

International Trade: Lecture 11

The Heckscher-Ohlin Model and the 4 big Theorems of Modern Trade (i)

Carlos Góes¹

¹George Washington University

Fall 2025

Last class

- Diminishing marginal returns to scale
-

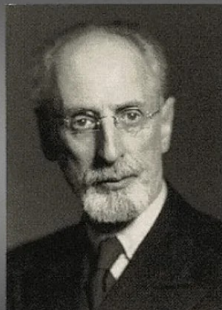
This and next class

- Do differences in endowment (rather than technology) drive international trade?
- Implications for the distribution of income across factors of production?
- What does trade integration do to difference in income across countries?
- Four main results of modern trade theory:
 - Stolper-Samuelson Theorem
 - Rybczynski Theorem
 - Heckscher-Ohlin Theorem
 - Factor Equalization Theorem

The Heckscher-Ohlin Trade Model

- Heckscher-Ohlin Model analyzes trade when
 - Resources can move costlessly across industries
 - Industries differ in the intensities of factor use
 - Countries differ in the relative endowments of factors
- Comparative advantage derives from:
 - relative factor abundance (in countries)
 - relative factor intensities (in production)

Heckscher and Ohlin



Eli Heckscher



Bertil Ohlin

- Heckscher: Swedish economist, 1879-1952
- Published 1148 books and articles: ~ 16 for every year he was alive!
- Ohlin: Swedish economist, 1899-1979
- His advisor was Eli Heckscher; won the Nobel Prize in 1977

The Heckscher-Ohlin Trade Model

- Number of factors of production: 2 (labor L , capital K)
(no specific factors)

The Heckscher-Ohlin Trade Model

- Number of factors of production: 2 (labor L , capital K)
(no specific factors)
- Mobility of factors of production:
 - Labor is mobile across sectors
 - Capital is... also mobile across sectors
(question: what is the implication for factor prices?)

The Heckscher-Ohlin Trade Model

- Number of factors of production: 2 (labor L , capital K)
(no specific factors)
- Mobility of factors of production:
 - Labor is mobile across sectors
 - Capital is... also mobile across sectors
(question: what is the implication for factor prices?)
- Number of sectors (goods): 2
 - Tech output Y_T uses K and L
 - Cloth output Y_C also uses K and L
 - But tech is more capital intensive than cloth

The Heckscher-Ohlin Trade Model

- Number of factors of production: 2 (labor L , capital K)
(no specific factors)
- Mobility of factors of production:
 - Labor is mobile across sectors
 - Capital is... also mobile across sectors
(question: what is the implication for factor prices?)
- Number of sectors (goods): 2
 - Tech output Y_T uses K and L
 - Cloth output Y_C also uses K and L
 - But tech is more capital intensive than cloth
- Perfect competition; no trade costs

The Heckscher-Ohlin Trade Model

- **Number** of factors of production: 2 (labor L , capital K)
(no specific factors)
- **Mobility** of factors of production:
 - Labor is mobile across sectors
 - Capital is... also mobile across sectors
(question: what is the implication for factor prices?)
- Number of **sectors** (goods): 2
 - **Tech** output Y_T uses K and L
 - **Cloth** output Y_C also uses K and L
 - But tech is more capital intensive than cloth
- Perfect competition; no trade costs
- **Key force**: Differences in factor intensities and endowments

Production

- Production of two sectors tech T and cloth C in country i use the same factors:

$$Y_{i,C} = K_{i,C}^{\beta_C} L_{i,C}^{1-\beta_C}, \quad Y_{i,T} = K_{i,T}^{\beta_T} L_{i,T}^{1-\beta_T}$$

Production

- Production of two sectors tech T and cloth C in country i use the same factors:

$$Y_{i,C} = K_{i,C}^{\beta_C} L_{i,C}^{1-\beta_C}, \quad Y_{i,T} = K_{i,T}^{\beta_T} L_{i,T}^{1-\beta_T}$$

- ... but they have different factor intensities!

Production

- Production of two sectors tech T and cloth C in country i use the same factors:

$$Y_{i,C} = K_{i,C}^{\beta_C} L_{i,C}^{1-\beta_C}, \quad Y_{i,T} = K_{i,T}^{\beta_T} L_{i,T}^{1-\beta_T}$$

- ... but they have different factor intensities!
- Specifically, we assume $\beta_T > \beta_C$. What does this mean?

Production

- Production of two sectors tech T and cloth C in country i use the same factors:

$$Y_{i,C} = K_{i,C}^{\beta_C} L_{i,C}^{1-\beta_C}, \quad Y_{i,T} = K_{i,T}^{\beta_T} L_{i,T}^{1-\beta_T}$$

- ... but they have different factor intensities!
- Specifically, we assume $\beta_T > \beta_C$. What does this mean?
- Marginal return to capital in T is higher

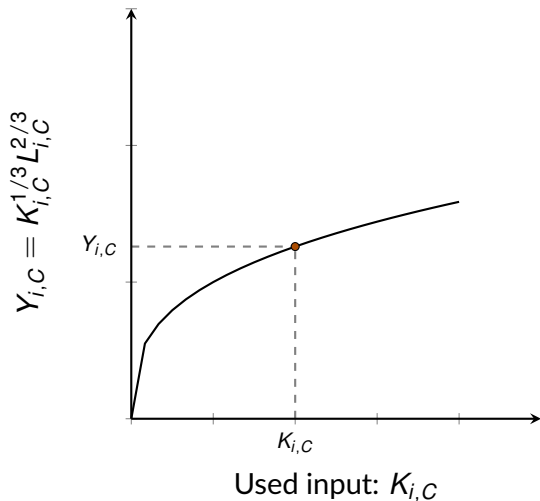
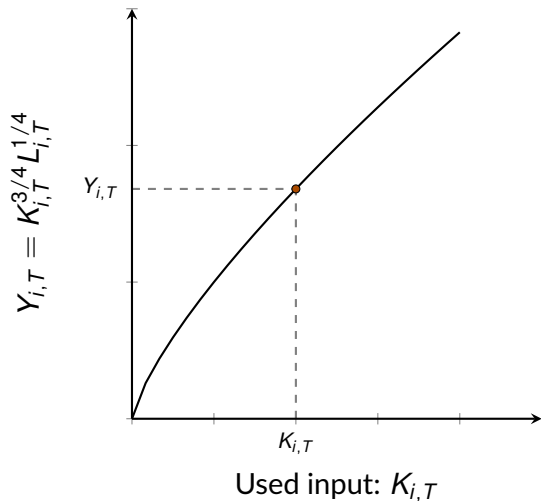
Production

- Production of two sectors tech T and cloth C in country i use the same factors:

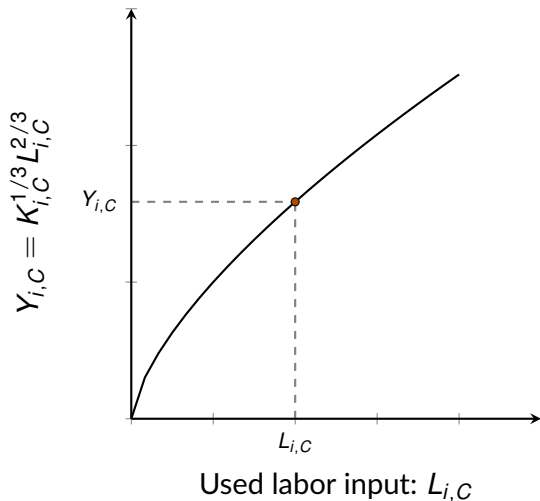
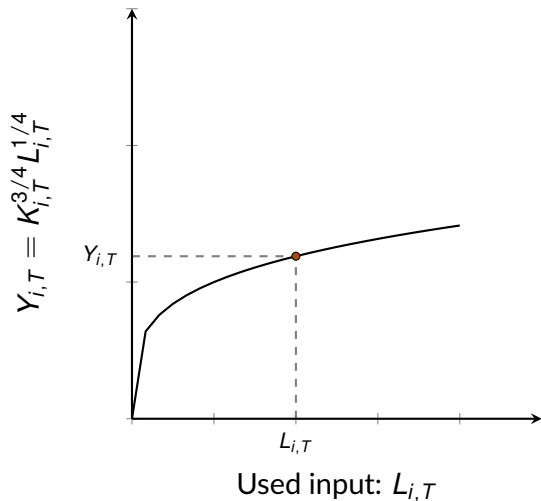
$$Y_{i,C} = K_{i,C}^{\beta_C} L_{i,C}^{1-\beta_C}, \quad Y_{i,T} = K_{i,T}^{\beta_T} L_{i,T}^{1-\beta_T}$$

- ... but they have different factor intensities!
- Specifically, we assume $\beta_T > \beta_C$. What does this mean?
- Marginal return to capital in T is higher
- For same level of K, L , additional K more productive in tech

Decreasing marginal returns in capital (holding labor fixed)



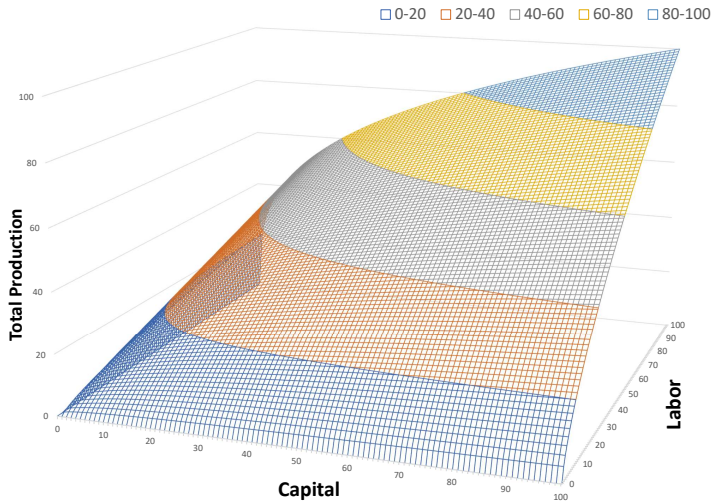
Decreasing marginal returns in labor (holding capital fixed)



Capital and Labor jointly

$$Y = K^{1/3}L^{2/3}$$

Cobb-Douglas is
Constant Returns
to Scale in Capital
and Labor
jointly... but
diminishing
marginal returns
while holding the
other factor
fixed...



Optimality conditions

- At their optimal points, factor prices equal their marginal (revenue) product for labor...

$$P_T \times MPL_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial L_{i,T}} = w_i$$

$$P_C \times MPL_{i,C} = P_C \times \frac{\partial Y_{i,C}}{\partial L_{i,C}} = w_i$$

Optimality conditions

- At their optimal points, factor prices equal their marginal (revenue) product for labor...

$$P_T \times MPL_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial L_{i,T}} = w_i$$

$$P_C \times MPL_{i,C} = P_C \times \frac{\partial Y_{i,C}}{\partial L_{i,C}} = w_i$$

- ... and for capital, respectively:

$$P_T \times MPK_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial K_{i,T}} = r_i$$

$$P_C \times MPK_{i,C} = P_C \times \frac{\partial Y_{i,C}}{\partial K_{i,C}} = r_i$$

Optimality conditions

- At their optimal points, factor prices equal their marginal (revenue) product for labor...

$$P_T \times MPL_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial L_{i,T}} = w_i$$

$$P_C \times MPL_{i,C} = P_C \times \frac{\partial Y_{i,C}}{\partial L_{i,C}} = w_i$$

- ... and for capital, respectively:

$$P_T \times MPK_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial K_{i,T}} = r_i$$

$$P_C \times MPK_{i,C} = P_C \times \frac{\partial Y_{i,C}}{\partial K_{i,C}} = r_i$$

- Note there since factors are mobile, there are common factor prices $\{w_i, r_i\}$. Why?

Factor mobility

- **Claim:** since factors are mobile, then there are common factor prices $\{w_i, r_i\}$.

Factor mobility

- **Claim:** since factors are mobile, then there are common factor prices $\{w_i, r_i\}$.
- Proof by contradiction (sketch):

Factor mobility

- **Claim:** since factors are mobile, then there are common factor prices $\{w_i, r_i\}$.
- Proof by contradiction (sketch):
 - Suppose that wages in one sector are larger than the other $w_{i,g} > w_{i,g'}$

Factor mobility

- **Claim:** since factors are mobile, then there are common factor prices $\{w_i, r_i\}$.
- Proof by contradiction (sketch):
 - Suppose that wages in one sector are larger than the other $w_{i,g} > w_{i,g'}$
 - \implies It would be optimal for workers to switch from the low to high paying sector

Factor mobility

- **Claim:** since factors are mobile, then there are common factor prices $\{w_i, r_i\}$.
- Proof by contradiction (sketch):
 - Suppose that wages in one sector are larger than the other $w_{i,g} > w_{i,g'}$
 - \implies It would be optimal for workers to switch from the low to high paying sector
 - \implies Production would only happen in one sector, but both sectors are demanded in eqm

Factor mobility

- **Claim:** since factors are mobile, then there are common factor prices $\{w_i, r_i\}$.
- Proof by contradiction (sketch):
 - Suppose that wages in one sector are larger than the other $w_{i,g} > w_{i,g'}$
 - \implies It would be optimal for workers to switch from the low to high paying sector
 - \implies Production would only happen in one sector, but both sectors are demanded in eqm
 - \implies Contradiction

Factor mobility

- **Claim:** since factors are mobile, then there are common factor prices $\{w_i, r_i\}$.
- Proof by contradiction (sketch):
 - Suppose that wages in one sector are larger than the other $w_{i,g} > w_{i,g'}$
 - \implies It would be optimal for workers to switch from the low to high paying sector
 - \implies Production would only happen in one sector, but both sectors are demanded in eqm
 - \implies Contradiction
 - Initial supposition is wrong \implies wages must be equal in eqm

Factor mobility

- **Claim:** since factors are mobile, then there are common factor prices $\{w_i, r_i\}$.
- Proof by contradiction (sketch):
 - Suppose that wages in one sector are larger than the other $w_{i,g} > w_{i,g'}$
 - \implies It would be optimal for workers to switch from the low to high paying sector
 - \implies Production would only happen in one sector, but both sectors are demanded in eqm
 - \implies Contradiction
 - Initial supposition is wrong \implies wages must be equal in eqm
- Same reasoning is valid for r_i

Factor mobility

- Wage rate w_i will be such that

$$L_{i,C} + L_{i,T} = \bar{L}_i \quad \text{and}$$

$$P_T \times MPL_{i,T} = w_i = P_C \times MPL_{i,C}$$

$$P_C \times (1 - \beta_C) \times \left(\frac{K_{i,C}}{L_{i,C}} \right)^{\beta_C} = w_i = P_T \times (1 - \beta_T) \times \left(\frac{K_{i,T}}{L_{i,T}} \right)^{\beta_T}$$

Factor mobility

- Wage rate w_i will be such that

$$L_{i,C} + L_{i,T} = \bar{L}_i \quad \text{and}$$

$$P_T \times MPL_{i,T} = w_i = P_C \times MPL_{i,C}$$

$$P_C \times (1 - \beta_C) \times \left(\frac{K_{i,C}}{L_{i,C}} \right)^{\beta_C} = w_i = P_T \times (1 - \beta_T) \times \left(\frac{K_{i,T}}{L_{i,T}} \right)^{\beta_T}$$

- Rental rate r_i will be such that

$$K_{i,C} + K_{i,T} = \bar{K}_i \quad \text{and}$$

$$P_T \times MPK_{i,T} = r_i = P_C \times MPK_{i,C}$$

$$P_C \times \beta_C \times \left(\frac{L_{i,C}}{K_{i,C}} \right)^{1-\beta_C} = r_i = P_T \times \beta_T \times \left(\frac{L_{i,T}}{K_{i,T}} \right)^{1-\beta_T}$$

Factor intensities

- Cloth production is relatively labor-intensive
- Tech production is relatively capital-intensive

Factor intensities

- Cloth production is relatively labor-intensive
- Tech production is relatively capital-intensive
- With two sectors and two factors of production, the tech sector is relatively capital-intensive if, at any wage-rental ratio w_i / r_i ,

$$\frac{K_{i,T}}{L_{i,T}} > \frac{K_{i,C}}{L_{i,C}}$$

From factor prices to optimal choices

- Recall:

$$P_T \times MPL_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial L_{i,T}} = w_i, \quad P_T \times MPK_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial K_{i,T}} = r_i$$

From factor prices to optimal choices

- Recall:

$$P_T \times MPL_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial L_{i,T}} = w_i, \quad P_T \times MPK_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial K_{i,T}} = r_i$$

- Combining these:

$$\frac{P_T \times (1 - \beta_T) \times \left(\frac{K_{i,T}}{L_{i,T}}\right)^{\beta_T}}{P_T \times \beta_T \times \left(\frac{L_{i,T}}{K_{i,T}}\right)^{1-\beta_T}} = \frac{w_i}{r_i} \iff \frac{K_{i,T}}{L_{i,T}} = \frac{\beta_T}{1 - \beta_T} \times \frac{w_i}{r_i}$$

From factor prices to optimal choices

- Recall:

$$P_T \times MPL_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial L_{i,T}} = w_i, \quad P_T \times MPK_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial K_{i,T}} = r_i$$

- Combining these:

$$\frac{P_T \times (1 - \beta_T) \times \left(\frac{K_{i,T}}{L_{i,T}}\right)^{\beta_T}}{P_T \times \beta_T \times \left(\frac{L_{i,T}}{K_{i,T}}\right)^{1-\beta_T}} = \frac{w_i}{r_i} \iff \frac{K_{i,T}}{L_{i,T}} = \frac{\beta_T}{1 - \beta_T} \times \frac{w_i}{r_i}$$

- Same valid for C. So both sectors' capital-to-labor ratios pinned down by relative factor prices:

$$\frac{K_{i,C}}{L_{i,C}} = \frac{\beta_C}{1 - \beta_C} \times \frac{w_i}{r_i}, \quad \frac{K_{i,T}}{L_{i,T}} = \frac{\beta_T}{1 - \beta_T} \times \frac{w_i}{r_i}$$

From factor prices to optimal choices

- Recall:

$$P_T \times MPL_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial L_{i,T}} = w_i, \quad P_T \times MPK_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial K_{i,T}} = r_i$$

- Combining these:

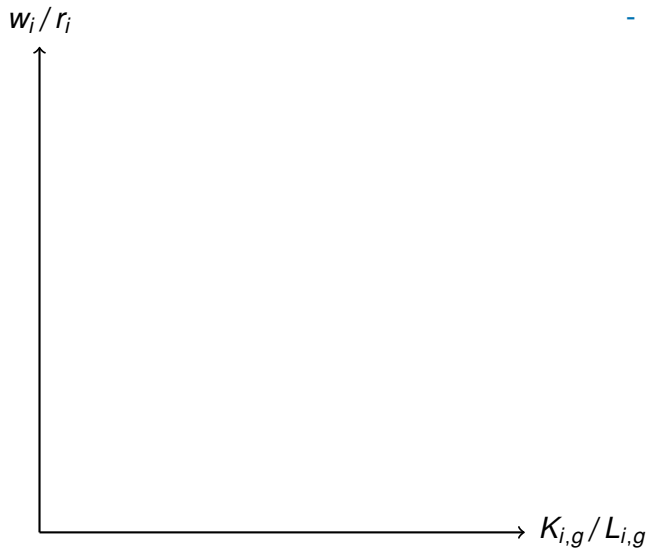
$$\frac{P_T \times (1 - \beta_T) \times \left(\frac{K_{i,T}}{L_{i,T}}\right)^{\beta_T}}{P_T \times \beta_T \times \left(\frac{L_{i,T}}{K_{i,T}}\right)^{1-\beta_T}} = \frac{w_i}{r_i} \iff \frac{K_{i,T}}{L_{i,T}} = \frac{\beta_T}{1 - \beta_T} \times \frac{w_i}{r_i}$$

- Same valid for C. So both sectors' capital-to-labor ratios pinned down by relative factor prices:

$$\frac{K_{i,C}}{L_{i,C}} = \frac{\beta_C}{1 - \beta_C} \times \frac{w_i}{r_i}, \quad \frac{K_{i,T}}{L_{i,T}} = \frac{\beta_T}{1 - \beta_T} \times \frac{w_i}{r_i}$$

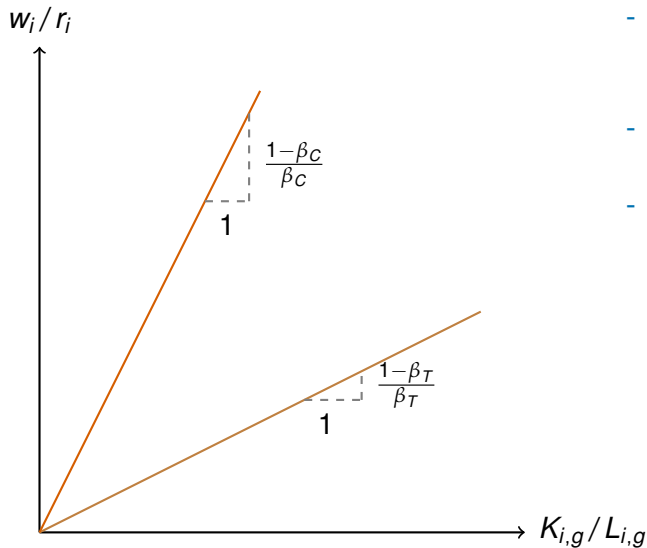
- Since $\beta_T > \beta_C$, for any prices $\frac{w_i}{r_i}$, it will be the case that $\frac{K_{i,T}}{L_{i,T}} > \frac{K_{i,C}}{L_{i,C}}$.

Graphical representation



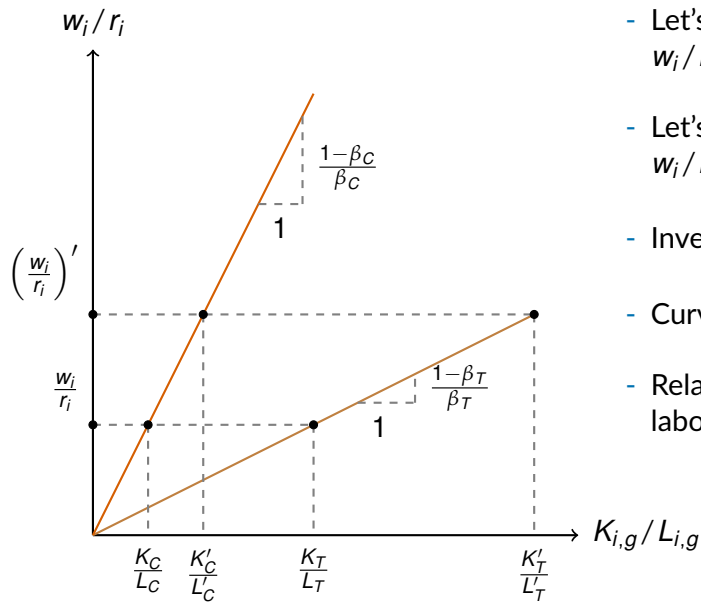
- Let's place $K_{i,g} / L_{i,g}$ on the x-axis and w_i / r_i on the y-axis

Graphical representation



- Let's place $K_{i,g} / L_{i,g}$ on the x-axis and w_i / r_i on the y-axis
- Inverting equations, $\frac{w_i}{r_i} = \frac{1-\beta_g}{\beta_g} \times \frac{K_{i,g}}{L_{i,g}}$
- Curve for C steeper than for T

Graphical representation



- Let's place $K_{i,g}/L_{i,g}$ on the x-axis and w_i/r_i on the y-axis
- Let's place $K_{i,g}/L_{i,g}$ on the x-axis and w_i/r_i on the y-axis
- Inverting equations, $\frac{w_i}{r_i} = \frac{1-\beta_g}{\beta_g} \times \frac{K_{i,g}}{L_{i,g}}$
- Curve for C steeper than for T
- Relative factor prices pin down capital to labor ratio

From goods prices to optimal choices

- Recall:

$$P_T \times MPK_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial K_{i,T}} = r_i, \quad P_C \times MPK_{i,C} = P_C \times \frac{\partial Y_{i,C}}{\partial K_{i,C}} = r_i$$

From goods prices to optimal choices

- Recall:

$$P_T \times MPK_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial K_{i,T}} = r_i, \quad P_C \times MPK_{i,C} = P_C \times \frac{\partial Y_{i,C}}{\partial K_{i,C}} = r_i$$

- Combining these:

$$\frac{P_C}{P_T} = \frac{MPL_{i,T}}{MPL_{i,C}} \iff \frac{P_C}{P_T} = \frac{(1 - \beta_T) \times \left(\frac{K_{i,T}}{L_{i,T}}\right)^{\beta_T}}{(1 - \beta_C) \times \left(\frac{K_{i,C}}{L_{i,C}}\right)^{\beta_C}}$$

From goods prices to optimal choices

- Recall:

$$P_T \times MPK_{i,T} = P_T \times \frac{\partial Y_{i,T}}{\partial K_{i,T}} = r_i, \quad P_C \times MPK_{i,C} = P_C \times \frac{\partial Y_{i,C}}{\partial K_{i,C}} = r_i$$

- Combining these:

$$\frac{P_C}{P_T} = \frac{MPL_{i,T}}{MPL_{i,C}} \iff \frac{P_C}{P_T} = \frac{(1 - \beta_T) \times \left(\frac{K_{i,T}}{L_{i,T}}\right)^{\beta_T}}{(1 - \beta_C) \times \left(\frac{K_{i,C}}{L_{i,C}}\right)^{\beta_C}}$$

- But we have just shown K/L is a function of w/r . Hence:

$$\frac{P_C}{P_T} = \frac{(1 - \beta_T) \times \left(\frac{\beta_T}{1 - \beta_T} \times \frac{w_i}{r_i}\right)^{\beta_T}}{(1 - \beta_C) \times \left(\frac{\beta_C}{1 - \beta_C} \times \frac{w_i}{r_i}\right)^{\beta_C}} \iff \frac{P_C}{P_T} = \frac{(1 - \beta_T)^{1 - \beta_T} \beta_T^{\beta_T}}{(1 - \beta_C)^{1 - \beta_C} \beta_C^{\beta_C}} \times \left(\frac{w_i}{r_i}\right)^{\beta_T - \beta_C}$$

Stolper-Samuelson Theorem

- **Statement:**

*If the relative price of one good increases, the **real income** of the factor that is used intensively in production of the good will increase, while the other factor's real income falls.*

Stolper-Samuelson Theorem

- Statement:

*If the relative price of one good increases, the **real income** of the factor that is used intensively in production of the good will increase, while the other factor's real income falls.*

- Magnification effect:

$$\hat{w}_i > \hat{P}_C > \hat{P}_T > \hat{r}_i$$

(where $\hat{x} = (x' - x) / x$ is the percent change in variable x)

Stolper-Samuelson Theorem

- **Statement:**

*If the relative price of one good increases, the **real income** of the factor that is used intensively in production of the good will increase, while the other factor's real income falls.*

- **Magnification effect:**

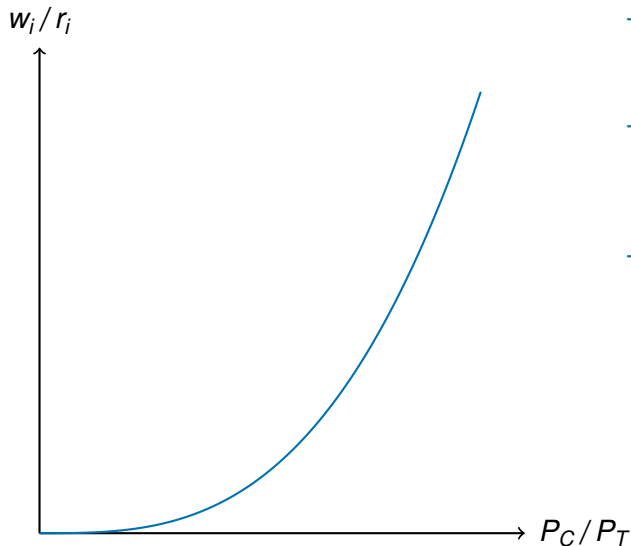
$$\hat{w}_i > \hat{P}_C > \hat{P}_T > \hat{r}_i$$

(where $\hat{x} = (x' - x) / x$ is the percent change in variable x)

- Using our specific function form:

$$\frac{P_C}{P_T} = \text{constant} \times \left(\frac{w_i}{r_i} \right)^{\beta_T - \beta_C}, \quad \text{with } 0 < \beta_C < \beta_T < 1$$

Graphical representation



- Let's place P_C/P_T on the x-axis and w_i/r_i on the y-axis
- Inverting equation,
$$\frac{w_i}{r_i} = \left(\frac{1}{\text{constant}} \times \frac{P_C}{P_T} \right)^{\frac{1}{\beta_T - \beta_C}}$$
- **Convex** function: w_i/r_i grows more than proportionately in P_C/P_T

Putting everything together...

- We first mapped $w_i/r_i \mapsto K_{i,g}/L_{i,g}$:

$$\frac{K_{i,C}}{L_{i,C}} = \frac{\beta_C}{1 - \beta_C} \times \frac{w_i}{r_i}, \quad \frac{K_{i,T}}{L_{i,T}} = \frac{\beta_T}{1 - \beta_T} \times \frac{w_i}{r_i}$$

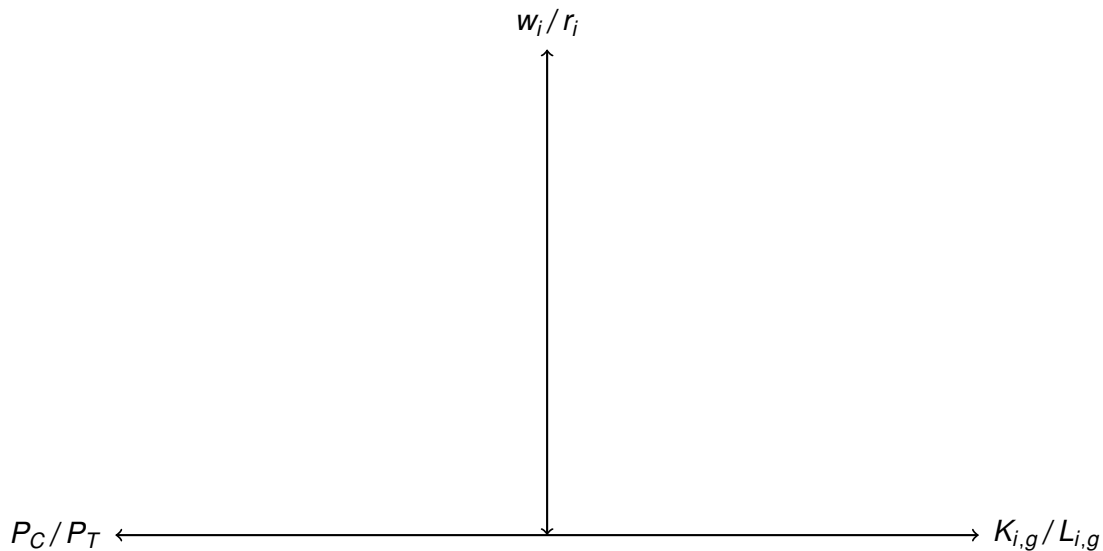
- We then mapped $P_C/P_T \mapsto w_i/r_i$:

$$\frac{w_i}{r_i} = \left(\frac{1}{\text{constant}} \times \frac{P_C}{P_T} \right)^{\frac{1}{\beta_T - \beta_C}}$$

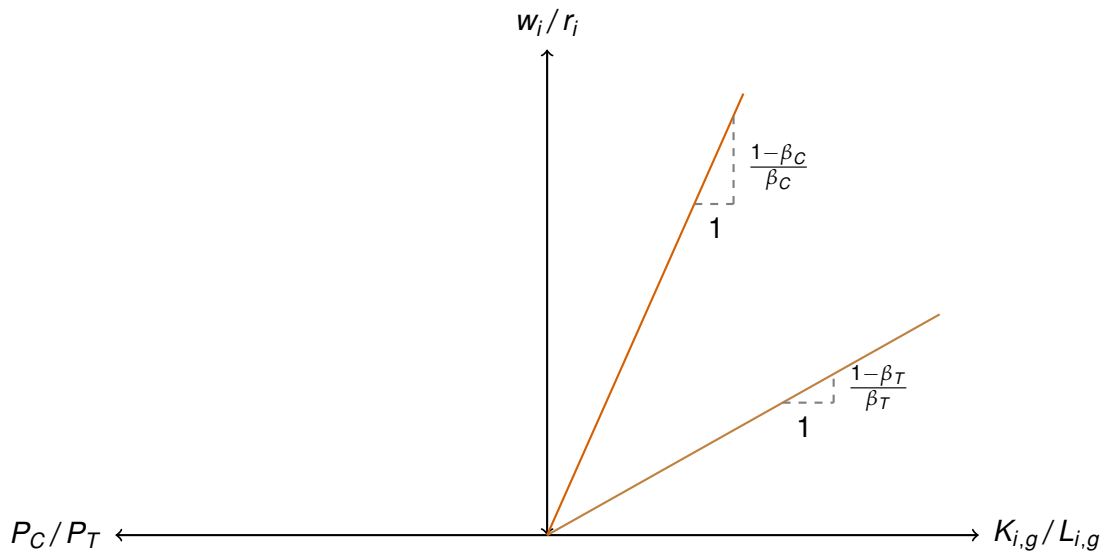
- Putting these together, we can pin down from relative prices $P_C/P_T \mapsto K_{i,g}/L_{i,g}$:

$$\frac{K_{i,g}}{L_{i,g}} = \text{constant}_g \times \left(\frac{P_C}{P_T} \right)^{\frac{1}{\beta_T - \beta_C}}$$

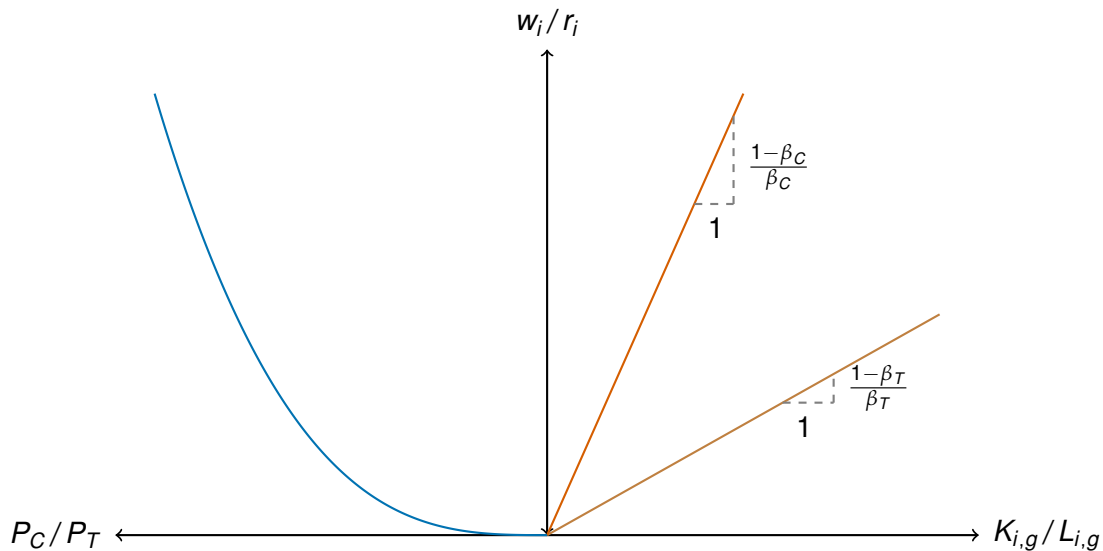
Signature chart



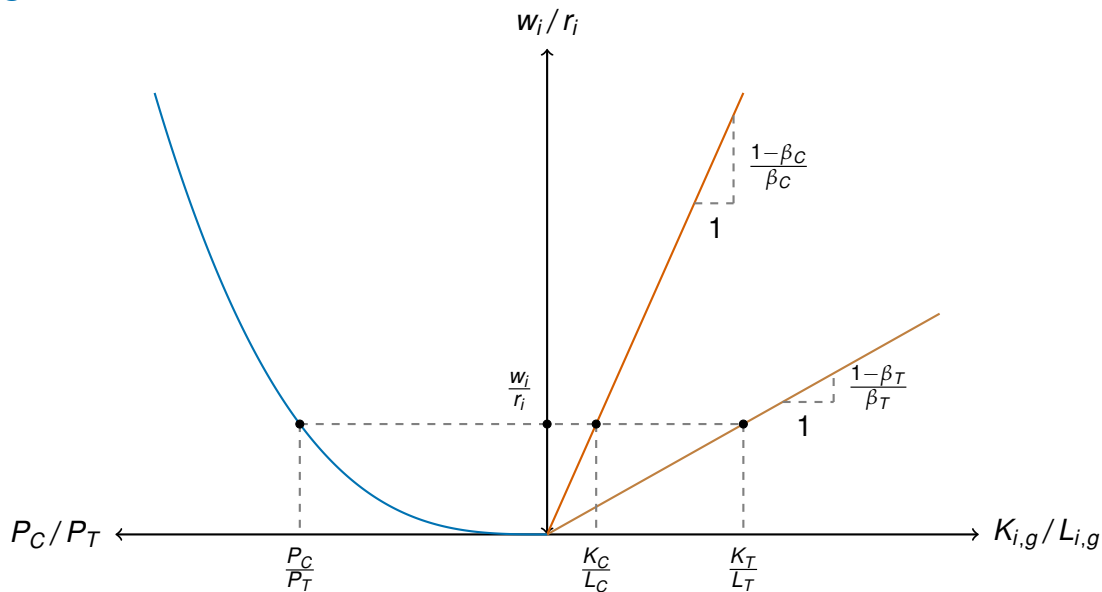
Signature chart



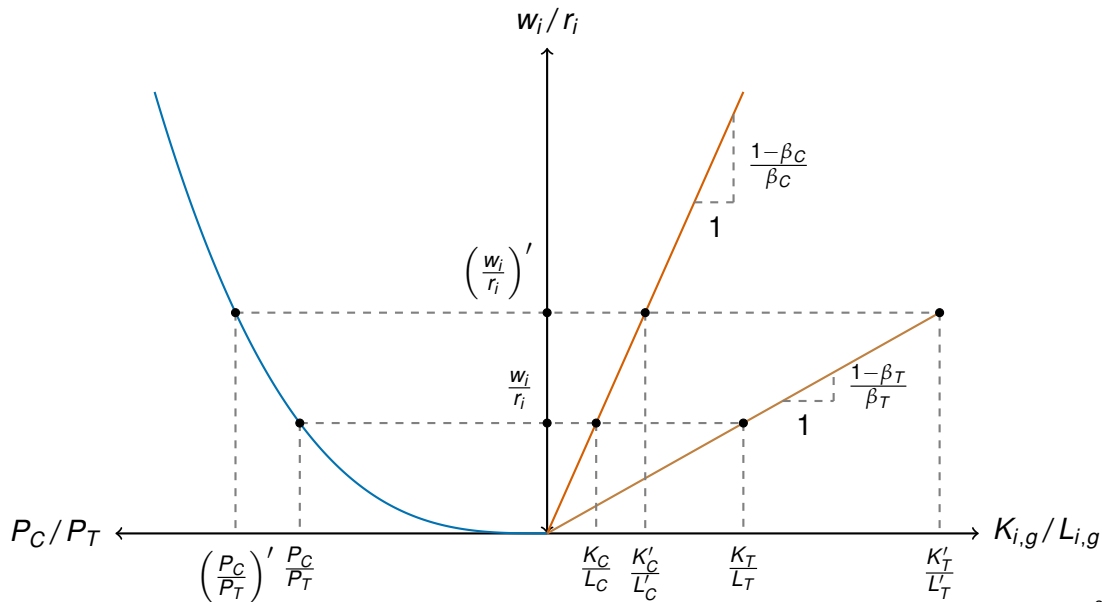
Signature chart



Signature chart



Signature chart



Putting everything together...

- If the relative price increases to $(P_C/P_T)' > P_C/P_T \rightarrow$ both sectors more capital intensive

Putting everything together...

- If the relative price increases to $(P_C/P_T)' > P_C/P_T \rightarrow$ both sectors more capital intensive
- **Intuition**: labor becomes relatively expensive \rightarrow firms substitute capital for labor

Putting everything together...

- If the relative price increases to $(P_C/P_T)' > P_C/P_T \rightarrow$ both sectors more capital intensive
- **Intuition:** labor becomes relatively expensive \rightarrow firms substitute capital for labor
- **Question:** How can both sectors raise the relative use of capital?

Putting everything together...

- If the relative price increases to $(P_C/P_T)' > P_C/P_T \rightarrow$ both sectors more capital intensive
- **Intuition:** labor becomes relatively expensive \rightarrow firms substitute capital for labor
- **Question:** How can both sectors raise the relative use of capital?
- Cloth sector expands while tech sector contracts.
- We will understand why next class...