### cgoes@ucsd.edu | +1 858 951 5035 | Brazilian Citizen | U.S. Permanent Resident

# **FDUCATION**

#### UNIVERSITY OF CALIFORNIA - SAN DIEGO

#### PhD & MA, Economics

2018 - present | La Jolla, CA

- Primary Fields: Macroeconomics + International Trade. Secondary Field: Development.
- Research Assistant for Marc Muendler + Gordon Hanson + Paul Niehaus + Tom Vogl.
- Teaching Assistant in Macroeconomics (PhD Level); and International Trade (Undergrad).

### JOHNS HOPKINS UNIVERSITY

### MA, International Economics & International Relations (Dual Degree)

2011 - 2013 | Washington, DC & Bologna, Italy

• Teaching Assistant in Time Series Econometrics (Masters Level), Prakash Loungani.

# PROFESSIONAL EXPERIENCE

### WORLD BANK | ECONOMIST (CONSULTANT)

Jan 2022 – June 2023 | Washington, D.C. (Remotely)

- Prepared two chapters for the Middle East and Northern Africa (MENA) Exports for Growth 2023 focused on the impact of trade shocks on local labor markets using quasi-experimental methods applied to regional data.
- Preparing a working paper on the long-run effects of trade liberalization in Indonesia over labor market and social outcomes using individual-level data.

#### WORLD TRADE ORGANIZATION | RESEARCH ECONOMIST

May 2020 - Jan 2022 | Geneva, Switzerland (Remotely)

• Developed a new quantitative structural model to forecast the effects of heightened geopolitical conflicts between Russia and China vs. the U.S. and Europe on trade flows, innovation, and economic growth. This work has been used/cited in reports by the WTO, the IMF, and the World Bank; it has also received favorable press coverage, such as in the Financial Times.

## OFFICE OF THE PRESIDENT OF BRAZIL | SENIOR ECONOMIC ADVISOR

Apr 2017 - Aug 2018 | Brasilia, Brazil

- Co-led the efforts on Trade Reform, being the lead-author of a flagship policy report on trade liberalization, organizing a high level seminar in São Paulo, and helping push the trade reform agenda within the administration.
- Served as Senior Economic Advisor & Division Chief for Economic Development in the Office of the President, using my statistical and analytical skills produce policy blueprints for long-term institutional and economic development strategies.

### **INTERNATIONAL MONETARY FUND** | RESEARCH ANALYST

June 2013 - March 2017 | Washington, DC

- Had my work featured at the Wall Street Journal, Bloomberg, and Le Monde among other world-class outlets.
- Wrote 8 papers to analyze multiple topics, including: institutions and growth; the spatial components of inequality in Brazil; and the links between domestic market integration and infrastructure.
- Applied nowcasting and small macro models to forecast inflation, interest rates, and real GDP growth in Brazil; helped
  design the debt sustainability framework for Venezuela; and assessed external vulnerability and real exchange rate
  misalignment in Ecuador.

# HONORS AND AWARDS

<u>2021</u> Humane Studies Fellowship (Institute for Humane Studies); <u>2018-19</u> Regents Fellowship (UC San Diego); <u>2011-12</u>; Class of 1987 Fellowship and Marie Kraus Fellowship (Johns Hopkins); <u>2011</u> Undergraduate Academic Excellence Award from the Chancellor as the Best Student of the Class of 2010 (University of Brasília).

# LANGUAGES

- Human: Portuguese (native), English (fluent), Spanish (fluent), French (intermediate low), Italian (intermediate low).
- Machine: Python (fluent), STATA (fluent), Julia (advanced), Eviews (advanced), Matlab (intermediate high), R/tidy (intermediate), SQL (elementary).



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## RESEARCH

### **JOURNAL ARTICLES**

- "Pairwise difference regressions are just weighted averages". Nature's Scientific Reports. 11-23044, 2021.
- "Filling the Gap: Infrastructure Investment in Brazil", (with M. Garcia-Escribano, and I. Karpowicz). Journal of Infrastructure, Policy and Development. Vol 2 Issue 2, 2018.
- "Determinants of Infrastructure and its Financing", (with A. Cuevas, V. Cerra et al). Emerging Market Studies. v. 3-1, p. 1-22, 2017.
- "Institutions and growth: A GMM/IV Panel VAR approach". Economics Letters. v. 138, p. 85-91, 2016.
- "Domestic market integration and the law of one price in Brazil", (with T. Matheson). Applied Economics Letters. v. 23, p. 1-5, 2016.

### **BOOK CHAPTERS**

- "Trade Liberalization and Active Labor Market Policies". (with A. Messa, C. Pio, E. Leoni, & L.G. Montes) In: Antonio Spilimbergo and Krishna Srinivasan. (Eds.). Brazil: Boom, Bust, and the Road to Recovery. Washington: IMF, 2018, pp. 111-124.
- "Income Inequality in Brazil: a Closer Look at the Evolution in States". (with I. Karpowicz) In: Antonio Spilimbergo and Krishna Srinivasan. (Eds.). Brazil: Boom, Bust, and the Road to Recovery. Washington: IMF, 2018, pp. 127-37.
- "Infrastructure in Latin America and the Caribbean". In: Hamid Faruqee; S. Pelin Berkmen. (Eds.). Managing Transitions and Risks. Washington: IMF, 2016, v. 16, p. 1-115.

### **WORKING PAPERS**

- "Tax Multipliers in the United States: a Regional Perspective" (with E. Briganti and V. Sellemi).
- "Trade, Growth, and Product Innovation"
- "The Impact of Geopolitical Conflicts on Trade, Growth, and Innovation" (with E. Bekkers).
- "Gender-Segmented Labor Markets and Trade Shocks" (with Gladys Lopez-Acevedo and Raymond Robertson).
- "Testing Piketty's Hypothesis on the Drivers of Income Inequality: Evidence from Panel VARs with Heterogeneous Dynamics"

## MISCELLANEOUS

### **CITATIONS**

• Total Google Scholar citations: 400.

#### REFEREEING

• Journal of Development Economics (x4); Journal of Economic Inequality; Public Choice; Economic Modeling Journal.