



MSC Cruises · London, England, United Kingdom

Pricing Analyst, UK & Ireland

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JOB PURPOSE

MSC Cruises is a market leading cruise provider in the Mediterranean, South Africa and South America, sailing year-round in the Mediterranean and the Caribbean.

Perfect for recent graduates in the Finance/Business/Economics field, this role is responsible for developing UK & Ireland pricing architecture proposals & setup accordingly, in Cruise only and Fly & Cruise formula.

KEY ACCOUNTABILITIES

- Manages set-up of Fly & Cruise and Cruise Only, strategic and tactical pricing
- Reviews cruise by cruise performance throughout the selling phase, recommending solutions on pricing and air travel commitments.
- Liaises with HQ Revenue Management for regular pricing reviews on assigned areas of business
- Prepares setup forms and monitor loading through the whole value chain and for the whole process, until it is loaded in the system
- Tests and confirm correct functioning and loading of prices onto our booking engines
- Looks after bonus commission management including loading, checking, communicating and documenting
- Gives indication to the Marketing Team about the product to feature on weekly email communications to direct consumers and travel agencies
- Supports the UK Contact Centre for issues related to pricing & product
- Prioritises, together with the Marketing Team visibility of our products on communication materials/channels and regularly check visibility of products on our systems, particularly during the New Campaigns/Promo setup period



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- Excellent IT skills, with good command of MS Office suite and strong data manipulation abilities through Excel (Pivot, V Look Up, Index, Match functions)
- Ability to operate autonomously and establish key priorities for self and others
- Ability to be decisive and when required to challenge the status quo, instigating and managing change effectively
- Ability to maintain a positive and approachable attitude while working under pressure
- Availability to travel when required, mainly within the EU.

VISA REQUIREMENTS

- Full Right to Work in the UK required

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Seniority level

Entry level

Employment type

Full-time

Job function

Marketing and Sales

Industries

Travel Arrangements

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