

OM BHANDARKAR

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EDUCATION

RTMNU University

Bachelor of Computer Science and Technology

Nagpur, Maharashtra

Aug. 2019 – May 2023

EXPERIENCE

Cloudlead Technologies Pvt. Ltd

Nov. 2024 – Present

Pune , Maharashtra

- * Analyzed large-scale scraped marketing datasets using Python and SQL to uncover patterns in user engagement and lead conversion
- * Performed data cleaning, preprocessing, and feature-level analysis on lead datasets stored in MongoDB
- * Built interactive Power BI dashboards to monitor KPIs, funnel performance, and campaign ROI
- * Applied statistical analysis to evaluate campaign effectiveness and support data-driven decision-making
- * Collaborated with business teams to translate analytical insights into actionable strategies

Maxgen Technologies

May. 2024 – Nov. 2024

Pune, Maharashtra

Data Science Intern

- * Conducted exploratory data analysis (EDA) and data visualization using Python and SQL
- * Prepared datasets through cleaning, transformation, and feature engineering for analytical and ML workflows
- * Automated recurring analytical reports, reducing manual reporting effort by 30%
- * Developed Power BI dashboards to track business and operational performance metrics
- * Supported basic machine learning experiments and model evaluation for predictive analysis

PROJECTS

Lead Data Management & Email Campaign Analytics | Python, MongoDB, Power BI

- Developed an end-to-end pipeline to scrape, clean, validate, and store marketing lead data
- Designed Power BI dashboards to monitor email open rates, bounce rates, and campaign ROI
- Performed data quality analysis to improve lead quality and email deliverability by 25%
- Generated actionable insights to support data-driven marketing decisions

Retail Data Analysis & Customer Segmentation | Power BI, SQL, Python

- Performed RFM analysis to segment customers and identify high-value customer groups
- Analyzed retail sales data using SQL and Python to uncover purchasing patterns and trends
- Automated recurring sales reports and visualized insights using Power BI dashboards
- Enabled targeted marketing and sales optimization through data-driven insights

TECHNICAL SKILLS

Programming & Databases: Python, SQL, MongoDB

Data Visualization & BI: Power BI, Tableau, Excel

Analytics & Modeling: Data Cleaning, ETL, Exploratory Data Analysis (EDA), Predictive Modeling, A/B Testing

Libraries: Pandas, NumPy, Matplotlib, Seaborn

Tools & Platforms: Git, Jupyter Notebook, VS Code, Anaconda, Linux

CERTIFICATIONS

Artificial Intelligence: 360DigiTMG in association with SUNY

Business And Data Analytics: skillsetmaster

Machine Learning: 360DigiTMG