

OLUMIDE PETER, AKINWE

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PROFILE SUMMARY

Detail-oriented and logical data analyst with proven ability to communicate with both technical professionals and end users to identify and translate business requirements. 3+ years of experience driving data accuracy and integrity. Strong ability to work with teams to develop valuable process solutions to meet business objectives.

WORK EXPERIENCE

RINGO Telecommunications, Lagos (2023- Present)

Lead Data Analyst/ (Revenue Management)

- Lead data analytics, reporting and revenue planning for Airtel Business
- Track & monitor RM performance throughout the year vs targets/guardrails
- Prepare disciplined analytics and insights (combining internal and external data, financial and non-financial) to communicate / present to management.
- Prepare outline for and support the annual revenue budget process.
- Review and recommend improvements to existing revenue management functions.

GCTN Technologies, Lagos (2022- 2023)

Data Analyst

- Provided analytical support to the company by developing processes to track and monitor sales using Google Analytics and data source stored on webpage backend.
- Segmented customers using RFM analysis with Tableau, PowerBI, distinguishing customers according to their level of patronage to improve company's marketing strategies.
- Run multiple queries to extract data using SQL from inventory database to make Financial Forecasting in Excel or Python (fairly frequently).
- Personally, implemented ML Algorithms (Logistic Regression) to identify customer preferences, streamline sales to increase revenue.
- Developed automated reports from company data sources supporting executive and divisional reporting needs
- Built quarterly dashboards that display KPIs related to customer and employee performance.
- Created and presented quarterly sales reports to the management, providing insights and recommendations for optimization of sales strategies.

Alpha Publishing co. ltd (2017-2019)

Junior Data Analyst

- Cleaned, Analyzed and interpreted over 25,000 annual financial data obtained from the organization's production unit for quality RM improvement.
- Detailed financial data in spreadsheets to spot KPIs, identify trends and create revenue & profitability margin using advanced Excel and BI tools.
- Conducted regression analysis to check the effect of prices of products and other variables on the company's revenue growths as well as make source projections and expense forecasts.
- Spearheaded a major pricing restructure by redirecting focus on product cost affecting customer purchasing power and increased average sales by 20% based on insights drawn from analyzed data.
- Presented reports to the senior managements recommending areas of possible improvement for positive sales outcome.

Lagos State Material Testing and Laboratory (March 2015 – Dec 2015)

Laboratory Data Analyst (Intern)

- Data extraction and analysis from laboratory test samples, conducted on building materials for quality assurance, including development of dashboards and reports to interpret outcomes to Project managers.
- Performed statistical validation and analysis throughout research and development projects using Excel, Google sheets integrated with the company-based software to support the Research team.
- Reported analyzed data to the quality and compliance officer to check conformance to specification.
- Provided other Administrative supports as assigned by my superiors.

EDUCATIONAL QUALIFICATIONS

- Massachusetts Institute of Technology (MIT) (2023)
Postgraduate Certificate: Data Science and Machine learning
- University of Lagos, Akoka (2019-2023)
Degree in view: MSc (Hons) in Geophysics
- Ondo State University of Science and Technology, Okitipupa (2011-2016)
Degree Obtained: B.Tech (Hons) in Geophysics

SKILLS

TECHNICAL SKILLS

- **Data Analysis:** Python, Advanced Excel, Tableau, PowerBI, Google sheets, IBM Cognos, Google Analytics
- **Data Science/Machine Learning:** Python, Supervised and Unsupervised learning algorithms.
- **Mathematics for DA/DS/ML:** Statistics (Descriptive & Inferential), Probability, Calculus, Algebra.
- **Programming Languages:** Python, Html, CSS.
- **Python Packages and Frameworks:** Scikit-learn, BeautifulSoup (bs4), Pandas, NumPy.
- **Databases & Data Warehousing:** MS-SQL, Big Query, Power Query, Apache Spark with Data bricks,
- **Model Deployment & Cloud services:** GCP, AWS services, Github, Streamlit, Flask, Django.

SOFT SKILLS

Problem- solving, Time management, Communication, Curiosity, Fast learning, Leadership, Team work.

TRAINING AND CERTIFICATIONS

- Python for Data Science (IBM) 2022
- Certificate of Data Analytics Consulting Virtual Internship (KPMG) 2020

PERSONAL PROJECTS

Data Analysis/Data Science/ML (Deployed with Streamlit)

- Product Analysis Using SQL, PowerBI
- Customer segmentation using RFM Analysis with Tableau, Excel
- Logistic Regression for prediction and classification
- Support vector Machine for product quality prediction & classification
- Elastic Net, Lasso Regression model for price prediction
- Customer Segmentation using K-Means Algorithm etc.

LANGUAGE : English (Fluent)