

International Trade: Lecture 4

Classical Ricardian Trade in General Equilibrium - Part II

Carlos Góes¹

¹George Washington University

Fall 2025

Last Class: Autarky Equilibrium

Variable	United States (US)	Colombia (COL)
Labor endowment L_i	300 million	54 million
Preference parameter α_i	1/2	3/4
Unit labor requirement for computers $a_{i,C}$	3,000	5,400
Unit labor requirement for roses $a_{i,R}$	30	6
Max computers: $L_i / a_{i,C}$	$300\text{m} / 3,000 = 100,000$	$54\text{m} / 5,400 = 10,000$
Max roses: $L_i / a_{i,R}$	$300\text{m} / 30 = 10\text{m}$	$54\text{m} / 6 = 9\text{m}$
Opportunity cost $a_{i,C} / a_{i,R}$	$3,000 / 30 = 100$	$5,400 / 6 = 900$
Demand for computers: $\alpha_i L_i / a_{i,C}$	$0.5 \times 300\text{m} / 3,000 = 50,000$	$0.75 \times 54\text{m} / 5,400 = 7,500$
Demand for roses: $(1 - \alpha_i) L_i / a_{i,R}$	$0.5 \times 300\text{m} / 30 = 5\text{m}$	$0.25 \times 54\text{m} / 6 = 2.25\text{m}$

Last Class: Autarky Equilibrium

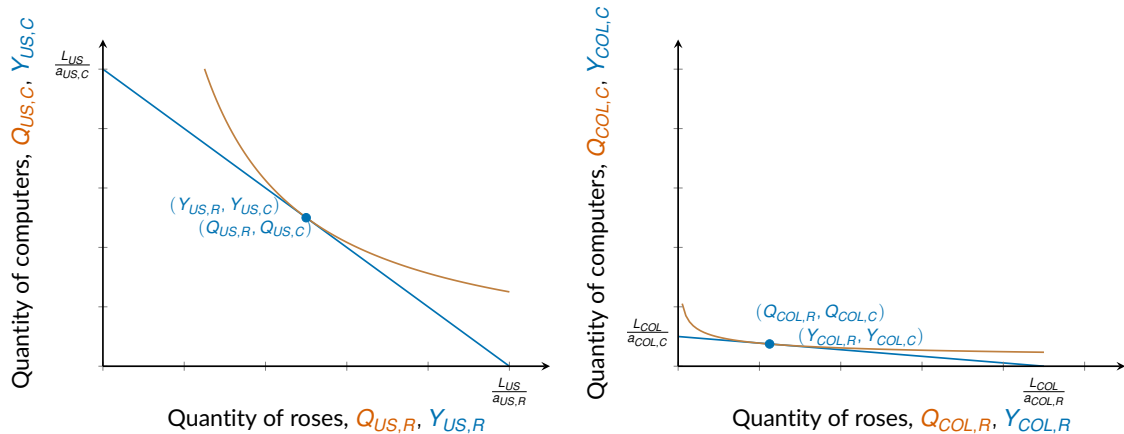


Figure: Autarky equilibrium

Absolute and Comparative Advantage

- We say Colombia has an **absolute advantage** in the production of good p if $a_{COL,p} < a_{US,p}$
- English: absolute advantage in production = uses less labor to produce one unit (i.e., it is more productive)
- **Opportunity cost**: cost of producing a good, measured in foregone output of all others.
- **Comparative advantage**: An economy has a comparative advantage in producing a good if its opportunity cost of the good is lower than in the rest of the world.

Absolute and Comparative Advantage

- We say Colombia has an **comparative advantage** in the production of roses, since:

$$1/900 = a_{COL,R}/a_{COL,C} < a_{US,R}/a_{US,C} = 1/100$$

- We say the US has an **comparative advantage** in the production of computers, since:

$$900 = a_{COL,C}/a_{COL,R} > a_{US,C}/a_{US,R} = 100$$

Prices under Autarky

- Without trade, prices reflect opportunity cost:
 - In the US: $a_{US,R}/a_{US,C} = P_{US,R}/P_{US,C}$
 - In Colombia: $a_{COL,R}/a_{COL,C} = P_{COL,R}/P_{COL,C}$

Prices under Autarky

- Without trade, prices reflect opportunity cost:
 - In the US: $a_{US,R}/a_{US,C} = P_{US,R}/P_{US,C}$
 - In Colombia: $a_{COL,R}/a_{COL,C} = P_{COL,R}/P_{COL,C}$
- Under free trade, there are world prices, i.e. P_R, P_C that hold both in countries.

Prices under Autarky

- Without trade, prices reflect opportunity cost:
 - In the US: $a_{US,R}/a_{US,C} = P_{US,R}/P_{US,C}$
 - In Colombia: $a_{COL,R}/a_{COL,C} = P_{COL,R}/P_{COL,C}$
- Under free trade, there are world prices, i.e. P_R, P_C that hold both in countries.
- If $P_R/P_C = a_{COL,R}/a_{COL,C}$, Colombian producers indifferent
 - Production of computers $Y_{COL,C}$ can range from 0 to 10,000
 - Production of roses $Y_{COL,R}$ can range from 0 to 9mi

Prices under Autarky

- Without trade, prices reflect opportunity cost:
 - In the US: $a_{US,R}/a_{US,C} = P_{US,R}/P_{US,C}$
 - In Colombia: $a_{COL,R}/a_{COL,C} = P_{COL,R}/P_{COL,C}$
- Under free trade, there are world prices, i.e. P_R, P_C that hold both in countries.
- If $P_R/P_C = a_{COL,R}/a_{COL,C}$, Colombian producers indifferent
 - Production of computers $Y_{COL,C}$ can range from 0 to 10,000
 - Production of roses $Y_{COL,R}$ can range from 0 to 9mi
- If $P_R/P_C = a_{US,R}/a_{US,C}$, US producers indifferent
 - Production of computers $Y_{US,C}$ can range from 0 to 100,000
 - Production of roses $Y_{US,R}$ can range from 0 to 10mi

Prices consistent with trade

- In this model, countries specialize in goods in which they have a comparative advantage:
 - Colombia specializes in roses if $a_{COL,R}/a_{COL,C} < P_R/P_C$
 - The US specializes in computers if $a_{US,R}/a_{US,C} > P_R/P_C$

Prices consistent with trade

- In this model, countries specialize in goods in which they have a comparative advantage:
 - Colombia specializes in roses if $a_{COL,R}/a_{COL,C} < P_R/P_C$
 - The US specializes in computers if $a_{US,R}/a_{US,C} > P_R/P_C$
- Why?
(relative marginal revenue is greater than its relative marginal cost)

Prices consistent with trade

- In this model, countries specialize in goods in which they have a comparative advantage:
 - Colombia specializes in roses if $a_{COL,R}/a_{COL,C} < P_R/P_C$
 - The US specializes in computers if $a_{US,R}/a_{US,C} > P_R/P_C$
- Why?
(relative marginal revenue is greater than its relative marginal cost)
- Each country specializes in the good in which they have a comparative advantage in if:

$$\frac{a_{US,C}}{a_{US,R}} < \frac{P_C}{P_R} < \frac{a_{COL,C}}{a_{COL,R}}$$

Global Supply Curve

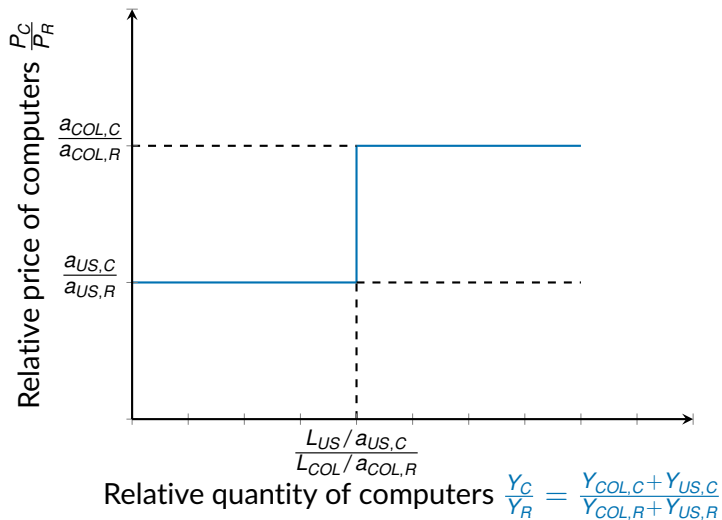


Figure: Relative Supply of Computers as a function of Relative Prices

Price Determination (i)

- How are prices determined in a free trade equilibrium?
(relative prices will adjust to make sure that the global supply = global demand)

2-¿ Global supply:

- US fully specializes in computers: $Y_C^T = L_{US} / a_{US,C} = 100,000$
- Colombia fully specializes in roses? $Y_R^T = L_{COL} / a_{COL,R} = 9,000,000$.

Price Determination (i)

- How are prices determined in a free trade equilibrium?
(relative prices will adjust to make sure that the global supply = global demand)

2-¿ Global supply:

- US fully specializes in computers: $Y_C^T = L_{US} / a_{US,C} = 100,000$
- Colombia fully specializes in roses? $Y_R^T = L_{COL} / a_{COL,R} = 9,000,000$.

Price Determination (i)

- How are prices determined in a free trade equilibrium?
(relative prices will adjust to make sure that the global supply = global demand)

2- Global supply:

- US fully specializes in computers: $Y_C^T = L_{US}/a_{US,C} = 100,000$
- Colombia fully specializes in roses? $Y_R^T = L_{COL}/a_{COL,R} = 9,000,000$.

- Global demand:

$$Q_C \equiv Q_{US,C}^T + Q_{COL,C}^T = \alpha_{US} \frac{w_{US} L_{US}}{P_C} + \alpha_{COL} \frac{w_{COL} L_{COL}}{P_C}$$

$$Q_R \equiv Q_{US,R}^T + Q_{COL,R}^T = (1 - \alpha_{US}) \frac{w_{US} L_{US}}{P_R} + (1 - \alpha_{COL}) \frac{w_{COL} L_{COL}}{P_R}$$

- Note that global demand Q_C/Q_R is decreasing in relative prices P_C/P_R

Global Supply and Demand

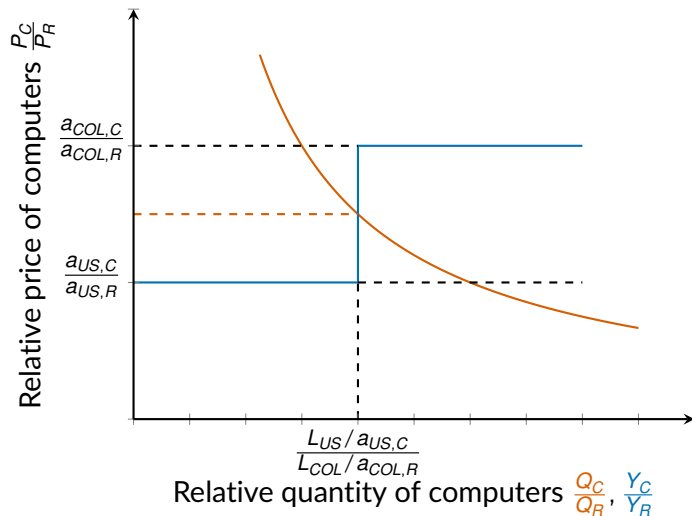


Figure: Relative Supply and Demand of Computers as a Function of Relative Prices

Price determination (ii)

- What is w_{US} , w_{COL} ?
- Countries fully specialize: only one sector operating in each country
- Wages = marginal product of each worker in the sector they are working

$$w_{US} = P_C / a_{US,C}, \quad w_{COL} = P_R / a_{COL,R}$$

Price determination (iii)

- How to get P_C/P_R ? Trade balances, so value of exports = value of imports:

$$P_C(Y_{US,C} - Q_{US,C}^T) = P_R(Y_{COL,C} - Q_{COL,R}^T)$$

Price determination (iii)

- How to get P_C/P_R ? Trade balances, so value of exports = value of imports:

$$P_C(Y_{US,C} - Q_{US,C}^T) = P_R(Y_{COL,C} - Q_{COL,R}^T)$$

$$P_C \left(\frac{L_{US}}{a_{US,C}} - \alpha_{US} \frac{w_{US} L_{US}}{P_C} \right) = P_R \left(\frac{L_{COL}}{a_{COL,R}} - (1 - \alpha_{COL}) \frac{w_{COL} L_{COL}}{P_R} \right)$$

Price determination (iii)

- How to get P_C/P_R ? Trade balances, so value of exports = value of imports:

$$P_C(Y_{US,C} - Q_{US,C}^T) = P_R(Y_{COL,C} - Q_{COL,R}^T)$$

$$P_C \left(\frac{L_{US}}{a_{US,C}} - \alpha_{US} \frac{w_{US} L_{US}}{P_C} \right) = P_R \left(\frac{L_{COL}}{a_{COL,R}} - (1 - \alpha_{COL}) \frac{w_{COL} L_{COL}}{P_R} \right)$$

$$P_C \left(\frac{L_{US}}{a_{US,C}} - \alpha_{US} \frac{L_{US}}{a_{US,C}} \right) = P_R \left(\frac{L_{COL}}{a_{COL,R}} - (1 - \alpha_{COL}) \frac{L_{COL}}{a_{COL,R}} \right)$$

Price determination (iii)

- How to get P_C/P_R ? Trade balances, so value of exports = value of imports:

$$P_C(Y_{US,C} - Q_{US,C}^T) = P_R(Y_{COL,C} - Q_{COL,R}^T)$$

$$P_C \left(\frac{L_{US}}{a_{US,C}} - \alpha_{US} \frac{w_{US} L_{US}}{P_C} \right) = P_R \left(\frac{L_{COL}}{a_{COL,R}} - (1 - \alpha_{COL}) \frac{w_{COL} L_{COL}}{P_R} \right)$$

$$P_C \left(\frac{L_{US}}{a_{US,C}} - \alpha_{US} \frac{L_{US}}{a_{US,C}} \right) = P_R \left(\frac{L_{COL}}{a_{COL,R}} - (1 - \alpha_{COL}) \frac{L_{COL}}{a_{COL,R}} \right)$$

- Solving for P_C/P_R :

$$\frac{P_C}{P_R} = \frac{\alpha_{COL}}{1 - \alpha_{US}} \times \frac{L_{COL}/a_{COL,R}}{L_{US}/a_{US,C}} = \frac{3/4}{1/2} \times \frac{54m/9}{300m/3,000} = 135$$

Production Possibilities Frontier + Trade Prices

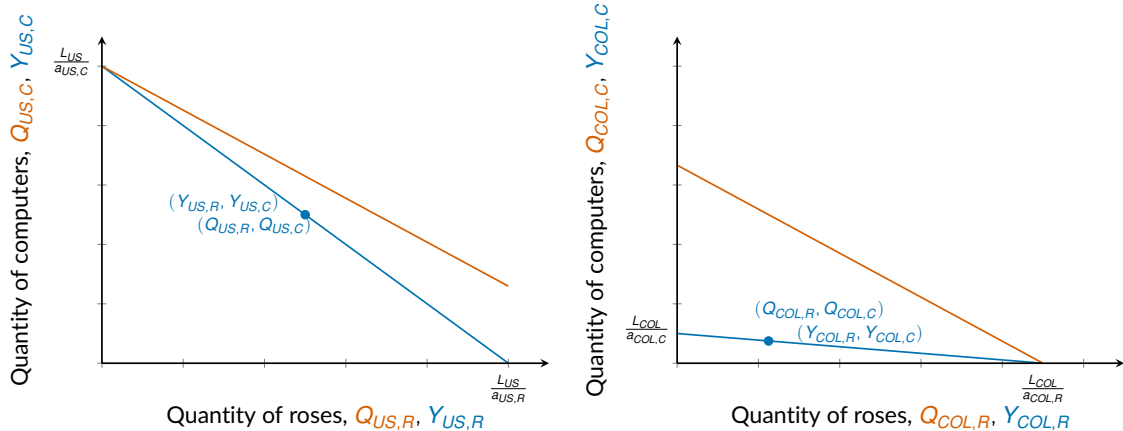


Figure: Autarky Equilibrium + Trade Prices

Production Possibilities Frontier + Trade Prices + Specialization

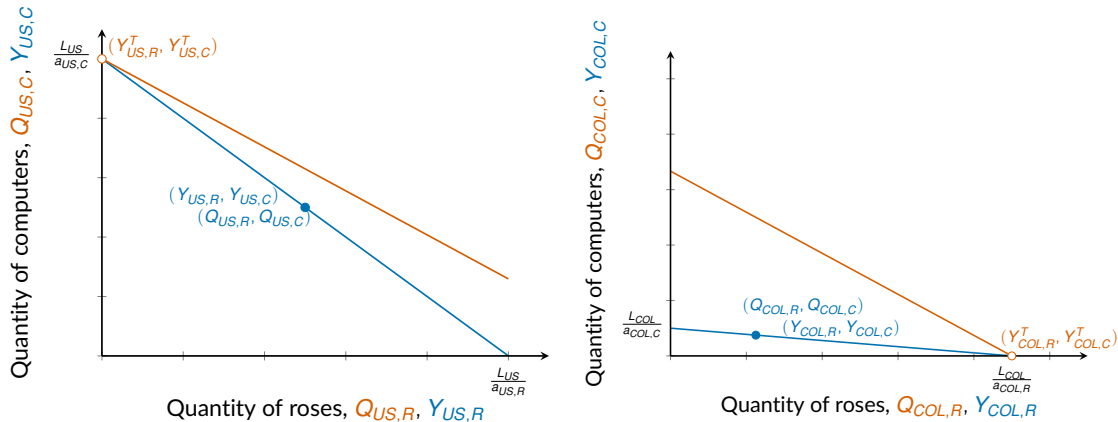


Figure: Production under Free Trade induces Specialization

Optimal demands under free trade

- Recall $w_{US} = P_C / a_{US,C}$, $w_{COL} = P_R / a_{COL,R}$, $P_C / P_R = 135$

Optimal demands under free trade

- Recall $w_{US} = P_C / a_{US,C}$, $w_{COL} = P_R / a_{COL,R}$, $P_C / P_R = 135$
- Demand functions:

$$Q_{US,C}^T = \alpha_{US} \frac{w_{US} L_{US}}{P_C} = \alpha_{US} \frac{L_{US}}{a_{US,C}} = 1/2 \times \frac{300\text{m}}{100,000} = 50,000$$

Optimal demands under free trade

- Recall $w_{US} = P_C / a_{US,C}$, $w_{COL} = P_R / a_{COL,R}$, $P_C / P_R = 135$
- Demand functions:

$$Q_{US,C}^T = \alpha_{US} \frac{w_{US} L_{US}}{P_C} = \alpha_{US} \frac{L_{US}}{a_{US,C}} = 1/2 \times \frac{300\text{m}}{100,000} = 50,000$$

$$Q_{COL,C}^T = \alpha_{COL} \frac{w_{COL} L_{COL}}{P_C} = \alpha_{COL} \frac{L_{COL}}{a_{COL,R} \times P_C / P_R} = 3/4 \times \frac{54\text{m}}{6 \times 135} = 50,000$$

Optimal demands under free trade

- Recall $w_{US} = P_C / a_{US,C}$, $w_{COL} = P_R / a_{COL,R}$, $P_C / P_R = 135$
- Demand functions:

$$Q_{US,C}^T = \alpha_{US} \frac{w_{US} L_{US}}{P_C} = \alpha_{US} \frac{L_{US}}{a_{US,C}} = 1/2 \times \frac{300\text{m}}{100,000} = 50,000$$

$$Q_{COL,C}^T = \alpha_{COL} \frac{w_{COL} L_{COL}}{P_C} = \alpha_{COL} \frac{L_{COL}}{a_{COL,R} \times P_C / P_R} = 3/4 \times \frac{54\text{m}}{6 \times 135} = 50,000$$

$$Q_{US,R}^T = (1 - \alpha_{US}) \frac{w_{US} L_{US}}{P_R} = (1 - \alpha_{US}) \frac{P_C}{P_R} \times \frac{L_{US}}{a_{US,C}} = 1/2 \times 135 \times \frac{300\text{m}}{100,000} = 6,750,000$$

Optimal demands under free trade

- Recall $w_{US} = P_C / a_{US,C}$, $w_{COL} = P_R / a_{COL,R}$, $P_C / P_R = 135$
- Demand functions:

$$Q_{US,C}^T = \alpha_{US} \frac{w_{US} L_{US}}{P_C} = \alpha_{US} \frac{L_{US}}{a_{US,C}} = 1/2 \times \frac{300\text{m}}{100,000} = 50,000$$

$$Q_{COL,C}^T = \alpha_{COL} \frac{w_{COL} L_{COL}}{P_C} = \alpha_{COL} \frac{L_{COL}}{a_{COL,R} \times P_C / P_R} = 3/4 \times \frac{54\text{m}}{6 \times 135} = 50,000$$

$$Q_{US,R}^T = (1 - \alpha_{US}) \frac{w_{US} L_{US}}{P_R} = (1 - \alpha_{US}) \frac{P_C}{P_R} \times \frac{L_{US}}{a_{US,C}} = 1/2 \times 135 \times \frac{300\text{m}}{100,000} = 6,750,000$$

$$Q_{COL,R}^T = (1 - \alpha_{COL}) \frac{w_{COL} L_{COL}}{P_R} = (1 - \alpha_{COL}) \frac{L_{COL}}{a_{COL,R}} = 1/4 \times \frac{54\text{m}}{6} = 2,250,000$$

Optimal demands under free trade

- Recall $w_{US} = P_C / a_{US,C}$, $w_{COL} = P_R / a_{COL,R}$, $P_C / P_R = 135$
- Demand functions:

$$Q_{US,C}^T = \alpha_{US} \frac{w_{US} L_{US}}{P_C} = \alpha_{US} \frac{L_{US}}{a_{US,C}} = 1/2 \times \frac{300\text{m}}{100,000} = 50,000$$

$$Q_{COL,C}^T = \alpha_{COL} \frac{w_{COL} L_{COL}}{P_C} = \alpha_{COL} \frac{L_{COL}}{a_{COL,R} \times P_C / P_R} = 3/4 \times \frac{54\text{m}}{6 \times 135} = 50,000$$

$$Q_{US,R}^T = (1 - \alpha_{US}) \frac{w_{US} L_{US}}{P_R} = (1 - \alpha_{US}) \frac{P_C}{P_R} \times \frac{L_{US}}{a_{US,C}} = 1/2 \times 135 \times \frac{300\text{m}}{100,000} = 6,750,000$$

$$Q_{COL,R}^T = (1 - \alpha_{COL}) \frac{w_{COL} L_{COL}}{P_R} = (1 - \alpha_{COL}) \frac{L_{COL}}{a_{COL,R}} = 1/4 \times \frac{54\text{m}}{6} = 2,250,000$$

- Exports/imports of computers:

$$Y_{US,C} - Q_{US,C}^T = 100,000 - 50,000 = 50,000 = Q_{COL,C}^T$$

Optimal demands under free trade

- Recall $w_{US} = P_C / a_{US,C}$, $w_{COL} = P_R / a_{COL,R}$, $P_C / P_R = 135$
- Demand functions:

$$Q_{US,C}^T = \alpha_{US} \frac{w_{US} L_{US}}{P_C} = \alpha_{US} \frac{L_{US}}{a_{US,C}} = 1/2 \times \frac{300m}{100,000} = 50,000$$

$$Q_{COL,C}^T = \alpha_{COL} \frac{w_{COL} L_{COL}}{P_C} = \alpha_{COL} \frac{L_{COL}}{a_{COL,R} \times P_C / P_R} = 3/4 \times \frac{54m}{6 \times 135} = 50,000$$

$$Q_{US,R}^T = (1 - \alpha_{US}) \frac{w_{US} L_{US}}{P_R} = (1 - \alpha_{US}) \frac{P_C}{P_R} \times \frac{L_{US}}{a_{US,C}} = 1/2 \times 135 \times \frac{300m}{100,000} = 6,750,000$$

$$Q_{COL,R}^T = (1 - \alpha_{COL}) \frac{w_{COL} L_{COL}}{P_R} = (1 - \alpha_{COL}) \frac{L_{COL}}{a_{COL,R}} = 1/4 \times \frac{54m}{6} = 2,250,000$$

- Exports/imports of computers:

$$Y_{US,C} - Q_{US,C}^T = 100,000 - 50,000 = 50,000 = Q_{COL,C}^T$$

- Exports/imports of roses: $Y_{US,R} - Q_{US,R}^T = 9m - 2.25m = 6.75m = Q_{US,R}^T$

Trade Equilibrium

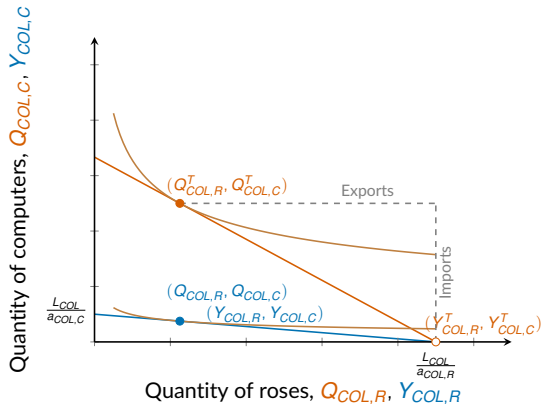
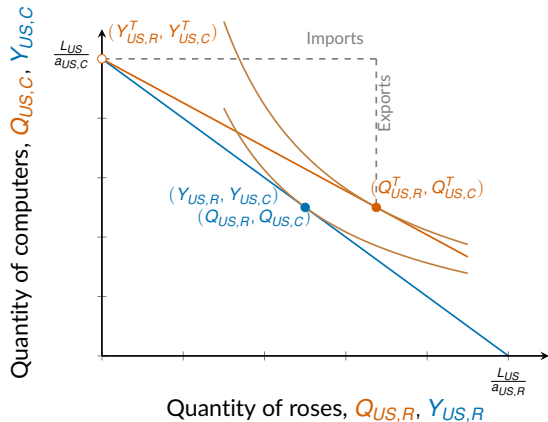


Figure: Specialization + Trade Equilibrium

Some misconceptions about comparative advantage

- “Free trade is only beneficial if a country is productive enough to compete.”
No. Trade is beneficial if there is a comparative advantage. Absolute disadvantage does not matter.
- “Free trade lowers income in low-wage countries.”
No. Trade is beneficial if there is a comparative advantage. Absolute wages do not matter.
- “Free trade makes us poorer because we spend money on other countries goods.”
No. Having access to more affordable goods makes us better off by specializing and trading.
- “Free trade closes the income gap between poor and rich countries.”
No. Trade raises every country's welfare beyond autarky welfare. Per capita income differences remain, and depend on a country's production possibilities.

Is free trade always ideal?

- This model is quite simple. Some things it does not consider:
 - **Increasing returns to scale**: a country may be competitive in an industry but it requires large initial investment (R&D, ships, planes, etc) – temporary protection?
 - **Distributional effects**: even if a country benefits in the aggregate, it could be the case that vulnerable groups are very exposed, increasing inequality
 - **Price manipulation**: if a country is very large relative to the world, it may be able to manipulate the purchase price in its favor using tariffs
 - **Environmental externalities**: trade policy can be an instrument to internalize some “bads” to the price of “goods”