

WEEK 2 / DIALING FOR DOLLARS

- M** Watch this week's video on Blitz Central. ☐
- Call 5 clients you did not pop by last week. ☐ ☐ ☐ ☐ ☐
- T** Write a note to each person you called yesterday. ☐ ☐ ☐ ☐ ☐
- Call to invite a business owner to lunch on Friday. ☐
- W** Call 5 more clients you did not pop by last week. ☐ ☐ ☐ ☐ ☐
- T** Write a note to each person you called yesterday. ☐ ☐ ☐ ☐ ☐
- Prep your first mailing (or upgrade to Client Direct®). ☐



- F** Take 1 business owner to lunch (share the chapter giveaway and follow up with a note). ☐ **2**
- Visit Blitz Central to check off your action steps. ☐

TOTAL WEEKLY ACTIVITIES

OF REFERRALS RECEIVED

OF TRANSACTIONS CLOSED

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