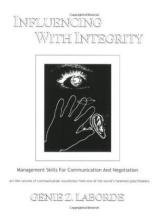
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INFLUENCING WITH INTEGRITY: MANAGEMENT SKILLS FOR COMMUNICATION AND NEGOTIATION



Crown House Publishing. Paperback. Book Condition: new. BRAND NEW, Influencing with Integrity: Management Skills for Communication and Negotiation, Genie Z. Laborde, This text is concerned with the psychology of communication. It uses techniques derived primarily from NLP to create state-of-the-art skills which the reader can use to improve any interaction. Chapters cover outcomes, rapport, sensory acuity, meetings and negotiation.

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- Authored by Genie Z. Laborde
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Reviews

This publication is definitely not straightforward to begin on looking at but quite fun to see. It really is loaded with wisdom and knowledge You will not really feel monotony at anytime of your own time (that's what catalogs are for relating to should you check with me).

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