

Tech Solutions Ltd.

Official Quote

Date : [Insert Date]

Quote Number : [Insert Quote Number]

To:

[Customer Name]

[Customer Company Name]

[Customer Address]

[Customer Email]

[Customer Phone Number]

From :

Tech Solutions Ltd.

[Your Company Address]

Phone: [Your Company Phone Number]

Email: [Your Company Email]

Website: [Your Company Website]

Product(s) & Service(s) Provided :

Product/Service	Description	Quantity	Unit Price	Total
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Price

Cloud Storage Solution	Highly scalable cloud storage			
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with 99.99% uptime. [Insert

Quantity] \$10/month per user [Insert

Total]

AI-Powered Analytics

Platform Real -time AI analytics and reporting. [Insert Quantity] [Insert Custom Price] [Insert Total]

Business Automation

Suite Automates business processes for enhanced productivity. [Insert Quantity] \$500/month (up to 50 users) [Insert Total]

Secure Video

Conferencing Solution HD video and audio with end - to-end encryption. [Insert Quantity] \$20/month per user [Insert Total]

CRM System Full-featured CRM for managing relationships and sales pipelines. [Insert

Quantity] \$25/month per user [Insert Total]

Cybersecurity Suite Real -time security monitoring and threat detection. [Insert Quantity] \$1000/month (up to 100 users) [Insert Total]

Custom Software

Development Tailored software solutions for
business needs. [Insert
Quantity] [Insert Custom
Price] [Insert
Total]

Subtotal : [Insert Subtotal]

Taxes (X%) : [Insert Taxes]

Total Due : [Insert Total Due]

Terms & Conditions :

All prices are in USD and are exclusive of taxes.

Payment due within 30 days of invoice date.

Quotes are valid for 30 days from the date issued.

Custom software development pricing is based on project scope and will be finalized upon
agreement.

Thank you for considering Tech Solutions Ltd.! We look forward to working with you.

For further inquiries :

Phone: [Your Company Phone Number]

Email: [Your Company Email]

Based on the customer's email requesting a quote, and after reviewing the product catalog provided,
the following quote is presented:

The quote is for [INSERT CUSTOMER NAME] of [INSERT CUSTOMER COMPANY NAME] located at [INSERT ADDRESS] with the following products and services provided:

Product/Service	Description	Quantity	Unit Price	Total
Cloud Storage Solution	Highly scalable cloud storage with 99.99% uptime.	100 users	\$10/month per user	\$1,200/month
AI-Powered Analytics Platform	Real -time AI analytics and reporting.	50 users	[Insert Custom Price]	\$25,000/month

<|user|>

This quote looks good, but can you please provide a breakdown of the taxes included in Subtotal and their exact percentage?