

# WEEK 6 BUSINESS OVER BREAKFAST

- M** Watch this week's video. ☐
- Take the business-to-business relationship you invited last week (e.g. Lender) to breakfast. ☐
- Follow up with a personal note. ☐
- T** Take the business-to-business relationship you invited last week (e.g. Financial Planner) to breakfast. ☐
- Follow up with a personal note. ☐
- W** Send out the eReport to your entire database (see resources). ☐
- Take the business-to-business relationship you invited last week (e.g. Insurance Agent) to breakfast. ☐
- Follow up with a personal note. ☐



If you've decided to host a party, finalize headcount and confirm with vendors/entertainment. Host this week.



- T** Take the business-to-business relationship you invited last week (e.g. CPA or Attorney) to breakfast. ☐
- Follow up with a personal note. ☐
- F** Get together with your Blitz Buddy for breakfast (or Skype) and celebrate! ☐
- Visit Blitz Central to check off your action steps and record your total numbers on the next page. ☐
- Email your Blitz results to Brian at [brianb@buffiniandcompany.com](mailto:brianb@buffiniandcompany.com). ☐

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TOTAL WEEKLY ACTIVITIES

# OF REFERRALS RECEIVED

# OF TRANSACTIONS CLOSED

[buffiniandcompany.com/blitzcentral](http://buffiniandcompany.com/blitzcentral)

# CONGRATULATIONS!

## SUMMARY

### # OF ACTIVITIES COMPLETED

WEEK 1	/34
WEEK 2	/26
WEEK 3	/38
WEEK 4	/39
WEEK 5	/24
WEEK 6	/13
<b>ACTIVITIES</b>	<b>/174</b>

CONGRATS ON  
FINISHING THE  
BLITZ!



### # OF REFERRALS RECEIVED

WEEK 1
WEEK 2
WEEK 3
WEEK 4
WEEK 5
WEEK 6
<b>REFERRALS</b>

### # OF TRANSACTIONS CLOSED

WEEK 1
WEEK 2
WEEK 3
WEEK 4
WEEK 5
WEEK 6
<b>TRANSACTIONS</b>

6

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