

Thanks for applying to Dangote Group

1 message

Workable <noreply@candidates.workablemail.com>Sat, Nov 9, 2024 at 11:33 PM

To: oluwafemiojo91@gmail.com



Your application for the
Commercial Technical Analyst (Oil & Gas) job
was submitted successfully.

Here's a copy of your application data for safekeeping.

Personal information



Name	Oluwafemi Ojo
Email	oluwafemiojo91@gmail.com
Headline	Assistant Manager (Research and Analysis, Export) at DANGOTE CEMENT PLC
Date of Birth (dd/mm/yyyy)	27 March 2024
Gender	Male
Marital Status	Married
Country/ Nationality	Nigeria
Geopolitical Region (Nigerians only)	South West

State/ Region/ Province/ Department	Nigeria - Ekiti
Phone	+2347036285490
Address	No 3, Omilagba Street, Ibafo, Ogun State. Nigeria
Spoken Language - 1	English
Spoken Language - 2	Yoruba

Profile

Education

n/a - 2019	M.SC Economics UNIVERSITY OF LAGOS
n/a - 2015	B.Sc Economics UNIVERSITY OF LAGOS
n/a - 2011	OND Business Administration THE FEDERAL POLYTECHNIC
n/a - 2008	Senior Secondary Certificate CROWN SECONDARY SCHOOL

Educational certificate	B.Sc Econs.jpg
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Academic Qualification - Bachelors Degree	Yes
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Name of Institution	University of Lagos. Akoka Yaba. Lagos
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Qualification Type	Bachelor of Science
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Field of Study	Social and Management Sciences
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Grade/ Class of Degree	Second Class Honors - Upper Division
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Year Obtained	2,015
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Academic Qualification - Postgraduate Degree (if any)	Yes
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Name of Institution: University of Lagos

Qualification Type: Master of Science

Field of Study: Social and Management Sciences

Year Obtained : 2,019

Professional Certification - 1 (if any) No

Name of Professional Body N/A

Membership Status/ Level Member

Name of Professional Body: Oluwafemi Opeyemi Ojo

Experience

- 2024 - now** **Assistant Manager, Export Research/Analysis at DANGOTE CEMENT PLC (9 months)**
Provides diversified market research support for the company on trending International trade issues as they affect the export of ecompany's products and prospect across African countries.
- Provide support in managing key operations decisions, adherence to shipping activities, safety guidelines quality requirements, etc.
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 - Develop Performance Reviews of export activities from Nigeria and other African countries for Management use.
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 - Advice Export management based on findings from daily data analytics and Market findings across destination market(s).
 - Manages Dangote cement and clinker export compliance with applicable regulations, policies, and procedures.
 - Acts as Export desk official on matters relating to the Africa Continental Free Trade Area (AfCFTA) Agreement and its implication for Dangote Group's prospect in the African market.
 - Champions the export department's Risk & Control Self Assessments (RCSAs)
- 2022 - 2024** **Senior Export Analyst at DANGOTE CEMENT PLC (about 2 years)**
- Provides market research to support for the company on trending International trade issues
 - Develop monthly Performance Reviews (MPR) for Management use.
 - Engages with external high-level stakeholders to harness possible opportunities across the African market and beyond for Dangote

cement.

- Obtains relevant information on planned shipments and update shipping schedules.
- Coordinates and tracks finished goods to international destinations documents in line with the DCP procedures with clinker/cement.
- Follow up on trade financial transactions
- Coordinates alongside other shipping agencies and other relevant stakeholders on cement and clinker export to destination countries.
- Prepares annual export performance and evaluation reports and provides a forecast for the coming year.
- Develop seminar Papers for National and International Trade Conferences.
- Analyzes control reports on daily export truck locations' status.

2019 - 2022

Lead Researcher and Analyst at AFRICA INTERNATIONAL TRADE AND COMMERCE RESEARCH. ABUJA (about 2 years)

Team lead in formulating and conducting trade-related research projects.

- Developed policy briefs on trending national and international trade issues.
 - Participated in International trade policy hackathons to ensure that research contributes to broader trade development goals.
 - Provided analytical support to the company's operations and policy advice to government agencies and other partners to improve national policy on trade.
 - Engaged in market access research for Nigeria's primary product lines in the Oversea Market
 - Prepared comprehensive reports with in-depth analyzes of the measures affecting trade and the policy formulation process in Nigeria and other African countries.
 - Analyzed weekly trade polls for the African continent on diverse trade-related issues with special relevance to trending trade issues across the African continent.
 - Wrote and published trade articles to advance the development of international trade both in Nigeria and in other African countries.
 - Worked with team on the development of a database on Geographical Indications mapping for Nigeria.
- Undertook report writing on the operational performance of Nigeria Ports.

2019 - 2019

Research Associate at KAINOEDGE CONSULTING LIMITED (5 months)

- Developed report and analyzed household expenditure in Lagos and Port-Harcourt based on data collected from a pilot field survey
- Analysed market data using relevant software for corporate use.
- Used analytical tools in interpreting economic data for meaningful economic insights
- Co-developed field research instruments for household survey
- Undertook project on research writing and analysis on macroeconomics, monetary and corporate issue

- Contributed to the preparation and writing of reports on market findings.

2019 - now

Researcher and Data Analyst at INDEPENDENT RESEARCHER. LAGOS (almost 6 years)

- Developed economic reports on a quarterly, mid-year and annual basis.
- Researched on trending domestic and global economic issues
- Designed Instruments for field Survey.
- Developed monthly reports on equity and fixed-income market performance.
- Performed economic, financial and market data analysis
- Performed economic forecasting and developed economic outlooks
- Performed data wrangling, analysis, visualisation and insightful interpretation of cross-cutting economic research
- Conduct literature reviews and assess relevance/quality of findings to informed policy design
- Work in collaboration with external firms who may provide expert advice, conduct economic analyses.

2016 - 2017

NYSC_Account Officer at DEEPER LIFE HIGH SCHOOL (about 1 year)

- Prepared and computed staff pensions with schedules for various PFAs and remitted pension backlogs.
- Prepared statement of account at the end of each term.
- Contributed to the preparation of periodic reports and analyses.
- Prepared monthly bank reconciliation Statements.
- Trained, and mentored new staff on the job
- Prepared monthly tax remittance schedules (PAYE) and computed withholding tax.
- Analyzed Data using Excel.

Work Experience: Dangote Cement Plc

**Name of
Company/
Organization - 1**

Position Held (job title) Assistant Manager, Export Research/Analysis

Reporting to (job title) Super visor Group Executive Director, Export & International Trade

Dates (from when to when) March 2024 till date

Work Experience: Dangote Cement Plc
**Name of
Company/
Organization - 2**

Position Held (job title): Senior Researcher and Export Analyst

Reporting to (job title) Super visor: Group Executive Director, Export & International Trade

Dates (from when to when): March 2022 to March 2024

Work Experience: Africa International Trade and Commerce Research
Name of Company/ Organization - 3

Position Held (job title) : Lead Researcher

Reporting to (job title) Super visor : Executive Director

Dates (from when to when) : December 2019 to February 2022

Total Years of Work Experience: 8

Total Years of Cognate Work Experience (Manufacturing): 3

Total Years of Cognate Work Experience (Cement): 3

Summary

With over six years of experience as an economic analyst and researcher, I specialize in market research, data analytics, and strategic insights, particularly in the African market. Holding a Master's in Economics from the University of Lagos, I have excelled in roles with Dangote Cement Plc, where, as Assistant Manager of Export Analysis & Research, I lead data-driven projects to optimize market entry, revenue generation, and regulatory compliance across multiple African countries. My work aligns with the Africa Continental Free Trade Area (AfCFTA), enhancing product profitability and export strategies.

I have contributed to high-impact projects, including the National Survey on Geographical Indications funded by the French Development Agency. Skilled in R, SPSS, STATA, and Power BI, I translate complex data into executive insights. My commitment to continuous improvement and data-driven decision-making enables me to deliver impactful results that drive corporate goals and sustainable growth.

Resume **Oluwafemi Ojo_Updated CV.pdf****Microsoft Word** Mastery**Microsoft Excel** Mastery**Microsoft PowerPoint** Mastery**Microsoft Outlook** Mastery**Microsoft Access** Skilled**Microsoft Projects** Skilled**Microsoft Teams** Mastery**Zoom** Mastery**SAP** Mastery

Details

Cover letter

Dear Hiring Manager,

I am writing to apply for the position of Commercial Technical Analyst at Dangote Refinery and Petrochemicals. With a Master's degree in Economics from the University of Lagos and a proven record in market research, data analysis, and commercial strategy, I am confident in my ability to deliver substantial value to your team. I have long admired the dedication and attention Dangote Group applies to its commercial and technical operations, and I believe my experience and insights can contribute to furthering these goals.

In my current role as Assistant Manager of Export Analysis & Research at Dangote Cement Plc, I provide comprehensive market analysis and performance assessments for our export operations across several African countries, including Côte d'Ivoire, Ghana, and Cameroon. My work supports key strategic decisions on product distribution, profitability, and market penetration, ensuring alignment with commercial targets. I have spearheaded studies on product profitability, pricing trends, and market dynamics, using data to drive insights that maximize revenue and mitigate risks. My experience aligns with the responsibilities of the Commercial Technical Analyst role, such as conducting commercial cost analysis, profitability assessments, and providing performance reports for management.

In addition, I have led notable projects, including a Geographical Indications study funded by the French Development Agency and the European Union, and a thorough assessment of Nigeria's Export Expansion Grant program in anticipation of the African Continental Free Trade Area (AfCFTA) agreement. These projects required rigorous research and advanced data analytics, which have honed my skills in project assessment, strategic planning, and regulatory compliance.

My academic background and professional experience have equipped me with a robust technical skill set in data analysis software, including Power BI, R, SPSS, STATA, and Excel, as well as proficiency in report generation and visualization. This analytical proficiency, coupled with my commitment to delivering insights that align with commercial goals, positions me to make a meaningful impact within Dangote Refinery's commercial operations.

I am particularly drawn to this role as it offers the opportunity to apply my technical expertise in a dynamic commercial environment, where I can support the refinery in aligning output with market demand, optimizing profitability, and identifying opportunities for continuous improvement. I am eager to bring my skills in research, data analysis, and strategic planning to your team.

Thank you for considering my application. I look forward to the opportunity to discuss how my skills and experiences align with Dangote Refinery's objectives.

Sincerely,
Oluwafemi Ojo

LinkedIn ID <https://www.linkedin.com/in/oluwafemi-ojo-1a364482/>

**WhatsApp
Number** +2347036285490

**References -
Referee (1)** Alh. Sada Ladan-Baki | GED, Int'l Trade/Export Export Division,
Dangote Industries Limited, Falomo, Ikoyi. Lagos Nigeria Mobile

**References -
Referee (2)** Mr. Sand Mba Kalu | Executive Director Africa International Trade
and Commerce Research Center Court 1, 4th Avenue, Gwarinpa, A

[Withdraw this application](#)

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