Computech Limited

Company Profile

2018

History: Computech Limited is one of East Africa's leading systems integrators

Founded in 1987, Computech Limited is a leading East African systems integrator, providing technology solutions to solve businesses' most important problems. Celebrating 30 years since inception, Computech Limited has now expanded to have **offices in 5 countries** and a significant regional footprint. Headquartered in Kenya with operations across Tanzania, Uganda, Rwanda, and Zambia, Computech Limited continues to explore opportunities to further serve the region by **providing local, regional, and international expertise.**

COMPUTECH 30
INSPIRED AND TRUSTED SINCE 1987

History: Computech's experience covers industries, products, services, and geographies

Computech has significant experience across industry sectors, products and services, with substantial work done in providing professional services, infrastructure solutions, technical support, and technology outsourcing to all sectors. Key clients have ranged from banking and financial services, telecommunications, manufacturing, government, and NGOS. **Key partners include household names such as HP, Microsoft, and Cisco**, many of whom first entered the East African market in partnership with Computech. With a recent entry into the Healthcare market, Computech is enthusiastic about the ever-present opportunities for growth and technology-driven improvement in the region.
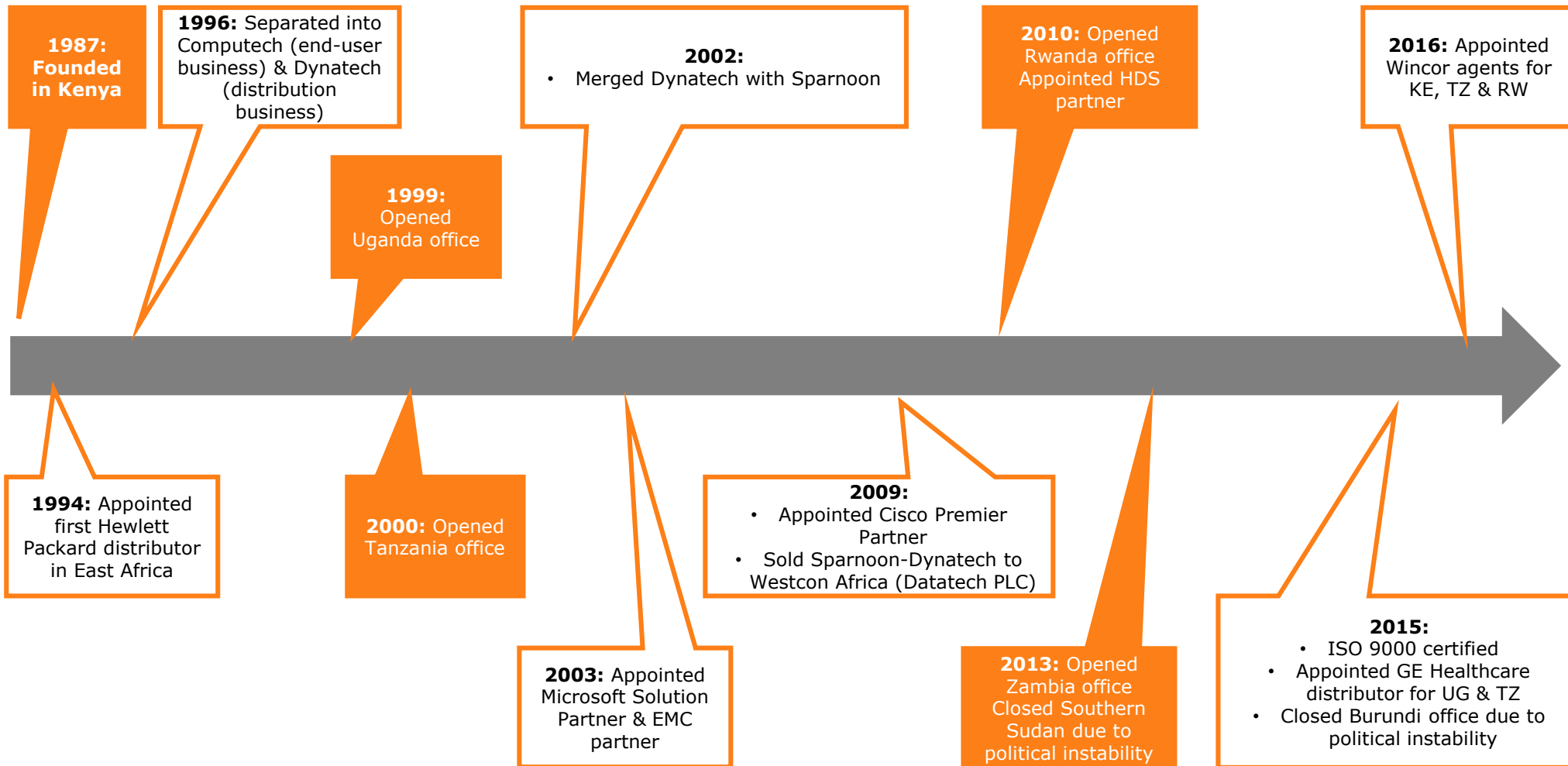
Our Vision

To be Africa's most respected and trusted provider of Technology for Business.

Our Mission

We enable businesses to work and communicate better, faster, more profitably.

COMPUTECH30
INSPIRED AND TRUSTED SINCE 1987

History: Since inception in 1987, Computech has grown into a regional powerhouse

1987: Founded in Kenya

1996: Separated into Computech (end-user business) & Dynatech (distribution business)

1999: Opened Uganda office

2002:
- Merged Dynatech with Sparnoon

2010: Opened Rwanda office Appointed HDS partner

2016: Appointed Wincor agents for KE, TZ & RW

1994: Appointed first Hewlett Packard distributor in East Africa

2000: Opened Tanzania office

2009:
- Appointed Cisco Premier Partner
- Sold Sparnoon-Dynatech to Westcon Africa (Datatech PLC)

2003: Appointed Microsoft Solution Partner & EMC partner

2013: Opened Zambia office Closed Southern Sudan due to political instability

2015:
- ISO 9000 certified
- Appointed GE Healthcare distributor for UG & TZ
- Closed Burundi office due to political instability

COMPUTECH30
INSPIRED AND TRUSTED SINCE 1987

Partners: Our partners are industry leaders, providing outstanding products and services

Customers: Computech has successfully worked with customers across all industries and IT needs

Customers: Computech has successfully worked with customers across all industries and IT needs

Portfolio: Our expansive portfolio of products and services covers a wide range

VALUE:

- Solutions focusing on high end compute, storage, cloud & networking solutions
- ATM products from Diebold Nixdorf

VOLUME:

- Fast moving PCs, laptops, printers, and consumables
- Also includes computer accessories

CABLING:

- Structured cabling, including wireless solutions, CCTV and security offerings

LEASING:

- Provide leasing options on value equipment
- Allows customers flexibility & opex model rather than capex

SERVICES:

- Full workshop for servicing Value and Volume products
- Maintenance contracts, SLAs, and outsourced and managed services

SOFTWARE:

- Provide Microsoft suite of products, as well as custom software solutions and cyber security solutions

COMPUTECH30
INSPIRED AND TRUSTED SINCE 1987

Portfolio: We offer Value and Volume hardware products and services

VALUE:

- **Compute:**
  - Integrity Servers & Midrange servers
  - Mission Critical Servers
  - Hyperconverged & Converged infrastructures
- **Storage:**
  - HPE 3 PAR, MSA and Nimble
  - DELLEMC Unity, Compellent, VMAX
  - LENOVO Storewize
- **Networking:** Cisco and Aruba Networks
- **Back up:**
  - EMC Data Domain
  - Veeam Back up & Replication
  - HPE Data Protector
  - Symantec Back up Exec & Net Back up
  - HPE StoreOnce
- **Archival:** Tape Autoloader, Libraries & RMC

VOLUME:

- Our offering includes PCs, printers, laptops, tablets, projectors, screens, consumables and accessories
  - We have a wide variety to meet your requirements from entry level to high end devices
  - We offer managed print services (MPS)
- Computech Limited is a Gold Partner with HP Inc and an Authorized Business Partner with Dell and Lenovo

Portfolio: Our Software offerings cover custom solutions & Microsoft

SOFTWARE SOLUTIONS OFFERED:

- Document Management
- Custom software solutions
  - Aria by Ameyatech is a customizable and integrated CRM, document management, and process driven software system
- Rally KPI is a cloud-based customizable performance mgmt. software enabling you to measure your team's performance

MICROSOFT:

- Computech has been one of Microsoft's leading partners in the region since 2009
- We offer the following Microsoft solutions:
  - Office 365
  - SharePoint
  - Azure (Microsoft Cloud)
- Computech is the current Microsoft Enterprise Advisor for your Microsoft Enterprise Agreement

Portfolio: We offer leasing and managed services options to our customers

LEASING:

- We offer various leasing options on hardware e.g. servers, PCs, printers based on quantity & customer requirements

- This provides customers with flexibility and enables an OPEX financing model rather than outright CAPEX purchase

MANAGED SERVICES:

- **IT infrastructure management:**
  - System admin & desktop mgmt.
  - Admin of email / messaging solutions
  - Storage mgmt. services
  - Network & network security mgmt.
- In house / remote monitoring:
  - RIM services
- **Service desk & FMS (facility mgmt.):**
  - Outsource teams based at client sites
  - IT asset mgmt. includes end user support, centralized IT service desk & software license mgmt.
- Comprehensive AMCs incl. PM, multi-brand & non-critical AMCs
- **Service Centre:** In-house workshop for walk-in repairs; authorized HP Service Centre
- Server & network mgmt., Data centre support services, & non-IT services e.g. power (UPS)

EMC² CISCO hp

COMPUTECH30
INSPIRED AND TRUSTED SINCE 1987

Portfolio: We provide infrastructure, physical and cyber security products and services

STRUCTURED CABLING:

- Copper installation for voice & data
- Fibre installation for voice & data
- Siemon and Giganet products

PHYSICAL SECURITY & INFRASTRUCTURE:

- CCTV installation using Hik Vision products
- Access Control using Suprema products

CYBER SECURITY:

- Our solutions span the entire technology domain incl. data, application, network & endpoint security
- **Consulting & advisory** on standards e.g. ISO, PCI-DSS & COBIT
- **Specialized trainings** on ISMS, incl. end-user & senior mgmt. awareness
- **Access control:** Next Gen Firewall solutions, Anti DDOS, Identity & access mgmt.
- **Asset protection:** Anti-Virus, advanced threat protection, anti-Ransomware, employee activity monitoring)
- **Compliance services** e.g. network assessments, penetration testing, applications & enterprise audit

Portfolio: Recent additions to the Computech portfolio are ATMs & Healthcare

ATMs:

- We offer hardware, software, & services for ATMs & financial instruments e.g. POS in Kenya, Rwanda and Zambia
- Diebold Nixdorf is a world leader in driving connected commerce, bridging the gap between the physical and digital worlds of cash
- A partner of the majority of the worlds Top 100 financial institutions and Top 25 global retailers, Diebold Nixdorf's comprehensive range of solutions for finance and retail is incomparable

HEALTHCARE:

- We were appointed Independent Channel Partner (ICP) for General Electric Healthcare in 2015
- Computech's portfolio covers Digital Imaging including MRI, CT scanners, and X-Ray machines, and Ultrasound for both Tanzania and Uganda
- GE Healthcare, a unit of General Electric Company, is one of the world's leading organisations dedicated to health

DIEBOLD NIXDORF

GE Healthcare

COMPUTECH30
INSPIRED AND TRUSTED SINCE 1987

COMPUTECH LIMITED - KENYA

Waiyaki Way, Westlands, Nairobi

P.O. Box 59789-00200, Nairobi, Kenya

sales@computechlimited.com

Tel: +254 730 141 000

Mobile:+254 725011004

COMPUTCH LIMITED - MOMBASA

Nyali Road Opp. Kongowea Main Entrance, Mombasa

info@computechlimited.com

Mobile: +254 733 666 661

COMPUTECH LIMITED - TANZANIA

7th Floor Diamond Plaza, 8 Mirambo Street/Samora Ave, Dar Es Salaam

P.O. Box 5171, Dar Es Salaam, Tanzania

servicedesk@computech-ics.co.tz

Tel: +255 22 211 1013/2/18

COMPUTECH LIMITED - RWANDA

1st Floor Nobiscum House, Stadium Road, Remera Kisimenti, Kigali

info.rwanda@computechlimited.com

Tel: +250 784 535 816

COMPUTECH LIMITED - UGANDA

Room 08, 2nd Floor, Block C, Ntinda Plaza Complex, Kampala

P.O.Box 34757, Kampala, Uganda

info.uganda@computechlimited.com

Tel:+256 414 342 910|

Mobile: +256 782 705489

COMPUTECH LIMITED - ZAMBIA

Joseph Mwilwa Road, Rhodes Park, Lusaka, Zambia

info.zm@computechlimited.com

Tel: +260 211 239 801/2

---

www.computechlimited.com | Computech Limited | @WeAreComputech | ComputechLimited | Computech Limited