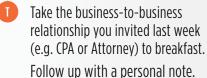
## BUSINESS OVER BREAKFAST

Watch this week's video.  $\bigcirc$ Take the business-to-business  $\bigcirc$ relationship you invited last week (e.g. Lender) to breakfast. Follow up with a personal note. 0 Take the business-to-business 0 relationship you invited last week (e.g. Financial Planner) to breakfast. Follow up with a personal note. 0 Send out the eReport to your 0 entire database (see resources). Take the business-to-business relationship you invited last week (e.g. Insurance Agent) to breakfast. Follow up with a personal note. 0 If you've decided to host a party, finalize headcount and confirm with vendors/entertainment. Host this week.



Follow up with a personal note.

Get together with your Blitz Buddy for breakfast (or Skype) and celebrate!

Visit Blitz Central to check off your action steps and record your total numbers on the next page.

Email your Blitz results to Brian at brianb@buffiniandcompany.com.

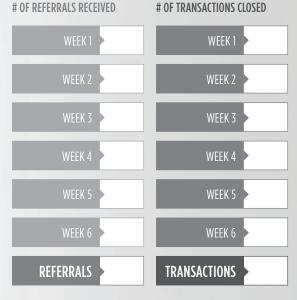
# OF TRANSACTIONS CLOSED

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## CONGRATULATIONS!





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