

# OM BHANDARKAR

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## EDUCATION

### RTMNU University

*Bachelor of Computer Science and Technology*

Nagpur, Maharashtra

*Aug. 2019 – May 2023*

## EXPERIENCE

### Cloudlead Technologies Pvt. Ltd

Nov. 2024 – Present

*Data Analyst*

*Pune , Maharashtra*

- \* Analyzed large-scale scraped marketing datasets using Python and SQL to uncover patterns in user engagement and lead conversion
- \* Performed data cleaning, preprocessing, and feature-level analysis on lead datasets stored in MongoDB
- \* Built interactive Power BI dashboards to monitor KPIs, funnel performance, and campaign ROI
- \* Applied statistical analysis to evaluate campaign effectiveness and support data-driven decision-making
- \* Collaborated with business teams to translate analytical insights into actionable strategies

### Maxgen Technologies

May. 2024 – Nov. 2024

*Data Science Intern*

*Pune, Maharashtra*

- \* Conducted exploratory data analysis (EDA) and data visualization using Python and SQL
- \* Prepared datasets through cleaning, transformation, and feature engineering for analytical and ML workflows
- \* Automated recurring analytical reports, reducing manual reporting effort by 30%
- \* Developed Power BI dashboards to track business and operational performance metrics
- \* Supported basic machine learning experiments and model evaluation for predictive analysis

## PROJECTS

### Lead Data Management & Email Campaign Analytics | *Python, MongoDB, Power BI*

- Developed an end-to-end pipeline to scrape, clean, validate, and store marketing lead data
- Designed Power BI dashboards to monitor email open rates, bounce rates, and campaign ROI
- Performed data quality analysis to improve lead quality and email deliverability by 25%
- Generated actionable insights to support data-driven marketing decisions

### Retail Data Analysis & Customer Segmentation | *Power BI, SQL, Python*

- Performed RFM analysis to segment customers and identify high-value customer groups
- Analyzed retail sales data using SQL and Python to uncover purchasing patterns and trends
- Automated recurring sales reports and visualized insights using Power BI dashboards
- Enabled targeted marketing and sales optimization through data-driven insights

## TECHNICAL SKILLS

**Programming & Databases:** Python, SQL, MongoDB

**Data Visualization & BI:** Power BI, Tableau, Excel

**Analytics & Modeling:** Data Cleaning, ETL, Exploratory Data Analysis (EDA), Predictive Modeling, A/B Testing

**Libraries:** Pandas, NumPy, Matplotlib, Seaborn

**Tools & Platforms:** Git, Jupyter Notebook, VS Code, Anaconda, Linux

## CERTIFICATIONS

**Artificial Intelligence:** 360DigiTMG in association with SUNY

**Business And Data Analytics:** skillsetmaster

**Machine Learning:** 360DigiTMG