

# Olivia Martinez

Fullstack Web Developer

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## Education

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California State University, Fullerton

Jun 2022

*Bachelors of the Arts, English*

*Bachelors of the Arts, Philosophy*

Santiago Canyon College, Orange

May 2019

*Associates of Arts, English*

*Associates of Arts, Liberal Arts*

*Associates of Science, Liberal Arts*

## Projects

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### VentiUno

*Python, Django, CSS, HTML, SQLite, Javascript*

- Developed a user-friendly Blackjack web application using Django.
- Utilized Django's template engine to create dynamic web pages, enhancing user interaction.
- Incorporated Animate.css animations to enhance card playing effects.
- Implemented htmx into web application for smooth SPA-style interactions.
- Designed interactive poker chips with CSS and Javascript for betting.

### Youtube Playlist Finder

*Python, Javascript, SQLite*

- Developed a Python terminal application that searches for all songs in a video playlist mix.
- Implemented a SQLite database to decrease calls and load times from API interactions.
- Constructed an interaction layer between Javascript-bound API calls and Python using JSON notation.

## Experience

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Connie Hwang State Farm Agency, Fullerton

Aug 2021 to Present

*Office Clerk, Team Associate*

- Produced sales leads for State Farm and US Bank product lines and initiatives.
- Developed product management routines and guidelines for licensed staff.
- Provided translation services to meet the needs of Spanish-speaking clients.
- Documented client interactions and set reminders for follow-ups, tasks, and appointments.

Almador Inc., Westminster

Jun 2012 to Aug 2019

*Office Clerk, Sales Management*

- Maintained sale prices for 64,000 products across multiple sales channels.
- Implemented weekly sales forecasting for 1,000 products on Amazon FBA.
- Reconciled Amazon listing discrepancies and provided additional product hazard information.
- Forecasted vendor order sheets for new products based on relevant consumer trends.
- Captured high-quality product images to ensure accurate representation of product listings.

*Warehouse Worker*

- Directed several shipping teams to complete shipments ranging from box to LTL freight shipments.
- Maintained a monthly accurate inventory stock of 1,000-1,500 products.
- Processed 1,000 daily customer orders from picking, packaging, to shipping.
- Verified incoming shipment invoices and updated them into current stock.
- Updated records of deprecated products and created records of new products.