

## WEEK 10 / CROSSING THE FINISH LINE

- M** Watch this week's video on Blitz Central. ☐  
Pop by with a gift for any client you've closed a transaction with. ☐
- T** Write a note to each person you popped by yesterday. ☐  
Join a Buffini Group in your local area. ☐
- W** Call all clients who've sent you a referral to thank them (give them a progress report and follow up with a note and gift card). ☐
- T** Reward yourself for completing the Blitz (a weekend away, a day off, or simply paying off a bill). ☐



- F** Call your Blitz Buddy to review wins, losses and best practices during the program. ☐

Visit Blitz Central to check off your action steps, and record your total numbers on the next page. ☐

Email your Blitz results to Brian at [brianb@buffiniandcompany.com](mailto:brianb@buffiniandcompany.com). ☐

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TOTAL WEEKLY ACTIVITIES

# OF REFERRALS RECEIVED

# OF TRANSACTIONS CLOSED

[buffiniandcompany.com/blitzcentral](http://buffiniandcompany.com/blitzcentral)

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# SUMMARY

### # OF ACTIVITIES COMPLETED

PREP WEEK	/7
WEEK 1	/26
WEEK 2	/25
WEEK 3	/15
WEEK 4	/7
WEEK 5	/12
WEEK 6	/9
WEEK 7	/11
WEEK 8	/8
WEEK 9	/9
WEEK 10	/9
<b>ACTIVITIES</b>	<b>/137</b>

Congrats on finishing the Blitz!



### # OF REFERRALS RECEIVED

PREP WEEK	
WEEK 1	
WEEK 2	
WEEK 3	
WEEK 4	
WEEK 5	
WEEK 6	
WEEK 7	
WEEK 8	
WEEK 9	
WEEK 10	
<b>REFERRALS</b>	

### # OF TRANSACTIONS CLOSED

PREP WEEK	
WEEK 1	
WEEK 2	
WEEK 3	
WEEK 4	
WEEK 5	
WEEK 6	
WEEK 7	
WEEK 8	
WEEK 9	
WEEK 10	
<b>TRANSACTIONS</b>	

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