 | 63067 Offenbach am Main

olelalinda@gmail.com | 0176 22999098

Curriculum Vitae (CV)

PERSONAL INFORMATION

Birthdate/-place	28.10.1990 in Usain Gishu, Kenya
Nationality	German / Kenyan
Family Status	single

PROFILE SUMMARY

An ambitious and detail-oriented professional transitioning from a successful career in international sales and customer support to the IT industry. Currently advancing technical skills through Harvard's CS50 program, with strong proficiency in Python, SQL, data analysis, and project management. Demonstrates a passion for technology, data-driven decision-making, and problem-solving. Seeking a challenging role in IT to apply analytical, programming, and project management skills to drive innovation and efficiency.

CORE COMPETENCIES

Programming Languages	Python, C, SQL, JavaScript
Data Analysis & Visualization	Microsoft Excel, Power BI, Power Query
Web Development	HTML, CSS, JavaScript
Project Management	Process Automation, Cross-functional Collaboration, Client Engagement
Technical Skills	Algorithms, Data Structures, Database Management
Soft Skills	Team Leadership, Communication, Problem-Solving, Multitasking

EDUCATION

08.2023 – 12.2024	Harvard's CS50 *Part-time Study (Introduction to Computer Science & Artificial Intelligence)* ‣ Main Focus: Algorithms, C, Arrays, Memory, Data Structures, Python, Artificial Intelligence, SQL, HTML, CSS, JavaScript *Academic Degree: Computer Science (Harvard University)*
03.2022 – 15.12.2023	Europäische Hochschulverbund GmbH, Hamburg *Part-time Study in Commerce (Handelsfachwirtin)* ‣ Main Focus: Corporate Management and Control, Trade Marketing, Leadership, Personnel Management, Communication & Cooperation, Procurement & Logistics *Academic Degree: Handelsfachwirtin (IHK, Frankfurt am Main)*
08.2017 – 01.2020	J.T. Ronnefeldt KG, Frankfurt am Main *Apprenticeship as a Retail Clerk* *Professional Qualification: Retail Clerk (IHK)*

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WORK EXPERIENCE

05.2022 – to date J.T. Ronnefeldt KG, Frankfurt am Main *Assistant*
Sales Manager International Sales

- Data Analysis and Visualization: Leveraged Microsoft Excel & Power Query and Power BI to query, transform and visualize data, creating interactive dashboards for data-driven decision-making.
- Project Management: Led cross-functional projects to improve processes, streamline operations and enhance customer engagement.
- Client Relationship Management: Managed relationships with international clients, increasing sales and customer satisfaction through data-driven insights.

07.2019 – 06.2022 J.T. Ronnefeldt KG, Frankfurt am Main
Assistant Store manager

- Managed and developed a team of 9- to 12-Teammembers, designed seasonal campaigns, and implemented quality management measures, showcasing strong leadership and operational skills.

08.2017 – 01.2020 J.T. Ronnefeldt KG, Frankfurt am Main
Apprenticeship as a Retail Clerk
Professional Qualification: Retail Clerk (IHK)

- Focused on customer consultation, sales, and inventory management, developing a foundation in client services and operational efficiency.

09.2016 – 08.2017 J.T. Ronnefeldt KG, Frankfurt am Main
Part-time Employee

PROJECTS AND ACCOMPLISHMENTS

Flask Web Application Developed a stock trading application with real-time price updates and user authentication.

Portfolio Website scan here: Created a professional portfolio website showcasing my projects, skills, and achievements, enhancing my personal brand.

ADDITIONAL SKILLS AND KNOWLEDGE

Programming Language	Python, C, SQL, JavaScript
Data Visualization	Microsoft Fabric, Excel
Englisch	Mother tongue
German	Fluent in word and writing