## **HMW 5- Data 621**

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# **Summary**

The goal of the homework is to test approaches for evaluating the data set containing various wine characteristics and to predict the number of cases ordered. This project includes comparison of linear, poisson, negative binomial regression models (including zero-inflated negative binomial model).

# **Data Exploration**

The data set includes 12,795 observations with 14 variables (excluding the target variable).

### **Summary of Variables**

## Dictionary for Wine Data varianles:

- AcidIndex: Proprietary method of testing
- Alcohol: Alcohol content of wine.
- Chlorides: Chloride content of wine.
- CitricAcid: Citric acid content of wine.
- Density: Density of wine.
- FixedAcidity: Fixed Acidity of wine.
- FreeSulfurDioxide: Sulfur dioxide content of wine.
- LabelAppeal: Marketing score indicating the appeal of label design for consumers.
- Residual Sugar: Residual sugar of wine.
- STARS: Wine rating by a team of experts. Ranges from 1 (Poor) to 4 (Excellent) stars.
- Sulphates: Sulfate content of wine.
- TotalSulfurDioxide: Total sulfur dDioxide of wine.
- VolatileAcidity: Volatile acid content of wine.
- pH: pH of wine

#### The SUMMARY of Variables

Variable	Class	Min	Median	Mean	SD	Max
FixedAcidity	numeric	-18.1	6.9	7.076	6.318	34.4
VolatileAcidity	numeric	-2.79	0.28	0.3241	0.784	3.68
CitricAcid	numeric	-3.24	0.31	0.3084	0.8621	3.86
ResidualSugar	numeric	-127.8	3.9	5.419	33.75	141.2
Chlorides	numeric	-1.171	0.046	0.05482	0.3185	1.351
FreeSulfurDioxide	numeric	-555	30	30.85	148.7	623
TotalSulfurDioxide	numeric	-823	123	120.7	231.9	1057
Density	numeric	0.8881	0.9945	0.9942	0.02654	1.099
рН	numeric	0.48	3.2	3.208	0.6797	6.13
Sulphates	numeric	-3.13	0.5	0.5271	0.9321	4.24
Alcohol	numeric	-4.7	10.4	10.49	3.728	26.5
LabelAppeal	integer	-2	0	-0.009066	0.8911	2
AcidIndex	integer	4	8	7.773	1.324	17
STARS	integer	1	2	2.042	0.9025	4
Variable	Num o	of NAs	Num of Zer	os Num	of Neg Valu	ies
FixedAcidity	0	)	39		1621	
VolatileAcidity	0	)	18		2827	
CitricAcid	0	)	115		2966	

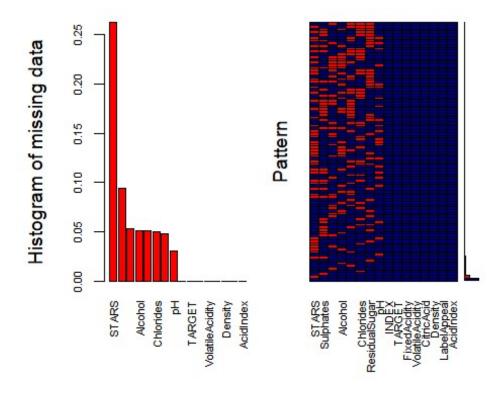
ResidualSugar	616	6	3136
Chlorides	638	5	3197
FreeSulfurDioxide	647	11	3036
TotalSulfurDioxide	682	7	2504
Density	0	0	0
рН	395	0	0
Sulphates	1210	22	2361
Alcohol	653	2	118
LabelAppeal	0	5617	3640
AcidIndex	0	0	0
STARS	3359	0	0

### Chacteristics of Variables:

All but three independent variables are continous. Variables LabelAppeal, AcidIndex and STARS are categorical, but represented by numeric values in logical order.

### **Missing Values**

Majority variables have negative values. Eight variables have some NA values. The plot and table below show how the missing values are spread out within the data set. About quarter of observations are missing a STARS value. The rest of variables contain missing values for at most 9.5% of observations.

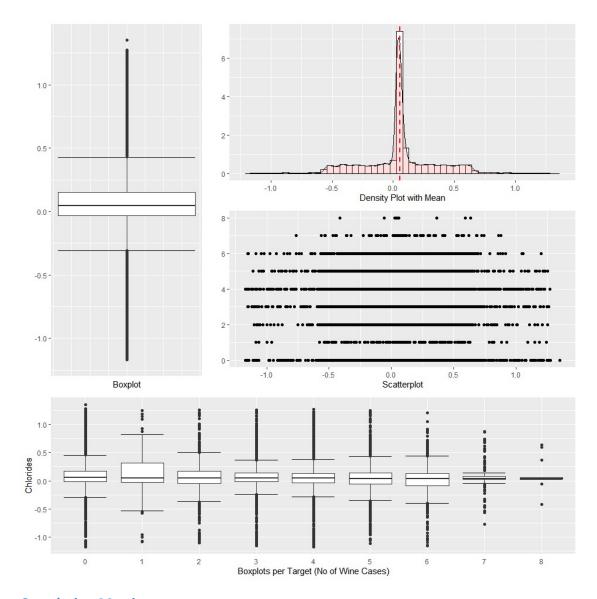


```
##
    Variables sorted by number of missings:
##
##
              Variable
                             Count
                 STARS 0.26252442
##
##
             Sulphates 0.09456819
##
    TotalSulfurDioxide 0.05330207
               Alcohol 0.05103556
##
##
     FreeSulfurDioxide 0.05056663
##
             Chlorides 0.04986323
         ResidualSugar 0.04814381
##
##
                     pH 0.03087143
##
                 INDEX 0.00000000
##
                TARGET 0.00000000
##
          FixedAcidity 0.00000000
##
       VolatileAcidity 0.00000000
##
            CitricAcid 0.00000000
##
               Density 0.00000000
           LabelAppeal 0.00000000
##
##
             AcidIndex 0.00000000
```

#### **Plots**

All dependent variables were inspected using boxplots, density plots and scatterplots. Distribution is similar for all variables - unimodal and symmetrical. Boxplots are also very similar across all possible outcomes with the exception of the last category - 8 cases purchased.

Plots below illustrate results for Chlorides.



### **Correlation Matrix**

Correlation matrix below shows that there is very little correlation between variables. This is a good indicator for no-multicollineraity problem.

## **Dependent Variable**

The dependent variable TARGET ranges from 0 (no cases purchased) to 8 cases of wine purchased. The most common outcome is 4 cases at 25% of all observations followed closely with no purchase (0 cases) at 21%. Not counting the 0 outcome, it seems that the variable has unimodal, symmetrical distribution resembling normal distibution centered around 4.

Outcome	No of Observations	Percent of Total
0	2734	0.21
1	244	0.02

2	1091	0.09
3	2611	0.2
4	3177	0.25
5	2014	0.16
6	765	0.06
7	142	0.01
8	17	0

## **Data Preparation**

Two main areas to consider are missing and negative values.

### **Missing Values**

The STARS variables contains 3,359 missing values. It represents ratings. **For this analysis missing values for STARS have been replaced with 0.** 

Two other categorical variables - LabelAppeal and AcidIndex - do not have any missing values.

Other variables with missing values are good candidates for imputation. Imputation has been done using the mice R package and its method norm.

#### **Negative Values**

Alcohol variable has a few negative values - only 118 observations. Negative values for this variable are not possible since 0 would be a non-alcoholic beverage. **The variable has been transformed by taking absolute value of all observations.** 

For other variables there is significantly more observations with negative values.

#### **Training/Testing Split**

Data set has been split into a training (75% of observations) and testing (25% of observations) sets. Splitting has been accomplished using the caTools R package based on the TARGET variable to make sure that each set has a proportional number of various target classes.

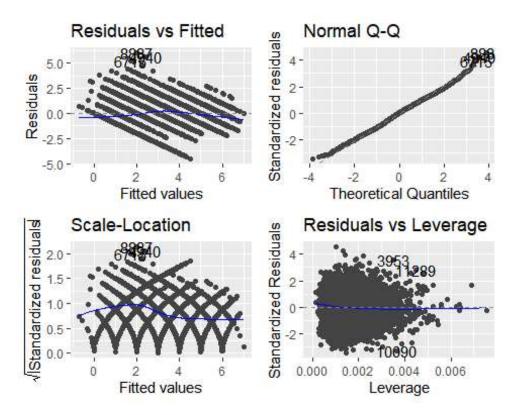
# **Modeling: Linear**

Two main linear models developed were developed and analyzed. The first one included all available variables. It resulted in R^2 of 0.5268, RMSE of 1.3184 and accuracy in predicting the outcomes in the testing set of 0.2853. The second model used stepwise process in both directions to optimize the model (using the stepAIC function). It resulted in R^2 of 0.5266, RMSE of 1.3193 and accuracy of 0.2847. It appears that the full model performed very slightly better than the stepwise model.

Below is the summary of the full model.

```
##
## Call:
## lm(formula = TARGET ~ . - INDEX, data = wineTRAIN)
## Residuals:
##
      Min
               1Q Median
                               3Q
                                      Max
## -4.5069 -0.9507
                   0.0674 0.9089 6.0046
## Coefficients:
##
                       Estimate Std. Error t value Pr(>|t|)
                                 5.200e-01 7.065 1.72e-12 ***
## (Intercept)
                      3.674e+00
## FixedAcidity
                      1.736e-04
                                 2.189e-03
                                            0.079 0.936782
## VolatileAcidity
                                 1.732e-02 -5.270 1.39e-07 ***
                    -9.128e-02
## CitricAcid
                      2.278e-02
                                 1.576e-02 1.445 0.148377
                     1.936e-04 4.040e-04
                                           0.479 0.631779
## ResidualSugar
## Chlorides
                     -1.148e-01 4.279e-02 -2.682 0.007338 **
                                           3.532 0.000414 ***
## FreeSulfurDioxide
                      3.203e-04
                                9.067e-05
## TotalSulfurDioxide 1.077e-04 5.848e-05 1.842 0.065486 .
## Density
                     -6.009e-01
                                 5.121e-01 -1.173 0.240629
## pH
                     -2.453e-02 1.994e-02 -1.230 0.218579
## Sulphates
                                           -2.735 0.006252 **
                     -3.981e-02
                                1.456e-02
## Alcohol
                     1.340e-02 3.763e-03
                                            3.562 0.000370 ***
                    4.193e-01 1.575e-02 26.618
                                                   < 2e-16 ***
## LabelAppeal
## AcidIndex
                     -2.016e-01
                                1.068e-02 -18.876
                                                   < 2e-16 ***
## STARS
                      9.832e-01 1.200e-02 81.959 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.326 on 9580 degrees of freedom
## Multiple R-squared: 0.5268, Adjusted R-squared: 0.5261
## F-statistic: 761.7 on 14 and 9580 DF, p-value: < 2.2e-16
```

Looking at the diagnostic plots we can see that the model performs reasonably well.



The accuracy is fairly low at 28.53%; however, if we examine full confusion matrix below we can see that the model mostly errors only by 1 or 2 cases which may be reasonable enough for a business application.

```
## Confusion Matrix and Statistics
##
              Reference
##
## Prediction
                  0
                      1
                           2
                                3
                                    4
                                         5
                                             6
                                                      8
                 24
                      2
                           1
                                3
                                    0
                                         0
                                             0
                                                      0
##
                                                  0
##
             1 313
                     29
                          68
                              80
                                   22
                                         7
                                             0
                                                  0
                                                      0
             2 256
                                                  2
                                                      0
##
                     26 115 178 109
                                        28
                                            10
             3
                 86
                      3
                          74 236 223
                                        71
                                             9
                                                  0
                                                      0
##
##
             4
                  5
                      1
                          14 129 301 197
                                            42
                                                  3
                                                      0
             5
##
                           1
                              27 128 155
                                            76
                                                      1
                      0
                                                 14
##
             6
                  0
                      0
                               0
                                   11
                                        45
                                            51
                                                 15
                                                      1
##
             7
                  0
                      0
                           0
                               0
                                    0
                                         1
                                             3
                                                  2
                                                       2
             8
                                0
                                    0
                                         0
                                             0
                                                  0
                                                      0
##
##
## Overall Statistics
##
##
                    Accuracy : 0.2853
##
                       95% CI: (0.2697, 0.3013)
        No Information Rate: 0.2481
##
##
        P-Value [Acc > NIR] : 8.841e-07
##
##
                        Kappa: 0.1642
##
```

```
Mcnemar's Test P-Value : NA
##
## Statistics by Class:
##
##
                        Class: 0 Class: 1 Class: 2 Class: 3 Class: 4 Class: 5
## Sensitivity
                        0.035088 0.475410
                                           0.42125
                                                    0.36141
                                                             0.37909
                                                                      0.30754
## Specificity
                        0.997615 0.843899
                                           0.79194
                                                    0.81704
                                                             0.83749
                                                                      0.90838
## Pos Pred Value
                        0.800000 0.055877
                                           0.15884
                                                    0.33618
                                                             0.43497
                                                                      0.38557
## Neg Pred Value
                        0.791798 0.988064
                                           0.93619
                                                    0.83307
                                                             0.80343
                                                                      0.87527
## Prevalence
                        0.213750 0.019062
                                           0.08531
                                                    0.20406
                                                             0.24813
                                                                      0.15750
## Detection Rate
                        0.007500 0.009062
                                           0.03594
                                                    0.07375
                                                             0.09406
                                                                      0.04844
## Detection Prevalence 0.009375 0.162188
                                           0.22625
                                                    0.21937
                                                             0.21625
                                                                      0.12562
## Balanced Accuracy
                        0.516351 0.659655
                                           0.60659
                                                    0.58922
                                                             0.60829 0.60796
##
                        Class: 6 Class: 7 Class: 8
## Sensitivity
                         0.26702 0.055556
                                           0.00000
## Specificity
                         0.97607 0.998104
                                          1.00000
## Pos Pred Value
                         0.41463 0.250000
                                               NaN
## Neg Pred Value
                                           0.99875
                         0.95450 0.989348
## Prevalence
                         0.05969 0.011250
                                           0.00125
## Detection Rate
                         0.01594 0.000625
                                           0.00000
## Detection Prevalence
                         0.03844 0.002500
                                           0.00000
## Balanced Accuracy
                         0.62154 0.526830 0.50000
```

## **Modeling: Poisson**

The linear model seemed to perform good with all variables. So for the poisson regression similar strategy was applied - a model with all variables and a model optimized by the stepwise method.RMSE for this model is 1.39855, slightly worse than for the linear model.

```
##
## Call:
## glm(formula = TARGET ~ . - INDEX, family = poisson, data = wineTRAIN)
##
## Deviance Residuals:
       Min
                 10
                      Median
                                            Max
##
                                    3Q
## -2.9560
           -0.7237
                      0.0709
                               0.5750
                                         3.2336
##
## Coefficients:
##
                        Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                       1.416e+00
                                  2.255e-01
                                               6.280 3.40e-10 ***
## FixedAcidity
                      -2.847e-04
                                  9.536e-04
                                             -0.299 0.765268
                                              -4.225 2.39e-05 ***
## VolatileAcidity
                      -3.185e-02
                                  7.538e-03
## CitricAcid
                       8.497e-03
                                  6.825e-03
                                               1.245 0.213161
## ResidualSugar
                                  1.756e-04
                                               0.106 0.915441
                       1.864e-05
## Chlorides
                      -3.928e-02
                                  1.860e-02
                                             -2.111 0.034737 *
## FreeSulfurDioxide
                                               3.354 0.000797 ***
                       1.316e-04
                                  3.924e-05
## TotalSulfurDioxide 4.204e-05
                                  2.562e-05
                                               1.641 0.100760
## Density
                      -2.169e-01
                                  2.213e-01
                                              -0.980 0.327046
## pH
                      -1.222e-02
                                  8.648e-03
                                              -1.413 0.157722
## Sulphates
                      -1.571e-02 6.336e-03
                                             -2.479 0.013185 *
```

```
## Alcohol
                       3.316e-03
                                  1.642e-03
                                              2.020 0.043396 *
                                                     < 2e-16 ***
## LabelAppeal
                       1.298e-01 6.997e-03 18.553
                                 5.256e-03 -16.004
                                                     < 2e-16 ***
## AcidIndex
                      -8.412e-02
                                 5.187e-03
## STARS
                       3.133e-01
                                             60.395
                                                     < 2e-16 ***
## ---
## Signif. codes:
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for poisson family taken to be 1)
##
                             on 9594
##
       Null deviance: 17142
                                      degrees of freedom
## Residual deviance: 11060 on 9580
                                      degrees of freedom
## AIC: 35045
##
## Number of Fisher Scoring iterations: 5
```

Confusion matrix below comparing predicted values to the test data shows that the model does not predict *no purchase* outcome (count is 0). Accuracy is lower than for the linear model.

```
## Accuracy
## 0.233125
##
               Reference
                            2
                                 3
                                           5
                                                     7
                                                         8
                                                                  10
## Prediction
                   0
                        1
                                      4
                                                6
                                                              9
##
             0
                   0
                        0
                            0
                                 0
                                      0
                                           0
                                                0
                                                         0
                                                              0
                                                                   0
##
             1
                204
                      19
                           35
                               39
                                      6
                                           4
                                                0
                                                         0
                                                              0
                                                                   0
##
             2
                421
                      38 166 282 178
                                         45
                                               12
                                                     2
                                                         0
                                                              0
                                                                   0
             3
                 58
                       4
                           64 231 305 118
                                              12
                                                     1
                                                         0
                                                              0
##
                                                                   0
##
             4
                   1
                        0
                            6
                                75 186 155
                                               36
                                                              0
                                                                   0
             5
##
                   0
                        0
                            2
                                24
                                     94 103
                                               53
                                                   11
                                                         1
                                                              0
                                                                   0
                                 2
             6
                        0
                            0
                                     18
                                          53
                                               32
                                                          0
                                                              0
                                                                   0
##
                   0
                                                     6
##
             7
                   0
                        0
                            0
                                 0
                                      5
                                          19
                                               28
                                                     9
                                                         1
                                                              0
                                                                   0
             8
                                      2
                                              17
##
                   0
                        0
                            0
                                 0
                                           6
                                                     4
                                                         0
                                                              0
                                                                   0
##
             9
                   0
                        0
                            0
                                 0
                                      0
                                           1
                                                0
                                                     1
                                                          2
                                                              0
                                                                   0
##
             10
                   0
                        0
                            0
                                 0
                                      0
                                           0
                                                1
                                                     0
                                                          0
                                                              0
                                                                   0
```

# **Modeling: Negative Binomial**

Using the MASS R package, negative binomial model was created using all variables. This model turned out to be nearly identical to the poisson model.

# **Modeling: Zero-Inflated Negative Binomial**

Poisson and negative binomial models do not account for the 0 outcome. So a zero-inflated negative binomial model was attempted using the psc1 R package. RMSE for this model is 1.2727, the best one out of all models.

```
##
## Call:
## zeroinfl(formula = TARGET ~ . - INDEX, data = wineTRAIN, dist = "negbin")
```

```
##
## Pearson residuals:
##
         Min
                    10
                          Median
                                        3Q
                                                 Max
## -2.105450 -0.406781 -0.007306
                                  0.370589
                                            5.885163
##
## Count model coefficients (negbin with log link):
                        Estimate Std. Error z value Pr(>|z|)
                                              5.957 2.57e-09 ***
## (Intercept)
                       1.387e+00
                                  2.329e-01
## FixedAcidity
                       3.228e-04
                                  9.820e-04
                                              0.329 0.742387
## VolatileAcidity
                                  7.783e-03
                                             -1.526 0.127118
                      -1.187e-02
## CitricAcid
                       2.758e-03
                                  7.006e-03
                                              0.394 0.693862
## ResidualSugar
                      -1.059e-04
                                  1.812e-04
                                             -0.584 0.558888
## Chlorides
                      -2.436e-02
                                             -1.274 0.202495
                                  1.911e-02
## FreeSulfurDioxide
                     1.724e-05
                                  3.963e-05
                                             0.435 0.663490
## TotalSulfurDioxide -3.882e-05
                                             -1.523 0.127695
                                  2.549e-05
## Density
                      -2.332e-01
                                  2.280e-01
                                             -1.023 0.306351
## pH
                       3.883e-03
                                  8.915e-03
                                              0.436 0.663155
## Sulphates
                      -1.098e-03
                                  6.521e-03
                                             -0.168 0.866280
## Alcohol
                       7.189e-03
                                  1.679e-03
                                             4.282 1.85e-05 ***
                                                    < 2e-16 ***
## LabelAppeal
                       2.321e-01
                                  7.276e-03
                                             31.891
## AcidIndex
                                  5.663e-03
                                             -3.137 0.001707 **
                      -1.777e-02
                                                     < 2e-16 ***
## STARS
                       1.028e-01
                                  5.964e-03
                                             17.238
                       1.694e+01 4.783e+00
                                              3.541 0.000399 ***
## Log(theta)
##
## Zero-inflation model coefficients (binomial with logit link):
##
                        Estimate Std. Error z value Pr(>|z|)
                                             -2.849 0.004383 **
## (Intercept)
                                 1.5648921
                      -4.4586261
                                  0.0064138 -0.036 0.971025
## FixedAcidity
                      -0.0002330
## VolatileAcidity
                                  0.0500158
                                              3.042 0.002347 **
                       0.1521666
## CitricAcid
                      -0.0168785
                                  0.0463039
                                             -0.365 0.715474
## ResidualSugar
                      -0.0014052
                                  0.0011789
                                             -1.192 0.233247
## Chlorides
                                             -0.355 0.722685
                      -0.0439761
                                  0.1239205
## FreeSulfurDioxide -0.0009264
                                  0.0002715
                                             -3.412 0.000644 ***
                                             -4.659 3.18e-06 ***
## TotalSulfurDioxide -0.0007884
                                  0.0001692
## Density
                       0.6548048
                                  1.5366155
                                              0.426 0.670010
                                              3.229 0.001244 **
## pH
                       0.1873836
                                  0.0580400
## Sulphates
                                              3.008 0.002630 **
                       0.1280396
                                  0.0425675
## Alcohol
                       0.0233215
                                  0.0110156
                                              2.117 0.034249 *
                                                     < 2e-16 ***
## LabelAppeal
                       0.7547617
                                  0.0495577
                                             15.230
## AcidIndex
                       0.4345239
                                  0.0300666
                                             14.452
                                                     < 2e-16 ***
## STARS
                      -2.3833651
                                  0.0698008 -34.145
                                                     < 2e-16 ***
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## Theta = 22639264.4045
## Number of iterations in BFGS optimization: 36
## Log-likelihood: -1.53e+04 on 31 Df
```

This model has the accuracy of 35.78%, again the best one out of all models. It predicts 0 outcomes (not ideally, but perhaps it can be improved with more research).

```
## Accuracy
## 0.358125
##
               Reference
                           2
                                3
                                         5
                                                  7
                                                      8
## Prediction
                  0
                      1
                                    4
                                             6
                      1
                           0
                                         3
                                             1
             0 107
                                6
                                                  1
                                                      0
                     15
                                             5
##
             1 323
                         34
                              76
                                   39
                                        16
                                                      0
##
             2 138
                     36 125 117
                                   39
                                        11
                                                      0
             3 103
                      9 107 309 246
                                             4
                                                      0
##
                                        64
##
             4
                 13
                      0
                           7 140 373 200
                                            33
                                                  3
                                                      0
##
             5
                  0
                      0
                           0
                                5
                                   81 164
                                            75
                                                 11
                                                      0
##
             6
                  0
                      0
                           0
                                0
                                   12
                                        36
                                            45
                                                 12
                                                      0
##
             7
                  0
                      0
                           0
                                0
                                    0
                                        10
                                            20
                                                  8
                                                      4
             8
##
                  0
                      0
                           0
                                0
                                    0
                                        0
                                             4
                                                      0
```

# **Model Comparison**

Considering log-likelihood of all models, it is clear that zero-inflated negative binomial model is the best option. More research in that direction will probably be beneficial.

	Log-Likelihood	DF
Linear	-16316	16
Poisson	-17507	15
NB	-17507	16
ZINB	-15303	31

Using full models in all methods allows comparison of coefficients. For the most part coefficients are similar in sign and in magnitude. There are a couple of small coefficients that change signs between NB and ZINB models.

Linear	Poisson	NB	ZINB (Count)
3.674	1.416	1.416	1.387
0.000174	-0.000285	-0.000285	0.000323
-0.09128	-0.03185	-0.03185	-0.01187
0.02278	0.008497	0.008497	0.002758
0.000194	1.9e-05	1.9e-05	-0.000106
-0.1148	-0.03928	-0.03928	-0.02436
0.00032	0.000132	0.000132	1.7e-05
0.000108	4.2e-05	4.2e-05	-3.9e-05
-0.6009	-0.2169	-0.2169	-0.2332
-0.02453	-0.01222	-0.01222	0.003883
-0.03981	-0.01571	-0.01571	-0.001098
0.0134	0.003316	0.003316	0.007189
	3.674 0.000174 -0.09128 0.02278 0.000194 -0.1148 0.00032 0.000108 -0.6009 -0.02453 -0.03981	3.6741.4160.000174-0.000285-0.09128-0.031850.022780.0084970.0001941.9e-05-0.1148-0.039280.000320.0001320.0001084.2e-05-0.6009-0.2169-0.02453-0.01222-0.03981-0.01571	3.6741.4161.4160.000174-0.000285-0.000285-0.09128-0.03185-0.031850.022780.0084970.0084970.0001941.9e-051.9e-05-0.1148-0.03928-0.039280.000320.0001320.0001320.0001084.2e-054.2e-05-0.6009-0.2169-0.2169-0.02453-0.01222-0.01222-0.03981-0.01571-0.01571

LabelAppeal	0.4193	0.1298	0.1298	0.2321
AcidIndex	-0.2016	-0.08412	-0.08412	-0.01777
STARS	0.9832	0.3133	0.3133	0.1028

# **APPENDIX A: Evaluation Data Set**

Please note that this appendix includes first 100 observations from the evaluation set.

Index	Predicted Value	Predicted Outcome
3	1.894	2
9	3.826	4
10	2.513	3
18	2.492	2
21	0.7127	1
30	5.695	6
31	3.595	4
37	1.343	1
39	0.2309	0
47	1.467	1
60	2.693	3
62	0.2158	0
63	3.539	4
64	1.329	1
68	1.176	1
75	2.761	3
76	2.517	3
83	0.0539	0
87	3.674	4
92	5.435	5
98	2.317	2
106	1.682	2
107	0.473	0
113	2.537	3
120	3.448	3
123	5.88	6
125	2.838	3
126	5.872	6
128	4.508	5

129	2.449	2
131	4.213	4
135	0.9485	1
141	4.205	4
147	3.249	3
148	1.312	1
151	3.745	4
156	3.179	3
157	3.38	3
174	1.655	2
186	0.506	1
193	2.592	3
195	0.9228	1
212	0.6653	1
213	0.6854	1
217	2.986	3
223	3.834	4
226	3.157	3
228	4.544	5
230	4.127	4
241	2.628	3
243	3.746	4
249	1.071	1
281	4.079	4
288	0.277	0
294	1.913	2
295	1.963	2
300	5.567	6
302	4.323	4
303	1.856	2
308	1.706	2
319	4.84	5
320	0.9055	1
324	2.964	3
331	2.666	3
343	2.961	3

347	2.422	2
348	3.685	4
350	4.667	5
357	1.443	1
358	3.605	4
360	4.18	4
366	3.558	4
367	2.621	3
368	4.894	5
376	2.318	2
380	3.275	3
388	0.5947	1
396	4.574	5
398	4.527	5
403	3.921	4
410	2.043	2
412	0.6185	1
420	2.501	3
434	2.495	2
440	3.049	3
450	3.489	3
453	2.763	3
464	4.602	5
465	4.51	5
466	4.76	5
473	2.475	2
476	1.708	2
478	1.517	2
479	3.189	3
493	2.733	3
497	3.061	3
503	3.663	4
504	3.592	4
505	2.192	2
507	0.2199	0

## **APPENDIX B: R Script**

```
# Required Libraries
                    # plotting
library(ggplot2)
library(dplyr)
                    # data manipulation
library(gridExtra) # display
library(knitr)
                    # display
library(kableExtra) # display
library(mice)
                    # imputation
library(caTools)
                   # train-test split
library(MASS)
                    # boxcox
library(Metrics)
                   # rmse
                    # confusion matrix
library(caret)
library(VIM)
                    # plotting NAs
library(ggfortify) # plotting lm diagnostic
                   # VIF
library(car)
library(pscl)
                    # zero-inflated model
# Import data
wine <-
read.csv(url(paste0("https://raw.githubusercontent.com/omerozeren/DATA621/mas
ter/wine-training-data.csv")),
                 na.strings=c("","NA"))
colnames(wine)[1] <- "INDEX"</pre>
# Basic statistic
nrow(wine); ncol(wine)
summary(wine)
# Summary table
sumtbl = data.frame(Variable = character(),
                    Class = character(),
                    Min = integer(),
                    Median = integer(),
                    Mean = double(),
                    SD = double(),
                    Max = integer(),
                    Num_NAs = integer(),
                    Num_Zeros = integer(),
                    Num Neg = integer())
for (i in c(3:16)) {
  sumtbl <- rbind(sumtbl, data.frame(Variable = colnames(wine)[i],</pre>
                                      Class = class(wine[,i]),
                                      Min = min(wine[,i], na.rm=TRUE),
                                      Median = median(wine[,i], na.rm=TRUE),
                                      Mean = mean(wine[,i], na.rm=TRUE),
                                      SD = sd(wine[,i], na.rm=TRUE),
                                      Max = max(wine[,i], na.rm=TRUE),
                                      Num_NAs = sum(is.na(wine[,i])),
                                      Num_Zeros = length(which(wine[,i]==0)),
                                      Num Neg = sum(wine[,i]<0 &</pre>
!is.na(wine[,i]))))
```

```
colnames(sumtb1) <- c("Variable", "Class", "Min", "Median", "Mean", "SD",</pre>
"Max",
                       "Num of NAs", "Num of Zeros", "Num of Neg Values")
sumtbl
# Categorical variables
table(wine$LabelAppeal)
table(wine$AcidIndex)
table(wine$STARS)
# Exploratory plots
v <- "FixedAcidity"</pre>
v <- "VolatileAcidity"</pre>
v <- "CitricAcid"
v <- "ResidualSugar"</pre>
v <- "Chlorides"
v <- "FreeSulfurDioxide"
v <- "TotalSulfurDioxide"</pre>
v <- "Density"
v <- "pH"
v <- "Sulphates"
v <- "Alcohol"
v <- "LabelAppeal"
v <- "AcidIndex"</pre>
v <- "STARS"
pd <- as.data.frame(cbind(wine[, v], wine$TARGET)); colnames(pd) <- c("X",</pre>
bp <- ggplot(pd, aes(x = 1, y = X)) + stat_boxplot(geom ='errorbar') +</pre>
  geom boxplot() +
  xlab("Boxplot") + ylab("") + theme(axis.text.x=element_blank(),
                                       axis.ticks.x=element_blank())
hp <- ggplot(pd, aes(x = X)) + geom_histogram(aes(y=..density..),</pre>
                                                 colour="black", fill="white") +
  geom_density(alpha=.2, fill="#FF6666") + ylab("") +
  xlab("Density Plot with Mean") +
  geom vline(aes(xintercept=mean(X, na.rm=TRUE)),
              color="red", linetype="dashed", size=1)
sp <- ggplot(pd, aes(x=X, y=Y)) + geom point() + xlab("Scatterplot")</pre>
grid.arrange(bp, hp, sp, layout_matrix=rbind(c(1,2,2),c(1,3,3)))
ggplot(wine, aes(x = as.factor(TARGET), y = Chlorides)) +
  stat_boxplot(geom ='errorbar') + geom_boxplot() +
  xlab("Boxplots per No of Wine Cases") + ylab("pH") +
  theme(axis.ticks.x=element blank())
# Correlation matrix
cm <- cor(wine[,2:16], use="pairwise.complete.obs")</pre>
cm <- round(cm, 2)</pre>
cmout <- as.data.frame(cm) %>% mutate all(function(x) {
  cell_spec(x, "html", color = ifelse(x>0.5 | x<(-0.5), "blue", "black"))</pre>
rownames(cmout) <- colnames(cmout)</pre>
cmout %>%
 kable("html", escape = F, align = "c", row.names = TRUE) %>%
```

```
kable_styling("striped", full_width = F)
# IMPUTATION / TRANSFORMATION
wineOriginal <- wine # Backup of original data
wine$STARS[is.na(wine$STARS)] <- 0 # Missing STARS are 0 score</pre>
# Missing values - table
md.pattern(wine)
# Missing values - plot
aggr_plot <- aggr(wine, col=c('navyblue','red'),</pre>
                   numbers=FALSE, sortVars=TRUE, labels=names(wine),
                   cex.axis=.7, gap=3,
                   ylab=c("Histogram of missing data", "Pattern"))
# Imputation
wineImputed <- mice(wine, m=5, maxit=20, meth='norm', seed=500)</pre>
summary(wineImputed)
wine <- complete(wineImputed)</pre>
summary(wine)
# Proportion of target variable
table(wine$TARGET)
table(wine$TARGET)/sum(table(wine$TARGET))
wine$Alcohol <- abs(wine$Alcohol)</pre>
# Split into train and validation sets
set.seed(88)
split <- sample.split(wine$TARGET, SplitRatio = 0.75)</pre>
wineTRAIN <- subset(wine, split == TRUE)</pre>
wineTEST <- subset(wine, split == FALSE)</pre>
table(wineTRAIN$TARGET)/sum(table(wineTRAIN$TARGET))
# LINEAR MODEL
# All variables
lmModel <- lm(TARGET ~ .-INDEX,data = wineTRAIN)</pre>
summary(lmModel)
# stepAIC
lmModel <- stepAIC(lmModel, trace=FALSE, direction='both')</pre>
summary(lmModel)
# Model returned by step AIC
lmModel <- lm(TARGET ~ VolatileAcidity + CitricAcid +</pre>
                 Chlorides + FreeSulfurDioxide +
                 TotalSulfurDioxide + Sulphates + Alcohol +
                 LabelAppeal + AcidIndex + STARS,
              data = wineTRAIN)
summary(lmModel)
# Manual variations
lmModel <- lm(TARGET ~ VolatileAcidity + Chlorides +</pre>
                 FreeSulfurDioxide +
                 TotalSulfurDioxide + Sulphates + Alcohol +
                 LabelAppeal + AcidIndex + STARS,
               data = wineTRAIN)
summary(lmModel)
lmModel <- lm(TARGET ~ VolatileAcidity + Chlorides +</pre>
                 FreeSulfurDioxide +
                 TotalSulfurDioxide + Alcohol +
```

```
LabelAppeal + AcidIndex + STARS,
               data = wineTRAIN)
summary(lmModel)
# Calculate RMSE
pred <- predict(lmModel, newdata=wineTEST)</pre>
rmse(wineTEST$TARGET, pred)
# Confusion matrix
predRound <- as.factor(round(pred,0))</pre>
table(predRound)
levels(predRound) <- levels(as.factor(wineTEST$TARGET))</pre>
confusionMatrix(predRound, as.factor(wineTEST$TARGET))
autoplot(lmModel)
# Model plots
plot(lmModel$residuals, ylab="Residuals")
abline(h=0)
plot(lmModel$fitted.values, lmModel$residuals,
     xlab="Fitted Values", ylab="Residuals")
abline(h=0)
gqnorm(lmModel$residuals)
qqline(lmModel$residuals)
# POISSON and NB REGRESSION MODEL
# Poisson 1
glmModel <- glm (TARGET ~ .-INDEX, data = wineTRAIN, family = poisson)</pre>
summary(glmModel)
pred <- predict(glmModel, newdata=wineTEST, type='response')</pre>
rmse(wineTEST$TARGET, pred)
predRound <- as.factor(round(pred,0))</pre>
testData <- as.factor(wineTEST$TARGET)</pre>
levels(predRound) <- c("1", "2", "3", "4", "5", "6", "7", "8", "9", "10",</pre>
"0")
levels(testData) <- c("0", "1", "2", "3", "4", "5", "6", "7", "8", "9", "10")</pre>
confusionMatrix(predRound, testData)
# Poisson 2
glmModel2 <- stepAIC(glmModel, trace=FALSE, direction='both')</pre>
summary(glmModel2)
pred <- predict(glmModel2, newdata=wineTEST, type='response')</pre>
rmse(wineTEST$TARGET, pred)
predRound <- as.factor(round(pred,0))</pre>
testData <- as.factor(wineTEST$TARGET)</pre>
levels(predRound) <- c("1", "2", "3", "4", "5", "6", "7", "8", "9", "10",</pre>
"0")
levels(testData) <- c("0", "1", "2", "3", "4", "5", "6", "7", "8", "9", "10")</pre>
confusionMatrix(predRound, testData)
# Poisson 3
glmModel3 <- glm(TARGET ~ VolatileAcidity + Chlorides + FreeSulfurDioxide +</pre>
                  Sulphates + Alcohol + LabelAppeal +
                  AcidIndex + STARS, family = poisson, data = wineTRAIN)
summary(glmModel3)
pred <- predict(glmModel3, newdata=wineTEST, type='response')</pre>
rmse(wineTEST$TARGET, pred)
```

```
predRound <- as.factor(round(pred,0))</pre>
testData <- as.factor(wineTEST$TARGET)</pre>
levels(predRound) <- c("1", "2", "3", "4", "5", "6", "7", "8", "9", "10",</pre>
"0")
levels(testData) <- c("0", "1", "2", "3", "4", "5", "6", "7", "8", "9", "10")</pre>
confusionMatrix(predRound, testData)
nbModel <- glm.nb(TARGET ~ .-INDEX, data = wineTRAIN)</pre>
summary(nbModel)
pred <- predict(nbModel, newdata=wineTEST, type='response')</pre>
rmse(wineTEST$TARGET, pred)
predRound <- as.factor(round(pred,0))</pre>
testData <- as.factor(wineTEST$TARGET)</pre>
levels(predRound) <- c("1", "2", "3", "4", "5", "6", "7", "8", "9", "10",
"0")
levels(testData) <- c("0", "1", "2", "3", "4", "5", "6", "7", "8", "9", "10")</pre>
confusionMatrix(predRound, testData)
# Zero Inflated
zrModel <- zeroinfl(TARGET ~ .-INDEX, data = wineTRAIN, dist = "negbin")</pre>
summary(zrModel)
pred <- predict(zrModel, newdata=wineTEST, type='response')</pre>
rmse(wineTEST$TARGET, pred)
predRound <- as.factor(round(pred,0))</pre>
testData <- as.factor(wineTEST$TARGET)
confusionMatrix(predRound, testData)
# Deviance residuals
anova(glmModel, test="Chisq")
anova(glmModel2, test="Chisq")
anova(glmModel3, test="Chisq")
anova(nbModel, test="Chisq")
anova(zrModel, test="Chisq")
# VIF
vif(glmModel)
vif(nbModel)
vif(zrModel)
# Coefficients
coef <- as.data.frame(lmModel$coefficients)</pre>
coef <- cbind(coef, as.data.frame(glmModel$coefficients))</pre>
coef <- cbind(coef, as.data.frame(nbModel$coefficients))</pre>
coef <- cbind(coef, as.data.frame(zrModel$coefficients))</pre>
# Prediction
eval <-
read.csv(url(paste0("https://raw.githubusercontent.com/omerozeren/DATA621/mas
ter/wine-evaluation-data.csv")),
                  na.strings=c("","NA"))
colnames(eval)[1] <- "INDEX"</pre>
sumtbl = data.frame(Variable = character(),
                     Class = character(),
                     Min = integer(),
                     Median = integer(),
```

```
Mean = double(),
                     SD = double(),
                     Max = integer(),
                     Num NAs = integer(),
                     Num_Zeros = integer(),
                     Num Neg = integer())
for (i in c(3:16)) {
  sumtbl <- rbind(sumtbl, data.frame(Variable = colnames(eval)[i],</pre>
                                       Class = class(eval[,i]),
                                       Min = min(eval[,i], na.rm=TRUE),
                                       Median = median(eval[,i], na.rm=TRUE),
                                       Mean = mean(eval[,i], na.rm=TRUE),
                                       SD = sd(eval[,i], na.rm=TRUE),
                                       Max = max(eval[,i], na.rm=TRUE),
                                       Num_NAs = sum(is.na(eval[,i])),
                                       Num Zeros = length(which(eval[,i]==0)),
                                       Num_Neg = sum(eval[,i]<0 &</pre>
!is.na(eval[,i]))))
colnames(sumtbl) <- c("Variable", "Class", "Min", "Median", "Mean", "SD",</pre>
"Max",
                       "Num of NAs", "Num of Zeros", "Num of Neg Values")
sumtbl
eval$STARS[is.na(eval$STARS)] <- 0</pre>
eval$Alcohol <- abs(eval$Alcohol)</pre>
evalImputed <- mice(eval, m=5, maxit=10, meth='norm', seed=500)</pre>
eval <- complete(evalImputed)</pre>
pred <- predict(zrModel, newdata=eval, type="response")</pre>
results <- eval[, c("INDEX")]
results <- cbind(results, prob=round(pred,4))</pre>
results <- cbind(results, predict=round(pred,0))</pre>
colnames(results) <- c("Index", "Predicted Value", "Predicted Outcome")</pre>
pander(head(results, 100))
```