

WEEK 2 POPPING BY WITH A DOSE OF SUNSHINE

- M** Watch this week's video. ☐
- Pop-By **4** A+ clients. ☐ ☐ ☐ ☐
- Call to set up an **A+** client lunch for Friday. ☐
- T** Pop-By **3** current leads. ☐ ☐ ☐
- W** Write personal notes to all those you popped by on Monday and Tuesday. ☐ ☐ ☐ ☐ ☐ ☐
- T** Pop-By **3** fellow agents to brainstorm and network. ☐ ☐ ☐
- Write a follow-up personal note to each. ☐ ☐ ☐



If you've decided to host a party, send out invitations.



- F** Take the **A+** client you called on Monday to lunch. ☐
- Follow up with a personal note. ☐
- Check in with your Blitz Buddy and check off your weekly action steps in Blitz Central. ☐ ☐

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TOTAL WEEKLY ACTIVITIES

OF REFERRALS RECEIVED

OF TRANSACTIONS CLOSED

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