

# International Trade: Lecture 7

## Production in the Short and the Long Run

Carlos Góes<sup>1</sup>

<sup>1</sup>George Washington University

Fall 2025

# Recap

What have we seen so far?

# Recap

What have we seen so far?

- Trade can lead to welfare gains. How?

# Recap

## What have we seen so far?

- Trade can lead to welfare gains. How?
- Change in relative prices  $\rightarrow$  specialization  $\rightarrow$  expansion of consumption choices
- Both countries can gain from trade openness

# Recap

What have we seen so far?

- Trade can lead to welfare gains. How?
- Change in relative prices  $\rightarrow$  specialization  $\rightarrow$  expansion of consumption choices
- Both countries can gain from trade openness

But what assumptions have driven those results?

# Recap

## What have we seen so far?

- Trade can lead to welfare gains. How?
- Change in relative prices  $\rightarrow$  specialization  $\rightarrow$  expansion of consumption choices
- Both countries can gain from trade openness

## But what assumptions have driven those results?

- Only one factor of production: labor

# Recap

## What have we seen so far?

- Trade can lead to welfare gains. How?
- Change in relative prices  $\rightarrow$  specialization  $\rightarrow$  expansion of consumption choices
- Both countries can gain from trade openness

## But what assumptions have driven those results?

- Only one factor of production: labor
- Labor is mobile across sectors

# Recap

## What have we seen so far?

- Trade can lead to welfare gains. How?
- Change in relative prices  $\rightarrow$  specialization  $\rightarrow$  expansion of consumption choices
- Both countries can gain from trade openness

## But what assumptions have driven those results?

- Only one factor of production: labor
- Labor is mobile across sectors
- Economy can always adjust proportionately, workers gain (real income  $\uparrow$ )



# Limits

## What about those assumptions?

- Production often use **more than one factor**
  - this class uses labor (me) + capital (computer, projector) + structures (building)

# Limits

## What about those assumptions?

- Production often use **more than one factor**
  - this class uses labor (me) + capital (computer, projector) + structures (building)
- Factors **cannot always freely adjust**
  - e.g.: can an office building become an apartment building?

# Limits



PeaceCorps HQ converted into apt building  
1111 20th ST NW

## What about those assumptions?

- Production often use **more than one factor**
  - this class uses labor (me) + capital (computer, projector) + structures (building)
- Factors **cannot always freely adjust**
  - e.g.: can an office building become an apartment building?
  - yes, but costly, lengthy

# Limits



PeaceCorps HQ converted into apt building  
1111 20th ST NW

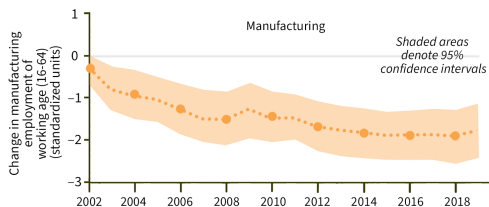
## What about those assumptions?

- Production often use **more than one factor**
  - this class uses labor (me) + capital (computer, projector) + structures (building)
- Factors **cannot always freely adjust**
  - e.g.: can an office building become an apartment building?
  - yes, but costly, lengthy
- What happens if we **relax those assumptions?**
  - some factor owners can be worse off from trade over short run
  - Ricardian logic can be though off as long run

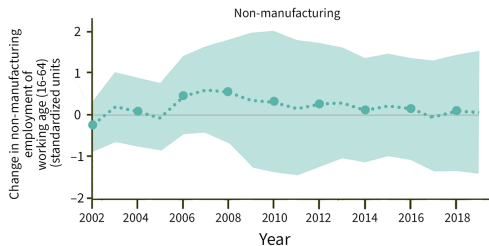
## Example: China trade shock

- China's share in world manufacturing exports rose from 3.1% in 1991 to 17.6% in 2015

# Example: China trade shock

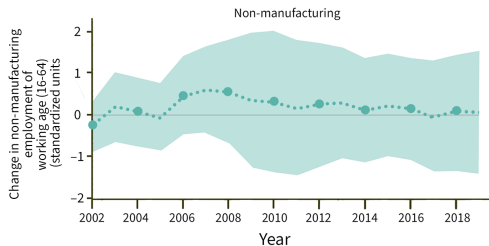
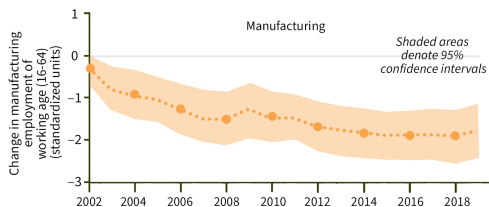


- China's share in world manufacturing exports rose from 3.1% in 1991 to 17.6% in 2015
- US regions more exposed to Chinese import competition saw (relative) losses in manufacturing employment growth



Source: Autor, Dorn & Hanson (2021)

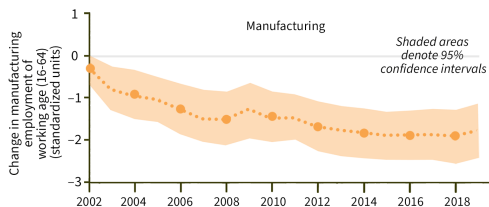
# Example: China trade shock



Source: Autor, Dorn & Hanson (2021)

- China's share in world manufacturing exports rose from 3.1% in 1991 to 17.6% in 2015
- US regions more exposed to Chinese import competition saw (relative) losses in manufacturing employment growth
- Effects persist many years into the future, due to frictions for labor mobility

# Example: China trade shock



Source: Autor, Dorn & Hanson (2021)

- China's share in world manufacturing exports rose from 3.1% in 1991 to 17.6% in 2015
- US regions more exposed to Chinese import competition saw (relative) losses in manufacturing employment growth
- Effects persist many years into the future, due to frictions for labor mobility
- Prices did fall about 1.5%: about 95% of US population saw real income growth due to shock; 5% losses



# The Production Function

# Gelato Factory



- Example: Gelato Factory

# Gelato Factory



- Example: Gelato Factory
- Inputs:
  - Milk, Sugar, Salt
  - Chocolate/Strawberry
  - Cones/cups/containers
  - Labor (scoopers + cashier)

# Gelato Factory



- Example: Gelato Factory
- Inputs:
  - Milk, Sugar, Salt
  - Chocolate/Strawberry
  - Cones/cups/containers
  - Labor (scoopers + cashier)
- Capital:
  - Freezer, Machines
  - Refrigerated trucks
  - Factory/building

# Gelato Factory



- Example: Gelato Factory
- Inputs:
  - Milk, Sugar, Salt
  - Chocolate/Strawberry
  - Cones/cups/containers
  - Labor (scoopers + cashier)
- Capital:
  - Freezer, Machines
  - Refrigerated trucks
  - Factory/building
- Intangibles:
  - License
  - Recipe
  - Business environment, Property rights

# The Production Function

- We are interested in modeling the production of some “output” good

# The Production Function

- We are interested in modeling the production of some “output” good
- We will take a “factor-based” representation of the production function:

$$\underbrace{Y}_{\text{output}} = F\left(\underbrace{\bar{Z}}_{\substack{\text{technology} \\ \text{institutions} \\ \text{ideas}}}, \underbrace{K}_{\text{capital}}, \underbrace{L}_{\text{labor}}\right)$$

# The Production Function

- We are interested in modeling the production of some “output” good
- We will take a “factor-based” representation of the production function:

$$\underbrace{Y}_{\text{output}} = F(\underbrace{\bar{Z}}_{\substack{\text{technology} \\ \text{institutions} \\ \text{ideas}}}, \underbrace{K}_{\text{capital}}, \underbrace{L}_{\text{labor}})$$

- $F(\bar{Z}, K, L)$  is your production function. If  $F(\cdot, \cdot, \cdot)$  is Cobb-Douglas, then:

$$Y = \bar{Z} \cdot K^{\beta} L^{1-\beta}, \quad 0 \leq \beta \leq 1$$



## The Production Function

**Marginal Product:** extra output produced by increasing one factor while keeping all the other factors fixed.

recall: economic agents make decision by “reasoning at the margin”

## Production Function

**Diminishing Marginal Product:** Extra output produced by increasing one factor while keeping all the other fixed is decreasing in the one increasing factor.

# Production Function

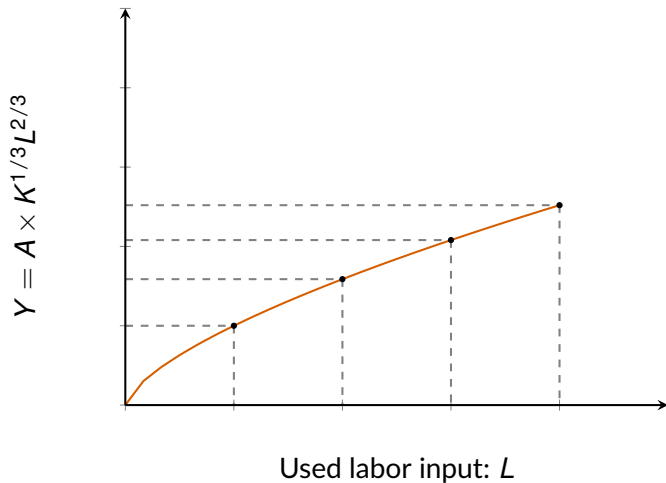
**Diminishing Marginal Product:** Extra output produced by increasing one factor while keeping all the other fixed is decreasing in the one increasing factor.

With Cobb-Douglas Technology, the Marginal Product of Labor and Capital are:

$$MPL \equiv \frac{\partial Y}{\partial L} = \underbrace{(1 - \beta)\bar{Z} \left(\frac{K}{L}\right)^{\beta}}_{\text{decreasing in } L}$$

$$MPK \equiv \frac{\partial Y}{\partial K} = \underbrace{\beta\bar{Z} \left(\frac{L}{K}\right)^{1-\beta}}_{\text{decreasing in } K}$$

## Example: Labor

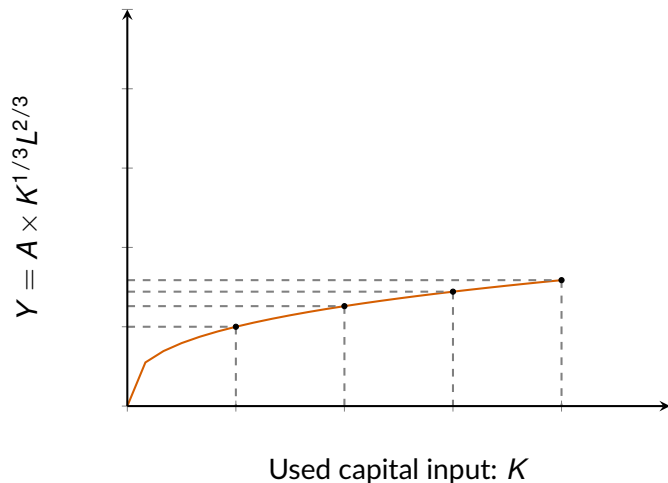


$$Y = \bar{Z} K^{1/3} L^{2/3}$$

$L$  and  $Y$  when  $K = 1$  and  $\bar{Z} = 1$

L	Y
1	1
2	1.59
3	2.08
4	2.52

## Example: Capital



$$Y = \bar{Z} K^{1/3} L^{2/3}$$

$L$  and  $Y$  when  $L = 1$  and  $\bar{Z} = 1$

$K$	$Y$
1	1
2	1.26
3	1.44
4	1.59

## Intuition

- Suppose you own a company with 50 employees and 10 computers

## Intuition

- Suppose you own a company with 50 employees and 10 computers
- An employee does not always need a computer...

# Intuition

- Suppose you own a company with 50 employees and 10 computers
- An employee does not always need a computer...
- ...but there are too few computers at this moment, so sometimes some employees stay idle.



# Intuition

- Suppose you own a company with 50 employees and 10 computers
- An employee does not always need a computer...
- ...but there are too few computers at this moment, so sometimes some employees stay idle.
- If you start buying computers, the first ones will be very productive because they will be matched with idle employees.

# Intuition

- Suppose you own a company with 50 employees and 10 computers
- An employee does not always need a computer...
- ...but there are too few computers at this moment, so sometimes some employees stay idle.
- If you start buying computers, the first ones will be very productive because they will be matched with idle employees.
- But at a certain point, new computers will start going idle for some time...

# Intuition

- Suppose you own a company with 50 employees and 10 computers
- An employee does not always need a computer...
- ...but there are too few computers at this moment, so sometimes some employees stay idle.
- If you start buying computers, the first ones will be very productive because they will be matched with idle employees.
- But at a certain point, new computers will start going idle for some time...
- And if you buy too many computers (say if your company has more computers than employees) any additional computers will be useless as they will be idle the whole time.

# Intuition

- Suppose you own a company with 50 employees and 10 computers
- An employee does not always need a computer...
- ...but there are too few computers at this moment, so sometimes some employees stay idle.
- If you start buying computers, the first ones will be very productive because they will be matched with idle employees.
- But at a certain point, new computers will start going idle for some time...
- And if you buy too many computers (say if your company has more computers than employees) any additional computers will be useless as they will be idle the whole time.
- The production function of your firm exhibits diminishing returns in computers!

## Returns to Scale

Returns to Scale (RS): change in output when all factors are changed by the same proportion.

for some  $\lambda > 0$ .

## Returns to Scale

Returns to Scale (RS): change in output when all factors are changed by the same proportion.

a function  $F(\lambda K, \lambda L) = \lambda^s F(K, L)$  is

for some  $\lambda > 0$ .

## Returns to Scale

Returns to Scale (RS): change in output when all factors are changed by the same proportion.

a function  $F(\lambda K, \lambda L) = \lambda^s F(K, L)$  is

- constant returns to scale if  $s = 1 \implies F(\lambda K, \lambda L) = \lambda F(K, L)$

for some  $\lambda > 0$ .

## Returns to Scale

Returns to Scale (RS): change in output when all factors are changed by the same proportion.

a function  $F(\lambda K, \lambda L) = \lambda^s F(K, L)$  is

- constant returns to scale if  $s = 1 \implies F(\lambda K, \lambda L) = \lambda F(K, L)$
- increasing returns to scale if  $s > 1 \implies F(\lambda K, \lambda L) > \lambda F(K, L)$

for some  $\lambda > 0$ .



## Returns to Scale

Returns to Scale (RS): change in output when all factors are changed by the same proportion.

a function  $F(\lambda K, \lambda L) = \lambda^s F(K, L)$  is

- constant returns to scale if  $s = 1 \implies F(\lambda K, \lambda L) = \lambda F(K, L)$
- increasing returns to scale if  $s > 1 \implies F(\lambda K, \lambda L) > \lambda F(K, L)$
- decreasing returns to scale if  $s < 1 \implies F(\lambda K, \lambda L) < \lambda F(K, L)$

for some  $\lambda > 0$ .

## Returns to Scale

Claim: Cobb-Douglas is Constant Returns to Scale in  $(K,L)$

## Returns to Scale

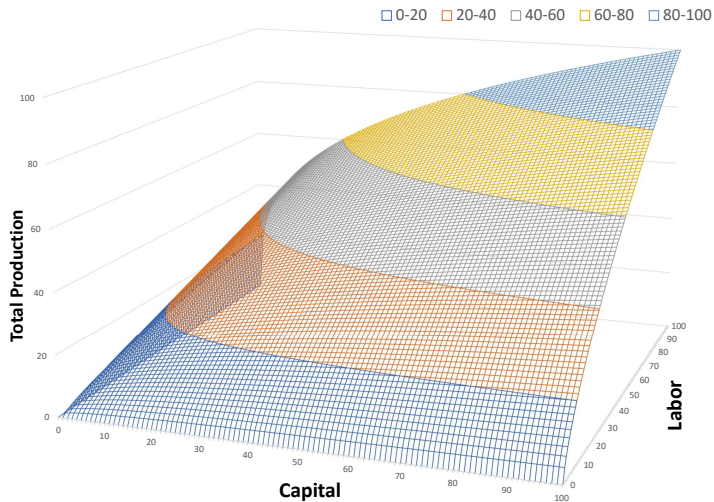
Claim: Cobb-Douglas is Constant Returns to Scale in (K,L)

Proof.

$$\begin{aligned} F(A, \lambda K, \lambda L) &= \bar{Z}(\lambda K)^{\beta}(\lambda L)^{1-\beta} \\ &= \lambda \bar{Z}(K)^{\beta}(L)^{1-\beta} \\ &= \lambda F(A, K, L) \end{aligned}$$



## Example: Capital and Labor jointly



$$Y = \bar{Z}K^{1/3}L^{2/3}$$
$$\bar{Z} = 1$$

Cobb-Douglas is  
Constant Returns  
to Scale in Capital  
and Labor  
jointly... but  
diminishing  
marginal returns  
while holding the  
other factor  
fixed...

# Profit Maximization

$$\max_{\{K,L\}} \pi = \underbrace{P \cdot F(K, L)}_{\text{revenues}} - \left( \underbrace{w \cdot L + r \cdot K}_{\text{costs}} \right)$$

where

- $P$ : price of the output good (if there is only one sector, we can normalize this  $P = 1$ , numéraire)
- $F(K, L)$ : production function
- $w$ : wages
- $r$ : rental rate on capital

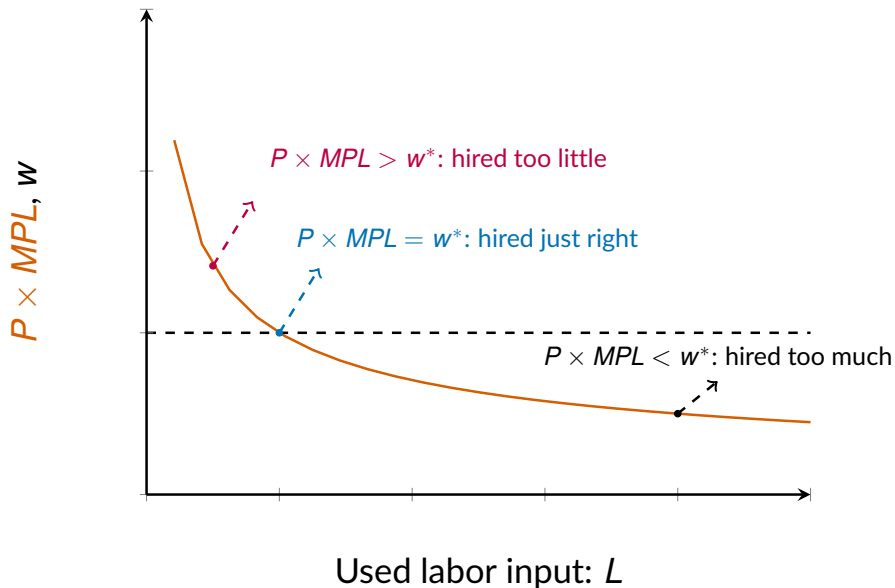
# Profit Maximization

$$\max_{\{K,L\}} \pi = \underbrace{P \cdot F(K, L)}_{\text{revenues}} - \left( \underbrace{w \cdot L + r \cdot K}_{\text{costs}} \right)$$

First Order Conditions imply that, at the optimal:

$$\begin{aligned} \frac{\partial \pi}{\partial L} &= 0 \implies P \cdot \frac{\partial F(K, L)}{\partial L} = P \cdot MPL = w \\ \frac{\partial \pi}{\partial K} &= 0 \implies P \cdot \frac{\partial F(K, L)}{\partial K} = P \cdot MPK = r \end{aligned}$$

## Intuition for optimality result



## Optimality Conditions for Demand with Cobb-Douglas

$$\begin{aligned} Y &= \bar{Z}(K^d)^\beta (L^d)^{1-\beta} \\ P(1-\beta)\bar{Z}\left(\frac{K^d}{L^d}\right)^\beta &= w \\ P\beta\bar{Z}\left(\frac{L^d}{K^d}\right)^{1-\beta} &= r \end{aligned}$$



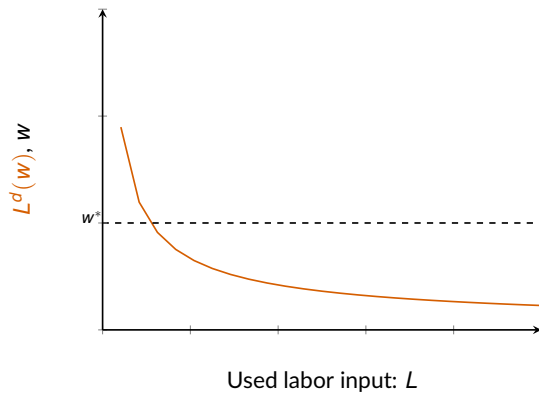
## Optimality Conditions for Demand with Cobb-Douglas

Note that we can derive a labor demand and capital demand schedule from each of those, which are decreasing in factor prices:

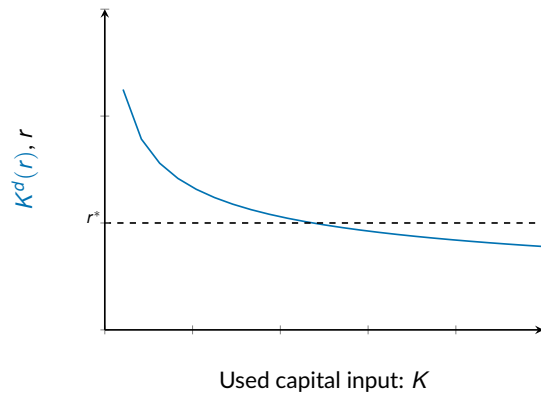
$$\begin{aligned}L^d &= \left( \frac{(1 - \beta) \cdot A \cdot P}{w} \right)^{\frac{1}{\beta}} \cdot K^d \\K^d &= \left( \frac{\beta \cdot A \cdot P}{r} \right)^{\frac{1}{1-\beta}} \cdot L^d\end{aligned}$$

# Demand

Labor demand curve



Capital demand curve



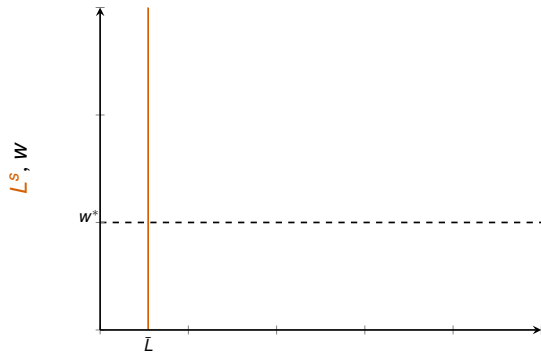
## Supply side of the economy is simple

- Households supply labor and capital inelastically.
- Prices adjust to ensure that supply equals demand (market clearing condition)

$$\begin{aligned}L^d &= L^s = \bar{L} && \text{(parameter)} \\K^d &= K^s = \bar{K} && \text{(parameter)}\end{aligned}$$

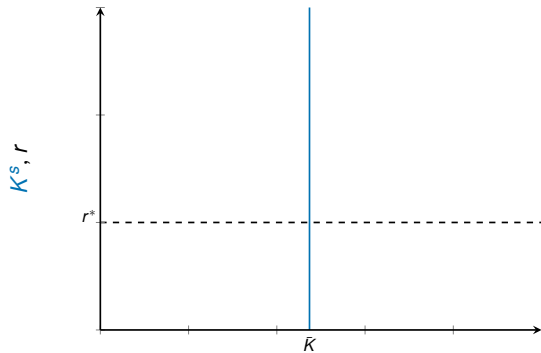
# Supply

Labor supply curve



Used labor input:  $L$

Capital supply curve



Used labor input:  $K$

## General Equilibrium

Endogenous Variables:  $Y, K, L, w, r$ , Numéraire:  $P = 1$

Five equations for five unknowns

$$Y = \bar{Z}(K)^\alpha (L)^{1-\alpha} \quad (1)$$

$$P(1 - \alpha)\bar{Z}\left(\frac{K}{L}\right)^\alpha = w \quad (2)$$

$$P\alpha\bar{Z}\left(\frac{L}{K}\right)^{1-\alpha} = r \quad (3)$$

$$L = \bar{L} = L^s \quad (4)$$

$$K = \bar{K} = K^s \quad (5)$$

## Solution to the Production Model

Replacing the market clearing condition in and normalizing  $P = 1$  to be the numéraire of this economy:

$$Y^* = \bar{Z}(\bar{K})^\alpha (\bar{L})^{1-\alpha} \quad (6)$$

$$w^* = (1 - \alpha)\bar{Z} \left( \frac{\bar{K}}{\bar{L}} \right)^\alpha \quad (7)$$

$$r^* = \alpha \bar{Z} \left( \frac{\bar{L}}{\bar{K}} \right)^{1-\alpha} \quad (8)$$

$$L^* = \bar{L} \quad (9)$$

$$K^* = \bar{K} \quad (10)$$

Note that everything on the right-hand side of the equations is a parameter, so this is indeed an explicit solution!

## Numerical Example

Suppose  $\bar{K} = 20$ ,  $\bar{L} = 160$ ,  $\bar{Z} = 1$ ,  $\alpha = \frac{1}{3}$ . What is the solution to the Production Model?  
Replacing in the set of equations before:

$$Y^* = (20)^{\frac{1}{3}}(160)^{\frac{2}{3}} = 80$$

$$w^* = \frac{2}{3} \left( \frac{20}{160} \right)^{\frac{1}{3}} = \frac{1}{3}$$

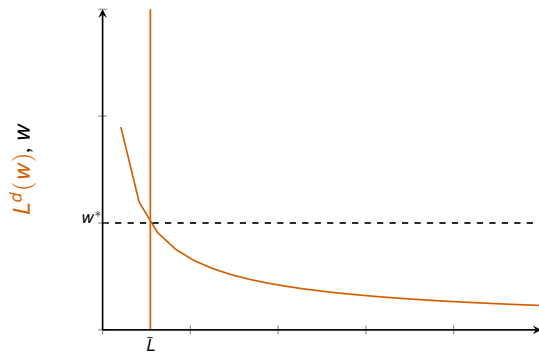
$$r^* = \frac{1}{3} \left( \frac{160}{20} \right)^{\frac{2}{3}} = \frac{4}{3}$$

$$L^* = 160$$

$$K^* = 20$$

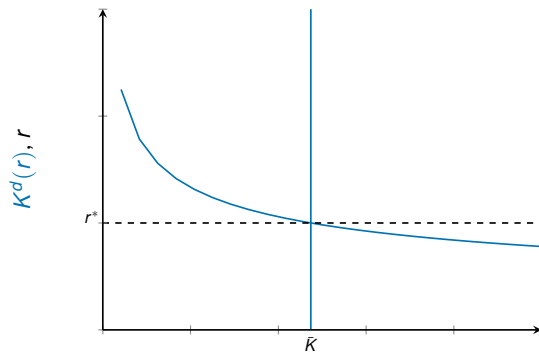
# Solution to the Model in General Equilibrium

Labor supply curve



Used labor input:  $L$

Capital supply curve



Used labor input:  $L$



## Numerical Example

Now suppose the total available capital changes to  $\bar{K}' = 10$ . What happens?

$$Y^{**} = (10)^{\frac{1}{3}} (160)^{\frac{2}{3}} = 63.5$$

$$w^{**} = \frac{2}{3} \left( \frac{10}{160} \right)^{\frac{1}{3}} = 0.26$$

$$r^{**} = \frac{1}{3} \left( \frac{160}{10} \right)^{\frac{2}{3}} = 2.11$$

$$L^{**} = 160$$

$$K^{**} = 10$$

# Numerical Example: Graphical Representation of Comparative Statics

