

## PROFILE

Highly motivated, organised, and technical driven | leader with commitment and sound business acumen who thrives in a challenging, fast-paced environment. Strong process orientation, planning and project management skills. Exceptional interpersonal and networking skills, able to build, maintain and grow successful working relationships with both internal and external stakeholders effectively and confidently. Extremely passionate about technology and innovation, with the ability to communicate and present under pressure with ease. Able to work well both independently and as part of a productive team, demonstrating the motivation and abilities required to meet demanding deadlines whilst maintaining the highest of standards.

## PROFESSIONAL EXPERIENCE

### Amulet Security, Area Manager

Sep 2021 – present | London

- Project lead on systems and mobilisation of operations and performance platforms
- Management and supervision of mobile security personnel in the assigned area
- Implementing and maintaining security protocols and procedures to ensure the safety and security of personnel and clients
- Planning and coordinating security operations, including scheduling, deployment, and resource allocation
- Developing and maintaining relationships with clients, including contract negotiation and management, account management, and client communication
- Identifying and pursuing new business opportunities in the assigned area
- Managing the budget for the mobile security division, including forecasting and cost management
- Recruiting, training, and managing security personnel, including performance evaluations and disciplinary actions
- Collaborating with other departments and stakeholders to ensure seamless integration of security services
- Conducting risk assessments and developing security solutions to mitigate identified risks
- Keeping abreast of industry trends and developments, and implementing best practices to improve the efficiency and effectiveness of security operations
- Providing regular reports and updates on security operations and performance to senior management.

### Westside Claims Ltd, Management Consultant

Feb 2021 – Sep 2021 | London

- Identifying and assessing potential clients' needs and goals
- Developing and implementing customised solutions to address client needs and improve overall business performance
- Building and maintaining strong relationships with clients, legal teams and other stakeholders
- Conducting research and analysis to inform recommendations and solutions

## Omar Ahmad

### Project Management

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## SKILLS

- Account management
- Project management
- Technical Analysis
- Communication
- Financial Acumen
- Problem Solving
- Front-end Web Development
- MS Office
- Business Development
- Attention to detail

## EDUCATION

### Kingston Upon Thames

#### College, Business Management

2003 – 2006 | Kingston upon-thames

### Uxbridge College, Business

#### Studies, Information

#### Technology, Media

2000 – 2003 | Uxbridge

### Cranford community College,

#### Secondary Education &

#### Teaching

1995 – 2000 | London

- Presenting findings, recommendations and solutions to clients and legal teams
- Communicating and collaborating with clients and legal teams to implement and monitor the progress of solutions
- Keeping up-to-date with industry trends and developments to inform recommendations and solutions
- Managing and mentoring junior consultants and team members
- Negotiating and closing deals with clients
- Continuously monitoring and evaluating the effectiveness of solutions and making adjustments as necessary.

## **Securitas UK, Branch Manager**

Jan 2015 – Feb 2021 | London

- Overseeing the overall operations of the branch region, including managing staff and resources, and ensuring the delivery of high-quality security services to clients.
- Developing and implementing strategies to increase revenue and profitability, as well as identifying and pursuing new business opportunities.
- Building and maintaining strong relationships with clients and partners and ensuring that their needs are met in a timely and professional manner.
- Managing and supervising the work of security personnel, including scheduling, training, and evaluating performance.
- Developing and implementing policies and procedures to ensure compliance with relevant laws, regulations, and industry standards.
- Keeping abreast of industry trends and developments and ensuring that the branch is well-positioned to take advantage of new opportunities.
- Managing the budget and financial operations of the branch, including forecasting revenue and expenses, and ensuring that resources are allocated effectively.
- Managing the recruitment, training, and development of new staff, as well as overseeing the performance management process.
- Collaborating with other departments and branches within the company to ensure that the branch is aligned with the overall goals and objectives of the organization.
- Identifying and addressing any operational or performance issues that may arise and taking appropriate action to resolve them.

## **Securitas UK, Operations Manager**

Apr 2010 – Jan 2015 | London

- Managing and overseeing the day-to-day operations of the security services division, including scheduling, staffing, and resource allocation.
- Implementing and maintaining security protocols and procedures to ensure the safety and security of clients, employees, and the general public.
- Managing and developing the security team, including recruiting, training, and mentoring employees.
- Building and maintaining strong relationships with clients, including regular meetings and communication to address any concerns or issues.
- Developing and implementing new security strategies and programs to improve service delivery and client satisfaction.

## **REFERENCES**

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**Kenneth Larsen, COO,**  
The DanZafe Group  
kll@pc.dk

**James Bagguley,**  
*Technical Services Director,*  
Amulet Security  
james.bagguley@amulet.co.uk

- Collaborating with other departments and stakeholders to ensure that all security operations are aligned with the overall goals and objectives of the organization.
- Coordinating with local authorities, emergency services, and other relevant parties to respond to incidents and emergencies.
- Overseeing the budget and finances of the security division, including forecasting trends and making recommendations for cost savings and revenue growth.
- Ensuring compliance with all relevant regulations, laws, and industry standards, including health and safety, data protection, and other compliance requirements.
- Continuously monitoring and evaluating the effectiveness of security operations and making necessary adjustments to ensure that they meet the needs of clients and stakeholders.

## INTERESTS

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- Outdoor activities including Cycling, Hiking
- Reading & Writing
- Programming & Software Development
- Traveling & Exploring