



Credits and Collections; The Factors Involved and the Methods Pursued in Credit Operations a Practical Treatise

By T J Zimmerman

Not Avail, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book ***** Print on Demand *****.This historic book may have numerous typos and missing text. Purchasers can download a free scanned copy of the original book (without typos) from the publisher. Not indexed. Not illustrated. 1904 Excerpt: .No financial report is, therefore, complete without a statement of sales and expenses. A credit man should get all information possible regarding a customer. The first source of information as being the easiest and quickest Credit Information of access, is the rate books of the large national commercial agencies, where can be found the capital and credit rating of every merchant. The next most common source of information is special reports from these agencies, which give detailed statements of the character, resources and situation of a business man. These reports are of value, for they give certain definite data and specific facts, and sometimes include a sworn and signed statement from the man investigated. But these reports are rarely fresh, they are revised confessedly only twice a year, and then undergo a process of rehashing rather than revising. The service of these agencies is...



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