

WEEK 9 / LIGHTS, CAMERA, ACTION

- M** Watch this week's video on Blitz Central. ☐
- Record and send a video message to update each current seller. ☐
- Record and send a video message to your entire database to follow up on your second mailing. ☐
- T** Record and send a video message to update each current buyer. ☐
- Call to invite a business owner to lunch on Friday. ☐
- W** Send out the eReport to your entire database. ☐
- T** Record and post a video message for social media. ☐



- F** Take **1** business owner to lunch (share the chapter giveaway and follow up with a note). ☐
- Visit Blitz Central to check off your action steps. ☐

9

TOTAL WEEKLY ACTIVITIES

OF REFERRALS RECEIVED

OF TRANSACTIONS CLOSED

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