## Literature Review

#### 1. Introduction

This literature review analyzes existing e-commerce solutions, their strengths, and weaknesses. By understanding the best practices and technologies used, we can build a more effective and scalable e-commerce platform.

### 2. Existing Systems & Competitor Analysis

### **Competitor 1: Amazon**

- **Features:** Advanced search filters, AI-based recommendations, secure payment gateway.
- Strengths: High availability, seamless user experience, trusted brand.
- Weaknesses: High fees for third-party sellers, complex refund policies.

#### **Competitor 2: Shopify**

- **Features:** Easy store setup, multiple payment integrations, customizable themes.
- Strengths: User-friendly interface, great for small businesses, scalable.
- Weaknesses: Subscription-based pricing, limited free themes.

### **Competitor 3: WooCommerce**

- Features: Open-source, customizable, integrates with WordPress.
- Strengths: Cost-effective, highly flexible.
- Weaknesses: Requires technical knowledge for customization.

## 3. Best Practices in E-Commerce Development

- Mobile-First Design: Over 70% of online shoppers use mobile devices.
- Personalized Recommendations: AI-based product suggestions improve sales.
- Fast & Secure Payments: Stripe and PayPal provide secure, frictionless transactions.
- Scalability: Cloud-based hosting ensures system can handle high traffic.
- **SEO Optimization:** Ensures product listings rank higher in search engines.

# 4. Relevant Technologies

Technology	Usage
ASP.NET Core	Backend development
React.js / Angular	Frontend UI development
SQL Server / MySQL	Database management
Stripe / PayPal API	Payment processing
Firebase / Twilio	Push notifications & messaging
Elasticsearch	Advanced product search & filtering

#### 5. Suggested Improvements for Our System

- Implement a streamlined checkout process to reduce cart abandonment.
- Enhance UI/UX for better navigation and faster product discovery.
- Enable multi-vendor support for future scalability.
- Use AI-based recommendation engines to improve user engagement.

#### 6. Conclusion

This literature review highlights the strengths and weaknesses of existing solutions, best practices in the industry, and key technologies that can be leveraged for the E-Commerce System. These insights will help refine our approach and deliver a superior product.