# **Omkar Lad**

7020550188

omkarlad888@gmail.com

linkedin.com/in/omkar-lad-686851190

# **Profile Summary**

Dynamic and detail-oriented Salesforce Developer with 2 years of experience in designing, developing, and implementing customized solutions using Salesforce. Proficient in Apex, LWC, and Salesforce CPQ.

## **Education**

KIT college of Engineering

B. TECH IN E&TC ENGINEERING (CGPA: 8.58)

June 2018 - June 2022

Kolhapur, Maharashtra

# **Experience**

**Persistent Systems** 

Software Engineer

June 2022 – Present

Pune, Maharashtra

## **Project- Apple Program (Sales cloud)**

- Demonstrated expertise in Salesforce development by working extensively with Lightning Web Components (LWC) and Apex.
- Collaborated with senior team members to assess project requirements, devising innovative Salesforce-based solutions.
- Identified and executed enhancements to the user interface, resulting in a remarkable improvement in overall user experience and streamlined business processes.
- Demonstrated expertise in creating new Apex classes specifically designed for testing purposes, ensuring code coverage consistently met or exceeded 75%.

### **Project- Avid (Salesforce CPQ)**

- Managed the setup, configuration, and customization with Products, Product Rules, Features, Options. Managed and Configured data with the help of tools like Data Loader, Workbench.
- Defined and implemented pivotal changes to Apex classes, optimizing functionality and achieving a remarkable increase in application efficiency.
- Proficiently utilized deployment techniques, including change sets, to seamlessly roll out updates and enhancements.

# **Persistent Systems**

Jan 2022 – June 2022

Intern Pune, Maharashtra

- Successfully completed comprehensive training in JavaScript, Lightning Web Components (LWC), and Apex, enhancing proficiency in Salesforce development technologies. Achieved a remarkable total of 188,775 points and earned 122 badges.

### **Technical Skills**

Languages: HTML, CSS, Apex, JavaScript, Python, Java, C++

Technologies: LWC, SQL, SOQL, Salesforce CPQ, Rest & Soap Api, Flows, Sales cloud, Service Cloud, Jira, Git

#### Certifications

Salesforce Certified Administrator
Salesforce Certified Platform Developer
Salesforce Certified TCRM & Einstein discovery Consultant

Salesforce Certified Omni studio Developer Salesforce Certified JavaScript Developer 1