

UDACITY  
Intro to Machine Learning

Project

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IDENTIFY FRAUD FROM ENRON EMAIL

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by OMOJU MILLER



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# IDENTIFY FRAUD FROM ENRON DATA: INTRODUCTION

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## PROJECT OVERVIEW

In early 2000s, the Enron corporation of Houston, Texas was considered one of the most profitable energy companies in the United States. Fortune magazine named Enron one of the most innovative companies in the US for six years in a row, 1996 - 2001. However, by late 2001, the Enron corporation filed for bankruptcy after it was revealed that the company overstated its profits and defrauded its share holders of a considerable amount of wealth. Several persons were later indicted and convicted of fraud in the Enron case.

The goal of this project is to use applied machine learning, based on released Enron data—Enron emails and financial accounts—to identify persons of interest in the Enron debacle.

## PROBLEM STATEMENT

The problem that we are interested in solving is building an algorithm that can help us identify persons who might be of interest with regards to fraud at Enron. These persons are predominantly Enron employees and consultants who worked for the corporation.

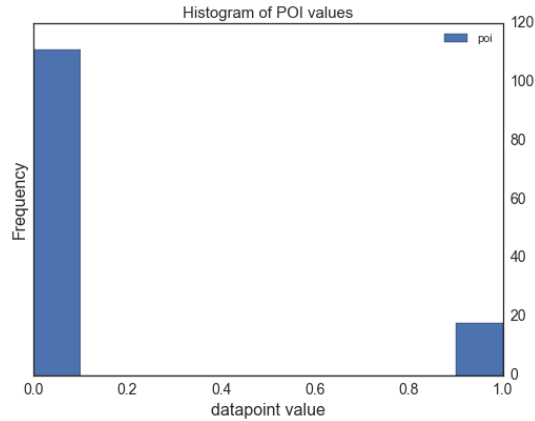
The dataset that we have available for this task was collected over two weeks in 2002 by the Federal Energy Regulatory Commission (FERC) during its investigation into the case. The dataset contains over 600,000 emails of 158 high-level Enron employees as well as the financial records of stock payments, salary and so forth of those employees.

To identify persons of interest that might have been party to fraud at Enron we suggest the following strategy:

- (a) Explore the dataset to ensure its integrity and understand the context.
- (b) Identify features that may be used. If possible, engineer features that might provide greater discrimination.
- (c) With the understanding that this is a “classification” task, explore a couple of classifiers that might be well suited for the problem at hand.
- (d) Once classifiers have been identified, tune them for optimality.

## METRICS

The Enron dataset while it contains a robust amount of emails, contains data for only about 150 people. An interesting aspect of the Enron data is that the class labels for our classification is heavily unbalanced at a ratio of around 6:1 in favor of negative examples as can be seen in figure 0.1a.



(a)

Figure 0.1: **Person of Interest plot.** By visualizing this feature which acts as the label for our classifiers, we can see that the dataset is extremely skewed in favor of non-persons of interest.

For this reason, using “Accuracy” as a performance metric leads to misleading information. A more apt measure of the performance of a learner should take into account the results of a confusion matrix and calculate “precision” and “recall,” noting that precision is more a measure of a classifiers exactness.

## IDENTIFY FRAUD FROM ENRON DATA: ANALYSIS

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### DATA EXPLORATION

The Enron dataset used in the project was created by the Udacity team. It was done by combining the Enron email and financial data. The data is stored in a python dictionary where each key-value pair in the dictionary corresponds to one person. For example shows the corresponding key-value data point of Enron executive Pai Lou, the only executive to reap and keep substantial wealth from Enron. Table [0.1](#) shows a list of persons of interest that were generated by the Udacity team.

```
data_dict['PAI LOU L']
{'bonus': 1000000,
 'deferral_payments': 'NaN',
 'deferred_income': 'NaN',
 'director_fees': 'NaN',
 'email_address': 'lou.pai@Enron.com',
 'exercised_stock_options': 15364167,
 'expenses': 32047,
 'fraction_from_poi': 0,
 'fraction_to_poi': 0,
 'from_messages': 'NaN',
 'from_poi_to_this_person': 'NaN',
 'from_this_person_to_poi': 'NaN',
 'loan_advances': 'NaN',
 'long_term_incentive': 'NaN',
 'other': 1829457,
 'poi': False,
 'restricted_stock': 8453763,
 'restricted_stock_deferred': 'NaN',
 'salary': 261879,
 'shared_receipt_with_poi': 'NaN',
 'to_messages': 'NaN',
 'total_payments': 3123383,
 'total_stock_value': 23817930}
```

- financial features:  
salary, deferral\_payments, total\_payments, loan\_advances,  
bonus, restricted\_stock\_deferred, deferred\_income, total\_stock\_value,  
expenses, exercised\_stock\_options, other, long\_term\_incentive,  
restricted\_stock, director\_fees

- email features:  
to\_messages, email\_address, from\_poi\_to\_this\_person, from\_messages,  
from\_this\_person\_to\_poi, shared\_receipt\_with\_poi
- POI label:  
poi

PERSONS OF INTEREST
BELDEN TIMOTHY N
BOWEN JR RAYMOND M
CALGER CHRISTOPHER F
CAUSEY RICHARD A
COLWELL WESLEY
DELAINEY DAVID W
FASTOW ANDREW S
GLISAN JR BEN F
HANNON KEVIN P
HIRKO JOSEPH
KOENIG MARK E
KOPPER MICHAEL J
LAY KENNETH L
RICE KENNETH D
RIEKER PAULA H
SHELBY REX
SKILLING JEFFREY K
YEAGER F SCOTT

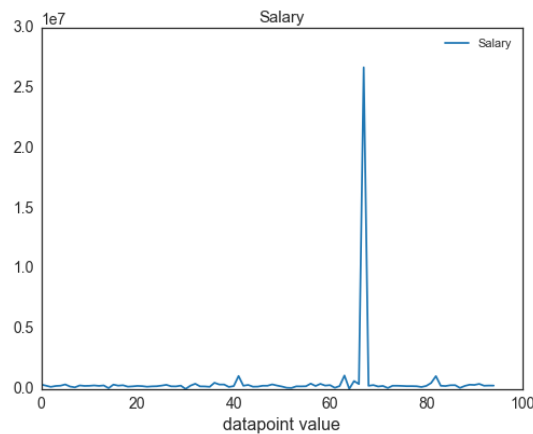
Table 0.1: Persons of interest in the dataset

While the original Enron dataset contained a robust amount of emails, this pared down one contains data for only about 150 people. Furthermore, the dataset is extremely skewed as can be seen from figure 0.1a.

## OUTLIER DETECTION

As part of the data exploration process, we were careful to analyze the data for potential outliers. One of the first tasks we did was visualize the salary of Enron executives [0.2a](#). From that visualization, it was clear that there was an outlier in the dataset. We found a data-point that was completely outside of a reasonable range as can be seen from figures [0.2a](#) and [0.3a](#).

A closer look revealed that the data-point was an input error which included the TOTAL of all salaries as its own row. The data-point was removed leaving the dataset in a more realistic state as can be seen from figure [0.3b](#).



(a)

Figure 0.2: **Plot of Enron employee salaries.** *From this visualization, we can see there is a huge spike to the right of data-point 60, this spike corresponds with an outlier of value \$26,704,229.00.*

## EXPLORATORY VISUALIZATION

One of the areas we concentrated on was that of compensation. We were very interested in the compensation packages as represented in the financial data of the executives. We moved ahead with a working hypothesis, that if fraud was indeed occurring at Enron, then more than likely, the money was probably going to be funneled out through paid bonuses and stocks. A more rigorous hypothesis would then correlate stock options granted and exercised by the Enron executives with the sales of the shares on the open market. However, such an investigation, is outside the scope of this project.

To zoom in on the compensation, we focused on three features 'bonus,', 'exercised\_stock\_options' and 'restricted\_stock'. Table [0.2](#) shows some financial data for some of the highest compensated employees. It comes as no surprise that we see that the sitting CEO at the time of the collapse, Ken Lay, had the second highest bonus paid, that wasn't

NAME	SALARY	BONUS
ALLEN PHILLIP K	\$201,955.00	4,175,000
BELDEN TIMOTHY N	\$213,999.00	5,249,999
SKILLING JEFFREY K	\$1,111,258.00	5,600,000
LAY KENNETH L	\$1,072,321.00	7,000,000
LAVORATO JOHN J	\$339,288.00	8,000,000
NAME	SALARY	EXERCISED STOCK OPTIONS
FREVERT MARK A	\$1,060,932.00	10,433,518
PAI LOU L	\$261,879.00	15,364,167
SKILLING JEFFREY K	\$1,111,258.00	19,250,000
RICE KENNETH D	\$420,636.00	19,794,175
LAY KENNETH L	\$1,072,321.00	34,348,384
NAME	SALARY	RESTRICTED STOCK
YEAGER F SCOTT	\$158,403.00	3,576,206
IZZO LAWRENCE L	\$85,274.00	3,654,808
BAXTER JOHN C	\$267,102.00	3,942,714
KEAN STEVEN J	\$404,338.00	4,131,594
FREVERT MARK A	\$1,060,932.00	4,188,667
SKILLING JEFFREY K	\$1,111,258.00	6,843,672
PAI LOU L	\$261,879.00	8,453,763
WHITE JR THOMAS E	\$317,543.00	13,847,074
LAY KENNETH L	\$1,072,321.00	14,761,694

Table 0.2: Financial data on some of Enron's top paid employees.

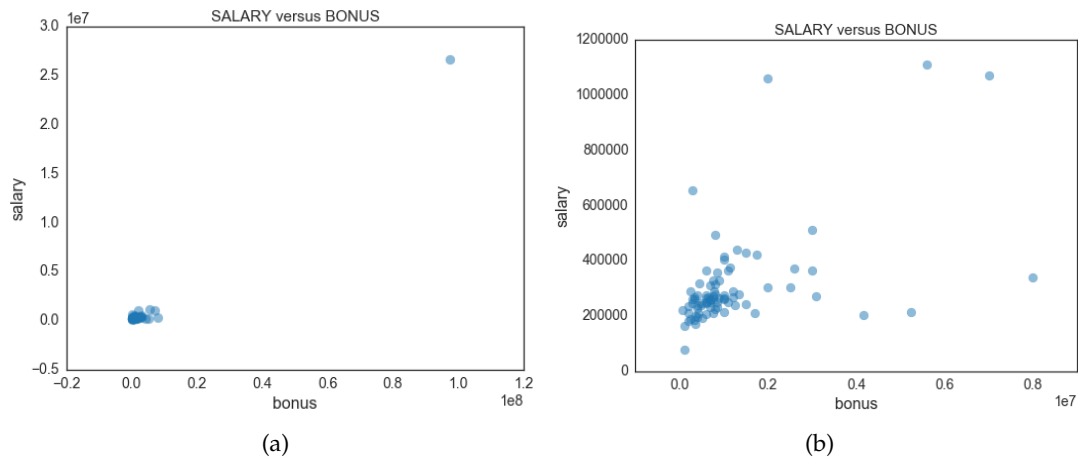


Figure 0.3: **TOTAL insertion.** Figure (a) Bonus versus salary with outlier present. Figure (b) Same dataset but without the outlier. By visualizing these two features in a scatter plot we were able to clearly detect the existence of an outlier. In addition, once the data has been cleaned of outliers, we can see that majority of data-points cluster in a close range, with a few data-points spread outside bonus range of \$2 million. From descriptive statistics, we learned that the 75% of bonus amount was \$1 million.

surprising. What was surprising was the name “John Lavorato.” He was the employee that got the highest bonus. So who was John Lavorato? He was the former head of Enron’s trading operations.

Another interesting character that showed up in the financial data was “Pai Lou.” From table 0.2, one can see that he had some of the largest exercised stock options. Apart from the past CEOs and chairmen, he was *the* employee that sold the most Enron stock. He also got some of the largest shares of restricted stock. Its interesting that these men aren’t on the POI list in table 0.1. I firmly believe they are probably on the co-conspirators unindicted list.

To gain insights into the relationship between salary and exercised stock options, we took that subset of data and ran a KMeans clustering algorithm on it to see how the data clustered; we focused on three clustered as can be seen from figure 0.4a. The clusters generated matched our intuition about the executives, mostly all the five executives with the highest exercised stock options were clustered as one, as can be seen in the visualization in figure 0.4a by the markers colored blue. It is important to note we were not able to infer a relationship between salary and exercised stock options as we had thought.

We proceeded on, with a hypothesis that more than likely, the executives with the highest salaries, probably also had the highest restricted stock. Just as with exercised stock options, it wasn’t the case. From figure 0.5a one can see that there is a data-point with a salary close to \$200,000, but with over 8 million shares, when most of the



other folks around that salary bracket had less than a million shares. Its important to note that for both our visualizations, the KMeans clustering algorithm, clustered the data-points along both the exercised stock options and restricted stocks.

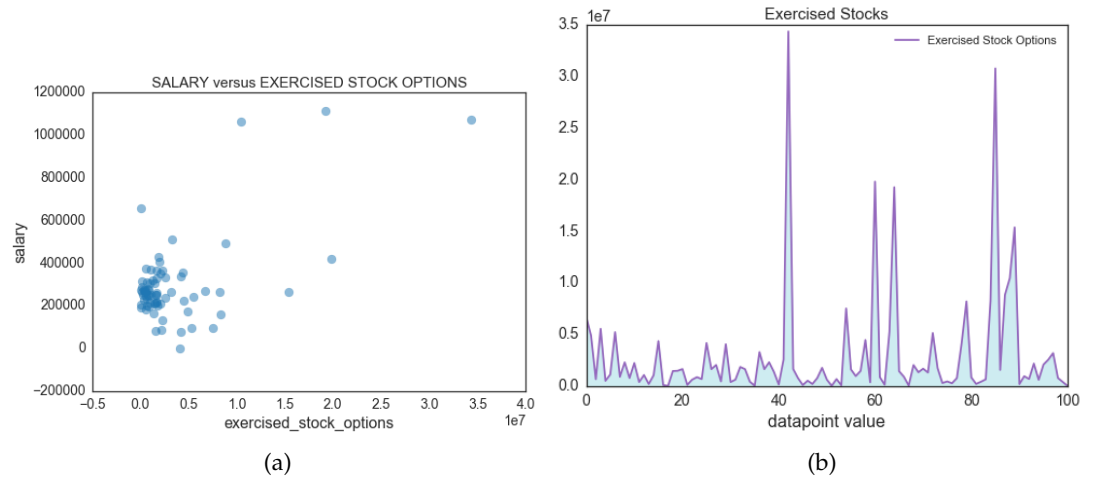


Figure 0.4: **A closer look at salary and exercised stock options.** Figure (a) A scatter plot of salary versus exercised stock options. Figure (b) A plot of exercised stock options. From these two plots one can see that there is a small subset of senior executives who exercised a significant amount of Enron shares.

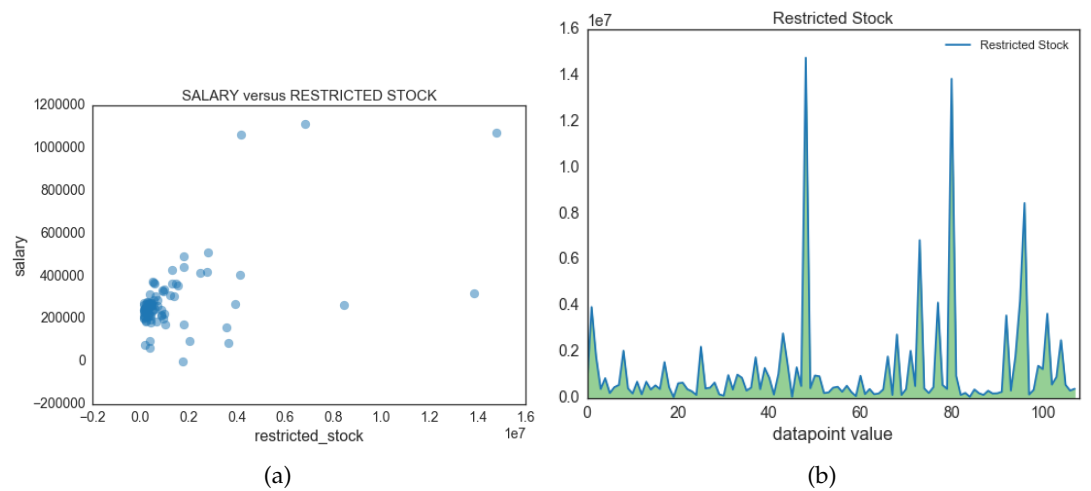


Figure 0.5: **A closer look at salary and restricted stock.** A scatter plot of salary versus restricted stock. Figure (b) A plot of restricted stock.

## ALGORITHMS AND TECHNIQUES

For the problem of identifying fraud from the Enron financial and email data, we experimented with four different classifiers, three ensemble methods and on regression:

(a) A RandomForestClassifier

We selected this learner because it is considered one of the best off-the-shelf learning algorithm, and requires almost no tuning.

(b) An ExtraTreesClassifier

Its another ensemble learner like Random Forest, with one caveat. When creating a branch in a tree, Random Forest chooses the most discriminant value, whereas ExtraTrees split point is arbitrarily. This helps to increase the bias slightly and lower the variance even more.

(c) A Gradient Boosted Trees (XGBoost) Classifier

From reading a lot of posts on Kaggle and perusing the past winners of KDD competitions all touting the robustness of this classifier, we wanted to see how it would perform against an unbalanced dataset like the one we have for this problem.

(d) A LogisticRegression (Robust, with  $L_p = L1$ ) Classifier

Its computational simpler than the ensemble methods. Furthermore, it has been used in real life to predict adverse risk events that have relatively small chances of occurring like credit card fraud and so on. The dataset composition of those events are similar to the Enron dataset, where the labels are heavily skewed towards one class.

We selected the robust LogisticRegression based on the fact that it handles outliers better. While the data has been cleansed of "outliers," there are a few executives whose data-points fall outside of the mean by several standard deviations.

## BENCHMARK

For this specific problem, we were unable to acquire benchmarks that we could test the performance of our learners against. However in the notes accompanying the project description, we were tasked to shoot for a precision score of over 0.3. From our four learners, and the initial trials, we have already superseded this number, as can be seen from table 0.3.



## IDENTIFY FRAUD FROM ENRON DATA: METHODOLOGY

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### DATA PREPROCESSING

Significant data preprocessing wasn't necessary for this problem. Once we riddled our dataset of outliers, we decided to play with a few features to get a feel of how they would behave with the algorithms. We tested out our four learners with salary and bonus features before we scaled them with a minimax-scaler afterwards. We found no difference, so we decided to forgo scaling.

### FEATURE ENGINEERING

We suspected that there was interdependence of features so we engineered a feature, the "fraction of emails to and from poi." We figured this metric could give us another window into discriminating the data.

### FEATURE SELECTION

Our approach to feature selection was based on intuition as well as running the features through feature selection algorithms to guide us in our decision of features to use. In the case of the latter we selected a RandomForest classifier as well as a Gradient Boosted Trees—XGBoost—classifier to implement feature selection.

For the RandomForest algorithm, we used a baseline classifier, we fitted it to our data and used its "feature\_importances\_" to obtain a score on the strength of that feature. To obtain reliable scores, we ran the algorithm a 1000x and averaged the scores of the features to obtain the top n features as visualized in figure [0.6a](#).

For the XGBoost classifier, we took a different approach to obtaining reliable data. We re-sampled the dataset and grew it a 1000x using sklearn's StratifiedShuffleSplit function with a thousand folds. We then fed this more expansive dataset to an XGBoost classifier and applied its plot\_importance function to discover the important features as can be seen from figure [0.7a](#).

We used these features selected by the algorithms along side our domain guided features on our four baseline learners, the results can be seen in table [0.3](#). From this experiment, we decided to go with our ad-hoc generated features because the performance was superior when we considered the precision score of all four learners. It is important to note that the other features were not woeful in their

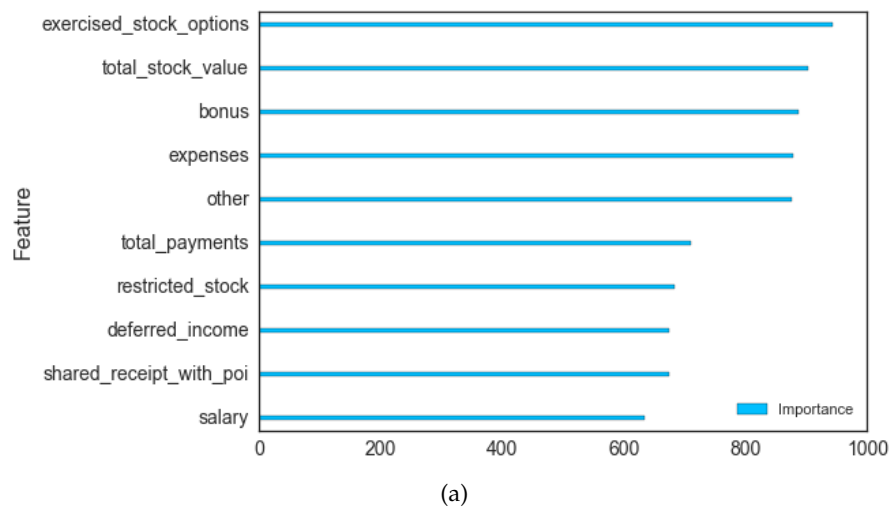


Figure 0.6: Feature importance as discovered by RandomForest.

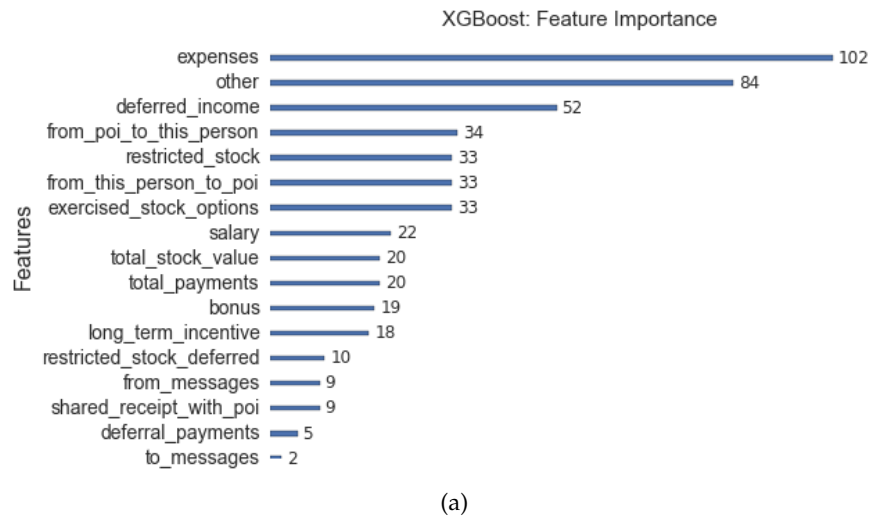


Figure 0.7: Feature importance as discovered by XGboost.

Table 0.3: Scores

Result of Training with <b>RandomForest</b> generated features			
	Metrics		
	Precision	Recall	F1
ExtraTreesClassifier	0.387	0.144	0.210
LogisticRegression	0.416	0.170	0.241
RandomForestClassifier	0.370	0.140	0.203
XGBClassifier	0.441	0.200	0.275
Result of training with <b>XGBoost</b> generated features			
	Metrics		
	Precision	Recall	F1
ExtraTreesClassifier	0.454	0.174	0.252
LogisticRegression	0.293	0.200	0.237
RandomForestClassifier	0.379	0.131	0.194
XGBClassifier	0.416	0.196	0.266
Result of training with <b>Ad-hoc</b> features			
	Metrics		
	Precision	Recall	F1
ExtraTreesClassifier	0.449	0.140	0.213
LogisticRegression	0.499	0.169	0.252
RandomForestClassifier	0.404	0.146	0.215
XGBClassifier	0.422	0.299	0.350

performance, and overall, these features with baseline classifiers had already put us over the threshold of the benchmark precision score—0.3—we were to surpass.

For the final algorithm, we ended up going with our intuition and selecting features that we had explored in the data analysis. These features are as follows:

```
poi
bonus
exercised_stock_options
restricted_stock
fraction_from_poi
fraction_to_poi
from_poi_to_this_person
from_this_person_to_poi
salary
```

#### IMPLEMENTATION

We implemented the four learning algorithms. For each of the learners we implemented the baseline algorithm using 10 fold cross validation to get an accuracy score. These scores proved to be misleading. We went ahead and used a stratified shuffle split cross validation with a thousand folds and calculated the precision, recall and  $F_1$  scores respectively.

From our trials we generated the following scores as can be seen in table 0.3. From these trials, we decided to go with the *Logistic Regression* because it gave us the highest precision score when training on our ad-hoc features. Furthermore, the regression also had the least computational time of 0.938s, whereas the Random Forest and the ExtraTrees both computed in 18.280s, and the XGBoost computed in around 10.925s.

#### REFINEMENT & MODEL EVALUATION AND VALIDATION

To improve on the performance of the algorithm, we decided to reduce the number of features that were used for training. Through some trial and error, we realized if we held the feature list to the first three features, our performance improve dramatically as can be seen in table 0.4.

```
bonus
exercised_stock_options
restricted_stock
```

Once we achieved this result, we moved forward with tuning the hyper-parameters of the robust logistic regression. We tuned the C

Table 0.4: Result of training with reduced features

	Metrics		
	Precision	Recall	F1
ExtraTreesClassifier	0.490	0.181	0.264
LogisticRegression	0.630	0.202	0.306
RandomForestClassifier	0.483	0.190	0.272
XGBClassifier	0.505	0.332	0.400
Results of tuning			
LogisticRegression	0.73010	0.18800	0.29901

constant as well as the tolerance through sklearn's (GridSearchCV) using a stratified shuffle split with a 1000 folds. The algorithm selected the best parameters as follows:  $C=0.125$ ,  $tol=0.0001$ . We fitted this new classifier and achieved a precision score of 0.73.





## IDENTIFY FRAUD FROM ENRON DATA: CONCLUSION

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### REFLECTION

We have presented a solution to identifying “persons of interest” who *might* have played a significant role in perpetuating fraud at Enron from their finance and email data. We begun our solution by reading about the fraud and watching a couple of documentaries around it to understand the context in which the problem occurred. We then proceeded by doing a rigorous analysis on the dataset.

The first thing we noticed was the skew of the dataset towards negative examples of persons of interest. From this discovery we realized we would need to pay careful attention to the metrics of performance we used for choosing the appropriate algorithm to use. In most cases, “Accuracy” of the classifier would be considered a *good* metric to use, but because of the imbalance in the data, “precision” was the more apt choice.

From our analysis we discovered some outliers and removed them from the dataset. We took a close look at “exercised stock options” and “restricted stocks” to see how the senior executives were compensated. Based on our working hypothesis that if fraud was indeed been fomented at Enron, then more than likely the vehicle that the senior officers would take to get the money out would be through an inflated allocation of shares.

We selected three ensemble learners (Random Forest, Extra Trees, Gradient Boosted Trees) and one regression (Robust) as algorithms to explore in discriminating this dataset. We selected these algorithms for their ease of interpret-ability with respect to understanding which features played the most important role is classifying the data. Since we didn’t have existing benchmarks we could use to reason about the effectiveness of our approach, we resorted to using the precision benchmark of a score over 0.3 as the goal to surpass.

We experimented with feature selection algorithms, but eventually went with ad-hoc features that we selected based on intuition on domain knowledge. From our learning experiments we selected the logistic regression classifier as the algorithm to use for this problem. We tuned that algorithm and obtained a precision score of 0.7.

### IMPROVEMENT

One of the more interesting aspect of this project was the selected features that were used for the final classifier; all those features came

from the financial data. When we took away the feature that we engineered from the email data as well as other features from the email data, we got an increase in performance.

We believe we could get more additive data from the Enron emails by performing some natural language understanding techniques and then adding those features to the dataset.

With respect to the algorithms used, there are definite ways these algorithms could be improved upon. We only optimized for two hyper-parameters for our regression model. Furthermore, with the Gradient Boosted trees, we did not tune those hyper-parameters at all. Even though regression gave us a superior result, in generalizing the solution to larger datasets, with the parallelization that is available with boosted trees, it might be advantageous to further tune that algorithm to gain more performance.