

WEEK 4 / LET'S DO LUNCH

- M** Watch this week's video on Blitz Central. ☐
- Grab breakfast, coffee or lunch with an A+ client (follow up with a note). ☐
- T** Take **1** business owner to lunch (share the chapter giveaway and follow up with a note). ☐
- W** Make a follow-up call to **10** people you sent the mailing to. ☐
- T** Grab breakfast, coffee or lunch with someone you admire and want to synergize with (follow up with a note). ☐



- F** Take **1** business owner to lunch (share the chapter giveaway and follow up with a note). ☐
- Visit Blitz Central to check off your action steps. ☐

4

TOTAL WEEKLY ACTIVITIES

/7

OF REFERRALS RECEIVED

OF TRANSACTIONS CLOSED

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