

# Oodrive Press Pack

The trusted partner  
for sensitive data management



[www.oodrive.com](http://www.oodrive.com)

## Our activities

### Oodrive, the trusted partner for sensitive data management

Oodrive's **highly Secured** Cloud Solutions help organizations in turning **trust** into business performance. As European leader in **sensitive data** management, Oodrive provides Digital Workplace solutions for professionals to **Share, Save** and **Sign** their sensitive data, meeting the most demanding international security certifications.

Today, the French group employs more than **350 employees** and has offices in **Europe** (France, Germany, Belgium, Switzerland and Spain), **Brazil** and **Asia**. The Paris **Research & Development center** hosts **150 innovation-passionate employees**.

Oodrive's Cloud Solutions are used by more than **one million users** in **15,000 companies** of all sizes and across all sectors, in more than **90 countries** and in **14 languages**. Customers include some of the largest global corporations such as BMW, L'Oréal, Danone, Nestlé, American Express and Universal.

To meet their need for **sovereignty** and **security**, and to comply with the local and regional legislations, Oodrive's customers can choose to **store their data in Europe, South America, or Asia** in Data Centers **certified** with ISO 27001:2013, RGS\*\*\* and Cloud Confidence labels.

## Key facts and figures

- Number of employees: **350**
- Revenue in 2015: **€37M**
- Revenue growth over 5 years: **+25%** / year.
- Present in **7 countries**: France, Belgium, Germany, Spain, Switzerland, Brazil and China
- Solutions available in more than **90 countries**
- Number of professional clients: **15,000**
- Some of the **largest global corporations** use Oodrive solutions such as BMW, L'Oréal, Danone, Nestlé, American Express and Universal
- Over **1 million** users and over **1,000** partners
- Solutions developed in **14 languages**

## A committed player in SaaS

The Group plays its part every day in promoting Cloud computing, with senior management members serving as **Vice President of Tech In France** (French Association of Software Publishers), **Vice President of the FNTC** (National Federation of Trusted Third Parties) and **Director of EuroCloud, Cloud Confidence** and **Transition Numérique +** (a French association part of the government's Digital Transition program).



*Stanislas de Rémur (right) receives an audience with the French President François Hollande, Minister of Finance Michel Sapin and Minister of the Economy Emmanuel Macron during the Foundations for Financing and Investment conference at the Élysée Palace in September 2014.*

## Our certifications



ISO/IEC 27001:2013 certified  
& registered organization (N° 2015-008)

*Solutions and hosting certified  
ISO 27001:2013*



CERTIFIÉ ETSI 102 042 V2.3.1 - CERTIFICAT N°202  
QUALIFIÉ RGS V1.0 - ATTESTATION N°206  
QUALIFIÉ ARRÊTÉ DU 26 JUILLET 2004 - ATTESTATION N°188

*CertEurope, services provided in line  
with the regulatory framework*



Cloud Confidence  
La confiance se construit

*Trust and transparency framework  
for the protection of customer data*

## Our customers

Oodrive's solutions are used by **VSBs**, **SMEs** and **large corporates** (over 80% of companies listed on the French CAC 40 index use an Oodrive's solution) operating in **every business sectors** (industry, construction, media and communications, services, luxury goods, consultancy, finance, law, etc.) in **more than 90 countries** across the world.

Oodrive also develops applications for **general consumers** in partnership with major distribution players such as Fnac, Darty, Cdiscount and Boulanger.

## Key milestones

- 2000** Oodrive founded
- 2002** iExtranet and AdBackup solutions launched
- 2006** Mayetic acquired
- 2007** Iris Capital invests 4 million euros in Oodrive
- 2008** Belgian firm BlueBackUp acquired
- 2009** Revolutionary PostFiles solution launched
- 2010** Group expands to Spain and Asia
- 2011** Time for Growth invests 7.5 million euros; Omnikles acquired
- 2012** CertEurope acquired
- 2013** CommonIT acquired; Keensight Capital acquires Iris' share
- 2014** Oodrive opens subsidiaries in Germany and Brazil; Active Circle acquired
- 2015** ISO 27001:2013 certification obtained
- 2016** Oodrive chosen as 2016 winner in B2B digital technology by the Systematic Paris competitiveness cluster
- 2017** Oodrive raises 65€ Million with European Investors Tikehau Capital, MI3 and NextStage; Integration of SSL Europa's certificates portfolio; Opening of a first Datacenter in China

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## Our management team

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**STANISLAS DE RÉMUR**  
Cofounder and CEO

After obtaining an Economics Master's degree from the University of Paris II, a diploma from the ESC Reims Management School and an MBA from the University of Melbourne, Stanislas de Rémur joined the Corporate Finance Division at JP Morgan in Paris before continuing his career in Australia. In early 1999, he joined General Electric, where he continued to work until September 2000, when he decided to create Oodrive, aiming to create the first **online hard drive**.

Stanislas de Rémur is now heavily involved in the development of Cloud computing as the Vice President of Tech In France, Director of EuroCloud in France and Spain, Director of Transition Numérique + and Member of Seed4Soft, an association of entrepreneurs who finance innovative start-ups.



**CÉDRIC MERMILLIOD**  
Cofounder and Senior VP

With a degree from EM Lyon Business School, Cédric Mermilliod began his career in 1998 in the Marketing Department at Renault Portugal and then Unilever France. In September 2000, he founded Oodrive with Stanislas de Rémur and Edouard de Rémur.

At Oodrive, Cédric is a Senior VP, **specifically in charge of channel activities for the Group**.

Cédric is also Vice President of the FNTC (National Federation of Trusted Third Parties).



**ÉDOUARD DE RÉMUR**  
Cofounder and Senior VP

After obtaining a Master's in Economics at the University of Paris II and a diploma at EM Lyon Business School, Edouard de Rémur began his career at the Société Générale bank in Hong Kong. Two years later, he joined Andersen Consulting, before resigning to establish Oodrive in 2000.

At Oodrive, Edouard is a Senior VP, **specifically in charge of direct sales activities for the Group**.

## PR contacts

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