**TEAM WORKLOAD DISTRIBUTION**

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| **Michael** | **Omkar** | **Vivek** |
| 1. Suggested company and how it works. 2. Suggested variables required in sales database. 3. Power BI Dashboard: Solutions of analysis. 4. Specification Report: Background of company, Vision and Objectives 5. Implementation Report: Introduction and Balanced Scorecard | 1. Power BI report: Page 1. 2. Mock Data. 3. CRM example. 4. Specification Report: Star schema 5. Implementation Report: CRM Application, Generating data | 1. Database design. 2. Power BI report: Page 2. 3. Specification Report: System Design, SWOT Analysis and Database Design 4. Implementation Report: Dashboards and benefit of solution, conclusion and future work. |