

Business Assessment Report

Firm Performance Relative To Firm Goals and Peer Group Benchmarks (note: All Firm Financial values are annualized)

Firm Financials	Your Firm	Benchmarks
Total Firm AUM		
Total Clients		
Recurring Revenue		
Total Revenue		
Total Expenses		
Operating Profit		
Projected Annual Growth Rate		

Peer Group



Value Maximization Index[™]
Firm Relative to Peer Group Benchmark

Valuation Range Firm Relative to Peer Group Benchmark

Managing Your Practice	Marketing Your Business
Optimizing Your Operations	Empowering Your Team

Key Performance Indicators (KPIs): Firm Performance Relative to Goals and Peer Group Benchmarks

Metric	Benchmarks
Recurring Revenue per Client	
Recurring Revenue per Advisor	
Total Revenue per Client	
Total AUM per Client	
Total AUM per Advisor	
Profit per Client	
Profit as a % of Revenue	
Clients per Advisor	
Revenue as BPS on Assets	

Goal tracking is available for AssetMark advisors. Contact your AssetMark Regional Consultant now.

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