## About me

#### I am...

I am versatile and passionate about marketing, AI, design, and digital innovation. I love creating meaningful experiences by combining strategy and technology.

### I'm most proud of...

Being a father to two fantastic children. Also, recently completing my degree in Communication Sciences after a more technical career path. I've also written several novels, primarily detective stories – look for "Il commissario Negri" published by Fratelli Frilli.

#### I'm proficient in...

Mixpanel, Looker, Miro, Asana, Jira, Customer.io, ChatGPT, Claude, Figma, HTML, CSS.

## I also have experience in...

Git, FlutterFlow, Storybook, SQL, Javascript

## Not my cup of tea

Focusing solely on analysis and being distant from delivery, developers, and designers. I love getting hands-on involvement.

## **Education**

# Bachelor's Degree in Communication Sciences and Digital Media

2024, Università degli Studi Marconi, Rome

#### the Project Management Lab®

2018, Agile Scrum, Kanban and Waterfall certification, Milan

## **CSS IWA Educational course**

2010, 3WC school, Milan

## **Web Graphics Technician**

2003 - 2005, Galdus, Milan

## Perito Informatico

2002, ITIS E. Mattei, San Donato Milanese

## References

## Riccardo Galimberti

Director of Engineering Operations Docebo

riccardo.galimberti@docebo.com

## Work experience

2022 - Present: Docsity

- Business Analysis and SEO: conducted in-depth digital market analysis, implementing effective SEO strategies and managing positioning campaigns using specialized tools like Semrush. Developed and optimized web content to maximize online visibility.
- Project management and technological innovation:
  managed complex technological implementation
  projects, including AI solutions integration into the
  platform. Coordinated cross-functional teams to achieve
  strategic goals within established timelines and budgets
- Data analysis and funnel optimization: used advanced analytics tools to analyze user behavior and optimize conversion funnels, achieving significant performance improvements (+15% conversion rate). Defined KPIs and implemented data-driven strategies for continuous improvement

roadmap

budget management

team leadership

## 2019 - 2022: Docebo

A fundamental experience that showed me what it means to work for a major tech company. Initially served as **Product**Owner, then promoted to Product Manager. Managed the implementation of new features and oversaw the integration between Docebo's ecommerce platform and AWS paid courses.

## 2014 - 2019: Pearson

Professional experience that allowed me to experiment with initial **managerial** and **coordination roles**. Started as a frontend developer, progressed to **UI/UX lead**, and finally **became Scrum Master**.

#### 2004 - 2014: RCS and Seat Pagine Gialle

Developed technical expertise in frontend development, **HTML**, **CSS**, and **Javascript**. Also gained knowledge in **PHP** and **MySQL**.

#### Franco Bernazzoli

CIO former Pearson f.bernazzoli@gruppolascuola.it

### Giacomo Grimoldi

Digital Learning Strategist former Pearson giacomo.grimoldi.work@gmail.com

I authorize the processing of my personal data present in the curriculum vitae in accordance with Legislative Decree 2018/101 and GDPR (EU Regulation 2016/679)