

WEEK 8 / GETTING DOWN TO BUSINESS

- M** Watch this week's video on Blitz Central. ☐
- Call business owners in your database to set up breakfast, coffee or lunch appointments for this week. ☐
- T** Take **1** business owner to breakfast, coffee or lunch (share the chapter giveaway and follow up with a note). ☐
- W** Take **1** business owner to breakfast, coffee or lunch (share the chapter giveaway and follow up with a note). ☐
- Join a business networking organization in your area (see Blitz Central for details). ☐
- T** Take **1** business owner to breakfast, coffee or lunch (share the chapter giveaway and follow up with a note). ☐



- F** Take **1** business owner to breakfast, coffee or lunch (share the chapter giveaway and follow up with a note). ☐
- Visit Blitz Central to check off your action steps. ☐



8

| | |
|--------------------------|----|
| TOTAL WEEKLY ACTIVITIES | /8 |
| # OF REFERRALS RECEIVED | |
| # OF TRANSACTIONS CLOSED | |

buffiniandcompany.com/blitzcentral