

# Strategy Assessment Report: HealthServices

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## Executive Summary

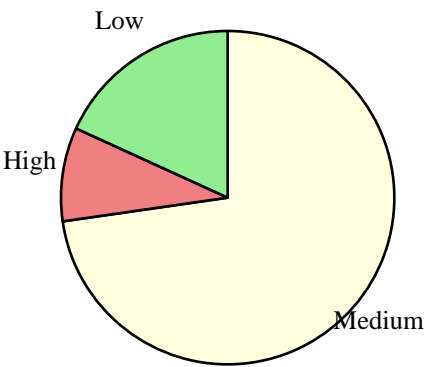
Overall Assessment Score	Risk Level
44.2%	Medium

### Key Insights

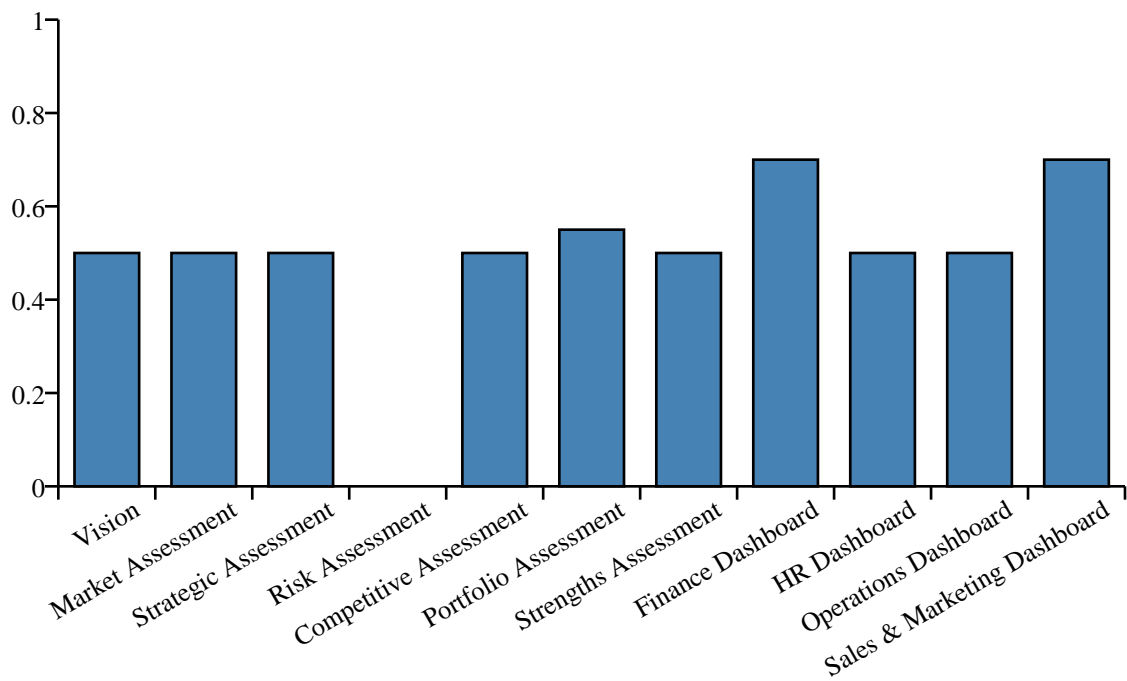
- High risk areas identified in 1 assessment groups, requiring immediate attention.
- Significant improvement opportunities exist in 1 assessment areas.
- Discovered 9 opportunities for growth and improvement.
- Found 5 potential risk factors that should be addressed.

## Assessment Charts

### Risk Levels by Assessment Area



### Assessment Area Scores



**Strategic Recommendations**

## Assessment Details by Area

### ***Vision***

Assessment of company vision statement

Score	Risk Level
50.0%	Medium

### ***Market Assessment***

Assessment of market segments and value proposition

Score	Risk Level
50.0%	Medium

### ***Strategic Assessment***

Assessment of strategic positioning and opportunities

Score	Risk Level
50.0%	Medium

### ***Risk Assessment***

Assessment of risk factors and mitigation strategies

Score	Risk Level
0.0%	High

#### **Key Findings:**

- Risk: Potential risk factor identified relating to: Are any Risk Factors in the High Risk category
- Risk: Potential risk factor identified relating to: Can you reduce or mitigate the probability of occurrence of any High Risk Factors
- Risk: Potential risk factor identified relating to: Can you reduce or mitigate the impact of any High Risk Factors
- Risk: Potential risk factor identified relating to: What is the overall Risk impact on the Strategy?

- Risk: Potential risk factor identified relating to: Can you enhance your overall Strategic Position while maintaining or minimizing the overall Risk profile of the Business?

### ***Competitive Assessment***

Assessment of competitive advantages and positioning

Score	Risk Level
50.0%	Medium

### ***Portfolio Assessment***

Assessment of business portfolio balance and growth

Score	Risk Level
55.0%	Medium

#### **Key Findings:**

- Opportunity: Growth opportunity identified relating to: Are your investments in line with your portfolio? Largest investments should be in your emerging, and growth businesses. The smallest investments should be in your embryonic and mature and declining businesses.

### ***Strengths Assessment***

Assessment of business strengths and advantages

Score	Risk Level
50.0%	Medium

### ***Finance Dashboard***

Financial metrics and performance

Score	Risk Level
70.0%	Low

**Key Findings:**

- Opportunity: Growth opportunity identified relating to: Are you forecasting revenue growth for the next few years?
- Opportunity: Growth opportunity identified relating to: Has the last 2 years revenue growth been above market or below market?
- Opportunity: Growth opportunity identified relating to: Does the strategy drive future revenue growth for the Business?
- Opportunity: Growth opportunity identified relating to: Is the lack of revenue growth impacting the business profitability and what is the risk impact of this lack of growth?

**Metrics:**

Metric	Value	Trend
Revenue Growth	No data	unknown
Operating Income	No data	unknown
Cash Flow	No data	unknown
Gross Margin	No data	unknown
Finance Metrics	No data	unknown

***HR Dashboard***

Human resources metrics and performance

Score	Risk Level
50.0%	Medium

**Metrics:**

Metric	Value	Trend
Time to Hire	No data	unknown
Employee Turnover	No data	unknown
Employee Engagement	No data	unknown
Diversity	No data	unknown
HR Metrics	No data	unknown

***Operations Dashboard***

Operational metrics and performance

Score	Risk Level
50.0%	Medium

**Metrics:**

Metric	Value	Trend
Inventory Turnover	No data	unknown
On Time Delivery	No data	unknown
First Pass Yield	No data	unknown
Total Cycle Time	No data	unknown
Operations Metrics	No data	unknown

## ***Sales & Marketing Dashboard***

Sales and marketing metrics and performance

Score	Risk Level
70.0%	Low

**Key Findings:**

- Opportunity: Growth opportunity identified relating to: Are you forecasting annual recurring revenue growth for the next few years?
- Opportunity: Growth opportunity identified relating to: Has the last 2 years annual recurring revenue growth been above market or below market?
- Opportunity: Growth opportunity identified relating to: Does the strategy drive future annual recurring revenue growth for the Business?
- Opportunity: Growth opportunity identified relating to: Is the lack of annual recurring revenue growth impacting the business profitability and what is the risk impact of this lack of growth?

**Metrics:**

Metric	Value	Trend
Annual Recurring Revenue	No data	unknown
Customer Acquisition Cost	No data	unknown
Design Win	No data	unknown
Opportunities	No data	unknown
Sales & Marketing Metrics	No data	unknown