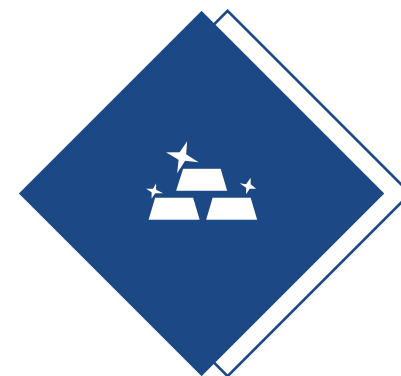


# **Exchange Union: The First Decentralized Network Connecting Digital Asset Exchanges**

James Wo, CEO  
Kilian Rausch, Product Director

03/07/2018

# Digital Asset Markets



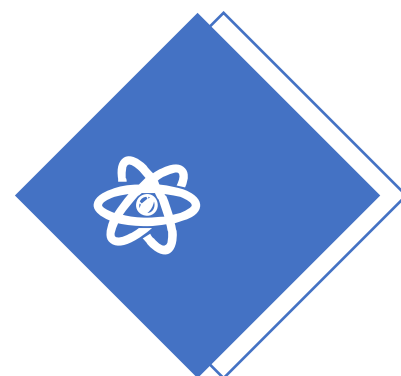
Types of Digital Assets:  
**1,500+**



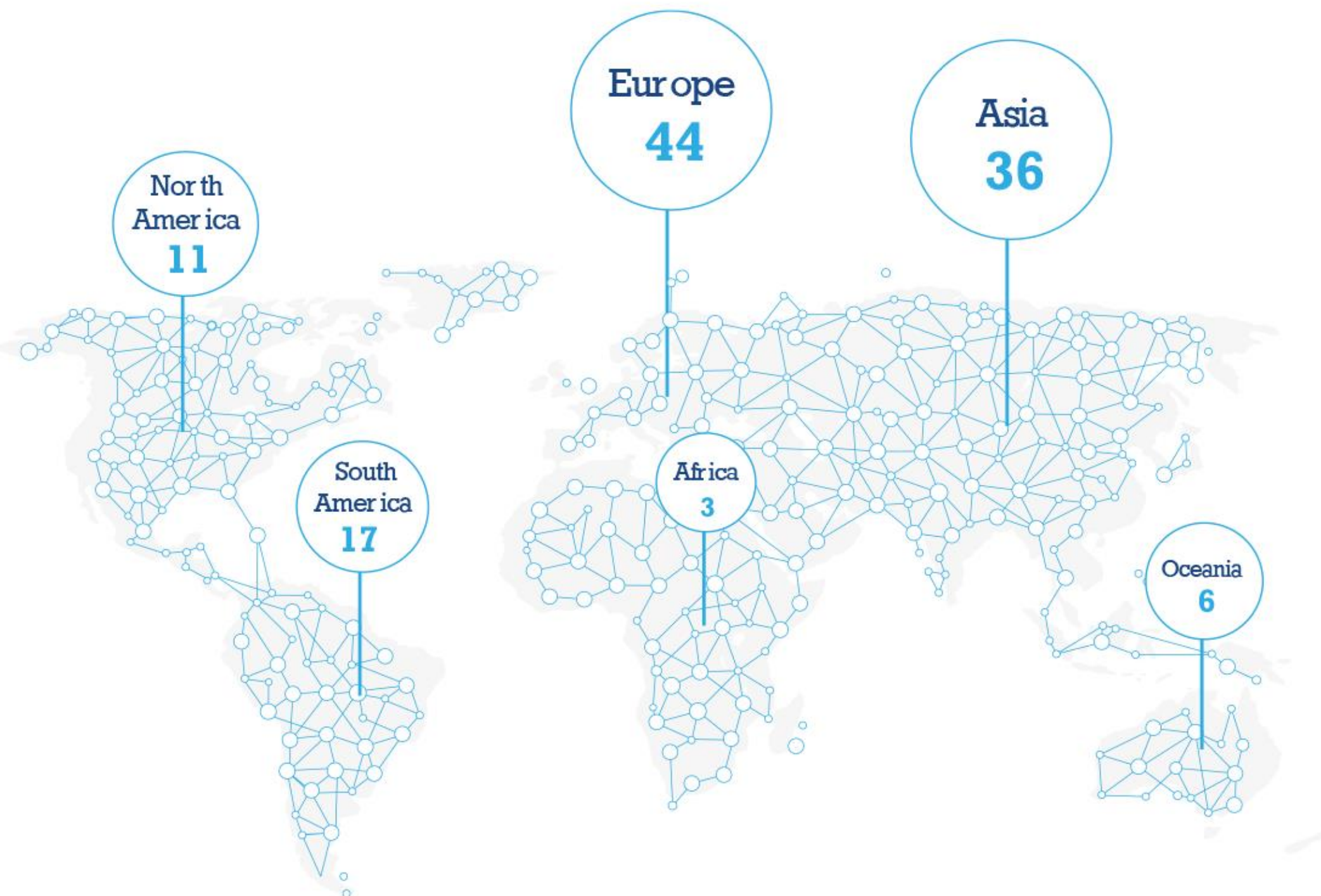
Market Capitalization  
of Digital Assets:  
**\$400bn+**



Total 24h Trading  
Volume:  
**\$17bn+**



Number of Digital  
Asset Exchanges:  
**100+**



Number of Digital Asset Exchanges per Continent  
As of March 1st 2018



# Industry Pain Points



## Exchanges:

- ◆ Are localized and isolated
- ◆ Have limited trading pairs
- ◆ Struggle to maintain adequate liquidity

## Users:

- ◆ Encounter real-time price discrepancy
- ◆ Face inefficient & costly cross-exchange transactions
- ◆ Need to verify multiple accounts on different exchanges  
(access to liquidity and new trading pairs)





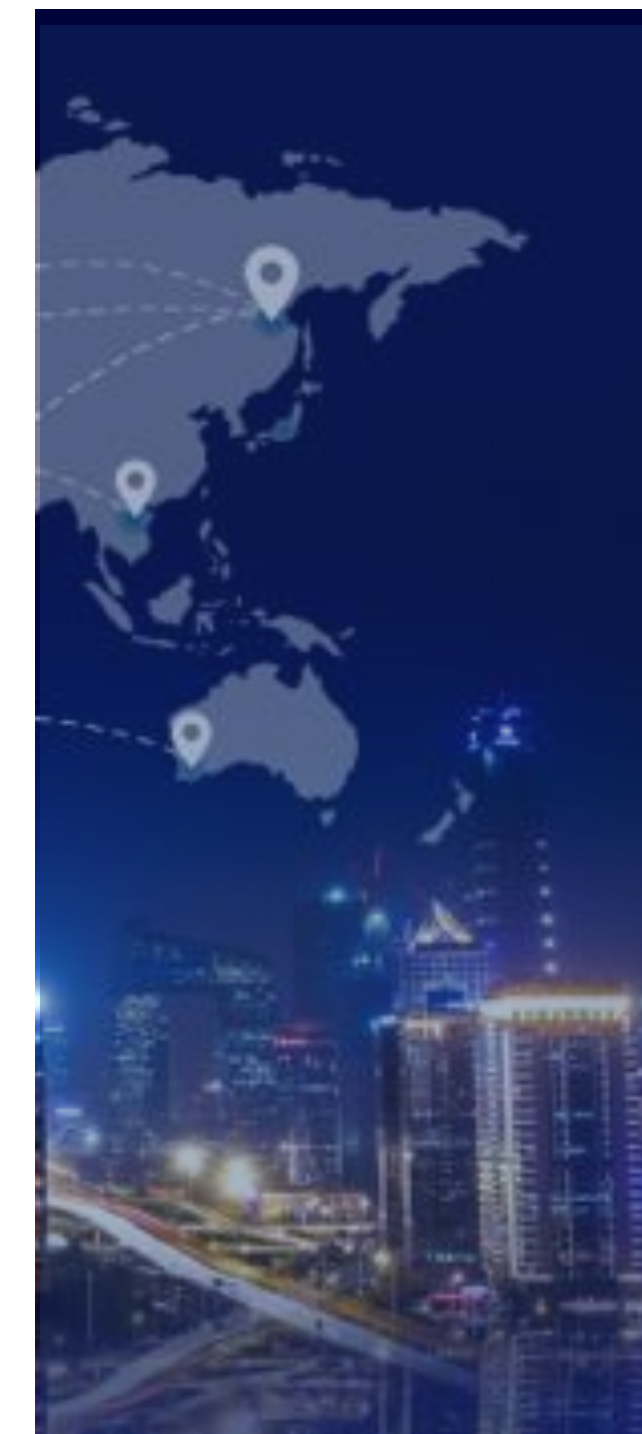
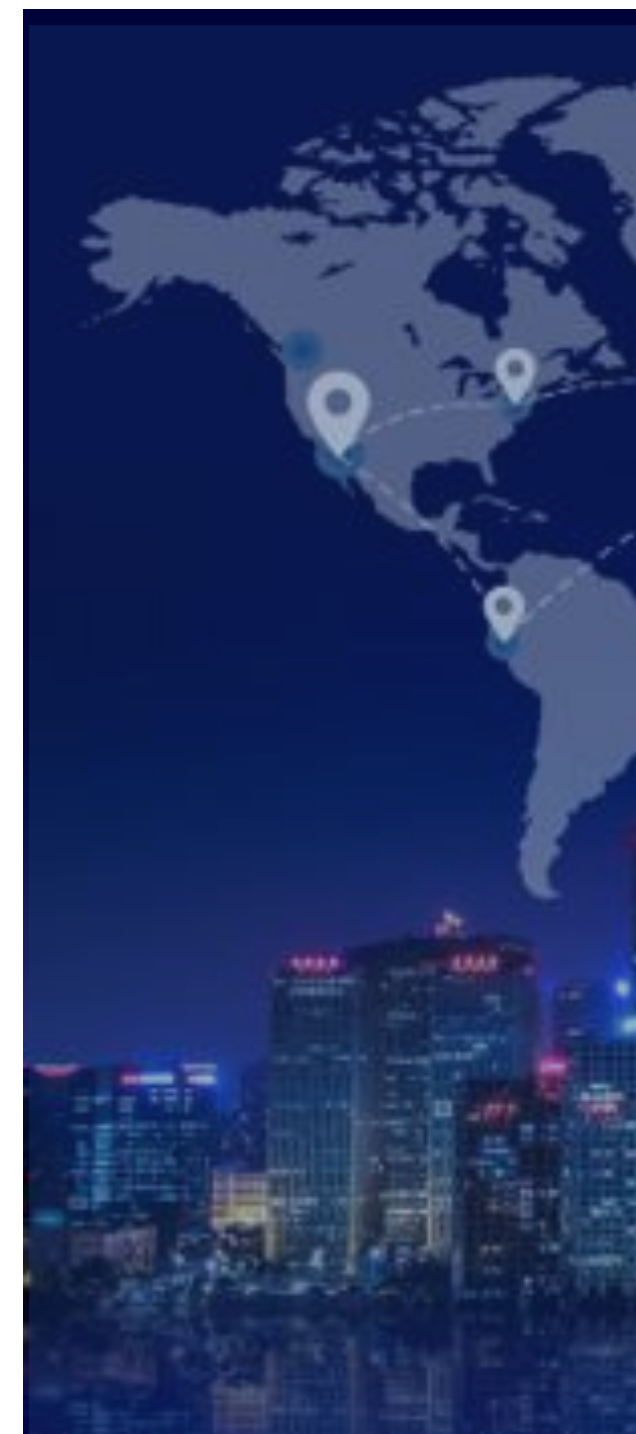
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# Vision



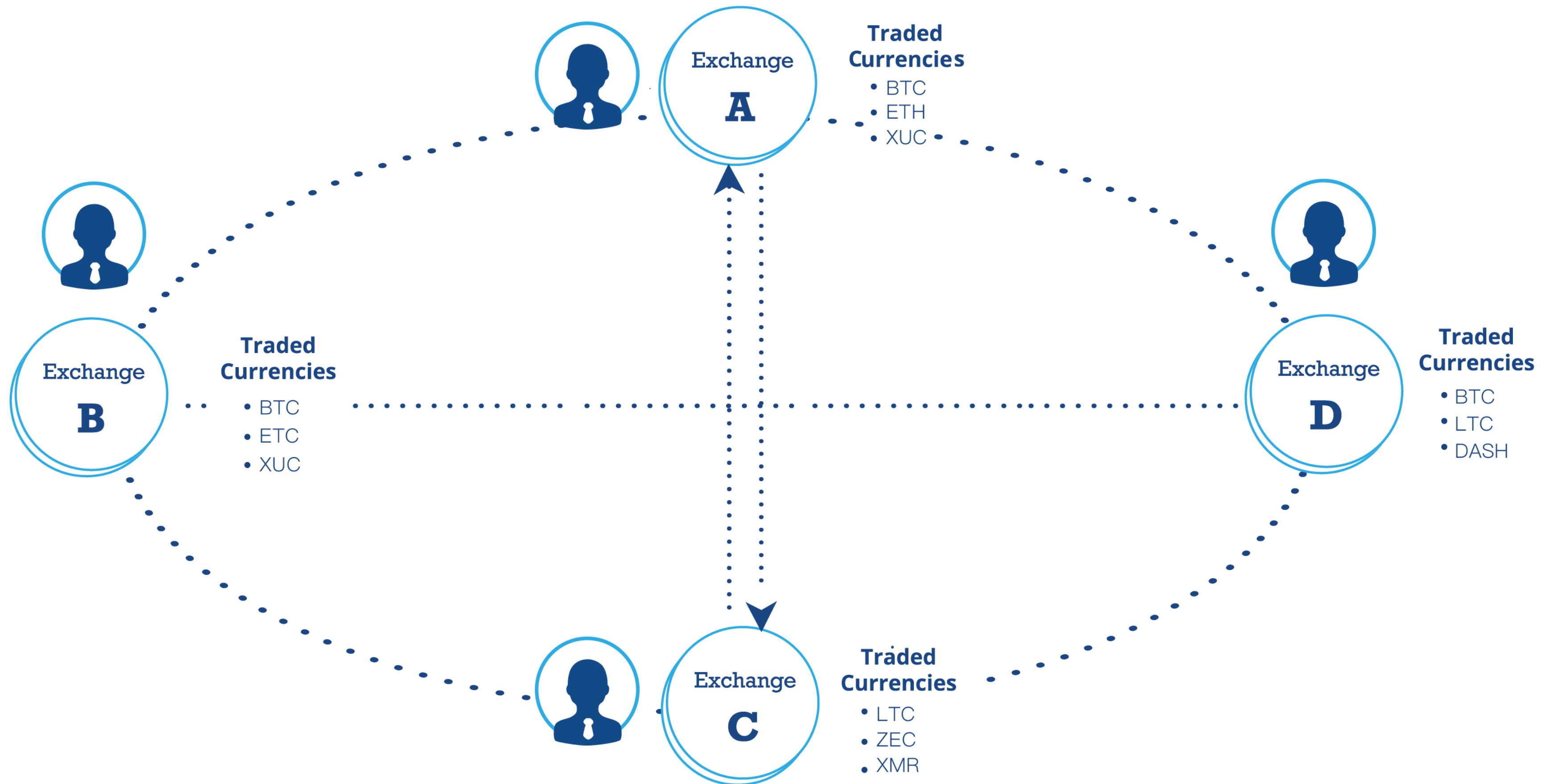
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BLOCKCHAIN  
SUMMIT  
2018

*“The first **decentralized network**, which enables **instant and trustless** trades between digital asset exchanges.”*

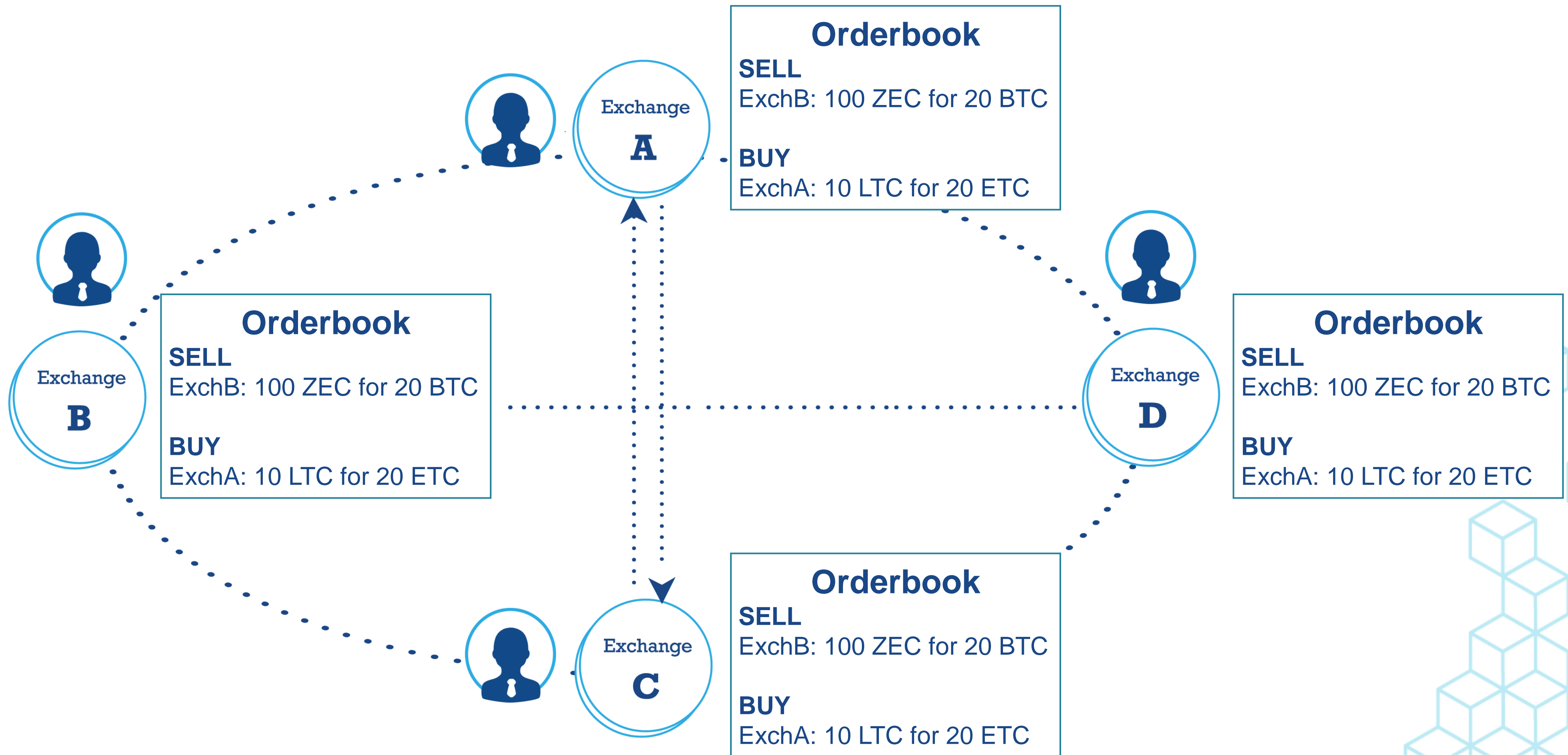




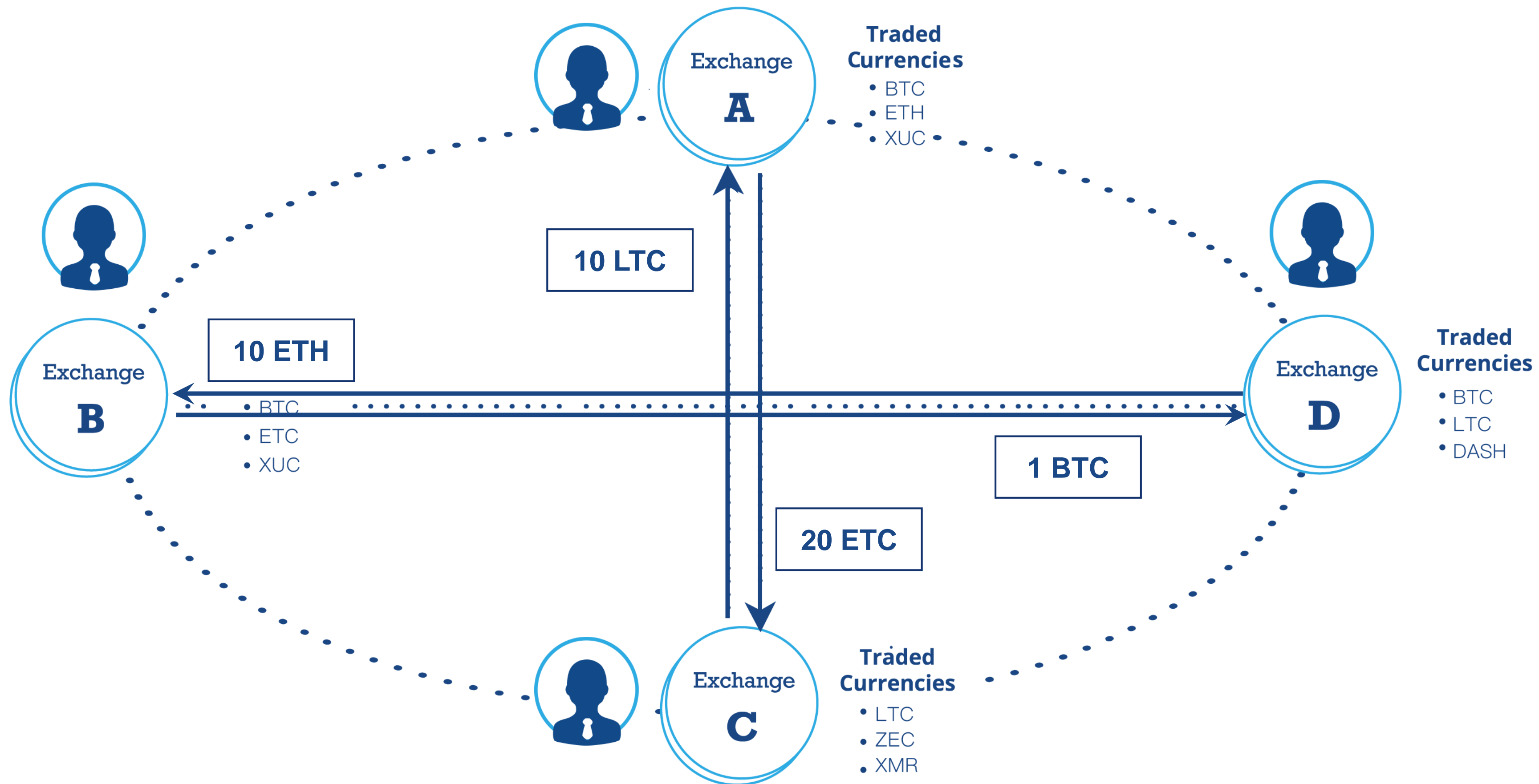
# What does that mean?



# What does that mean?



# What does that mean?





# Who benefits?

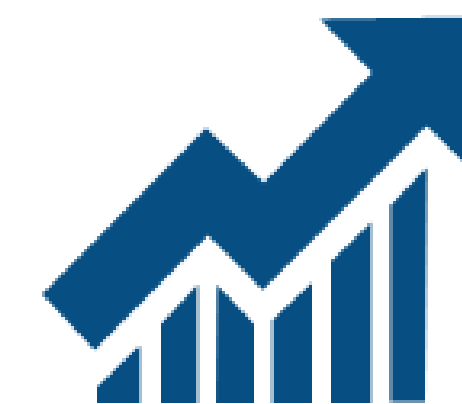


## Exchanges:

- Larger user base
- Increased volume & earnings
- Increased liquidity
- Robust decentralized trading infrastructure

## Users:

- Tighter spread
- Best price
- All trading pairs
- No need for multiple verified accounts

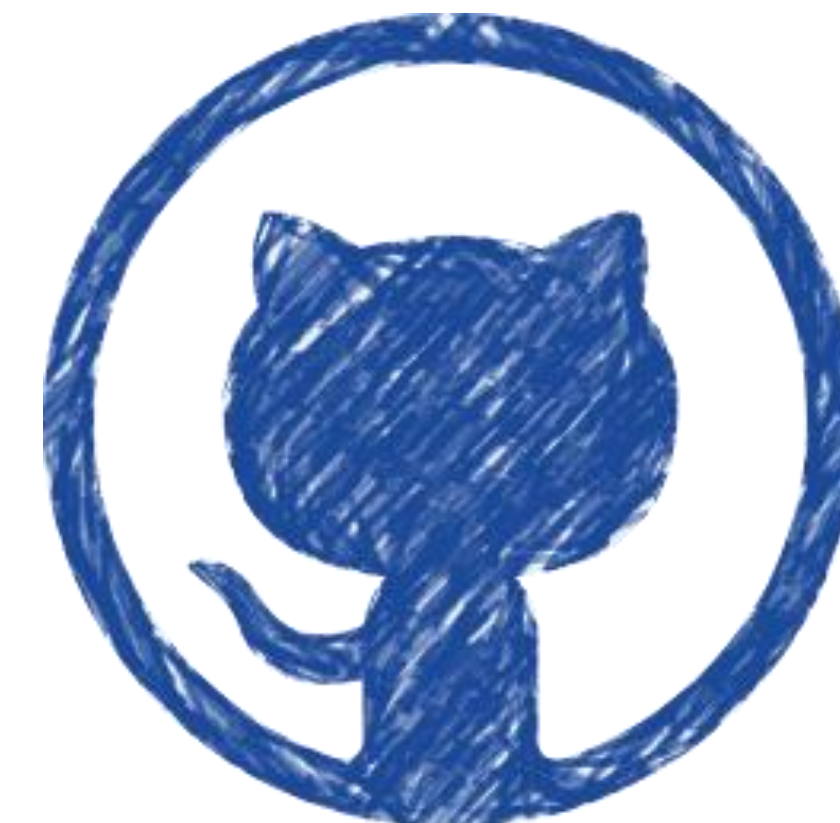




# What do we do?



- ◆ We build the software for connecting exchanges: **XU Node**
- ◆ Open-source (YES!)
- ◆ Currently one of our main tasks: Build the developer community
- ◆ Bitcoin → new era of open source development
- ◆ We believe the new open-source is self-sustaining
  - Code contribution increases value of project and thus the value of the token
  - For the first time free open-source development pays back!



# How do we realize this?



## XUC





# How do we realize this?



## XUC = Fee & Incentive System



## XUC rewards:

- ◆ Exchanges: for providing liquidity, airdropping XUC to users
  - ◆ Users: for trading certain volume via Exchange Union
  - ◆ Developers: for each code contribution, review, testing
- Very important for the phase we are in right now



## Once up and running XUC rewards:

- ◆ Anyone: for providing services in the union
  - ◆ Relay Order Books
  - ◆ Validate Order Books
  - ◆ Other payment channel services like watchtower

# Why decentralized?



- ◆ Centralized would be much easier ;)
- ◆ Decentralized: No Single Point of Failure
  - No way to shut it down (like the Internet)
  - Censorship resistant
  - That's why Bitcoin, Litecoin, Ethereum & Co are amazing!
- ◆ Similar solutions:
  - Missing incentives
  - Technology stack slow or centralized
  - Benefits are one-sided (e.g. traders, but not exchanges)

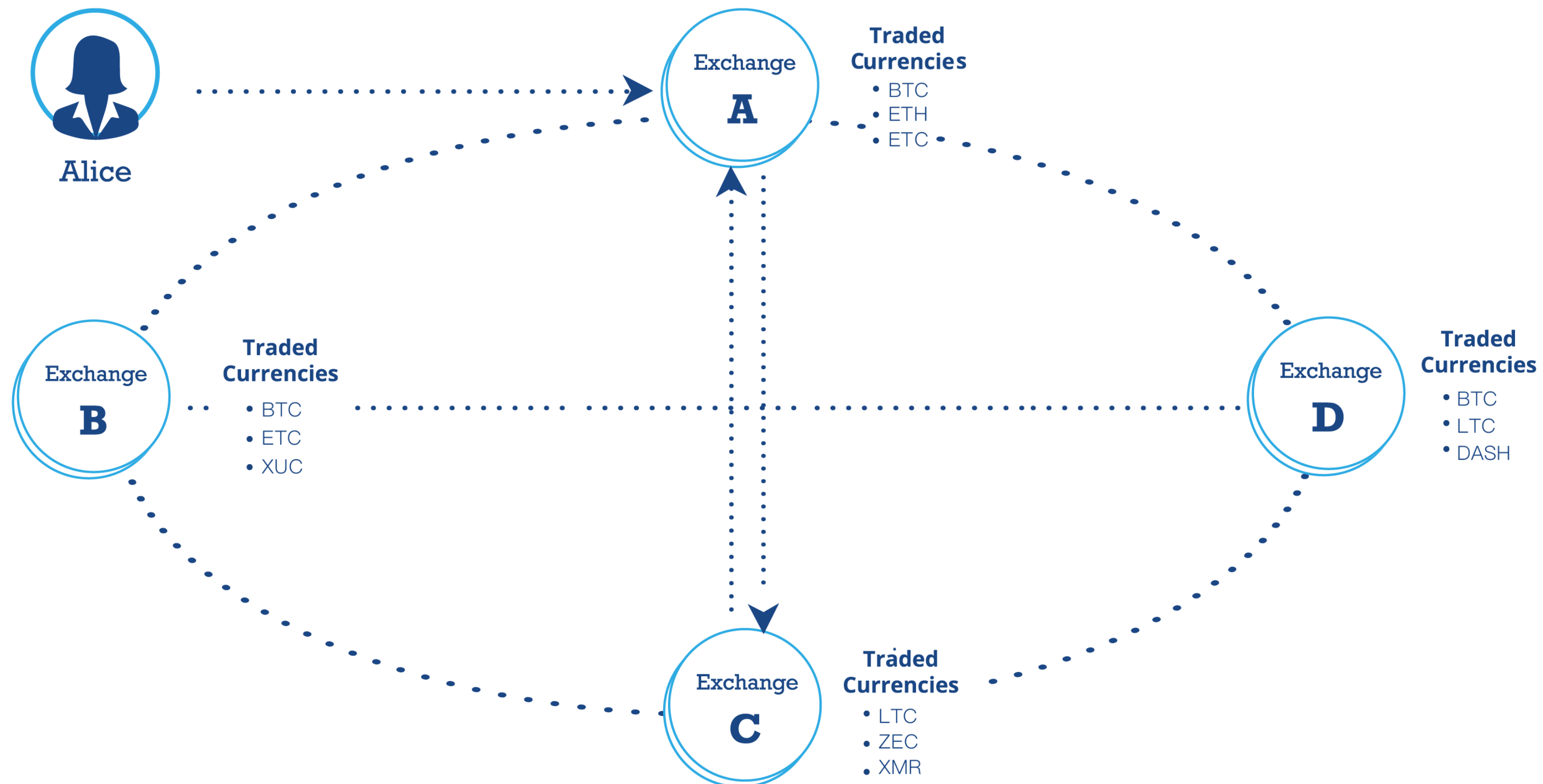


# Use Case



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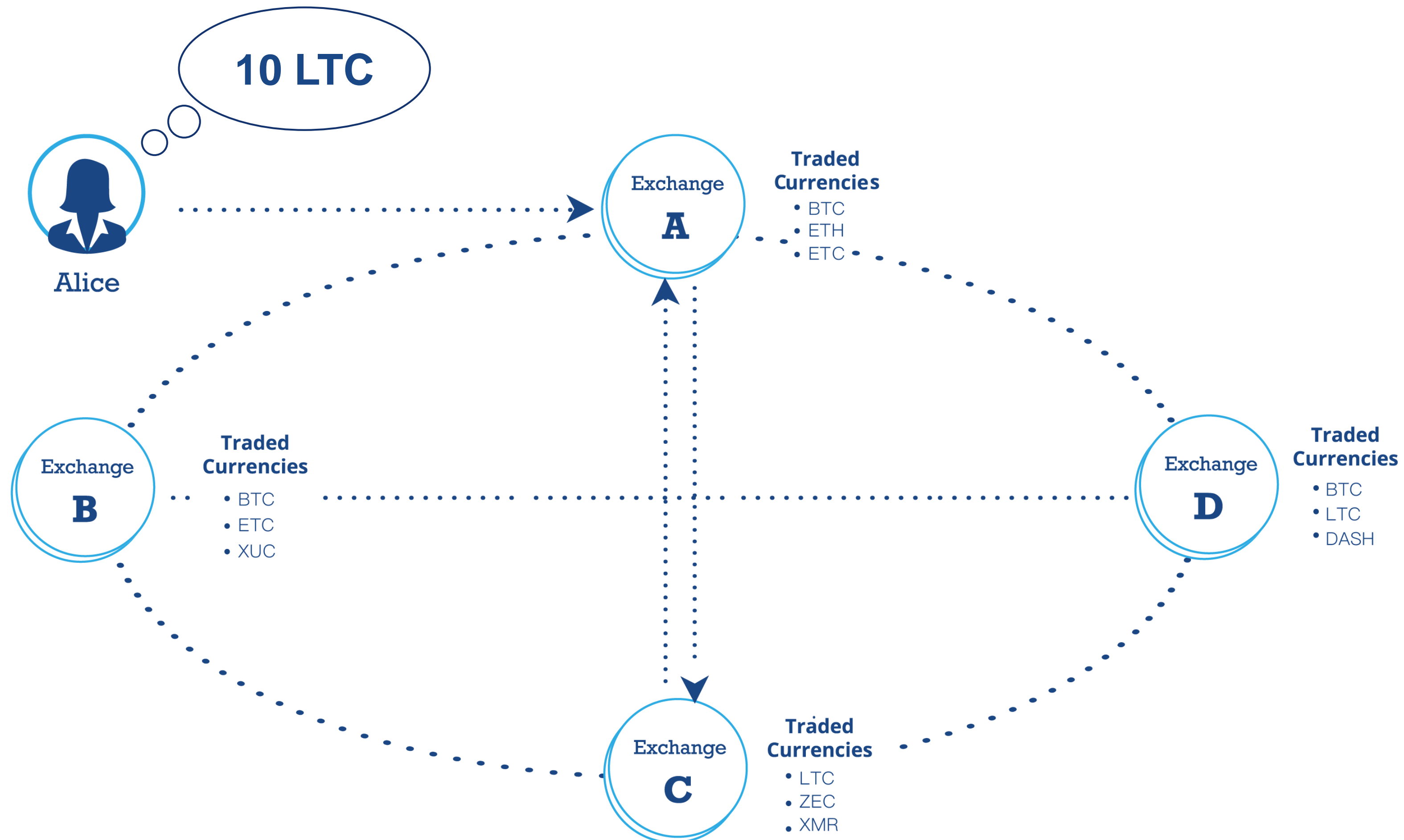
Portfolio		
	Before	After
BTC	2	
LTC	0	
ETC	100	



# Use Case



Portfolio		
	Before	After
BTC	2	
LTC	0	
ETC	100	

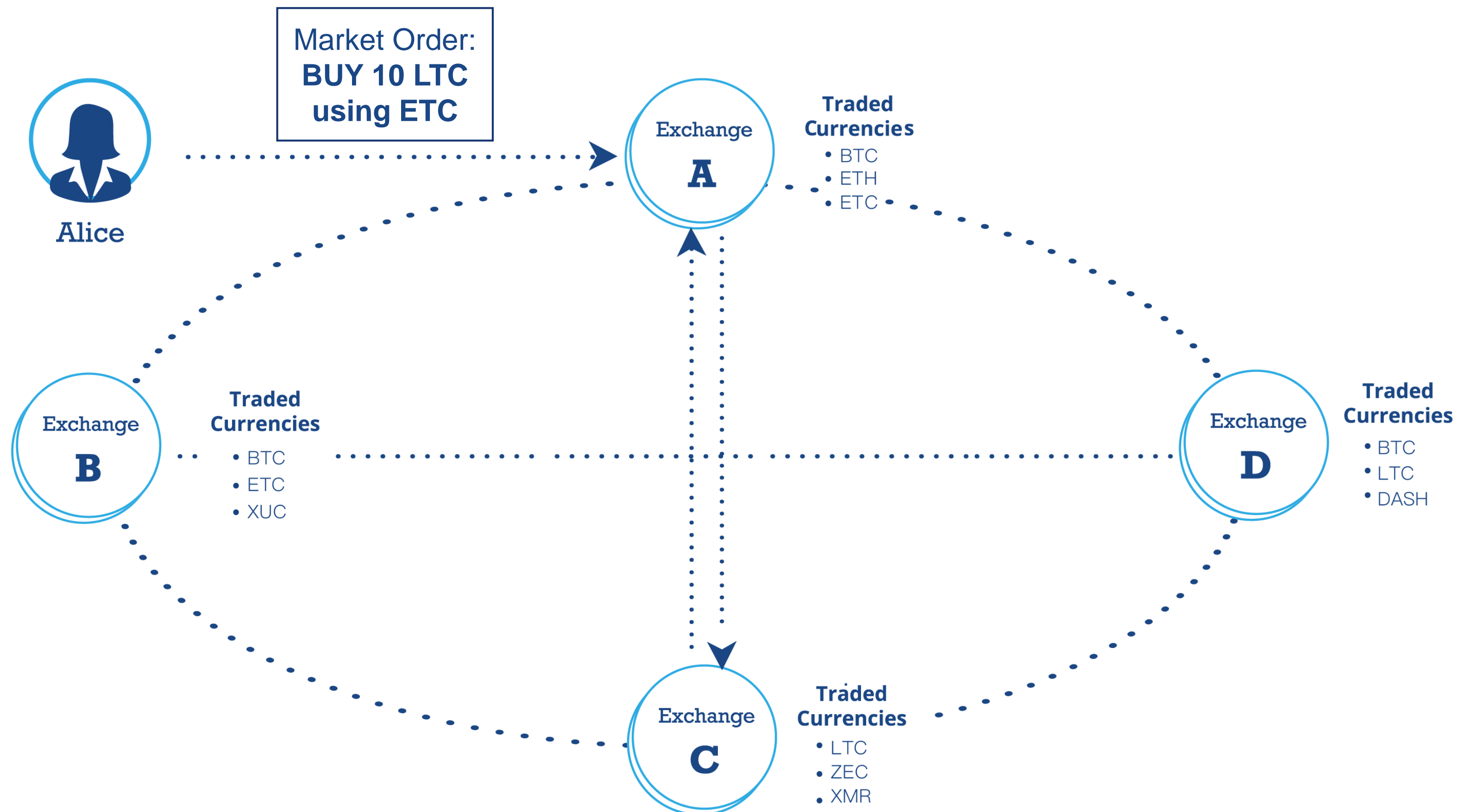




# Use Case



Portfolio		
	Before	After
BTC	2	
LTC	0	
ETC	100	

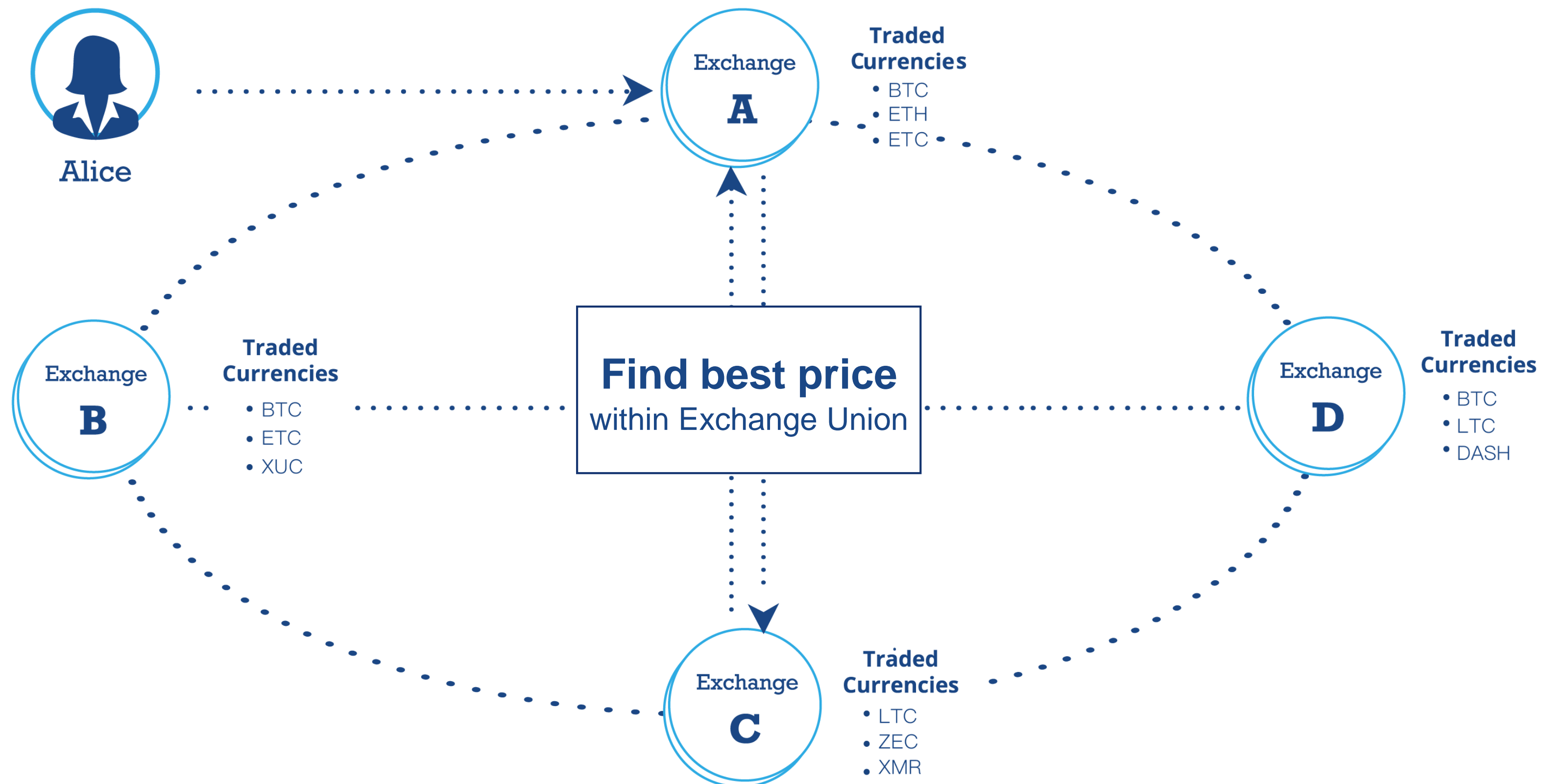


# Use Case



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Portfolio		
	Before	After
BTC	2	
LTC	0	
ETC	100	

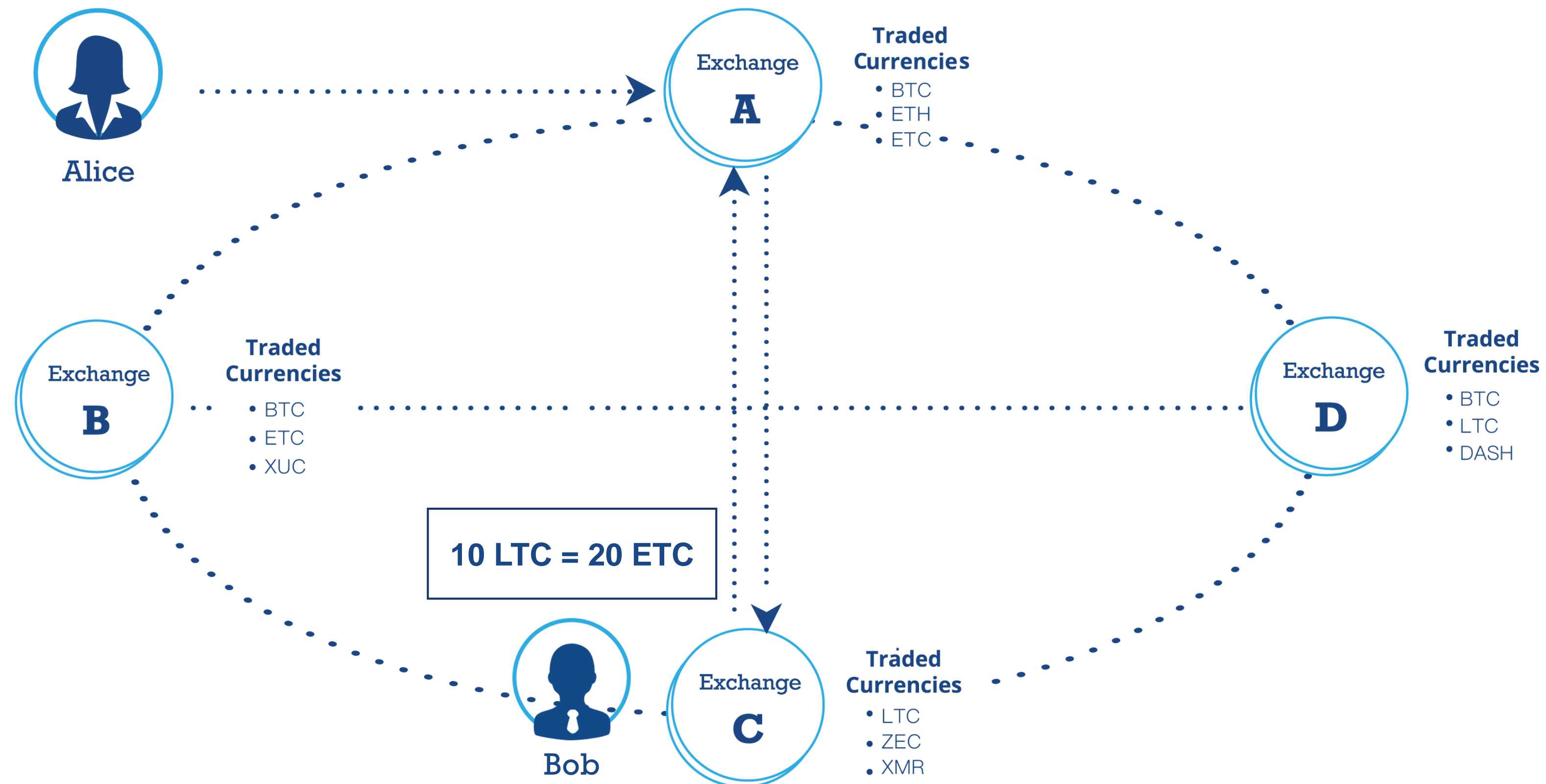


# Use Case



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Portfolio		
	Before	After
BTC	2	
LTC	0	
ETC	100	



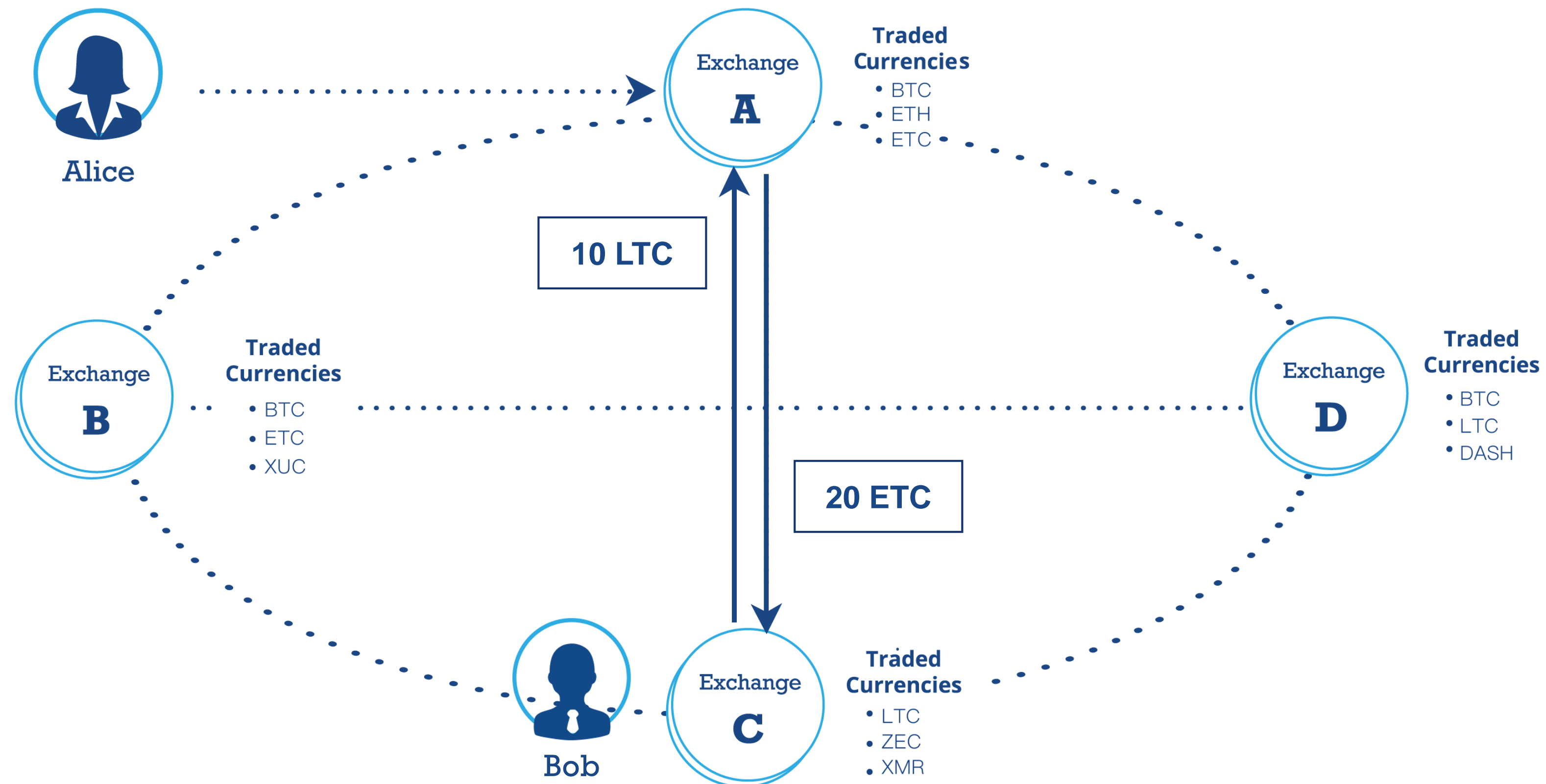


# Use Case



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Portfolio		
	Before	After
BTC	2	
LTC	0	
ETC	100	

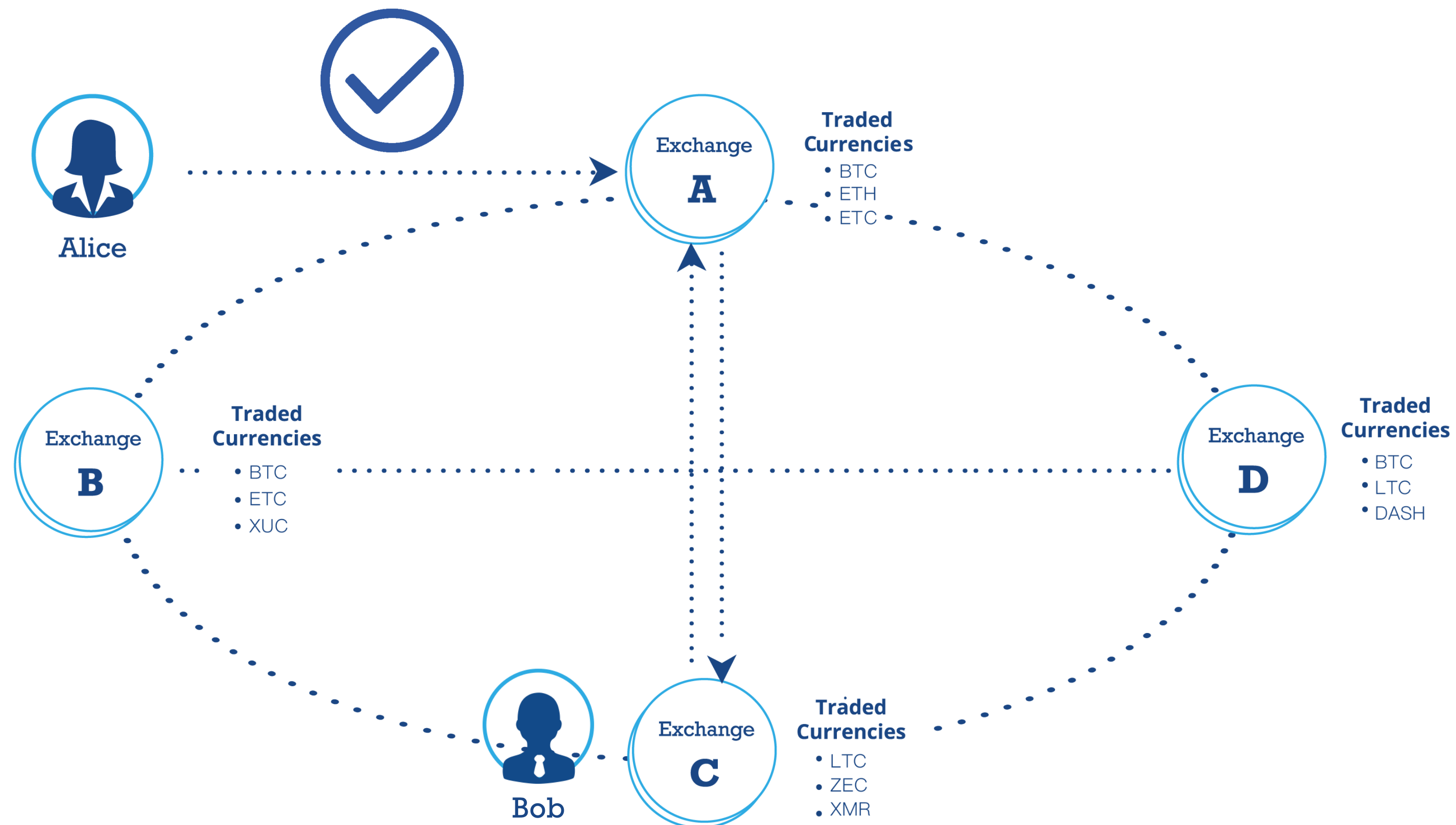


# Use Case



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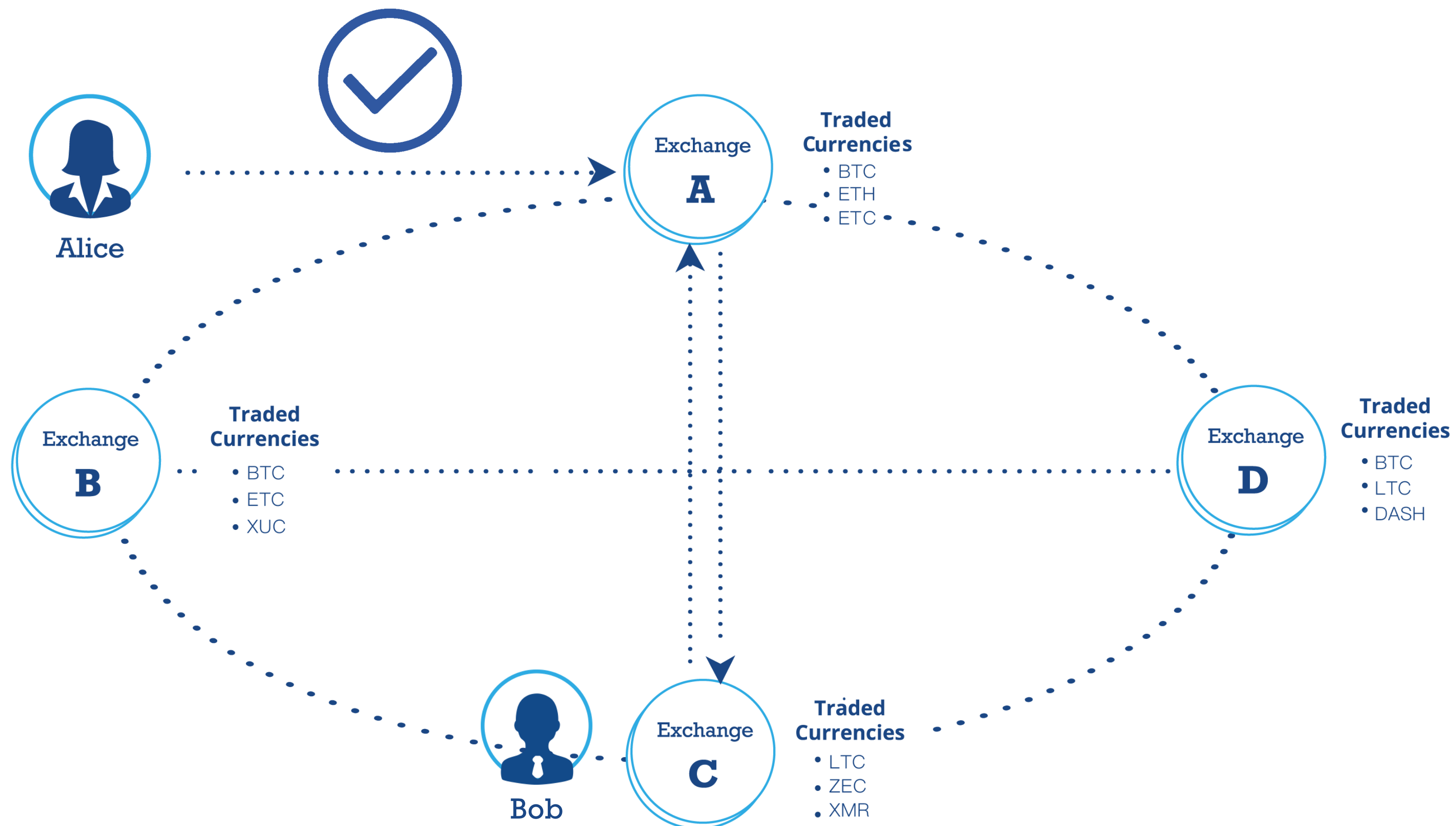
Portfolio		
	Before	After
BTC	2	
LTC	0	
ETC	100	



# Use Case



Portfolio		
	Before	After
BTC	2	2
LTC	0	10
ETC	100	80







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# Technical Architecture



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## 3 Key Technologies

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# Technical Architecture



## 1. Payment Channels

Each trade transfers real digital assets  
*instantly* between exchanges

## 3 Key Technologies

# Technical Architecture



## 3 Key Technologies



### 1. Payment Channels

Each trade transfers real digital assets  
*instantly* between exchanges



### 2. Atomic Swaps

*Trustless* trades directly  
between two exchanges



# Technical Architecture



## 3 Key Technologies



### 1. Payment Channels

Each trade transfers real digital assets *instantly* between exchanges



### 2. Atomic Swaps

*Trustless* trades directly between two exchanges



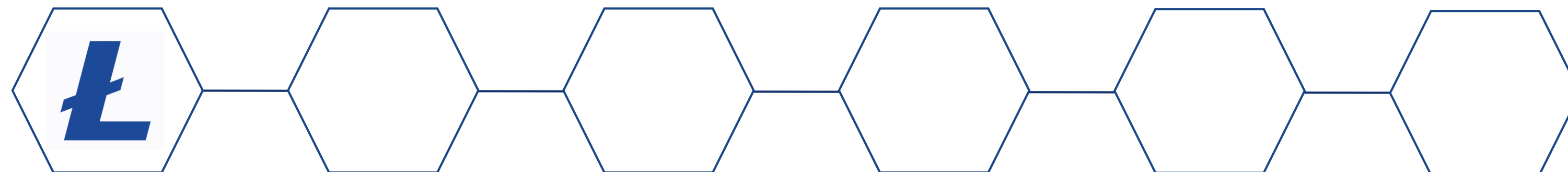
### 3. Decentralized Orderbooks

Solving the pain points of digital asset exchanges – *connecting buyer & seller*

# Status Quo



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# Status Quo



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2018



**Broadcast to everyone**

Source: <https://blog.bitmex.com/the-lightning-network>



# 1. Payment Channels



**Yes, we are talking about  
Lightning & Raiden!**

# 1. Payment Channels



## Old idea, obviously Satoshi already came up with the basics:

*One use of nLockTime is **high frequency trades** between a set of parties. They can **keep updating a tx** by unanimous agreement. The party giving money would be the first to sign the next version. If one party stops agreeing to changes, then the last state will be recorded at nLockTime.*

Source: <https://lists.linuxfoundation.org/pipermail/bitcoin-dev/2013-April/002417.html>

# 1. Payment Channels



## High-level:

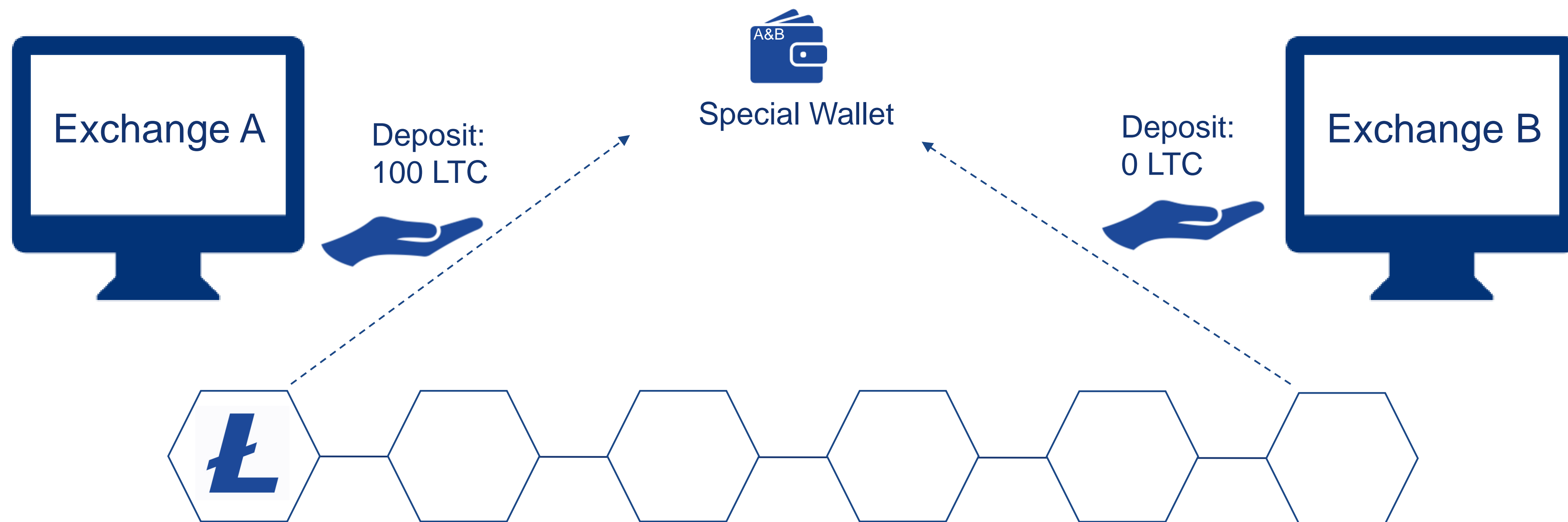




# 1. Payment Channels



## High-level:



# 1. Payment Channels



## High-level:



# 1. Payment Channels



## High-level:





# 1. Payment Channels



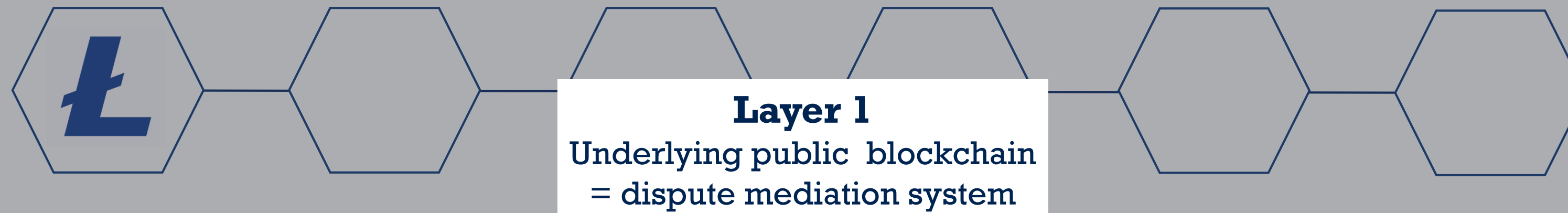
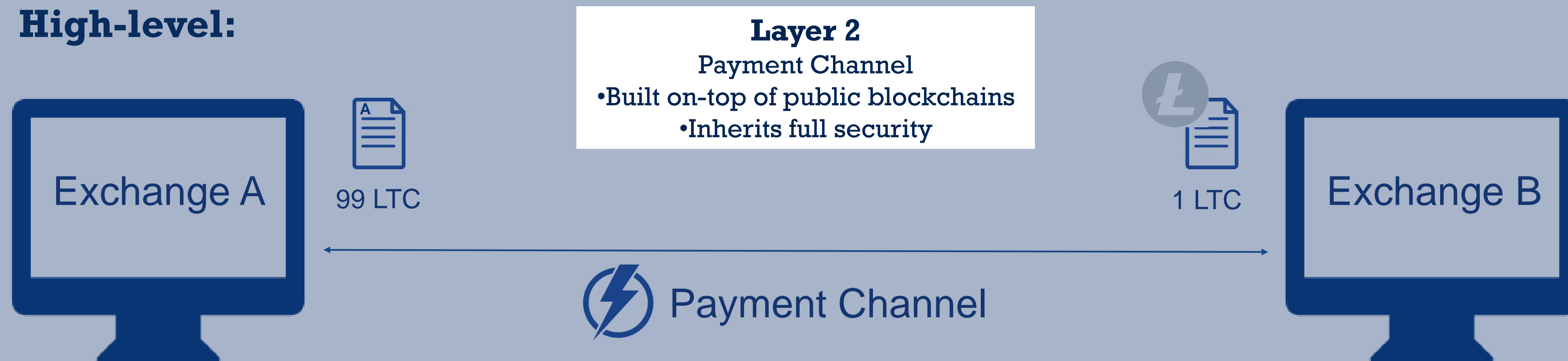
## High-level:



# 1. Payment Channels



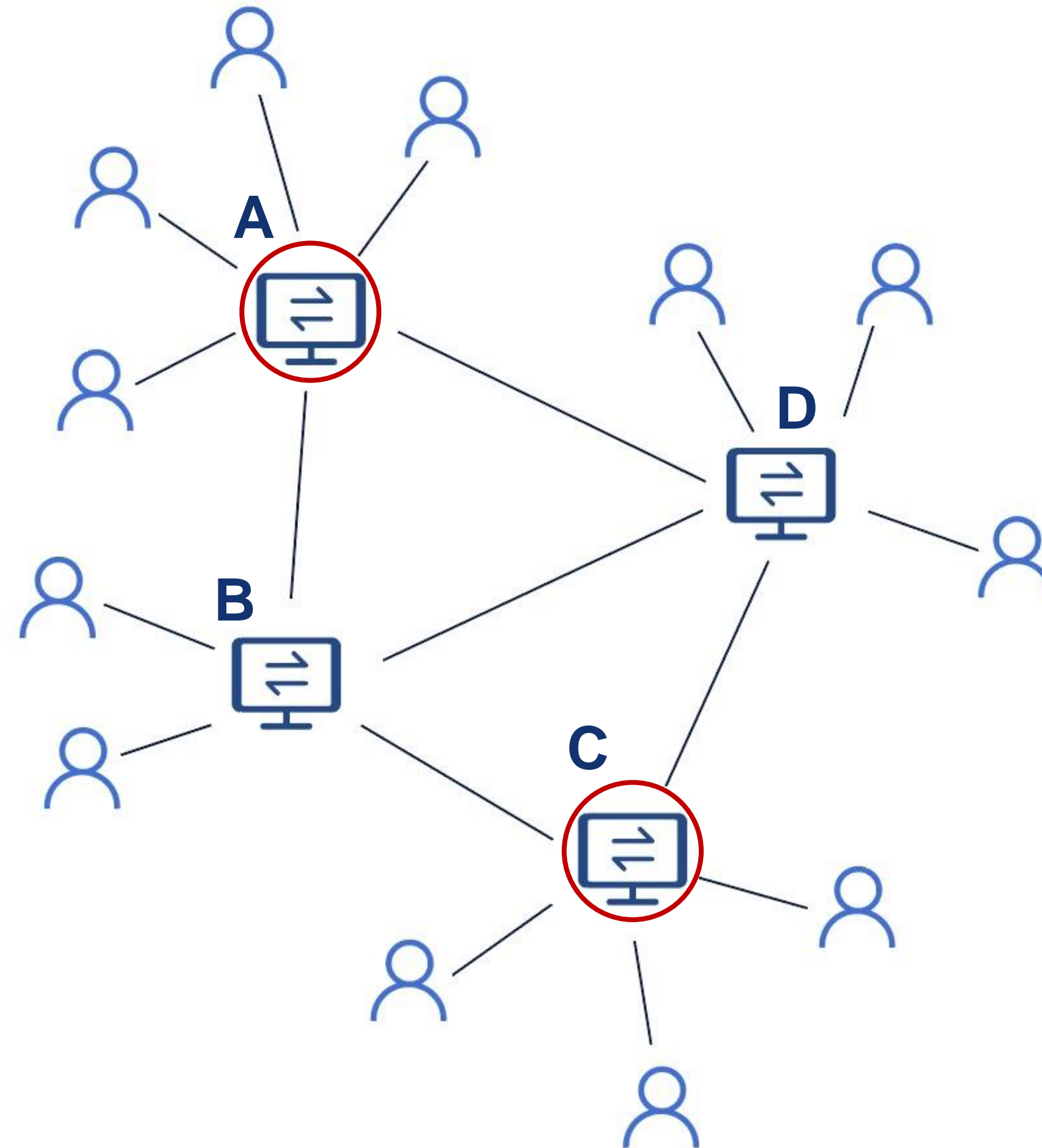
## High-level:



# 1. Payment Channels



## Routing:

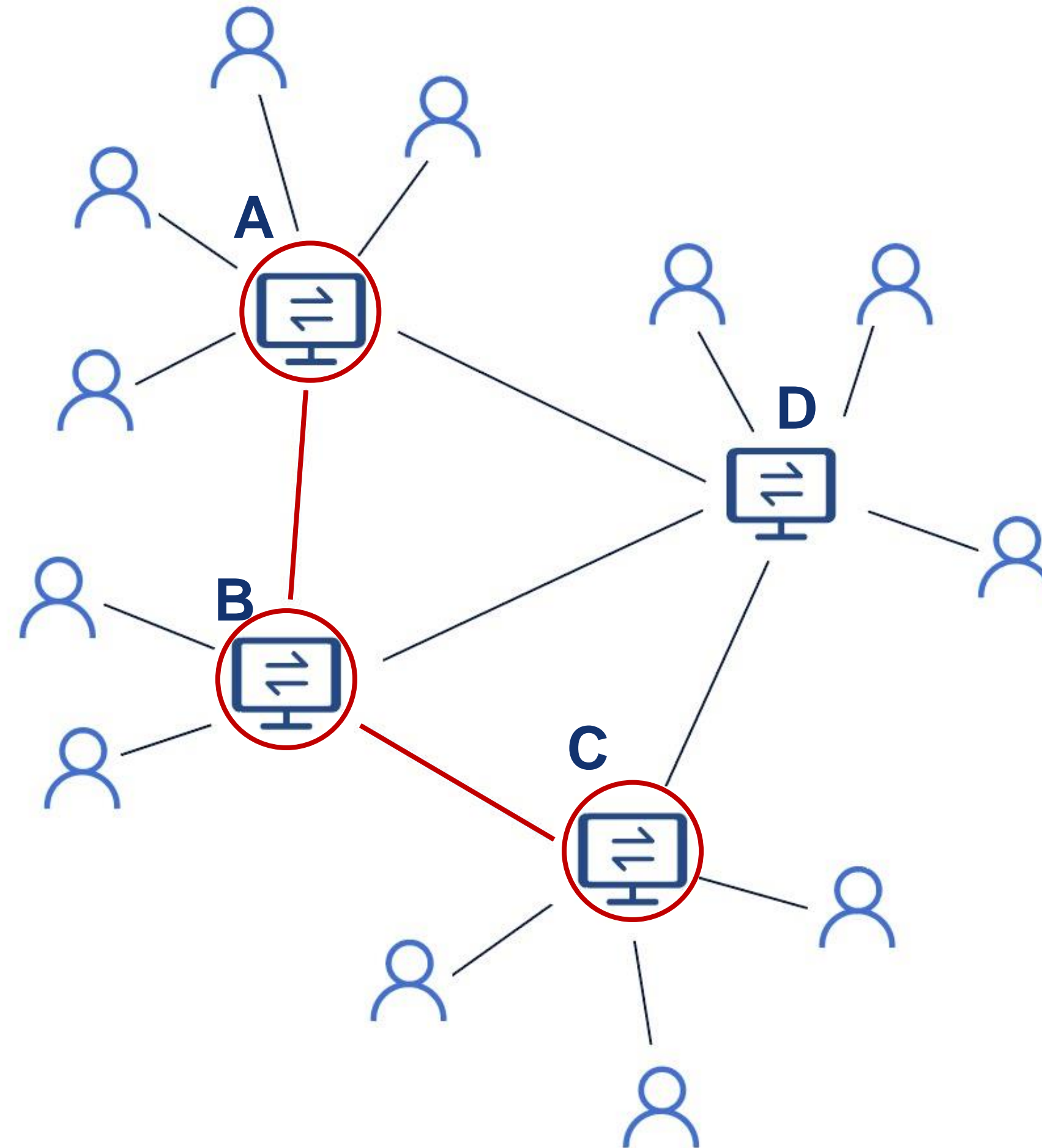




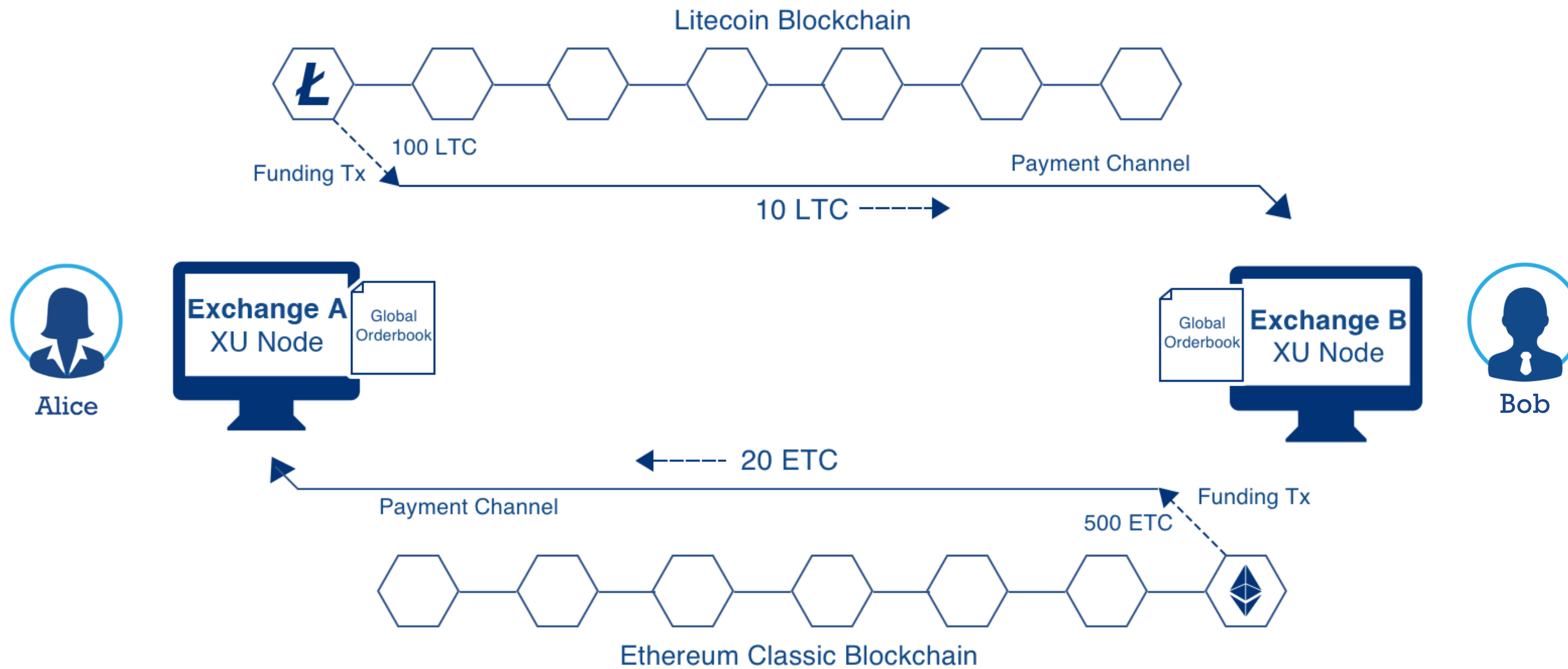
# 1. Payment Channels



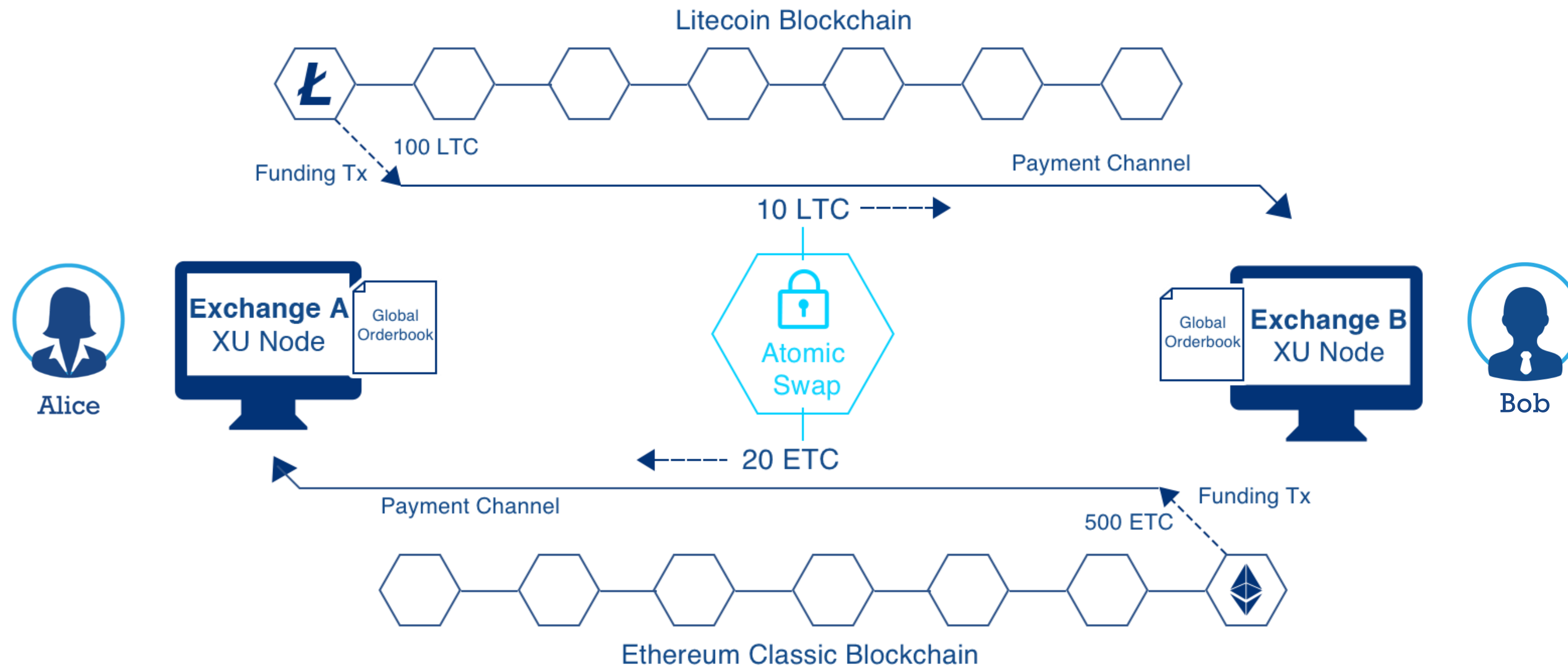
## Routing:



# 1. Payment Channels



# 1. Payment Channels





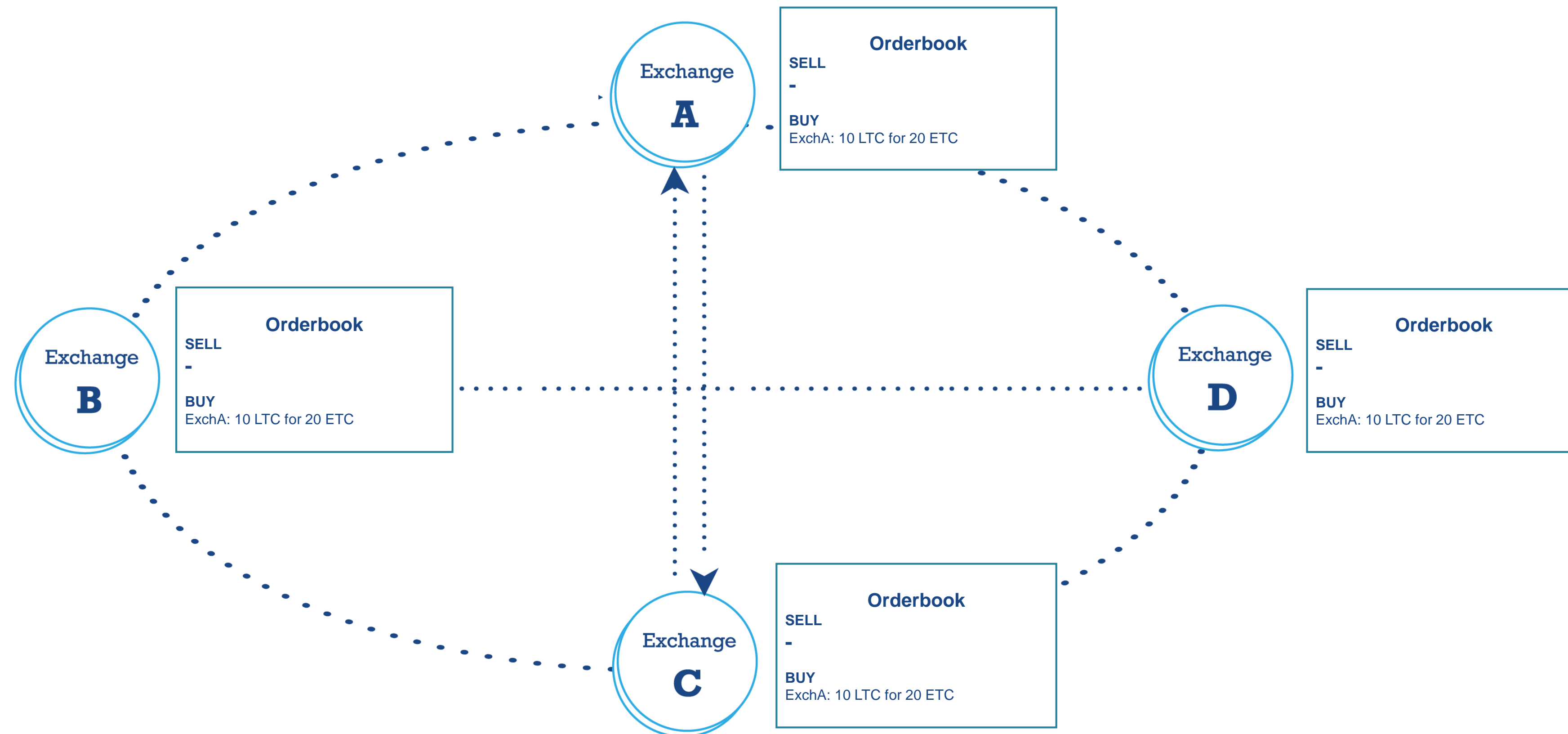
## 2. Atomic Swaps



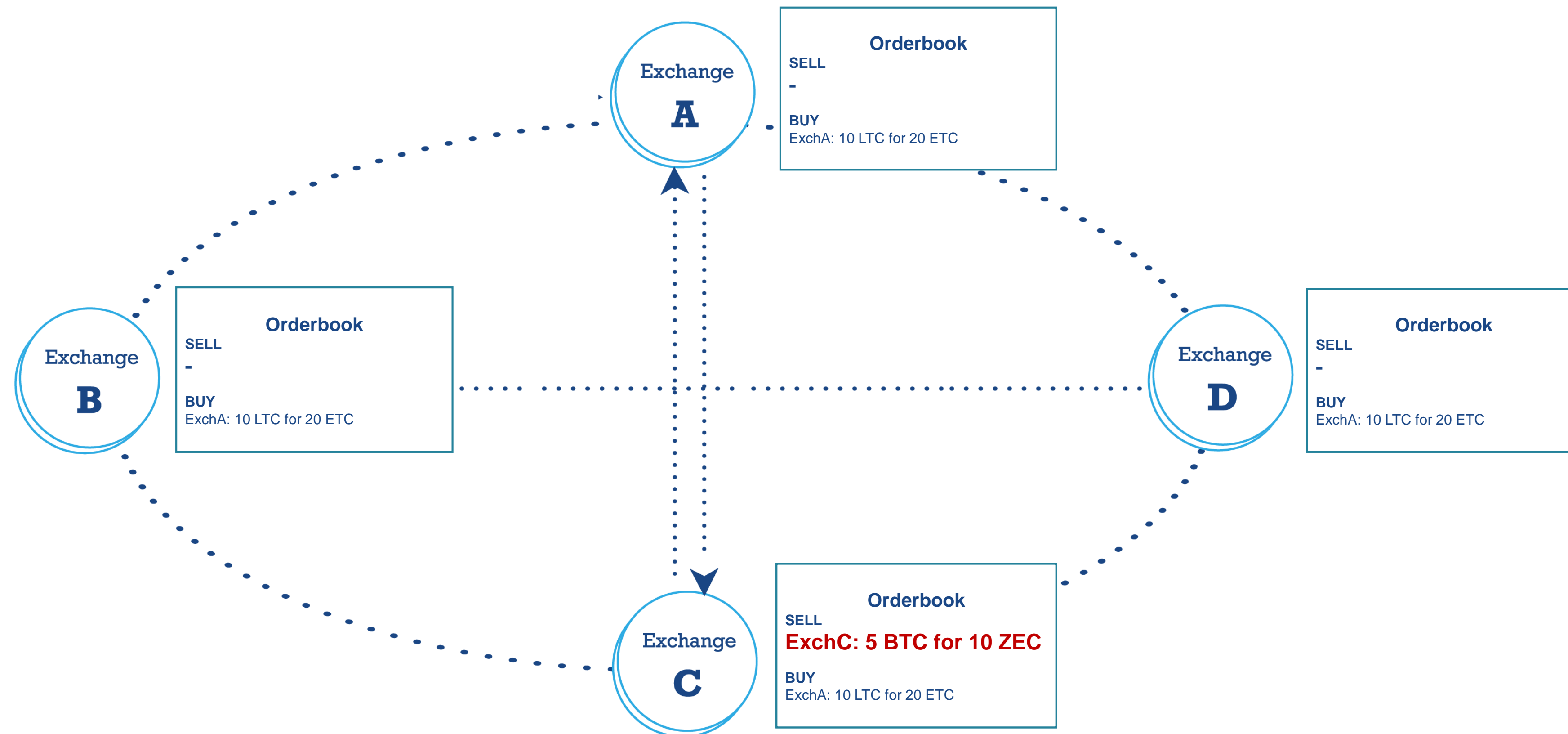
- ◆ Trustless exchange of two different assets
- ◆ No middleman/escrow service needed
- ◆ How: guarantee atomicity
  - ◆ Both sides of the trade happen or not at all
  - ◆ Technology: Hashed TimeLock Contracts (HTLCs)



# 3. Decentralized Orderbook

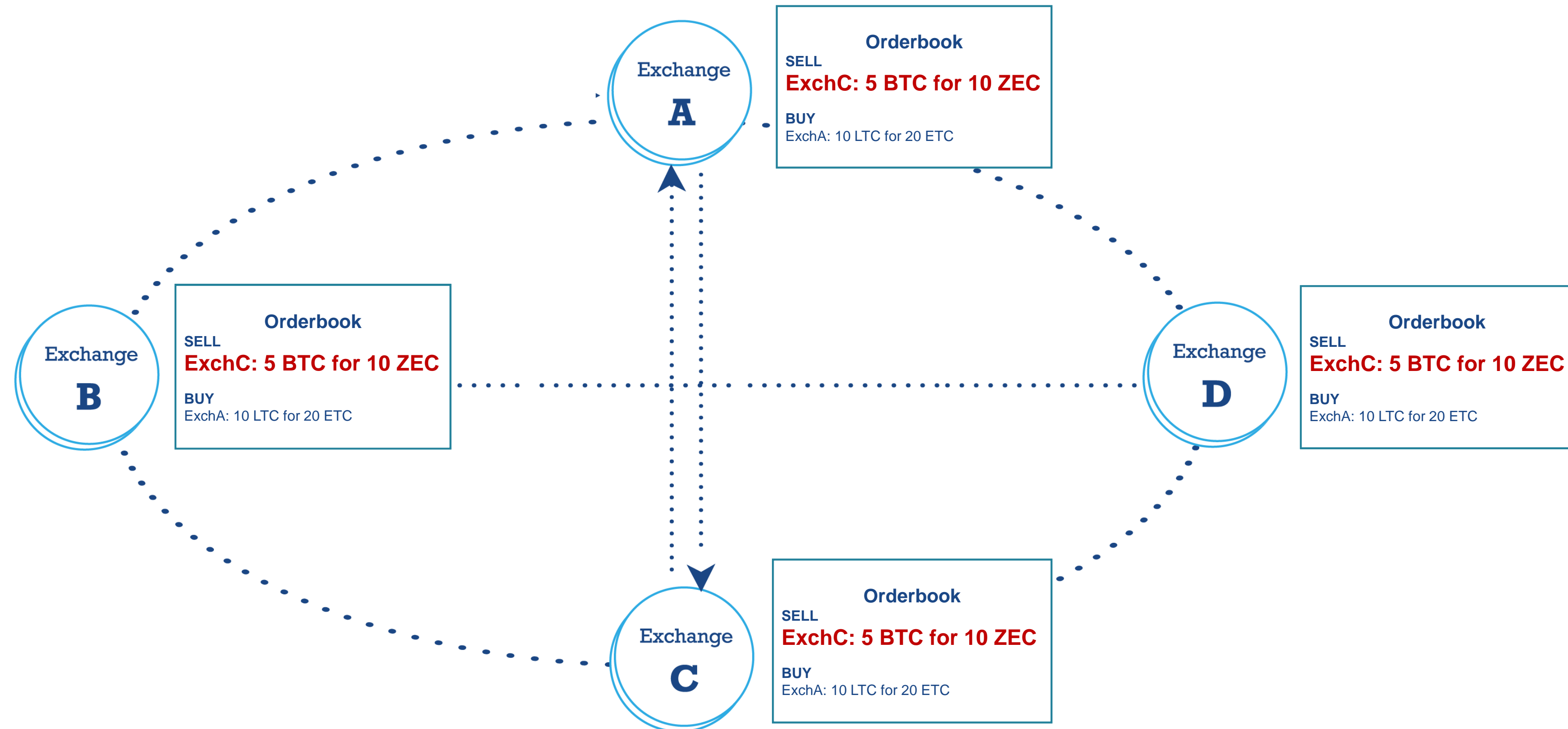


# 3. Decentralized Orderbook





# 3. Decentralized Orderbook



# 3. Decentralized Orderbook



- ◆ XU node software will propagate order updates to peers
  - XUC awarded for relaying orders
  - XUC awarded to market makers / liquidity providers
- ◆ Orders may be signed only by known key to prove authenticity

# Summary



## Decentralized & Open Source

### Technology:

- ◆ 1. Payment Channels
- ◆ 2. Atomic Swaps
- ◆ 3. Decentralized Order Books

### Benefits:

- ◆ Exchanges: increased revenue & liquidity
- ◆ Users: trade from one account & best price

XUC is both a fee and an incentive system





# Where are we?



**Q3/2017**

Project start

Stage 1



**Q2/2018**

Release of technical  
specifications, start of open  
source development

Stage 2



**Q4/2018**

Proof-of-concept  
implementation release

Stage 3



**Q1/2019**

Test-net release

Stage 4



**Q2/2019**

Main-net release

Stage 5

Exchange Union is public infrastructure

Enables entire new products:

- ◆ Wallets
- ◆ Merchant PoS

Promotes financial inclusion



exchangeunion.com

