

## AI Academy Capstone Proposal

### Group 3 Empower Automotive

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#### 1. What is the business problem? / Business Understanding

- a. Empower Automotive is an app that users can use to help set a price on their used car. They are trying to become a large player in the used car automotive industry.
- b. The app will have an AI Model where you would be able to take a picture of your car for a visual on any damage, add details about your car and then the app will recommend a price for your car.

#### 2. What is the dataset? / Data Understanding

- a. [Car Details Dataset | Kaggle](#)
- b. Direct download
- c. This data is collected from 'Car Dekho'. The following details of cars are included in the dataset:
- d. Car name
- e. Year
- f. Selling Price
- g. Kms driven
- h. Fuel
- i. Seller type
- j. Transmission
- k. Owner

#### 3. What is your approach? / Data Preparation

- a. Clean the data – ensure we are pulling the most relevant features for our model and prediction
- b. Replacing missing values with NULL so they are not used in the evaluation
- c. One Hot encoding
- d. Feature Selection

#### 4. Modeling/Tools/Methodologies

- a. Choose (2-3) from below models to use in our explanations – TBA as we start working with the dataset and figure out which direction we want to take to solve the problem.
  - i. Linear Regression
  - ii. Polynomial Regression
  - iii. XG Boost
  - iv. Random Forest
  - v. Neural Networks
- b. Give client recommendation
- c. Target Variable – Price

- d. This is a Regression Problem.

**5. Evaluation**

- a. MAE (mean absolute error)
- b. RMSE (Root Mean Squared Error)
- c. Accuracy
- d.  $R^2$

**6. Who is the client?**

- a. Empower Automotive
  - i. C-Suite Executives
  - ii. TBD

**7. How has the problem been addressed in the past?**

- a. Subjectively comparing Empower Automotive cars to similar cars in the market and putting a price on it based on competitors

**8. What are the limitations of existing methods?**

- a. We don't have all the information for every make and model of cars in the market
- b. The model does not take everything into consideration that might affect the price of the car.
- c. Time, money, resources are all constraints in this model

**9. What is the timeline?**

- a. Weekly Check-ins and group work throughout timeline
- b. June 30<sup>th</sup> - July 7<sup>th</sup> – feedback and make changes as needed
- c. July 28<sup>th</sup> - full day working on Capstone with Team
- d. July 31<sup>st</sup> - Practice presentations and feedback
- e. August 4<sup>th</sup> – Final Presentation

**10. What is the expected benefit to a client?**

- a. Able to give the client the ability to make more objective and informed decisions on how to price their vehicles eliminating subjectivity
- b. Save time by eliminating the need for the client to conduct their own research on car pricing
- c. Free tool