#### **International Trade: Lecture 9**

Specific Factors Model (ii)

Carlos Góes<sup>1</sup>

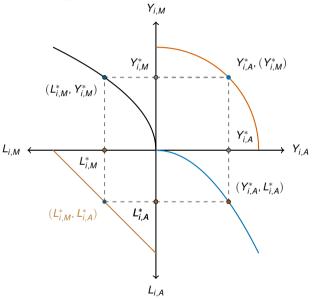
<sup>1</sup>George Washington University

Fall 2025

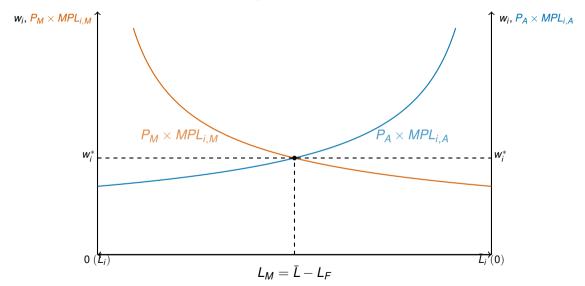
#### Last class

- Introduction to the Specific Factors Model
- Two mobile factors: land + capital
- One mobile factor: labor
- Induces decreasing returns to scale

# The economy in one diagram



# Labor Market Equilibrium: Diagram



#### **Today**

- How to solve for the equilibrium prices in autarky
- What does the trade equilibrium look like
- What changes when prices change
- Distribution of income and the political economy of trade

- We have seen that the equilibrium wage and labor allocation equalizes marginal products

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What is the marginal product of labor?
 (additional output generated by one extra unit of labor)

$$MPL_{i,M} \equiv \frac{\partial Y_{i,M}}{\partial L_{i,M}} = (1 - \beta_i) \times Z_{i,M} \times \left(\frac{K_i}{L_{i,M}}\right)^{\beta_i},$$
 $MPL_{i,A} \equiv \frac{\partial Y_{i,A}}{\partial L_{i,A}} = (1 - \beta_i) \times Z_{i,A} \times \left(\frac{T_i}{L_{i,A}}\right)^{\beta_i}$ 

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What is the labor endowment constraint?
 (sum of labor in both sectors must be equal to total labor supply)

$$L_{i,A} + L_{i,M} = \bar{L}_i \iff L_{i,A} = \bar{L}_i - L_{i,M}$$

- Combining the three equations above:

$$P_{M} \times Z_{i,M} \times (1 - \beta_{i}) \times \left(\frac{K_{i}}{L_{i,M}}\right)^{\beta_{i}} = P_{A} \times Z_{i,A} \times (1 - \beta_{i}) \times \left(\frac{T_{i}}{L_{i} - L_{i,M}}\right)^{\beta_{i}}$$

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- Rearrange terms:

$$\frac{P_{M} \times Z_{i,M}}{P_{A} \times Z_{i,A}} \times \left(\frac{K_{i}}{T_{i}}\right)^{\beta_{i}} \times (\bar{L}_{i} - L_{i,M})^{\beta_{i}} = L_{i,M}^{\beta_{i}}$$

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- Raise both sides to  $\beta_i$ :

$$\left(\frac{P_{M} \times Z_{i,M}}{P_{A} \times Z_{i,A}}\right)^{\frac{1}{\beta_{i}}} \times \frac{K_{i}}{T_{i}} \times (\bar{L}_{i} - L_{i,M}) = L_{i,M}$$

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- Define  $\Omega_i = \left(\frac{P_M \times Z_{i,M}}{P_A \times Z_{i,A}}\right)^{\frac{1}{\beta_i}} \times \frac{K_i}{T_i}$ .

- What is  $\Omega_i = \left(\frac{P_M \times Z_{i,M}}{P_A \times Z_{i,A}}\right)^{\frac{1}{\beta_i}} \times \frac{K_i}{T_i}$ ? This term reflects:
  - relative profitability and tech, scaled by how responsive production is to labor (via  $\beta_i$ ); and
  - relative capacity of the two sectors to employ labor, given the specific factors  $(K_i, T_i)$ .

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- Then:

$$\Omega_i \times (\overline{L}_i - L_{i,M}) = L_{i,M} \iff L_{i,M} = \frac{\Omega_i}{1 + \Omega_i} \times \overline{L}_i$$

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- ...and:

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- ...and:

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- Note:  $L_{i,M}/L_{i,A} = \Omega_i$  (parameters in  $\Omega_i$  pin down relative labor allocation)

### Labor Market Equilibrium: Numerical Example

- Suppose  $Z_{i,A} = 1$ ,  $T_i = 4$ ,  $Z_{i,M} = 4$ ,  $K_i = 1$ ,  $P_M = 1$ ,  $P_A = 2$ ,  $\beta_i = 1/2$ ,  $\bar{L}_i = 1$ . Solve for  $\{L_M, L_A, W_i^*\}$ 

$$P_{M} \times MPL_{i,M} = P_{M} \times Z_{i,M} \times (1 - \beta_{i}) \times \left(\frac{K_{i}}{L_{i,M}}\right)^{\beta_{i}} = 1 \times 4 \times \frac{1}{2} \times \left(\frac{1}{L_{i,M}}\right)^{1/2} = \frac{2}{\sqrt{L_{i,M}}}$$

$$P_{A} \times MPL_{i,A} = P_{A} \times Z_{i,A} \times (1 - \beta_{i}) \times \left(\frac{T_{i}}{L_{i} - L_{i,M}}\right)^{\beta_{i}} = 2 \times 1 \times \frac{1}{2} \times \left(\frac{4}{1 - L_{i,M}}\right)^{1/2} = \frac{\sqrt{4}}{\sqrt{1 - L_{i,M}}} = \frac{2}{\sqrt{1 - L_{i,M}}}$$

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- Then:

$$P_M \times MPL_{i,M} = \frac{2}{\sqrt{L_{i,M}}} = \frac{2}{\sqrt{1 - L_{i,M}}} = P_A \times MPL_{i,A} \iff L_{i,M} = 1 - L_{i,M} \iff L_{i,M} = 1 + L_{i,M}$$

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 $P_M \times MPL_{i,M} = \frac{2}{\sqrt{L_{i,M}}} = \frac{2}{\sqrt{1 - L_{i,M}}} = P_A \times MPL_{i,A} \iff L_{i,M} = 1 - L_{i,M} \iff L_{i,M} = 1$ 

- Then:

 $w_i = P_{i,M} \times MPL_{i,M} = \frac{2}{\sqrt{L_{i,M}}} = \frac{2}{\sqrt{\frac{1}{2}}} = 2\sqrt{2}$ 

- For now, we have taken prices  $P_M$  and  $P_A$  as given
- But as we have mentioned before, trade models are general equilibrium models
- We have just seen that the equilibrium wage adjusts to clear the labor market
- Similarly, equilibrium prices will adjust to make sure supply equals demand

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$$RS_{i} = \frac{Y_{i,M}}{Y_{i,F}} = \frac{Z_{i,M}K_{i}^{\beta}L_{i,M}^{1-\beta}}{Z_{i,A}T_{i}^{\beta}L_{i,A}^{1-\beta}} \qquad \left(\text{will show is increasing in } \frac{P_{M}}{P_{A}}\right)$$

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- Both  $RD_i$  and  $RS_i$  depend on relative prices  $P_M/P_A$
- The condition  $RD_i = RS_i$  will solve for equilibrium prices  $(P_M/P_A)^*$

#### Autarky Equilibrium: Intuition

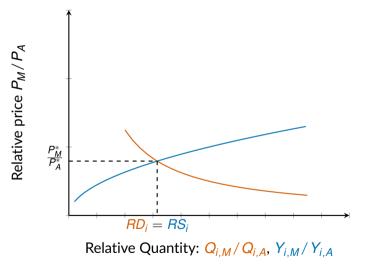


Figure: Relative Supply and Relative Demand as functions of relative prices

- First, let us simplify the expression for *RS<sub>i</sub>*:

$$RS_{i} = \frac{Y_{i,M}}{Y_{i,F}} = \frac{Z_{i,M}K_{i}^{\beta}L_{i,M}^{1-\beta}}{Z_{i,A}T_{i}^{\beta}L_{i,A}^{1-\beta}} = \frac{Z_{i,M}}{Z_{i,A}}\left(\frac{K_{i}}{T_{i}}\right)^{\beta}\Omega_{i}^{1-\beta} \qquad \text{(replacing for } L_{i,M}/L_{i,A})$$

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$$= \frac{Z_{i,M}}{Z_{i,A}} \left(\frac{K_{i}}{T_{i}}\right)^{\beta} \left(\left(\frac{P_{M} \times Z_{i,M}}{P_{A} \times Z_{i,A}}\right)^{\frac{1}{\beta_{i}}} \times \frac{K_{i}}{T_{i}}\right)^{1-\beta} \qquad \text{(replacing for } \Omega_{i}\text{)}$$

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- Which shows  $RS_i$  is increasing in  $P_M/P_A$ 

- Now using the market clearing condition  $RD_i = RS_i$ :

$$RD_i = rac{1-lpha_i}{lpha_i} / rac{P_M}{P_A} = \left(rac{Z_{i,M}}{Z_{i,A}}
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- Solving for relative prices  $P_M/P_A$ 

$$\frac{P_M^*}{P_A^*} = \frac{Z_{i,A}}{Z_{i,M}} \left( \frac{1 - \alpha_i}{\alpha_i} \times \frac{T_i}{K_i} \right)^{\beta_i}$$

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-  $\uparrow$  agricultural productivity  $Z_{i,A}$ ;  $\uparrow$  land-to-capital ratio  $(T_i/K_i)$  = relative abundance of A (increases  $P_M/P_A$ )

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- $\uparrow$  agricultural productivity  $Z_{i,A}$ ;  $\uparrow$  land-to-capital ratio  $(T_i/K_i)$  = relative abundance of A (increases  $P_M/P_A$ )
- larger expenditure share on food ( $\uparrow \alpha_i$ ) expands food demand (decreases  $P_M/P_A$ )

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- We solved for:
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  - consumer demand choices:  $\{Q_{i,M}, Q_{i,A}\}$
  - firms production choices:  $\{K_i, L_{i,M}, T_i, L_{i,A}\}$

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  - consumer demand choices:  $\{Q_{i,M}, Q_{i,A}\}$
  - firms production choices:  $\{K_i, L_{i,M}, T_i, L_{i,A}\}$
- Such that:
  - consumers maximize utility (behave optimally)
  - firms maximize profits (behave optimally)
  - factor markets clear:  $K_i = \bar{K}_i$ ,  $T_i = \bar{T}_i$ ,  $L_{i,A} + L_{i,M} = \bar{L}_i$
  - goods markets clear:  $RS_i = RD_i$

#### Trade Equilibrium

- Once we open up to trade, things get complicated
- $\frac{P_M}{P_A}$  must simultaneously clear four markets: two goods and two labor markets
- No longer a system of linear equations that we can solve with pen and paper
- We could use a computer algorithm to solve for prices...
- ... and can still use charts to understand the qualitative aspects of the new equilibrium

### Trade Equilibrium: Preliminaries

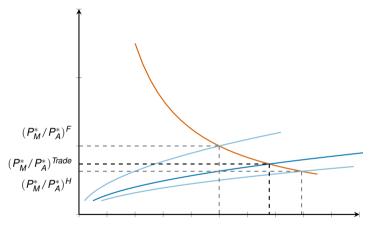
- Suppose H, F are identical; except home is more capital intensive:  $K_H/T_H > K_F/T_F$ .
- Recall equilibrium prices in autarky:

$$\frac{P_M^*}{P_A^*} = \frac{Z_{i,A}}{Z_{i,M}} \left( \frac{1 - \alpha_i}{\alpha_i} \times \frac{T_i}{K_i} \right)^{\beta_i}$$

- Implication: (for same tfp and preferences)  $(P_M/P_A)^H < (P_M/P_A)^F$
- Suppose there prices under free trade satisfy:

$$(P_M/P_A)^H < (P_M/P_A)^{Trade} < (P_M/P_A)^F$$

## Trade Equilibrium: Global Demand and Supply



Relative Quantity:  $\frac{Q_{H,M}+Q_{F,M}}{Q_{H,A}+Q_{F,A}}$ ,  $\frac{Y_{H,M}+Y_{F,M}}{Y_{H,A}+Y_{F,A}}$ 

Figure: World Trade Equilibrium

#### Trade Equilibrium: Implications for Production

- Capital is more abundant at home, so in autarky prices of manufacturing are low
- After trade, relative price of manufacturing increases

$$(P_M/P_A)^H < (P_M/P_A)^{Trade} < (P_M/P_A)^F$$

- Home shifts production towards manufacturing (comparative advantage)
- Home uses higher price to expand consumption (gains from trade)

#### Gains from trade at home

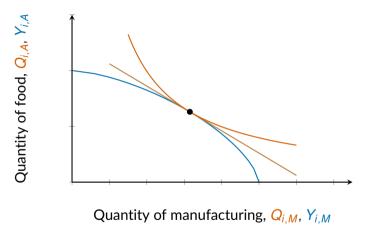


Figure: Optimal Consumption and Production Choices for Society as a Whole

#### Gains from trade at home

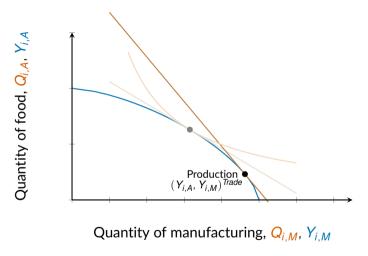


Figure: Optimal Consumption and Production Choices for Society as a Whole

#### Gains from trade at home

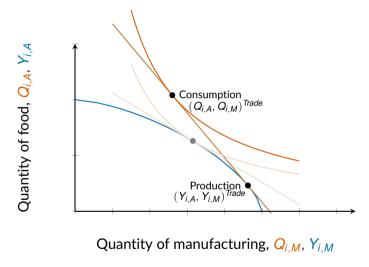
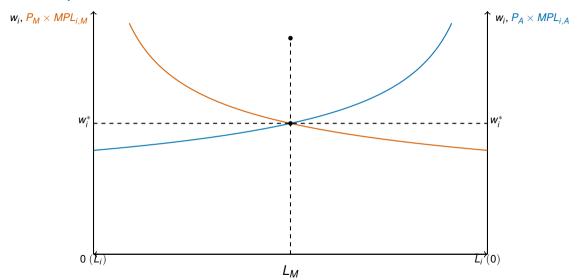


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## Trade Equilibrium: Labor Market Shifts



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