Good evening, everyone! Thank for coming to our presentation! We are the team of the company Linkalot. My name is *Victoria*, I’m one of the founder of the company. Today we want to tell you about us. You can then decide if you would like to invest to our company.

First I’ll give you some basic information.

We were founded in Noxton, London in 2017. That’s where we are currently based. But members of our team live all over the world (Belarus, USA, France, Australia and some others). We are young, fast-growing company. We make and sale social networking programs for young professionals aged 25-40. These programs provide social interaction of workers. Now lets talk about financial performance. *Tatsiana*

Thanks *Victoria*. Hello everybody. My name *Tatsiana*. I’m financial director of Linkalot. Please take a look at the chart. It shows our financial performance over a 3-year period. (рассказать таблицу)

|  |  |
| --- | --- |
| Turnover | Over 900 000 |
| Net profit | 470 000 |
| Amount invested | 200 000 euros |
|  |  |
|  |  |
|  |  |

What’s the key of our success? A word to Lyuba.

Thanks Tatsiana! Hi, my name is Lyuba. I’m product manager of Linkalot. I’ll tell you about the reasons for our success. First of all, we have a very talented, creative, young team. Our engineers have experience in such world-famous companies as Google, Yandex, Fitbit, Facebook. There is no such thing that they couldn’t do. Also our sales managers are impressive. They work in different countries. That ‘s why our clients are companies from all over the world. And finally among employees

the company's satisfaction index is extremely high. We try very hard to create ideal working conditions. Staff turnover is below two percent. We believe that happy employees are the key to the company's success. Now lets talk about our future plans. *Olga*

*Thanks Lyaba Hello everybody. My name is Olga. I’m* the CEO of Linkalot. I want to tell you about our next projects. In our time, the vector of doing business has changed. More and more companies go online. The need for programs providing social interaction of workers has increased significantly. Our current clients have made a request to develop new programs. We also have developed 4 new concepts ourselves. As a result, we want to develop 10!! new programs. The development will require 1 million investments. We have an impressive experience, we already have buyers of our programs, so we are confident in further success.

Well, I hope you’ll be interested to learn more about our company. Thanks very much for listening to our presentation. Are there any questions?