Notes:

- 1. Please run the first two cells as is to load libraries
- 2. The code guides and output will help you develop your code
- 3. in case your results are not matching the previous output (left for you) this could be due to randomization and you should not worry about them
- 4. Most of the code is ready, all you need to do in fill in some parts of the codes to complete

loading Libraries

```
# run this cell as is
# Essential Libraries
import matplotlib.pyplot as plt
import numpy as np
import pandas as pd
# run this cell as is
# For data
from sklearn import datasets
from sklearn.datasets import make_blobs
# For data processing
from sklearn.preprocessing import StandardScaler
# For modeling
from sklearn.cluster import KMeans
# For evaluation
from sklearn.metrics import jaccard_score, adjusted_rand_score,
silhouette score
# Other
import sklearn.metrics.pairwise as pw
# from math import factorial
# from itertools import combinations
```

Exercise 1

1. Generate Data using Scikit learn Library

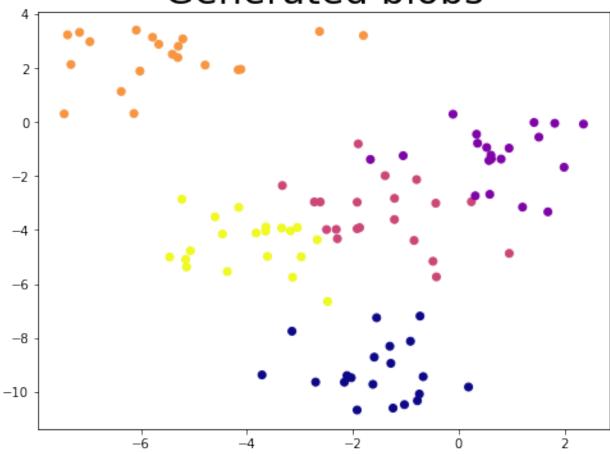
Scikit-learn has a **datasets** package that helps us generate and fetch data. Such created or fetched data can be used to evaluate our ML models. For generated data, we can control the size of the dataset (n_sample s and n_features) as well as the statistical properties of the data. In part of this exercise, we want to practice generating blobs, circles, and moons datasets.

- 1. Generate a dataset with 5 groups, each group has 20 samples(dataset1).
- 2. Generate a dataset with 5 groups, each with 50 samples and each group has its own spread.
- 3. Generate a dataset with two inscribed circles of data points, each data circle has 20 data points.
- 4. Repeat task 3 and adjust the parameters that force the inner circle to move towards the outer circle.
- 5. Generate a moon dataset, with 30 samples per group. Moreover, study the noise parameter.
- 6. Finally, for each generated dataset visualize the results using scatter plot

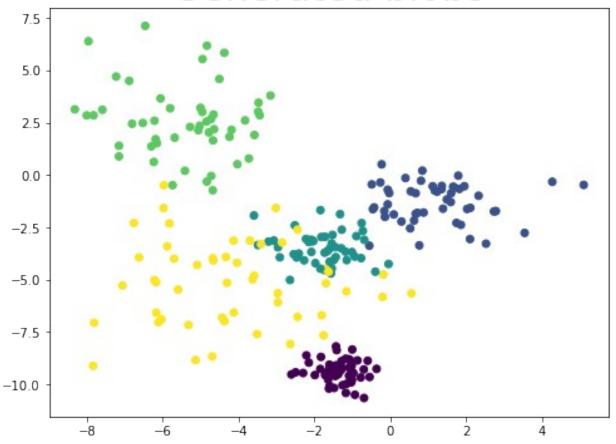
top

```
# First load the needed packages. (Note: it's already load it in the
top cell)
from sklearn import datasets
# Task 1: Done for you
X, y = datasets.make blobs(n samples=<math>100,
                                                 # 5 groups with 20
samples each that make the total points =100
                               centers=5,
                                                 # determine groups
to be generated
                               n features=2,  # determines how
many features per sample
                               cluster std = 1.0, # determines the
spread per each generated group
                               shuffle = True, # the data retuned
will be shuffled or not
                               random state=2 # for
reproducibility use the same number
                               )
# scatter plot the data and use labels to color each group's samples
# this line sets the size of the plot
plt.figure(figsize=(8,6))
# this line scatter plot the data, c=y is the color paramter, and y is
the labels
plt.scatter(X[:,0],X[:,1], c = y, cmap='plasma')
#sets the title
plt.title('Generated blobs', fontsize=30)
\#you may set the x coordinate and y coordinate labels to X and y
# finally, to show the plot
plt.show()
```

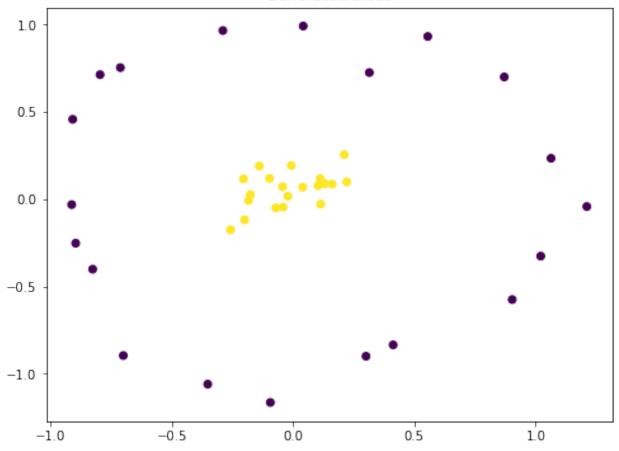
Generated blobs



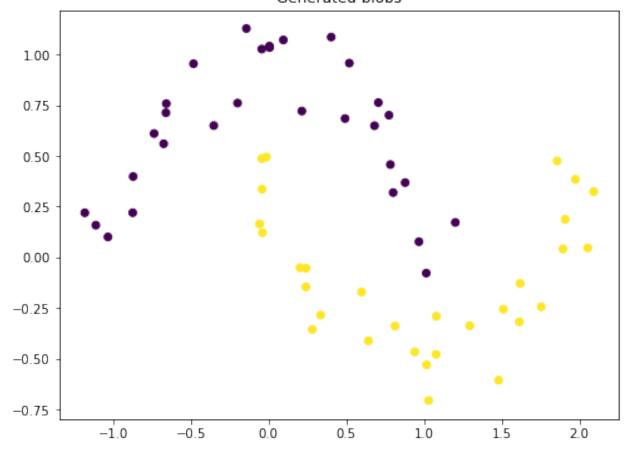
Generated blobs







Generated blobs



1. Load Benchmark dataset from Scikit learn

In this part we want to load sklearn datasets. Such data are useful to learn and test ML algorithms. Let us load and explore three different datasets.

- Load Iris dataset and find out the following:
 - Total number of samples
 - How many features the dataset has
 - what is the target variable
 - which ML methodology we can apply on this dataset (supervised, unsupervised)
- Load the Diabetes dataset and find out the following:
 - Total number of samples
 - How many features the dataset has
 - what is the target variable
 - which ML methodology we can apply on this dataset (supervised, unsupervised)
- Fetch the news group dataset from sklearn
 - Total number of samples
 - what is the target variable
 - which ML methodology we can apply on this dataset (supervised, unsupervised)

```
# 1. iris dataset:
# complete the code below if needed
# use datasets library to get the iris data
irisdata = datasets.load iris() # done for you
# extract data only from irisdata
X iris =
# extract targets values only irisdata
y iris =
# set information required as dict
, # use .shape[0]
                                      , # use .shape[1]
           'total target labels': , # use .snape[1]
'total target labels': } # hint: you can use set() to
get unique values
# let us show the results using loop
for key in datainfo:
    print(key,':', datainfo[key])
# list features names from the dataset
i = 1
print('Feature names')
for feat in irisdata. : # complete this line with target names key
    print(i, '. ', feat)
    i += 1
# diabetes dataset
# complete the following code
diabetesdata =
# extract data only from diabetesdata
X diabetes =
# extract targets values only from diabetesdata
v diabetes =
# set information required as dict
datainfo = {'total samples':
           'total features':
           'total target labels':[min(y diabetes), max(y diabetes)]
} # hint: get the min and max of the targets
# let us show the results using loop
for key in datainfo:
    print(key,':', datainfo[key])
```

```
# list features names from the dataset
print('Feature names')
i=1
for feat in diabetesdata. : # complete this line with feature names
   print(i, '. ', feat)
   i+=1
total samples: 442
total features : 10
total target labels : [25.0, 346.0]
Feature names
1 . age

    sex

3. bmi
4 . bp
5 . s1
6 . s2
7 . s3
8 . s4
9 . s5
10 . s6
```

Since the targets are continuous, the problem is ...

```
# 20newsgroups dataset
# this dataset is text, you may not be able to use it directly, but
some preprocessing/feature extraction are required.
data20news =
# extract data only from data20news
X data20news =
# extract targets values only from data20news
y_data20news =
# set information required as dict
datainfo = {'total samples':
                                                  , #the data in a
form of a list, so len will return the number of items
            'total target labels':
                                                }# hint: use set
here
# let us show the results using loop
for key in datainfo:
    print(key,':', datainfo[key])
# list target names from the dataset (topics)
print('Target names')
i=1
for topic in data20news. :
                                      # complete this line with
```

```
target names
   print(i, '. ', topic)
   i+=1
total samples : 11314
total target labels : {0, 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13,
14, 15, 16, 17, 18, 19}
Feature names
1 . alt.atheism
2 . comp.graphics
3 . comp.os.ms-windows.misc
4 . comp.sys.ibm.pc.hardware
5 . comp.sys.mac.hardware
6 . comp.windows.x
7 . misc.forsale
8 . rec.autos
9 . rec.motorcycles
10 . rec.sport.baseball
11 . rec.sport.hockey
12 . sci.crypt
13 . sci.electronics
14 . sci.med
15 . sci.space
16 . soc.religion.christian
17 . talk.politics.guns
18 . talk.politics.mideast
19 . talk.politics.misc
20 . talk.religion.misc
```

This data is not ready for modeling, it may need some feature engineering before passing it to machine learning

Exercise 2 (Kmeans Clustering)

Let's perform clustering using Kmeans algorithm on the **blob** data generated in the previous exercise.

Steps:

- 1. Load the Kmeans model from the cluster package
- 2. Initiate the Kmeans model with required parameters such as K=2 (n_clusters)
- 3. Fit the model to get results
- 4. Use a scatter plot to show clustering results by coloring each point with its label from the clustering result (y_hat).

Note: You may also check out n_clusters to 3, 4, and 5 and study the validation results (in case you finished this ex fast).

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```
# First we need to import the kmeans from cluster package
from sklearn.cluster import KMeans

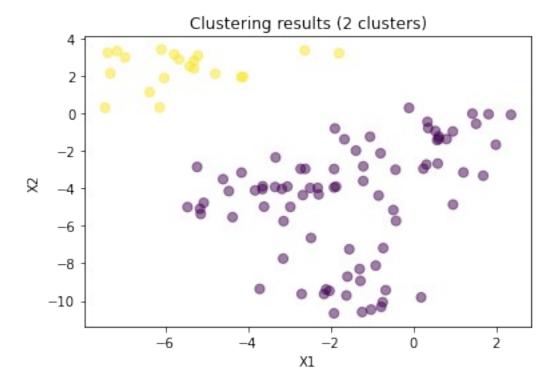
# initiate the KMeans model with k = 2 clusters,
k_means = KMeans( #write paramters and value here ) # note
n_clusters parameter is the K

# fit the configure model using the previous data X
k_means.fit( ) # fill in between brackets

# Get the estimated label (y_hat) of each point
y_hat = k_means.predict( ) # fill in between brackets

# 2.Use scatter plot to show clustering results labeled by y_pred.

# write your code here
```



Kmeans identified two clusters as configured. The first is the top yellow cluster and another at the bottom of the plot above

Return to Question List of Tasks

Exercise 3 (Evaluation External Index)

The blob dataset used in Exercise 2 was generated using Sklearn. This dataset has labels already which we can use as a ground truth. In this exercise, we want to validate our clustering results using an external index metric (homogeneity score). If the results are not satisfactory, we can repeat the clustering and improve.

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```
# we need to load the metric first
from sklearn.metrics import homogeneity_score

# We want to find out how homogenious our results compared to ground-
truth

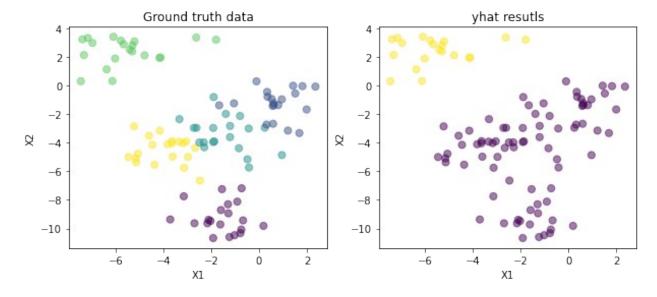
score =  # compute homogeneity score here

print('Homogenity of the clustering results is (%0.2f)'% score)

Homogenity of the clustering results is (0.31)

# To be clear, we can plot data and color them using the new labels

# write your code here to show two subplots
```



The above results showed 31% homogeneity between the ground-truth and clustering results. How can we make it better?

improve the results above 31% can be improved further using 3
clusters

```
# write your code here
# plot results

# improve the results above 31% can be improved further using 4
clusters
# write your code here
# plot results

# improve the results above 31% can be improved further using 5
clusters
# write your code here
# plot results
```

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Exercise 4 (Evaluation: Internal Index)

We can look also at the internal index for the above clustering results as an exercise. To do that, we can compute the WSS and BSS and compare them. If BSS is greater than WSS, then that is a good indication of good clustering

- 1. Within the Sum of Squares (WSS) also called inertia, what do you think about the computed value?
- 2. Between Sum of Squares (BSS), What is the relation between WSS and BSS?
- 3. Silhouette index

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```
# stpl: get the mean of the data
M =
# stp2: let's build a loop to compute bss
bss = 0
# for each label in the prediction
for lbl in set(y hat):
    # get size of that group lbl and save it in c
    c = len(
    # compute mean of that group lbl of the data and save it in m
    m = np.mean(
    # apply in bss equation, the += will accumulate results of each
group
    bss += c * ((M-m)**2).sum()
print('WSS=%0.2f'% wss)
print('BSS=%0.2f'% bss)
WSS=1122.18
BSS=1043.92
```

Notes:

- 1. If your results are not the same that may be due to your generated data is different, or the results produced by the Kmeans is different due to Kmeans initialization
- 2. The above performance indicate good clustering results?? however, it doesn't look good with homogeneity score!

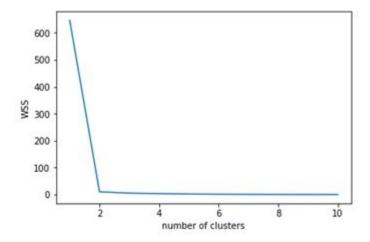
Conclusion

write your observations

Return to Question List of Tasks

Exercise 5 (Estimate number of clusters)

The Elbow method is used to estimate the right number of clusters for a given dataset. The turning point that forms an elbow shape is usually used as a good value for K in K-means Clustering. The following Figure shows a curve with an elbow shape.



Given the previously used data, write a python code that performs K-means clustering repeatedly on the data using different K values each time. Then, plot K values against computed WSS (inertia) in each iteration.

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```
# define a function to find best K
# input: data X
# output list of wss and different value for K
# hint: kmeans has an output attribute as inertia_
def Find_K_Kmeans(X, ks):

    # should go from 1 cluster to n number of clusters where WSS will
be zero
    WSS = []
    for k in range(1, ): # complete code here

        # initiat K-means
        kmeans = KMeans(n_clusters= ) # complete code here

        kmeans.fit( ) # complete code here

        d = # complete code here
        WSS.append( d )

return WSS # this will return a list of wss
```

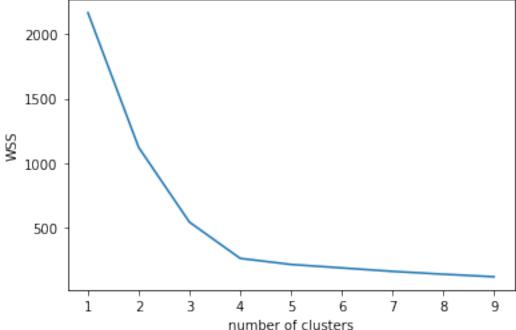
```
# Call the developed function
# how many ks you want to test? set klst
klst = # complete code here

# call the function pass the data and klst
wss = Find_K_Kmeans( ) # complete code here

# plot the wss in (y-axis) and klst(x=axis) and figureout what is the optimal k?

# write your ploting code here
```



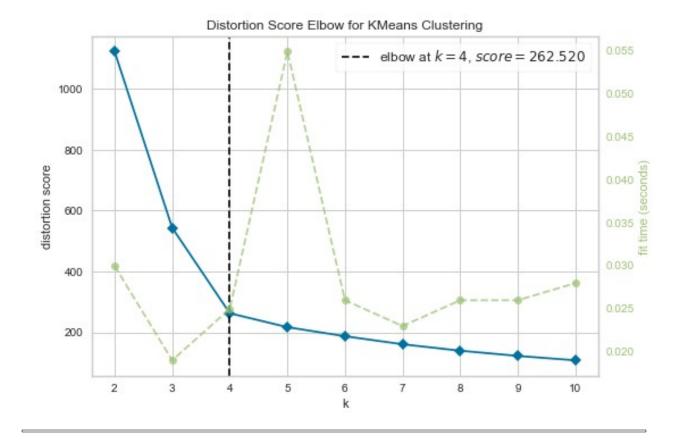


Conclusion: write your observation and conclusion

Note: we can use yellowbrick library to visualize the elbow method. This library is not installed by default in local machines, so you can install it as follows:

- conda install -c districtdatalabs yellowbrick
- for documentation: https://www.scikit-yb.org/en/latest/api/cluster/elbow.html
- Unfortunately, if you have the latest version of Sklearn, the yellowbrick library won't work properly due to a bug. In this case, you can install an older version 0.22 (conda install scikit-learn=0.22) **not recommended**

```
# import sklearn
# if sklearn. version [0] == '0':
     print('yellowbrick may work correctly.. ')
      print('if you are in Google colab, it most likely that
yellowbrick is install and ready')
     print('first import it to check if it is exist in your system')
# else:
      print('No need to install yellowbrick, use matplot to visualize
the elbow method')
     print('version 1.0.2 was debuged and should work fine')
# In case you don't have yellowbrick installed, uncomment the below
line of code
#!pip install yellowbrick
# This tool is to show the elbow method and determine the K value
# In case it doesn't work with you, it is maybe necessary to downgrade
sklearn to 0.22 (not recommended)
# load the visualizer from cluster package
from yellowbrick.cluster import KElbowVisualizer
# call the visulizaer with KMeans class and set the max K to select an
optimal value for k
Elbow_M = KElbowVisualizer(KMeans(), k=10)
# Fit Elbow M model
Elbow M.fit(X)
# call show method from Elbow M
Elbow M.show()
# end with plt.show
plt.show()
```



Exercise 6 (Determine value of K using Silhouette score)

As WSS is already considered in silhouette score and our target is to have the highest score, we can optimize silhouette metric and find K that maximum the score.

We can repeat our work above to find the best K using silhouette score

- 1. develop a function that builds several kmeans models and return silhouette scores of each model
- 2. each model is created using different K value
- select the best K

Note Use the same dataset

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```
# develop a function
# you can copy the previous function and make necessary changes to get
silhouette scores
```

```
# call the function
# plot the results
# write your ploting code here
```

write your conclusions

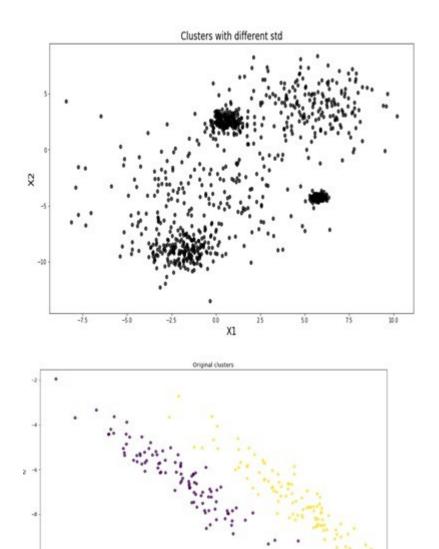
Exercise 7 (Kmeans Ability)

In the previous exercises, we performed kmeans clustering on blob dataset with almost similar densities. In this exercise, we want to figure out the ability of the Kmeans method in the following situations:

- 1. How good Kmeans is in clustering data with various densities or skewed data
- 2. How good Kmeans in clustering circles dataset
- 3. How good Kmeans in clustering moons datasets

Consider the following datasets of two variables X1, and X2:

- 1. **Challenge 1 (variations):** Create a dataset with 5 clusters, and each cluster has different standard deviation; std = {1, 0.2, 3, 0.5, 2}. Then, use scatter plot to show the data
- 2. **Challenge 2 (stretched datasets):** Generate another dataset with 2 features and 2 clusters. Use the anisotropic transformation (Note: copy the code from the slides) to make the two clusters stretched. Then, repeat clustering using Kmeans. Observe the results.
- 3. **Challenge 3 (circles and moons datasets):** Create circles and moons datasets. Then, use silhouette method to determine a value for K. After that, perform clustering using identified **K** to predict labels using Kmeans. Observe the results.

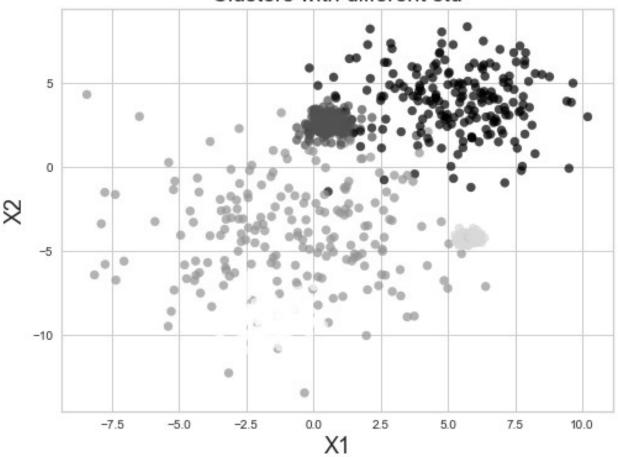


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challenge 1(variations):

```
# let us generate the data with various densities and viz it
# using blobs 1000 samples with 5 groups different densities
Xbd, ybd = datasets.make_blobs(n_samples = 1000, n_features=2, centers=5, cluster_std=[1,0.2,3,0.5,2] , random_state=40)
# show the data
# write your ploting code here
```

Clusters with different std



```
# Build kmeans model with an optimal K and compute its silhouette
score
# note: make use of the previous develop functions to find the best
model (best k)

# start coding here

# once you know the best model, follow these steps

# instantiate fresh KMeans with winning k value
kmeans =

# fit kmeans to the data
# write your code here

# label the data points
y_hat = kmeans.
```

```
# compute the silhouette score of the model
# write your code here
# scatter plot results with colors to indicate formed clusters
# write your ploting code here
```

Concluions

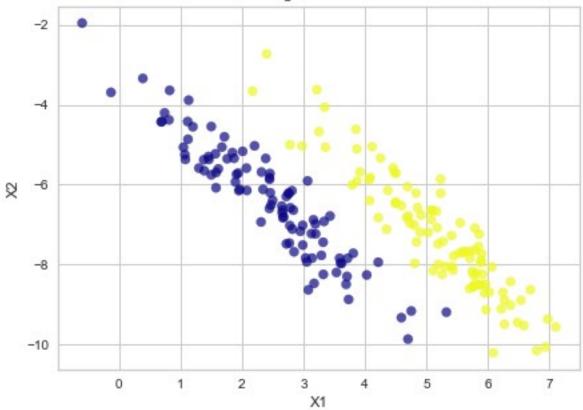
write you comments and observation

Challenge 2 (stretched dataset)

Return to Question 8

```
# Let us generate streched data
# normal blob data
Xbs, ybs = datasets.make_blobs (n_samples=200, centers =2,
n_features=2, cluster_std=1.5, random_state=40)
# transform parameters
transformation = [[0.60, -0.63], [-0.40, 0.85]]
# Dot product the generated data points to have the new stretched dataset
Xbs = np.dot(Xbs, transformation)
#plot results cmap=plasma and alpha =0.7
# write your ploting code here
```





```
# Build kmeans model with an optimal K and compute its silhouette
score
# note: make use of the previous develop functions to find the best
model (best k)

# start coding here

# once you know the best model, follow these steps
# instantiate fresh KMeans with winning k value
kmeans =

# fit kmeans to the data
# write your code here

# label the data points
y_hat = kmeans.

# compute the silhouette score of the model
# write your code here
```

```
# scatter plot results with colors to indicate formed clusters
# write your ploting code here
```

Concluions

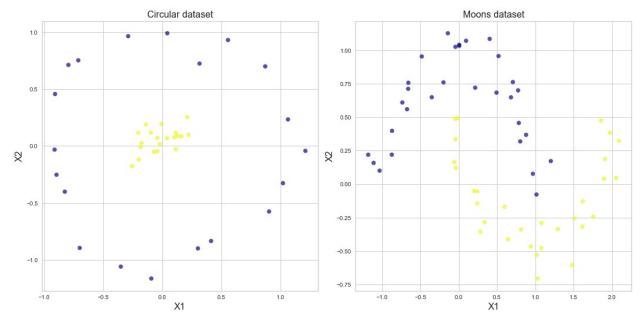
write you comments and observation

what do you think about the results??

Challenge 3 (Circles and Moons Dataset)

Return to Question 8

```
# Data from Exercise 1
#plot results
plt.figure(figsize=[10,5])
# left plot
plt.subplot(1,2,1)
plt.scatter (Xc[:,0],Xc[:,1], c= yc, alpha = 0.7, cmap='plasma')
plt.xlabel('X1', fontsize=16)
plt.ylabel('X2', fontsize=16)
plt.title('Circular dataset', fontsize=16)
# right plot
plt.subplot(1,2,2)
plt.scatter (Xmn[:,0],Xmn[:,1], c= ymn, alpha = 0.7, cmap='plasma')
plt.xlabel('X1', fontsize=16)
plt.ylabel('X2', fontsize=16)
plt.title('Moons dataset', fontsize=16)
plt.tight layout(rect=(0,0,1.5,1.5))
plt.show()
```



```
# Build kmeans model with an optimal K and compute its silhouette
score
# note: make use of the previous develop functions to find the best
model (best k)

# start coding here

# once you know the best model, follow these steps
# instantiate fresh KMeans with winning k value
kmeans =

# fit kmeans to the data
# write your code here

# label the data points
y_hat = kmeans.

# compute the silhouette score of the model
# write your code here

# scatter plot results with colors to indicate formed clusters
# write your ploting code here
```

Concluions

write you comments and observation

what do you think about the results??

Exercise 8 (Dendrograms)

Using the following data of two features x1and x2, study the behavior of linkages methods (single, complete, average, ward) by plotting the dendrograms of each method's result.

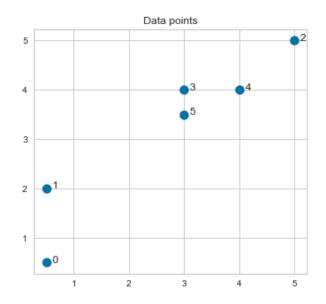
Points	x1	x2	
P1	0.5	0.5	
P2	0.5	2	
P3	5	5	
P4	3	4	
P5	4	4	
P6	3	3.5	

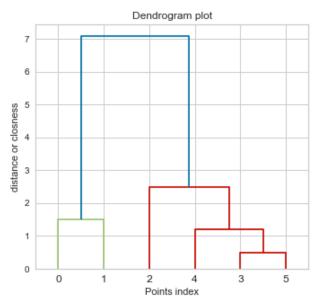
Tasks:

- 1. Order the points as they got grouped early? Use the linkage matrix |Points| Order| |:---|:---| |P1| | |P2| | |P3| | |P4| | |P5| | |P6| |
- 2. In case of three clusters, which points are grouped together? |Cluster | Points | |:---|:---| |Cluster 1| (........) | |Cluster 2 | (........) | |Cluster 3| (.......) |

Note: load both packages linkage and dendrogram from scipy.cluster.hierarchy

```
# load the linkage
from scipy.cluster.hierarchy import dendrogram, linkage
# make numpy array with the data from the question description
data
        = np.array([[0.5,0.5], [0.5,2], [5,5], [3,4], [4,4], [3,
3.5]])
# Use linkage function and make sure 'ward' is used
linkage matrix = # complete the code here
# Plot the dedrogram using the linkage matrix
plt.figure(figsize=(12,5))
# left part - data points
plt.subplot(1,2,1)
plt.scatter(data[:,0], data[:,1], s=100)
plt.title('Data points')
i = 0
for d in data:
    plt.annotate(' '*2 + str(i), (d[0], d[1]) )
    i+=1
```





```
# either from the dendrogram plot or the linkage matrix we can study
clsuters
# convert them to dictionary using dict(enumerate () )
datadic = dict(enumerate(data.tolist()))
# List the coordinate and its serial number
for key, val in datadic.items():
    print(key, val)
print() # new line
# let us print the linkage matrix, you can find answers now
print ('linkage matrix:\n', ) # complete the code here
0 [0.5, 0.5]
1 [0.5, 2.0]
2 [5.0, 5.0]
3 [3.0, 4.0]
4 [4.0, 4.0]
5 [3.0, 3.5]
```

```
linkage matrix:
[[5.
                           0.5
 [6.
              4.
                           1.19023807 3.
 [0.
              1.
                           1.5
 [7.
              2.
                           2.49165273 4.
                           7.08578389 6.
                                                   ]]
 [8.
              9.
```

Answer:

- 1. Order the points as they got grouped early? Use the linkage matrix |Points| Order| |:---|:---| |P1| 3 | |P2| 3 | |P3| 4 | |P4| 1 | |P5| 2 | |P6| 1 |
- 2. In case of three clusters, which points are grouped together? From the plot below using **complete**, **centroid**, **average linkages**, we have the following 3 clusters | Cluster | Points | |:---|:---| | Cluster 1 | (1, 2) | | Cluster 2 | (3) | | Cluster 3 | (4, 5, 6) |
- 3. In case of three clusters, which points are grouped together? From the plot below using single linkages, we have no 3 clusters!!

```
# Repeat the above exercise using single link instead of ward!
# is there any differences
# write your code here
# write your plotting code here
```

Note you may study the effect of different linkages

Exercise 9 (Perform Hierarchical Clustering)

Let us perform Agglomerative Clustering on our previous blob dataset X,y.

- 1. we can use denderogram to figure out how many clusters or what is K
- 2. Then, perform hierarchical clustering using different linkages (ward, complete, average)

```
# let us try AC with 100 point dataset X, y

# use 'ward'linkage to build the dendrogram
linkage_array = linkage() # complete the code here
dendrogram() # complete the code here

# you can use plt.axhline to determine your cut decision on the plot
```

```
#as this example
plt.axhline(20, color='k', linestyle='--') # you may change the value
20 to yours

# larger and tigher plot
plt.tight_layout(rect=(0,0,1.5,1.5))
plt.show()
```

From the plot, our cut can be defined on either xxx or yyy. In case of xxx, we end-up with xxx1 clusters so K = xxx1 In case of cut on yyy, we end-up with yyy1 clusters so K = yyy1

```
# As we determine the K value for the AC clustering, let's perform
clustering

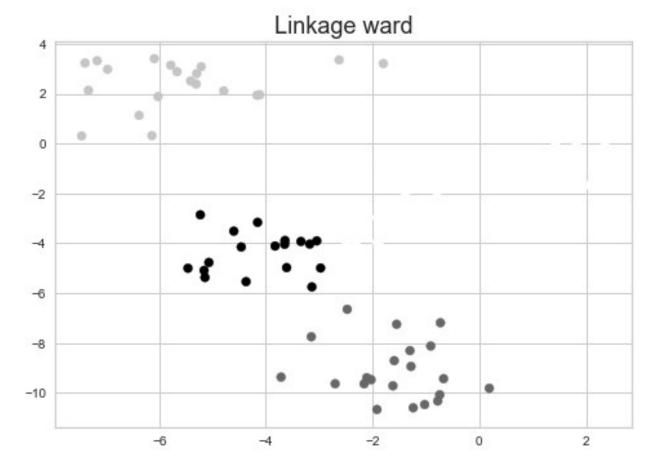
# load the Agglomerative clustering
from sklearn.cluster import AgglomerativeClustering

# instantiate the AC clustering
ward = AgglomerativeClustering() # complete this code with K value and
linkage to be used

ward.fit() # pass the data here

# label the data
y_hat = ward.fit_predict() # label the data

# plot the data with the predicted labels using Hierarchical
Clustering
plt.scatter(X[:,0], X[:,1], c = y_hat, cmap='plasma')
plt.title("Linkage ward", fontsize=18)
plt.show()
```



Compare with KMeans results before!!

Exercise 10 (Hierarchical Clustering Ability)

In this exercise, we want to check the performance of AC clustering on the challenges set as before.

Consider the following datasets of two variables X1, and X2:

- 1. Challenge 1 (variations): use AC to cluster 5 groups using the previous dataset with 5 clusters and different standard different spreads. Then, evaluate the results using the silhouette score and visualization.
- 2. Challenge 2 (stretched datasets): use AC on the previous stretched dataset to group them into 2 groups. Then, evaluate the results using the silhouette score and visualization.
- 3. Challenge 3 (circles and moons datasets): use AC to cluster circles and moons datasets into two groups. Then, evaluate the results using the silhouette score and visualization.

```
# challenge 1
# start coding here
```

```
# challenge 2
# start coding here
# challenge 3
# start coding here
```

Exercise 11 (DBSCAN)

In this exercise, we want to check the performance of DBSCAN clustering on the challenges set before for AC and Kmeans.

Consider the following datasets of two variables X1, and X2:

- 1. Challenge 1 (variations): use DBSCAN to cluster 5 groups using the previous dataset with 5 clusters and different standard different spreads. Then, evaluate the results using the silhouette score and visualization.
- 2. Challenge 2 (stretched datasets): use DBSCAN on the previous stretched dataset to group them into 2 groups. Then, evaluate the results using the silhouette score and visualization.
- Challenge 3 (circles and moons datasets): use DBSCAN to cluster circles and moons datasets into to groups. Then, evaluate the results using the silhouette score and visualization.

```
# challenge 1
# start coding here
# challenge 2
# start coding here
# challenge 3
# start coding here
```

Example using real data: study this as Exercise 12 (Optional real data)

Customer Personality Analysis including customer segmentation is an important practice a company wants to perform to improve future sales. This analysis helps in separating customers into groups that reflect customers with a common interest in each cluster. Moreover, it helps

sales managers to modify products according to the distinct needs and behaviors of different types of customers. Kaggle maintains a marketing campaign dataset which we can use in this exercise to identify customer segmentation using clustering algorithms. The dataset may require further preprocessing and preparation to use all features available, however, for this exercise, we will select only those attributes that require nearly no or minimal preprocessing and can be used with Kmeans.

https://www.kaggle.com/code/karnikakapoor/customer-segmentation-clustering/data

A good notebook to this exercise can be accessed from:

https://www.kaggle.com/code/karnikakapoor/customer-segmentation-clustering/notebook

```
# You can download the data from Kaggle, the link given above:
# load the data to pandas Dataframe
marketdata = pd.read csv('marketing campaign.csv', sep="\t")
# let's do minimal preprocessing
#1- check the dataset information
#2- remove all features that are not numerical
#3- check missing values, if many then remove those features
# check info
marketdata.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 2240 entries, 0 to 2239
Data columns (total 29 columns):
#
     Column
                          Non-Null Count
                                           Dtype
- - -
     -----
0
     ID
                          2240 non-null
                                           int64
 1
     Year Birth
                          2240 non-null
                                           int64
 2
     Education
                          2240 non-null
                                           object
 3
     Marital Status
                          2240 non-null
                                           object
 4
     Income
                          2216 non-null
                                           float64
 5
     Kidhome
                          2240 non-null
                                           int64
 6
     Teenhome
                          2240 non-null
                                           int64
 7
                          2240 non-null
     Dt Customer
                                           object
 8
                          2240 non-null
                                           int64
     Recency
 9
     MntWines
                          2240 non-null
                                           int64
 10
    MntFruits
                          2240 non-null
                                           int64
 11
     MntMeatProducts
                          2240 non-null
                                           int64
 12
     MntFishProducts
                          2240 non-null
                                           int64
 13
    MntSweetProducts
                          2240 non-null
                                           int64
 14 MntGoldProds
                          2240 non-null
                                           int64
 15
     NumDealsPurchases
                          2240 non-null
                                           int64
     NumWebPurchases
                          2240 non-null
 16
                                           int64
 17
     NumCatalogPurchases
                          2240 non-null
                                           int64
 18
     NumStorePurchases
                          2240 non-null
                                           int64
     NumWebVisitsMonth
                          2240 non-null
 19
                                           int64
```

```
2240 non-null
 20
     AcceptedCmp3
                                            int64
     AcceptedCmp4
 21
                           2240 non-null
                                            int64
 22
     AcceptedCmp5
                           2240 non-null
                                            int64
 23
     AcceptedCmp1
                           2240 non-null
                                            int64
 24
     AcceptedCmp2
                           2240 non-null
                                            int64
 25
     Complain
                           2240 non-null
                                            int64
     Z CostContact
                           2240 non-null
                                            int64
 26
 27
     Z Revenue
                           2240 non-null
                                            int64
                           2240 non-null
 28
     Response
                                            int64
dtypes: float64(1), int64(25), object(3)
memory usage: 507.6+ KB
# data basic stats
marketdata.describe()
                  ID
                       Year Birth
                                           Income
                                                        Kidhome
Teenhome \
count
        2240.000000
                      2240.000000
                                      2216.000000
                                                    2240.000000
2240.000000
                                     52247.251354
        5592.159821
                      1968.805804
                                                       0.444196
mean
0.506250
                                                       0.538398
                        11.984069
                                     25173.076661
std
        3246.662198
0.544538
                      1893.000000
                                      1730.000000
                                                       0.000000
min
           0.000000
0.000000
25%
        2828,250000
                      1959.000000
                                     35303.000000
                                                       0.000000
0.000000
                      1970.000000
50%
        5458.500000
                                     51381.500000
                                                       0.000000
0.000000
75%
        8427.750000
                      1977.000000
                                     68522.000000
                                                       1.000000
1.000000
       11191.000000
                      1996.000000
                                    666666,000000
                                                       2,000000
max
2.000000
                                     MntFruits
                                                MntMeatProducts
           Recency
                        MntWines
       2240.000000
                     2240.000000
                                   2240.000000
                                                     2240.000000
count
                                     26.302232
                      303.935714
mean
         49.109375
                                                      166.950000
         28.962453
                      336.597393
                                     39.773434
                                                      225.715373
std
          0.000000
                        0.000000
                                      0.000000
                                                        0.000000
min
25%
         24.000000
                       23.750000
                                      1.000000
                                                       16.000000
50%
         49.000000
                      173.500000
                                      8.000000
                                                       67.000000
                      504.250000
75%
         74.000000
                                     33.000000
                                                      232,000000
max
         99.000000
                     1493.000000
                                    199.000000
                                                     1725.000000
       MntFishProducts
                              NumWebVisitsMonth
                                                   AcceptedCmp3
AcceptedCmp4
                                                    2240.000000
count
           2240.000000
                                     2240.000000
2240.000000
             37.525446
                                        5.316518
                                                       0.072768
mean
0.074554
```

std 54.628979 2.426645 0.259813 0.262728 0.000000 0.000000 0.000000 0.000000 3.000000 0.000000 25% 3.000000 3.000000 0.000000 6.000000 12.000000 0.000000 0.000000 75% 50.000000 7.000000 0.000000 max 259.000000 20.000000 1.000000 AcceptedCmp5 AcceptedCmp1 AcceptedCmp2 Complain Z_CostContact Count 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 0.0003333 0.009375 0.000000					
min 0.000000 0.000000 0.000000 25% 3.000000 3.000000 0.000000 50% 12.000000 6.000000 0.000000 0.000000 7.000000 0.000000 max 259.000000 20.000000 1.000000 AcceptedCmp5 AcceptedCmp1 AcceptedCmp2 Complain Z_CostContact Count 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.0 0.072768 0.064286 0.013393 0.009375 3.0 std 0.259813 0.245316 0.114976 0.096391 0.0 0.0 0.000000 0.000000 0.000000 0.000000 3.0 0.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 0.000000 3.0 0.000000		54.62897	79	2.426645	0.259813
25% 3.000000 3.000000 0.000000 0.000000 0.000000 0.000000	min	0.00000	90	0.000000	0.000000
50%	25%	3.00000	90	3.000000	0.000000
75% 50.000000 7.000000 0.000000 0.000000 0.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 0.000000 0.000000 0.000000 0.000000	50%	12.00000	90	6.000000	0.000000
max 259.000000 1.000000 1.000000 AcceptedCmp5 AcceptedCmp1 AcceptedCmp2 Complain Z_CostContact \	75%	50.00000	90	7.000000	0.000000
Z_CostContact \ count	max	259.00000	90	20.000000	1.000000
count 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.000000 2240.009375 3.0		•	AcceptedCmp1	AcceptedCmp2	Complain
mean 0.072768 0.064286 0.013393 0.009375 3.0 std 0.259813 0.245316 0.114976 0.096391 0.0 min 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 1.000000 1.000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 3.0 0.000000 1.0000000 1.000000 1.000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 1.0000000 1.0000000 3.0 0.0000	count 22		2240.000000	2240.000000	2240.000000
std 0.259813 0.245316 0.114976 0.096391 0.0 min 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 1.000000 1.000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 3.0 0.0000000 1.000000 1.000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 1.000000 3.0 0.000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.0000000 1.00	mean	0.072768	0.064286	0.013393	0.009375
min 0.000000 0.000000 0.000000 0.000000 3.0 25% 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 0.000000 3.0 0.000000 0.000000 0.000000 1.000000 1.000000 3.0 0.000000 0.000000 1.000000 1.000000 1.0000000 3.0 0.000000 0.000000 1.000000 1.000000 1.0000000 3.0 0.000000 1.000000 1.000000 1.000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 1.0000000 1.000000 3.0 0.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.0000000 1.0000000 1.0000000 1.00000	std	0.259813	0.245316	0.114976	0.096391
25% 0.000000 0.000000 0.000000 0.0000000 3.0 50% 0.000000 0.000000 0.000000 0.000000 3.0 75% 0.000000 1.000000 0.000000 0.000000 3.0 max 1.000000 1.000000 1.000000 1.000000 3.0 Z_Revenue Response count 2240.0 2240.000000 mean 11.0 0.149107 std 0.0 0.356274 min 11.0 0.000000 25% 11.0 0.000000 50% 11.0 0.000000 75% 11.0 0.000000 max 11.0 1.000000	min	0.000000	0.000000	0.000000	0.000000
50% 0.000000 0.000000 0.000000 0.000000 3.0 75% 0.000000 1.0000000 0.000000 0.000000 3.0	25%	0.000000	0.000000	0.000000	0.000000
75% 0.000000 0.000000 0.000000 0.0000000 3.0 max 1.000000 1.000000 1.000000 1.000000 3.0 Z_Revenue Response count 2240.0 2240.000000 mean 11.0 0.149107 std 0.0 0.356274 min 11.0 0.000000 25% 11.0 0.000000 50% 11.0 0.000000 75% 11.0 0.000000 max 11.0 1.000000	50%	0.000000	0.000000	0.000000	0.000000
max 1.000000 1.000000 1.000000 3.0 Z_Revenue Response count 2240.0 2240.000000 mean 11.0 0.149107 std 0.0 0.356274 min 11.0 0.000000 25% 11.0 0.000000 50% 11.0 0.000000 75% 11.0 0.000000 max 11.0 1.000000	75%	0.000000	0.000000	0.000000	0.000000
Z_Revenue Response count 2240.0 2240.000000 mean 11.0 0.149107 std 0.0 0.356274 min 11.0 0.000000 25% 11.0 0.000000 50% 11.0 0.000000 75% 11.0 0.000000 max 11.0 1.000000	max	1.000000	1.000000	1.000000	1.000000
count 2240.0 2240.000000 mean 11.0 0.149107 std 0.0 0.356274 min 11.0 0.000000 25% 11.0 0.000000 50% 11.0 0.000000 75% 11.0 0.000000 max 11.0 1.0000000		Pevenue	Pesnonso		
[8 rows x 26 columns]	count mean std min 25% 50% 75%	2240.0 224 11.0 0.0 11.0 11.0 11.0	40.000000 0.149107 0.356274 0.000000 0.000000 0.000000		
	[8 rows x	26 columns]]		

let us remove IDs Education, and Marital_Status. Also remove those
records without income
marketdata_smaller = marketdata.drop(['ID', 'Education',
'Marital_Status'], axis=1)

the data removed above are important to the problem, but for simplicity we removed them here

```
# drop na rows
marketdata smaller.dropna(subset = ["Income"], inplace=True)
# let us check how many samples we have now
marketdata smaller.describe()
                                                      Teenhome
        Year Birth
                                         Kidhome
                            Income
Recency
       2216.000000
                       2216,000000
                                     2216,000000
                                                   2216,000000
count
2216.000000
       1968.820397
                      52247.251354
                                        0.441787
                                                      0.505415
mean
49.012635
std
         11.985554
                      25173.076661
                                        0.536896
                                                      0.544181
28.948352
       1893.000000
                       1730.000000
                                        0.000000
                                                      0.000000
min
0.000000
25%
       1959.000000
                      35303.000000
                                        0.000000
                                                      0.000000
24.000000
50%
       1970.000000
                      51381.500000
                                        0.00000
                                                      0.000000
49.000000
75%
       1977.000000
                      68522.000000
                                        1.000000
                                                      1.000000
74.000000
       1996.000000
                     666666.000000
                                                      2.000000
max
                                        2.000000
99.000000
          MntWines
                                   MntMeatProducts
                                                     MntFishProducts
                       MntFruits
       2216.000000
                                       2216.000000
                                                         2216.000000
                     2216.000000
count
        305.091606
                       26.356047
                                        166.995939
                                                           37.637635
mean
                                        224,283273
        337.327920
                       39.793917
                                                           54.752082
std
min
          0.000000
                        0.000000
                                          0.000000
                                                            0.000000
                                                            3.000000
         24.000000
                        2,000000
                                         16,000000
25%
50%
        174.500000
                        8.000000
                                         68,000000
                                                           12.000000
75%
        505.000000
                       33.000000
                                        232.250000
                                                           50.000000
       1493.000000
                      199.000000
                                       1725,000000
                                                          259.000000
max
       MntSweetProducts
                               NumWebVisitsMonth
                                                    AcceptedCmp3
AcceptedCmp4
count
            2216.000000
                                      2216.000000
                                                     2216.000000
2216.000000
              27.028881
                                         5.319043
                                                        0.073556
mean
0.074007
               41.072046
                                         2.425359
                                                        0.261106
std
0.261842
                0.000000
                                                        0.000000
min
                                         0.000000
0.000000
                                         3.000000
                                                        0.000000
25%
                1.000000
0.000000
```

50%	8.000	000	6.000000	0.00000	
0.000000 75%	33.000	000	7.000000	0.00000	
0.000000	33.000	000	7.00000	0.00000	
max	262.000	000	20.000000	1.000000	
1.000000					
٨٥	contodCmnE	AccortedCmn1	Accepted(mm)	Comploin	
Z CostCon	ceptedCmp5 tact \	AcceptedCmp1	AcceptedCmp2	Complain	
	216.000000	2216.000000	2216.000000	2216.000000	
2216.0					
mean	0.073105	0.064079	0.013538	0.009477	
3.0 std	0.260367	0.244950	0.115588	0.096907	
0.0	0.200307	0.244930	0.113300	0.090907	
min	0.000000	0.000000	0.000000	0.000000	
3.0					
25%	0.000000	0.000000	0.000000	0.000000	
3.0 50%	0.000000	0.000000	0.000000	0.000000	
3.0	0.00000	0100000	0100000	0.00000	
75%	0.000000	0.000000	0.000000	0.000000	
3.0	1 000000	1 000000	1 000000	1 000000	
max 3.0	1.000000	1.000000	1.000000	1.000000	
5.0					
_	Revenue	Response			
count	2216.0 22 11.0	16.000000 0.150271			
mean std	0.0	0.357417			
min	11.0	0.000000			
25%	11.0	0.000000			
50%	11.0	0.000000			
75% max	11.0	0.000000			
iliax	11.0	1.000000			
[8 rows x	25 columns	1			
# we can	index the d	ata using date	s, let us form	at	
		Dt Customer"]			
			"Dt_Customer"]		
marketdata	a_smaller.i	ndex = marketd	lata_smaller["D	t_Customer"]	
				Spent', you can c	heck
			ution from kag	gle	
mar ketuata	a_Silia Cter.1	loc[:, 5:11]			
	-	MntWines Mn	tFruits MntMe	atProducts	
MntFishPro	oducts \				

Dt_Customer					
2012-04-09	58	635	88	546	
172 2014-08-03	38	11	1	6	
2 2013-08-21	26	426	49	127	
111 2014-10-02	26	11	4	20	
10					
2014-01-19 46	94	173	43	118	
2013-06-13 42	46	709	43	182	
2014-10-06	56	406	0	30	
2014-01-25 32	91	908	48	217	
2014-01-24	8	428	30	214	
80 2012-10-15	40	84	3	61	
2					
Mr Dt Customer	ntSweetPro	oducts			
2012-04-09		88			
2014-08-03 2013-08-21		1 21			
2014 - 10 - 02		3 27			
2014-01-19		27			
2013-06-13 2014-10-06		118 0			
2014-10-00		12			
2014-01-24 2012-10-15		30 1			
[2216 rows x 6	_				
<pre># let use crea # this feature marketdata_sma 5:11].sum(axis</pre>	<i>is the to</i> ller['spe	otal spent			
# let us remove					
marketdata_sma	cter= mari	ve tua ta_Silla	' M	n T Wines',	
			' M	ntFruits',	

```
'MntMeatProducts',
                                               'MntFishProducts'
                                               'MntSweetProducts',
                                               'MntGoldProds'], axis=1)
# let us slice a year of customer behavior
marketdata smaller['2013-01-01': '2013-12-30']
             Year_Birth Income Kidhome Teenhome Recency \
Dt Customer
2013-08-21
                    1965
                           71613.0
                                           0
                                                     0
                                                              26
2013-09-09
                    1967
                           62513.0
                                           0
                                                     1
                                                              16
2013-08-05
                    1985
                           33454.0
                                                     0
                                                              32
                                           1
2013-06-06
                    1974
                           30351.0
                                           1
                                                     0
                                                              19
2013-11-15
                    1959
                           63033.0
                                                     0
                                                              82
                                           0
                    . . .
                                                             . . .
                           57967.0
2013-03-03
                                                     1
                                                              39
                    1962
                                           0
                                                              82
2013-03-16
                    1984
                           11012.0
                                           1
                                                     0
2013-02-06
                    1977
                          666666.0
                                           1
                                                     0
                                                              23
2013-01-07
                    1974
                           34421.0
                                                     0
                                                              81
                                           1
2013-06-13
                    1967
                           61223.0
                                                              46
             NumDealsPurchases NumWebPurchases
NumCatalogPurchases \
Dt Customer
2013-08-21
                              1
                                                8
                                                                      2
2013-09-09
                                                                      4
2013-08-05
                                                                      0
2013-06-06
                                                                      0
2013-11-15
                                                                      4
2013-03-03
                              5
                                                                      2
2013-03-16
                                                                      1
2013-02-06
                                                                      1
                                                                      0
2013-01-07
2013-06-13
                                                9
                                                                      3
             NumStorePurchases NumWebVisitsMonth AcceptedCmp3
```

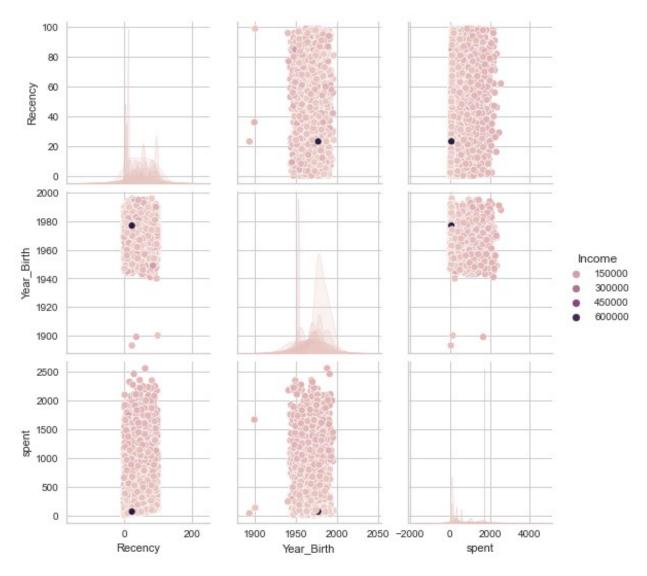
AcceptedCmp4 \

Dt_Customer				
2013-08-21		10	4	Θ
0 2013-09-09		10	6	0
0 2013-08-05		4	8	Θ
Θ				
2013-06-06 0		2	9	0
2013-11-15 0		8	2	0
2013-03-03		8	5	Θ
0 2013-03-16		2	9	1
0				
2013-02-06 0		3	6	Θ
2013-01-07		2	7	0
2013-06-13		4	5	0
0				
Dt Customer	AcceptedCmp5	AcceptedCmp1	AcceptedCmp2	Complain \
2013-08-21	0	0	0	0
2013-08-21 2013-09-09 2013-08-05	0	Θ	0	0
2013-09-09 2013-08-05 2013-06-06	9 9 9	0 0 0	0 0 0	0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03	0 0 0 0 	0 0 0 0	0 0 0 0 	0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03 2013-03-16 2013-02-06	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03 2013-03-16	0 0 0 0 0	0 0 0 0 	0 0 0 0 0	0 0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03 2013-03-16 2013-02-06 2013-01-07 2013-06-13	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03 2013-03-16 2013-02-06 2013-01-07 2013-06-13 Dt_Customer	0 0 0 0 0 0 0 0 Z_CostContact	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03 2013-03-16 2013-02-06 2013-01-07 2013-06-13 Dt_Customer 2013-08-21 2013-09-09	0 0 0 0 0 0 0 2_CostContact	0 0 0 0 0 0 0 0 0 Z_Revenue R	0 0 0 0 0 0 0 0 0 esponse spent 0 760 0 718	0 0 0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03 2013-03-16 2013-02-06 2013-01-07 2013-06-13 Dt_Customer 2013-08-21 2013-09-09 2013-08-05 2013-06-06	0 0 0 0 0 0 0 0 0 Z_CostContact	0 0 0 0 0 0 0 0 0 0 0 7 Z_Revenue R	0 0 0 0 0 0 0 0 0 0 esponse spent 0 760 0 718 0 178 1 63	0 0 0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03 2013-03-16 2013-02-06 2013-01-07 2013-06-13 Dt_Customer 2013-08-21 2013-09-09 2013-08-05 2013-06-06 2013-11-15	0 0 0 0 0 0 0 0 0 Z_CostContact	0 0 0 0 0 0 0 0 0 0 0 T_Revenue R	0 0 0 0 0 0 0 0 0 0 esponse spent 0 760 0 718 0 178 1 63 0 1154	0 0 0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03 2013-03-16 2013-02-06 2013-01-07 2013-06-13 Dt_Customer 2013-08-21 2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03	0 0 0 0 0 0 0 0 0 Z_CostContact	0 0 0 0 0 0 0 0 0 0 Z_Revenue R	0 0 0 0 0 0 0 0 0 0 esponse spent 0 760 0 718 0 178 1 63 0 1154 	0 0 0 0 0 0
2013-09-09 2013-08-05 2013-06-06 2013-11-15 2013-03-03 2013-03-16 2013-02-06 2013-01-07 2013-06-13 Dt_Customer 2013-08-21 2013-09-09 2013-08-05 2013-06-06 2013-11-15 	0 0 0 0 0 0 0 0 Z_CostContact	0 0 0 0 0 0 0 0 0 0 0 T_Revenue R	0 0 0 0 0 0 0 0 0 0 esesponse spent 0 760 0 718 0 178 1 63 0 1154	0 0 0 0 0 0

```
2013-01-07
                          3
                                                     102
                                    11
                          3
                                    11
2013-06-13
                                               0
                                                    1140
[1170 rows \times 20 columns]
To Plot = [ "Income", "Recency", "Year Birth", "spent"]
marketdata smaller[To Plot]
              Income Recency Year_Birth spent
Dt Customer
2012-04-09
             58138.0
                            58
                                      1957
                                             1587
2014-08-03
             46344.0
                            38
                                      1954
                                               59
2013-08-21
             71613.0
                            26
                                      1965
                                              760
2014-10-02
             26646.0
                            26
                                      1984
                                               74
2014-01-19
             58293.0
                            94
                                      1981
                                              501
                                       . . .
                           . . .
2013-06-13
             61223.0
                            46
                                      1967
                                             1140
2014-10-06
             64014.0
                            56
                                      1946
                                              492
2014-01-25
             56981.0
                            91
                                      1981
                                             1308
2014-01-24
             69245.0
                            8
                                      1956
                                              790
2012-10-15
                            40
             52869.0
                                      1954
                                              191
[2216 rows x 4 columns]
# There are many info in the dataset, let us pick a subset for this
exercise and perform clustering
# We can detect outliers using various methods, may pairplot using
seaborn library is a nice method
# box plot and other methods can be used to conduct thorough denoising
import seaborn as sns
To_Plot = [ "Income", "Recency", "Year_Birth", "spent"]
data= marketdata smaller[To Plot]
# the indexing to avoid sns error due to repeated date indexing
data.index = range(0,len(marketdata smaller))
plt.figure()
sns.pairplot(data, hue='Income')
```

plt.show()

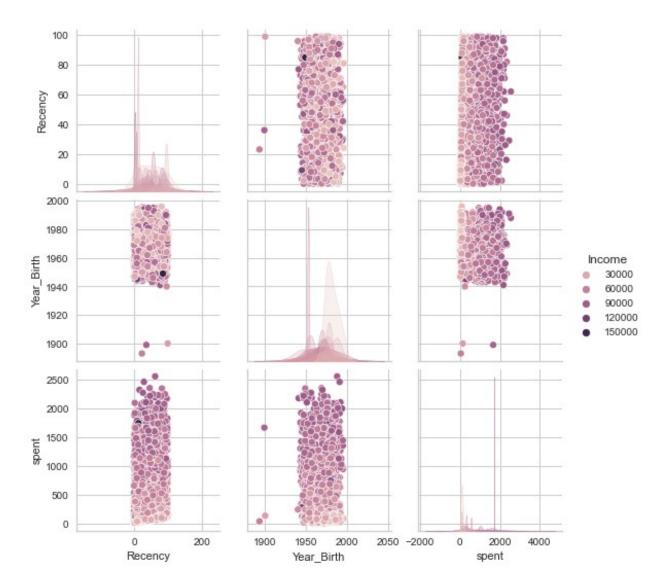
<Figure size 576x396 with 0 Axes>



over 600000 income seams outlier where we can remove them. also we can check year_birth or age to remove records that don't make sense

```
# remove those records greater than 600K
data = data[(data['Income']<600000)]
len(data)

2215
plt.figure()
sns.pairplot(data, hue='Income')
plt.show()
</pre>
<Figure size 576x396 with 0 Axes>
```

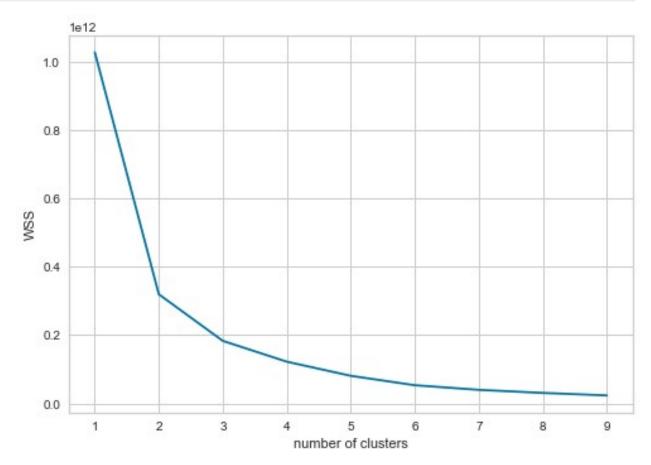


Clustering

we can perform clustering on the four features, but the big question how many clusters we should have?, then which clustering algorithm of the three methods we should use? Our exercise is to try the above three clustering algorithms on this dataset (**data**), and validating the results, to answer the questions in this exercise.

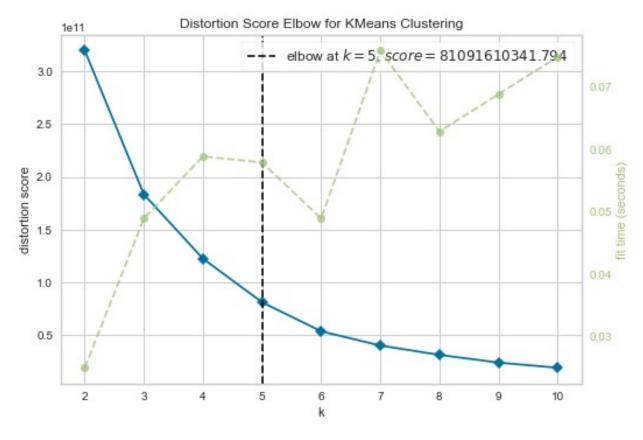
```
# Elbow method using Kmeans
# set a value for the list of k to be tested
klst = 10
# We already created a function to find wss using Kmeans
wss = Find_K_Kmeans(data, klst)
# plot the wss and ks and figureout what is the optimal k ?
plt.plot(range(1,klst), wss)
plt.xlabel('number of clusters')
```

```
plt.ylabel('WSS')
plt.show()
```



The elbow method tells us the data may have either 2 or 3 clusters. We can check both for sure and further analysis has to be conducted with data domain experts to validate findings!

```
# using a tool KElbowvisualizer
vis = KElbowVisualizer(KMeans(), k=10)
vis.fit(data)
vis.show()
plt.show()
```



The answer to how many clusters is different here.. 5 clusters could be the solution

```
# culstering results
kmeans = KMeans(n clusters=2).fit(data)
y = kmeans.predict(data)
# clustering validation
print('Silhouette score %0.2f'%silhouette score(data,y))
Silhouette score 0.61
# culstering results
kmeans = KMeans(n_clusters=3).fit(data)
y = kmeans.predict(data)
# clustering validation
print('Silhouette score %0.2f'%silhouette score(data,y))
Silhouette score 0.54
# culstering results
kmeans = KMeans(n clusters=5).fit(data)
y = kmeans.predict(data)
# clustering validation
print('Silhouette score %0.2f'%silhouette score(data,y))
Silhouette score 0.54
```

In general, positive Silhouette and above 50% is good clustering result

```
# Elbow method using AC ( additional parameter - linkage)
# DBSCAN method
```

Conclusions