

BUILD & PRICE SUMMARY



Your Build Code is 4MU4U3. You can use this code to access your configuration online or share it with your Toyota Dealer to request a quote or book a test drive.

<https://www.toyota.ca/build/4MU4U3>

2024 HIGHLANDER HYBRID

XLE AWD

Automatic Transmission



FUEL EFFICIENCY L/100km†

6.7/6.8
(City/Hwy)



POWERTRAIN

Hybrid



SEATS

8



TOWING

1,588
kg

Want to read more about the 2024 Highlander Hybrid features? [Download Vehicle Brochure](#)

Exterior

● Wind Chill Pearl



Interior

● Black / SofTex



Image shown for illustration purposes only. Vehicle may not be as shown.



Pricing Details

2024 HIGHLANDER HYBRID XLE AWD

| CONFIGURATION DETAILS | LEASE [1] | FINANCE | CASH |
|---|---------------------------|-------------|-------------|
| MSRP | \$52,905.00 | \$52,905.00 | \$52,905.00 |
| Dealer Fees (Maximum) [7] | \$990.00 | \$990.00 | \$990.00 |
| Freight and Delivery | \$1,930.00 | \$1,930.00 | \$1,930.00 |
| Air Conditioning Charge | \$100.00 | \$100.00 | \$100.00 |
| Tire Levy | \$32.50 | \$32.50 | \$32.50 |
| VEHICLE PRICE* SUBTOTAL | \$55,957.50 | \$55,957.50 | \$55,957.50 |
| GST (5%) | N/A | \$2,797.88 | \$2,797.88 |
| PST (8%) | N/A | \$4,476.60 | \$4,476.60 |
| Down Payment | \$0.00 | \$0.00 | N/A |
| TOTAL | \$55,957.50 | \$63,231.98 | \$63,231.98 |

| FINANCE & LEASING INFORMATION | LEASE [1] | FINANCE | CASH |
|---------------------------------------|---|--|------|
| Term in Months | 60 | 72 | N/A |
| Interest Rate (%) [4] | 8.19 | 7.29 | N/A |
| Annual KM | 20,000 | N/A | N/A |
| Payment Pre-Tax | \$186.35 | N/A | N/A |
| GST (5%) | \$9.32 | N/A | N/A |
| PST (8%) | \$14.91 | N/A | N/A |
| PAYMENT INCLUDING TAXES | 260 payments of \$210.58 (Weekly) | 156 payments of \$500.98 (Bi-Weekly) | N/A |
| Lease End Value [3] | \$24,336.30 (Plus up to \$300 Dealer Lease End Option Fee) | N/A | N/A |

| AMOUNTS DUE ON DELIVERY | LEASE [1] | FINANCE | CASH |
|---|---------------------------|---------|------|
| Refundable Security Deposit [5] | \$0.00 | N/A | N/A |
| Down Payment | \$0.00 | N/A | N/A |
| First Payment | \$186.35 | N/A | N/A |

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|------------------------------|-----------------|----------------|------------|
| GST on First Payment | \$9.32 | N/A | N/A |
| PST on First Payment | \$14.91 | N/A | N/A |
| PPSA Fee | \$26.50 | \$36.50 | N/A |
| PPSA Service Fee | \$4.00 | \$4.00 | N/A |
| GST on PPSA Service Fees | N/A | \$0.20 | N/A |
| TOTAL DUE ON DELIVERY | \$241.08 | \$40.70 | N/A |



Important Information

PRICING DISCLAIMER

Vehicle Price reflects Manufacturer's Suggested Retail Price (MSRP) in Canadian dollars and is calculated as follows: MSRP plus Accessories (if applicable), Extra Care Protection (if applicable), Toyota Road Hazard Protection (if applicable), Wear Pass (if applicable), Freight & PDI of \$1,930, Air Conditioning Charge of \$100, Tire Levy of \$32.50, and Dealer Fees of up to \$990. Dealer may sell for less. A Toyota Dealership is free to set its own selling price for Toyota products and services.

NOTES

This calculator is an estimator and is for general information purposes only. Certain offers/special pricing are not included in financing/lease calculations. For details, visit your Toyota dealer. Dealer may sell for less.

* Vehicle Price reflects Manufacturer's Suggested Retail Price (MSRP) in Canadian dollars and is calculated as follows: MSRP plus Accessories (if applicable), Extra Care Protection (if applicable), Toyota Road Hazard Protection (if applicable), Wear Pass (if applicable), Freight & PDI of \$1,930, Air Conditioning Charge of \$100, Tire Levy of \$32.50, and Dealer Fees of up to \$990. Dealer may sell for less. A Toyota Dealership is free to set its own selling price for Toyota products and services.

For calculation purposes, unless otherwise noted, all accessory pricing includes installation (if required). However, because the cost of doing business varies, the installation portion of the price may not be exact cost of installation at a dealership. Please confirm accessory pricing with your Toyota dealership. Home EV charger pricing does not include installation.

Price includes Roadside Assistance, a full tank of gas and floor mats.

Additional down payment may be required if trade-in value is lower than amount owing on trade-in.

Prices do not include insurance, license, products or services that may be made available to you through your selected Toyota dealer.

Cash incentives (including incentives for cash customers, customer incentives, lease assist, finance assist and various other cash incentives that can arise from time to time) include an amount on account of sales tax and are applied after sales taxes have been charged on the full amount of the negotiated price.

For a vehicle leased through Toyota Credit, if the vehicle was driven in excess of the maximum number of kilometers stated on your lease contract, you will be charged an excess kilometer charge of between \$0.07 and \$0.15 per kilometer that the vehicle was driven beyond the maximum amount. If you select a 24,000 km allowance, you have the option at lease inception of purchasing extra km at a reduced rate of between \$0.05 and \$0.10.

1. Minimum Insurance Requirements for Lease: Collision insurance and \$1,000,000 third party liability insurance with a maximum deductible of \$1,000.
2. Trade-In Value must be determined by the delivering dealership and is subject to approved credit from Toyota Financial Services.
3. Lease End Value is for personal use only. In addition, you may be required to pay a Dealer Purchase Option Fee of up to \$300.
4. LEASE: Toyota Financial Services interest rate shown is applicable until Jul 30, 2024 09:00 PM, Pacific Daylight Time and is calculated using an Annualized Percentage Rate of Interest (A.P.R.).
FINANCE: Toyota Financial Services interest rate shown is applicable until Jul 30, 2024 09:00 PM, Pacific Daylight Time and is calculated using an Annualized Percentage Rate of Interest (A.P.R.).
5. Security Deposit may be refundable at the conclusion of the lease.
6. For your convenience, you can lease this vehicle as a One Time Payment option. Please see your dealer for complete details. One Time Payment option can only be combined with certain other programs/offers unless otherwise agreed upon by your dealer and approved by Toyota Financial Services.
7. Dealer Fees may be comprised of administration/documentation fees, VIN etching, anti-theft products, cold weather packages or other fees. Fees may vary.
8. PPSA registration is required when you lease or finance a vehicle from Toyota/Lexus Financial Services. PPSA fees of up to \$105.00 (varies by lease/loan/term/province) and PPSA service fees of up to \$4.00 are extra and are due at lease inception for leased vehicles or on delivery for financed vehicles.

† Fuel efficiency estimates were determined using approved Government of Canada/Transport Canada Test Methods. Actual fuel consumption will vary based on driving habits and other factors.