

# Brian's Recommended Reading List.



## Business

1. Outliers - Malcolm Gladwell
2. The Tipping Point - Malcolm Gladwell
3. Takin' Care of Business - Brian Buffini & Joe Niego

## Personal

1. The Top Five Regrets of the Dying - Bronnie Ware
2. Psycho-Cybernetics - Maxwell Maltz
3. A Better Way to Live - Og Mandino
4. Mastery - George Leonard
5. How to Win Friends and Influence People - Dale Carnegie

## Financial

1. Smart Women Finish Rich - David Bach
2. Free to Choose - Milton & Rose Friedman
3. The Intelligent Investor - Benjamin Graham
4. The Richest Man in Babylon - George S. Clason

## Sales & Productivity

1. Getting Things Done - David Allen
2. Making it all Work - David Allen
3. The Greatest Salesman in the World - Og Mandino
4. The Greatest Miracle in the World - Og Mandino
5. Work by Referral. Live the Good Life! - Brian Buffini & Joe Niego

## Spiritual

1. The Greatest Thing in the World - Henry Drummond
2. The Kingship of Self-Control - William George Jordan
3. The One Year Bible - No author



