

# The Social (Media) Dilemma

AI Action: “Maximize user engagement”  
i.e., manipulate them to stay on the app longer

“There are only two industries that call their customers ‘users’: illegal drugs and software.”  
Edward Tufte

The original quote is “There are only two industries which refer to their customers as users, drugs and computers,” from an interview report: Computer Literacy Bookshops Interview, 1994-1997.<sup>[4]</sup> Netflix's quote is: “There are only two industries that call their customers ‘users’: illegal drugs and software.”

<https://www.linkedin.com/pulse/drug-computer-industries-may-call-customers-users-media-yoram-reich>



<https://about.fb.com/wp-content/uploads/2020/10/What-The-Social-Dilemma-Gets-Wrong.pdf>