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Universal Orlando Resort

Analyst, Hotel Pricing

- **\$** Competitive
- Orlando/Florida
- Full-Time

Job Description

^

Req#: 312974

Universal Orlando Resort believes in-person collaboration is key to our success. Many of our Team Members work in a hybrid capacity, contributing from the workplace a minimum of three days per week. Some remote opportunities are available within specific departments. There are also roles that require being on-site full time. You'll learn more about this during the application process.

JOB SUMMARY: Creates and implements pricing strategy for the hotels at Universal Orlando and conducts a wide variety of financial analyses and reporting.

MAJOR RESPONSIBILITIES:

- Develop price recommendations for both leisure and group rate programs utilizing elasticity models, trend analysis, and competitive comparisons.
- Monitor and evaluate effectiveness of current and past rate programs in order to guide pricing decisions.
- Prepare/update pricing plans and schedules for marketing needs.
- Complete ad hoc analyses relating to pricing opportunities across all of the resort hotels.
- Understands and actively participates in Environmental, Health & Safety responsibilities by following established UO policy, procedures, training and team member involvement activities.
- Performs other duties as assigned.

EDUCATION: Bachelor's Degree required.

EXPERIENCE: 3+ years of experience in pricing role; or equivalent combination of education and experience.

ADDITIONAL INFORMATION: Carries out supervisory responsibilities in accordance with the organization's policies and applicable laws.

Your talent, skills and experience will be rewarded with a competitive compensation package.

About the company

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