...

#### CONTRACT

between

**ALSTOM** 

Atomenergomash LLC

and

**ALSTOM Power Systems** 

SA

for the Supply of Turbine

Hall Equipment

for BALTIC Nuclear

Power Plant Unit 1 & 2

Dated: March 20th, 2012

Contract Ref: 19/10/2012

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

...

## **CONTENTS**

# Terms and Conditions of the Contract

- Article 1. Definitions and Interpretations
- Article 2. Contract Effectiveness and Commencement of Work
- Article 3. Seller's Scope of Work
- Article 4. Buyer's Obligations
- Article 5. Price, Terms of Payment, Taxes & Duties, Financing
- Article 6. Delivery Transfer of Title & Risk
- Article 7. Delivery Time Extension of Time & Costs
- Article 8. Quality Assurance & Technical Documentation
- Article 9. Environmental & Safety Responsibilities
- Article 10. Inspection & Tests
- Article 11. Provisional Acceptance
- Article 12. Warranty & Defects Liability
- Article 13. Contractual Liquidated Damages and Performance Guarantee
- Article 14. Compensation
- Article 15. Nuclear Liability & Insurance
- Article 16. Limits of Liability

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

Article 17. Insurance

Article 18. Default, Suspension & Termination

Article 19. Changes in Law & Change Orders

Article 20. Confidentiality

Article 21. Intellectual Property Rights

Article 22. Subcontract

Article 23. Force Majeure

Article 24. Applicable law & Dispute Resolution

Article 25. Notice

Article 26. General Provisions

Article 27. Export Control

Article 28. Legal Addresses and Banking Details of the Parties

#### List of Exhibits

Exhibit 1 - Technical Specifications

Exhibit 2 - Delivery Schedule

Exhibit 3 - Contract Schedule

Exhibit 4 - Terms and Conditions of Payments

Exhibit 5 - Quality Management

Exhibit 6 - Performance Guarantee, Performance Test and Heat Balance

Exhibit 7 - Termination Schedule

Exhibit 8 - Advance Payment Bank Guarantee Form, Performance Bank Guarantee Form

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

Exhibit 9 - Approved Subcontractors List

Exhibit 10 - End User Certificate Template

Exhibit 11 - Change Order Form

Exhibit 12 - Conditions of Staying Buyer's Customer's, Prime Contractor's, Buyer's Customer-Developer's and Buyer's Authorized Organization's Specialists at Buyer's/Seller's/Subcontractor's Production site

Exhibit 13 - Cost Calculation Form

[SIGNATURE]

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

This Contract is made and entered into by and between

ALSTOM Atomenergomash LLC, a company organized under the laws of Russian Federation, having its registered office at 2, Zheleznodorozhnaya Ulitsa, Podolsk, Moscow Region 142103, Russian Federation, hereinafter referred to as "AAEM" or "Buyer",

and

ALSTOM Power Systems SA, a corporation organized under the laws of France, having its registered office at 2 quai Michelet 3, 92300 Levallois-Perret, France, hereinafter referred to as "Alstom" or "Seller".

Seller and Buyer may be referred to individually as a "Party" or collectively as the "Parties".

## WITNESSED

Whereas, Seller is in the business of designing, manufacturing and supplying various equipment and services for the nuclear power generation industry, and

Whereas, Buyer wishes to purchase equipment and services from Seller based on ARABELLE™ technology to be used for a nuclear power plant project to be located at Kaliningrad Region of the Russian Federation (the "Project" or "Baltic Project"), and

Whereas, to that end, Seller has made a proposal to Buyer on December 22nd, 2011

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

for the supply of equipment and services and Buyer has accepted such proposal, and

Whereas, the Parties now wish to set forth the terms and conditions that shall apply to this Contract.

THEREFORE IT IS HEREBY AGREED as follows:

Article 1. DEFINITIONS and INTERPRETATIONS

#### 1.1 Definitions

In this Contract, the following capitalized words and expressions shall, unless the context otherwise requires, bear the meanings hereinafter ascribed to them.

"Affiliate" shall mean, as to any Party, an entity that directly or indirectly controls or is controlled by or is under common control with, that Party; the term "control" being used in the sense of power to elect or appoint a majority of directors or to direct the management of a company.

"Applicable Laws" shall mean the governing law of this Contract as stated in Article 24.1 as well as any statute, law, regulation, ordinance, rule, judgment, order, decree, directive, mandatory guideline or policy, or any similar form of decision of or determination by, or any interpretation or administration of any of the foregoing by the government, any political subdivision or any governmental, quasi-governmental, judicial, public or statutory instrumentality, administrative agency, authority, body or other entity having jurisdiction over the Work in effect at the date of Alstom's proposal to Buyer.

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012

## CONFIDENTIAL DOCUMENT

"Applicable Codes" shall mean all applicable design codes as specified in the Technical Specifications for the Work.

"Buyer's Approvals" shall mean all licenses, permits, and other authorizations and approvals from all applicable governmental bodies and agencies required for the import, certification, installation, commissioning, maintenance and operation of the Equipment.

"Buyer's Customer" shall mean Open Joint Stock Company Consolidated NPP equipment procurement Directorate (CEPD OJSC).

"Buyer Risks" shall mean loss, damage and/or delay arising from any of the following causes:

- a) Force Majeure impacting the Buyer;
- b) pressure waves caused by aircraft or other aerial devices traveling at sonic or supersonic speeds;
- c) the use or occupation of the Site by the Equipment for the purposes of the Contract;
- d) interference, whether temporary or permanent with any right of way, light, air, or water or with any easement

wayleaves or right of a similar nature which is the inevitable result of the construction of the Works in accordance with the Contract:

- e) acts, omissions, delay, breach of contract or of statutory duty of the Buyer and/or Buyer's other contractors and/or third parties not under the control of Seller;
- f) damage which is the result of the installation of the Equipment in accordance with the Contract;
- g) use of the Works or any part thereof or a failure to follow Seller's installation, operation and maintenance recommendations and good industry practice;
- h) fault, error, defect or omission in the design of any part of the Equipment or any information furnished by the Buyer or Buyer's other contractors and/or third parties not under the control of Seller;
- i) handling, storage or onward transportation after Delivery.
- "Buyer's Scope of Supply" or "Buyer's Scope" shall mean all of Buyer's obligations contained herein.
- "Change in Laws" shall mean a change in the Applicable Laws, Applicable Codes, tax or any other applicable regulation (including mandatory technical standards) coming into force after the date of signature of the Main Contract which make performance of the Work more onerous or results in delays to the Delivery Schedule.
- "Commencement Date" shall mean the date at which all the conditions set forth in Article 2.2 herein are fulfilled and on which the Parties shall begin performance of their respective Scopes of Supply/Work.
- "Commercial Operation" shall mean the use of a Unit for producing electricity for sale.

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

- "Component" shall mean those items of Equipment (as per Exhibit 1: 1.2.1 "Division of Work", column "Equipment") identified as subject to Equipment Delay Liquidated Damages in Exhibit 2.
- "Confidential Information" shall mean any and all information in any form (whether oral, documentary, magnetic, electronic, graphic or digitized), containing or consisting of information or material of a commercial, financial or technical nature or in the nature of intellectual property of any kind and relating (wholly or in part) to design, engineering, manufacture or business of the Alstom products and/or the Buyer products and includes without limitation designs, drawings, photographs, circuits, calculations, measurements, techniques, processes, markets, suppliers, organization, personnel, facilities, assets, financial condition or results and other data relating thereto, exchanged during the negotiation or performance of the Contract by the Parties.
- "Contract" shall mean the present agreement, together with the Exhibits hereto.
- "Contract Price" shall mean the total amount payable to the Seller in accordance with clause 5.1.1 in respect of the Work performed by Seller pursuant to this Contract.
- "Contract Schedule" shall mean the schedule set forth in Exhibit 3 that details the dates corresponding to the performance of a particular obligation by a Party.
- "Control Points" shall mean a point in the process of manufacturing or assembling the
- Equipment at which Buyer may witness a test or inspect the Equipment, as described in said Exhibit 5.
- "Critical Documentation" shall mean the Documentation subject to Documentation Delay Liquidated Damages and identified as such in Exhibit 2.
- "Defects Liability Period" shall mean the period of time during which Seller is responsible for remedy or repair of defects in the Equipment in accordance with Article 12.

"Delivery" shall mean delivery of the Equipment as set forth therefore in Articles 6 and 7 of this Contract.

"Delivery Schedule" shall mean the schedule set forth in Exhibit 2 that details the dates of Delivery of the Documents and Equipment.

"Delivery Term" shall have the meaning defined in Article 6 of this Contract.

"Documentation" shall mean those documents identified in Exhibit 2 and required to be submitted to Buyer by Seller.

"End User Certificate" shall mean the certificate described in Article 27.2.

"Equipment" shall mean the steam turbine, generator, MSR, HP Heaters, Extraction condensate pumps before polishing (or any part thereof) as further defined in Exhibit 1.

"Facility" shall mean the power generation plant in which the Equipment is to be installed.

"Force Majeure" shall mean an event or

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012

#### CONFIDENTIAL DOCUMENT

circumstance beyond the control of a party, which that party could not reasonably have foreseen or avoided and which was not substantially attributable to that party, including but not limited to:

- (a) War including the war in the neighbouring countries, hostilities (whether war be declared or not), invasion, act of foreign enemies, mobilization for war, requisition or embargo;
- (b) Rebellion, terrorism, revolution, insurrection, military or usurped power, or civil war;
- (c) Riot, commotion or disorder, unless restricted solely to employees of Seller or of its subcontractors.
- (d) Ionizing radiation or contamination by radio-activity except as may be attributable to Seller's use of such radiation or radio-activity;
- (e) Contamination by or other hazardous effects of any toxic substance except as may be attributable to Seller's use of such substance;
- (f) Operation of the forces of nature such as earthquake, hurricane, monsoon, lightning, tornado, or volcanic activity, drought, flood, landslide, fire, storms;
- (g) National or regional industrial disputes or targeted disputes which are part of a national or regional campaign and which it is not reasonably within the powers of a party to prevent or stop;
- (h) Explosion, accident, structural

collapse or chemical contamination;

- (i) Transport accident, air crash, shipwreck, train wreck or failure or delay of transportation due to mentioned Force Majeure events;
- (j) Strike, work-to-rule actions, go-slows or similar labor difficulties (excluding such events which are attributable to Seller);
- (k) Major difficulties in procurement of raw materials as evidenced by reasonable supporting documentation;

- (I) Epidemics, diseases, plagues, quarantine measures;
- (m) Discovery of historically significant artefacts on the site;
- (n) Failure by a Government entity to grant any authorization, consent or permit within reasonable time after application therefore having been duly made, or revocation by a Government entity of any authorization, consent or permit (unless such revocation is due to a default of the affected Party).

"Hazardous Substances" shall mean any material, the generation, handling, transportation, or storage of which is regulated by Applicable Laws, rules, or regulations applicable to hazardous or toxic materials, or any material that, in the absence of appropriate protective equipment, is harmful to human health and safety, including asbestos.

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012

## CONFIDENTIAL DOCUMENT

"Incoming Control Certificate" shall mean certificate to be issued after inspection of the Equipment on Site in accordance with clause 4.4 herein.

"Intellectual Property Rights" shall mean any patent, registered design, copyright, trade mark, trade name, trade secret, know-how, know-why or other intellectual or industrial property right relating to the Work.

"Main Contract" shall mean Contract N° 2012-**BBB**-002/2/07/2012 signed between ALSTOM Atomenergomash and CEPD OJSC on 02.02.2012 for the supply of Turbine Hall equipment for Baltic Nuclear Power Plant Unit 1&2.

"NTP" or "Notice To Proceed" shall mean the written notice sent by Buyer to Seller authorizing Seller to proceed with the Work.

"Nuclear Damage" shall mean any damage, loss or claim (including damage to the nuclear power plant for which the Work is being performed and any property on or off the Site) resulting directly or indirectly from a Nuclear Incident in such nuclear power plant and includes any incidental or consequential damages, losses, costs or expenses flowing from any of the foregoing.

"Nuclear Fuel" shall mean any material that is capable of producing energy by a self-sustaining chain process of nuclear fission.

"Nuclear Incident" shall mean any occurrence or succession of occurrences having the same origin which causes damage,

provided that such occurrence or succession of occurrences, or any of the damage caused by, arises out of or results from the radioactive properties, or a combination of radioactive properties with toxic, explosive or other hazardous properties of Nuclear Fuel or radioactive products or wastes or with any of them.

"Nuclear Material" shall mean: (i) Nuclear Fuel, other than natural uranium and depleted uranium, capable of producing energy by a self-sustaining chain process of nuclear fission outside a nuclear reactor, either alone or in combination with some other material, and (ii) radioactive products or waste (which means any radioactive material produced in, or any material made radioactive by exposure to the radiation incidental to, the production or utilization of Nuclear Fuel, but does not include radioisotopes which have reached the final stage of fabrication so as to be usable for any scientific, medical, agricultural, commercial or industrial purpose).

"Owner" shall mean the owner and/or operator of the facility into which the Equipment is to be incorporated, i.e. Open Joint Stock Company Rosenergoatom.

"Performance Guarantee" shall mean the guaranteed performance of the Equipment set forth in Exhibit 6.

"Prime Contractor" –shall mean Open Joint Stock Company NIZHNY NOVGOROD ENGINEERING ATOMENERGOPROEKT (NIAEP OJSC).

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012

#### CONFIDENTIAL DOCUMENT

"Prime Designer" shall mean Open Joint Stock Company Saint-Petersburg Research & Design Institute ATOMENERGOPROEKT (CPbAEP OJSC).

"Provisional Acceptance" shall mean occurrence of the conditions for provisional acceptance or deemed provisional acceptance specified in Article 11 herein.

"Secondary Loop Package" shall mean the Steam Turbine and auxiliaries, Generator and auxiliaries, Moisture Separator Reheater, Condenser, Condenser Ball Cleaning System, Low Pressure and High Pressure Heaters, Feedwater Storage and Deaerator Tank, District Heaters, Closed Cooling Circuit components, Extraction Condensate Pumps, Feedwater Pumps, Vacuum Pumps, By Pass Valves, Electrical equipment, Piping and Valves (or any part thereof) as further defined in Exhibit 1.

"Seller's Scope of Work" or "Work" shall mean the Equipment and Services to be provided to Buyer by Seller under this Contract.

"Seller's Approvals" shall mean all licenses, permits, and other authorizations and approvals from all applicable governmental bodies and agencies required to be in Seller's name.

"Services" shall mean the engineering, project management and transport services provided by Seller to Buyer in accordance with the Contract.

"Site" shall mean the place where the Facility

is located, as identified in the Contract.

"Subcontractor" shall mean, as to a Party, any contractor, vendor, or supplier that provides equipment or other goods or services to that Party.

"Territory" shall mean the country of Russia (Kaliningrad Oblast), where the Site is located.

"Unit" shall mean an individual set forming part of the Equipment related to Seller's Scope of Work to be supplied for each Baltic NPP unit.

"Unit Price" shall mean that portion of the Contract Price payable in respect of an individual Unit as defined hereinabove.

## 1.2 Interpretations

In this Contract,

- The singular includes the plural and the masculine includes the feminine and neuter and vice versa;
- References to persons shall include bodies corporate, unincorporated associations and partnerships;
- References to articles are, unless expressly identified otherwise, references to the articles of this Contract;
- The heading and sub-headings of this Contract are inserted for convenience only and shall not affect the construction or interpretation thereof; and

- The preamble forms part of this Contract.

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012

## CONFIDENTIAL DOCUMENT

#### 1.3 Precedence

The Contract shall consist of these terms and conditions of Contract and the Exhibits. These terms and conditions of Contract shall prevail over any conflicting term of the Exhibits, and the higher alphabetically denominated Exhibit shall prevail over any conflicting term in any lower alphabetically denominated Exhibit (such that Exhibit 1 has the highest precedence of any Exhibit, Exhibit 2 the second highest and so on). Any conditions or requirements not expressly incorporated into the Contract shall have no force or effect.

Article 2. Contract Effectiveness and Commencement of Work

- 2.1. This Contract shall become effective upon signature by the authorized representatives of all Parties.
- 2.2. The Contract commencement date shall be the date of signature of the Contract by the authorized representatives of the Buyer and the Seller ("the Commencement Date").

#### 2.3. Subsequent Condition

Within 30 days from the Commencement Date, the following conditions shall be fulfilled:

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract / March 20th, 2012 CONFIDENTIAL DOCUMENT

a) Further to proper notification by a) Seller of this present Contract to the relevant Governmental body of France and of the Russian Federation in accordance with the Bilateral Liability Agreement on Third Party Liability for Nuclear Damage caused in connection with Deliveries from the French Republic for Nuclear Installations in the Russian Federation signed on 20th June 2000 between France and the Russian Federation: receipt by the Seller from the Russian authorities of the relevant notification letter, duly executed with the Russian Authority approval.

Should the condition a) here above not be fulfilled within thirty (30) days from Commencement Date, Seller shall be entitled to suspend the Work according to Clause 18 of the present Contract.

Should the condition a) here above not be fulfilled within ninety (90) days from the Commencement Date, the Seller may terminate the Contract according to Clause 18 -Termination by Seller- without incurring any liability whatsoever towards the Buyer nor any other party to the Project. The Buyer shall hold harmless the Seller from any claims from other party of the Project caused by such termination.

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract / March 20th, 2012 CONFIDENTIAL DOCUMENT

In such case the Parties shall:

- (i) assess the substantiated costs of all work performed and commitments entered into prior to such termination and the reasonable costs of demobilization incurred by the Seller,
- (ii) balance these costs against the advance payment received, if any.

Article 3. Seller's Scope of Work

3.1 This Contract is for the design and supply of Equipment and Services. The supply by Seller of the Work shall be in conformance with this Contract and in particular the Technical Specifications (Exhibit 1) and the Quality Management (Exhibit 5) and the applicable Mandatory Normative Legal Acts of Russian Federation which shall be

provided by the Buyer.

- 3.2 The Seller must obtain and maintain all Seller Approvals that are required to be issued in Seller's name in accordance with all Applicable Laws. Upon the Seller's reasonable written request, the Buyer must make reasonable steps to assist the Seller to obtain and/or maintain the Seller Approvals and support the Seller in its dealings with the relevant authorities in connection with obtaining any such Seller Approvals.
- 3.3 In undertaking its obligations under the Contract and agreeing to the Contract Schedule, Seller relies upon Buyer performing its obligations in a timely manner.

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012

## CONFIDENTIAL DOCUMENT

3.4 Seller's design shall be based upon the information provided to Seller by Buyer (including, but not limited to initial and interface data) and Seller shall be entitled to rely upon the completeness and accuracy of such information provided to him. The Seller shall not be liable for Site preparation works, construction, installation, commissioning, start-up, testing and operation of the Equipment and the correctness of all data and information provided to Seller by Buyer (or its other contractors) under or in connection with this Contract.

To the extent of occurrence of any change in the information provided by Buyer to Seller and which Seller has relied upon in preparing the Technical Specifications or in performing the design and such variations impact Seller's Performance Guarantee or the operability of the Equipment or causes additional work, cost or time then Seller shall be entitled to an equitable adjustment of the Contract Price and Contract Schedule. Such adjustment shall be considered as a Change Order made in accordance with Article 19.1 herein.

- 3.5 Seller shall not provide any Site services.
- 3.6 Notwithstanding the foregoing and any conflicting term of this Contract (including its Exhibits), Seller shall have no liability for the acts and/or omissions of any party performing the installation, commissioning, start-up,

testing and operation of the Equipment. Seller gives no guarantee and accepts no liability for the Contract Schedule for completion of the installation, commissioning, start-up, testing and operation of the Equipment or the quality of workmanship of, or information provided by, the installation or commissioning contractor or any party not a Subcontractor of Seller.

- 3.7 Notwithstanding anything to the contrary stated in the present Contract, both Parties agree that Seller/Buyer obligations or activity covered by the License and Technology Transfer Agreement ("LTTA") signed between ALSTOM Power Systems SA (formerly ALSTOM Power Turbomachines), ALSTOM Atomenergomash LLC, Machine Building Plant "ZIO-Podolsk" OJSC, Atomenergomash OJSC, ALSTOM Holdings and ALSTOM Power Holdings SA on December 13th, 2007, shall be governed exclusively by the LTTA. Liability in respect of such obligations or activities shall be exclusively dealt with under and in accordance with LTTA. Transfer of documentation in relation with LTTA is governed exclusively by the LTTA. Transfer of documentation in relation with this Contract is governed exclusively by this Contract.
- 3.8 Any other obligation contained in the Contract, although not expressly set forth in this Article 3.

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012

# CONFIDENTIAL DOCUMENT

### Article 4. Buyer's Obligations

4.1 Buyer shall be responsible for obtaining and maintaining all Buyer's Approvals. Upon the Buyer's reasonable written request, the Parties shall cooperate in dealings with the relevant authorities in connection with obtaining any

such Buyer Approvals until obtaining of such Buyer Approvals.

4.2 The Buyer must pay the Seller the Contract Price and other amounts payable under this Contract in accordance

with Clause 5.

4.3 Buyer must take Delivery of the Equipment in accordance with Article 6 and Exhibit 2 (Delivery Schedule).

4.4 Buyer undertakes to obtain preliminary acceptance of the Equipment by Buyer's Customer and issuance of Incoming Control Certificate without any reserve within seventy (70) days after Delivery in accordance with clause

6.1 of the Contract.

4.5 On or before the issuance of the Notice to Proceed, the Buyer must appoint a representative to be the contact for the Seller with respect to the performance of the Work, who will be authorized to act and administer this Contract

on the Buyer's behalf. The Buyer may change the Buyer's representative by written notice to the Seller.

4.6 More generally, Buyer will guarantee the quality, delivery time schedule and all other aspects for the

performance

of its scope of work specified in the Main Contract and will be responsible for performance deficiency resulting from

failure to comply with the above.

Except for the design provided by Seller, Buyer shall remain liable for the quality, the performance, the

completeness and the conformity of its scope of supply and services to be supplied in accordance with the Main

Contract.

4.7 Any other obligation contained in the Contract, although not expressly set forth in this Article 4.

Article 5. Price, Terms of Payment, Taxes & Duties

5.1 Contract Price

5.1.1 The Price to be paid by Buyer to Seller for the Work shall be as follows:

Equipment and Services Price per Unit including the technical documentation as set forth in Exhibit 2:

Price of Unit 1: 205 694 000.00 Euro

Two hundred five millions six hundred ninety four thousand euro.

Price of Unit 2: 168 294 000.00 Euro

One hundred sixty eight millions two hundred ninety four thousand euro

Total Contract Price: 373 988 000 Euro

(Three hundred seventy three millions nine hundred eighty eight thousand euro),

5.1.2 The Parties agree to prepare jointly

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012

CONFIDENTIAL DOCUMENT

within thirty (30) days of signature of the Contract the Cost Calculation Form as defined in Annex 3 of contract

between Buyer and Buyer's Customer and attached here in Exhibit 13.

The Contract Price defined in clause 5.1.1 is based on economic conditions prevailing at the time of submission of

the offer by Seller to Buyer.

Some of these economic conditions and in particular specific commodity markets could change materially and affect adversely Seller's project economics in the course of performance of its Work.

The Parties agree that in case of such material changes the Seller will provide the Buyer with all relevant information to present the situation to the Buyer's Customer and substantiate a request for change in price in the Main Contract. This substantiation can be developed, among other approaches, on the basis of escalation formula attached for information in Exhibit 4 as a valuable and transparent indicator of the evolution of economic conditions.

After preparing and reviewing the final argumentation with Seller, Buyer shall do its best efforts to secure from Buyer's Customer an equitable price adjustment to off-set changes in the project/contract execution conditions identified by Seller and shall do its best efforts to have this adjustment formalized in a supplementary agreement to the Main Contract within 60 days.

If and only when, Buyer's Customer agree on the above price adjustment under the Main Contract, Buyer will provide Seller with the entire amount of such price adjustment by amendment to this Contract to properly indemnify Seller from the changes which occurred in the economic conditions of its Work.

Similarly, Buyer shall pass in full to Seller the benefits of price increase approved by Buyer's Customer or Buyer's cost savings, resulting from design optimization performed by Seller in the course of project execution.

- 5.1.3 In the event of an unforeseeable change in the prevailing market conditions result in increased cost of labor, materials, equipment and/or any other costs associated with Seller's scope the Parties shall seek to agree on an equitable adjustment to the Contract Price and/or guaranteed Delivery Dates of the Equipment, taking into account the relevant changes in market conditions associated with Seller's scope.
- 5.2 Terms of Payment
- 5.2.1 Payments shall be made at Seller's domicile, without any deduction for cash discount, expenses, taxes, levies, financing charges, fees, duties and the like.
- 5.2.2 The Contract Price shall be paid in accordance with Exhibit 4 upon

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/March 20th, 2012 CONFIDENTIAL DOCUMENT

achievement of the applicable milestones. Milestones of payment shall be finalized on a mutual agreement within thirty (30) days after the Contract signature, provided that the overall profile of the curve of payment submitted by Seller to Buyer (attached in Exhibit 4) shall not be affected.

- 5.2.3 Buyer shall not set-off any claims it may have against Seller against sums owed to Seller without prior written agreement of Seller.
- 5.2.4 In case of late payment, the Buyer shall pay interest on the overdue sum for the period of delay at three percent (3%) above the 3 months LIBOR rate for the currency of the Contract Price.
- 5.2.5 Unless a shorter period is expressly set out elsewhere in the Contract, payments shall be made within thirty (30) days of submission of invoices.
- 5.2.6 Seller shall be entitled to suspend performance of its obligations under the Contract when payment due is not paid within thirty (30) days from the invoice due date.
- 5.2.7 Seller will furnish from an internationally reputed bank:
- (a) Per Unit, an Advance Payment Bank Guarantee ("APBG") in the amount of 100% of the Advance Payment and on a form substantially similar to the APBG Form provided in Exhibit 8. This guarantee shall:

# Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

- (i) be reduced automatically pro rata to the value of Equipment delivered;
- (ii) be issued not later than twenty (20) calendar days after the Commencement Date;
- (iii) expire automatically thirty (30) calendar days after completion of Delivery of the last component of the Equipment for Unit 1 and 2 accordingly whether it is returned or not;
- (iv) contain a calendar expiry date; and
- (v) shall not be transferable.
- (b) Per Unit, a Performance Bank Guarantee ("PBG") in the amount of 5% of the Unit Price and on a form substantially similar to the PBG Form provided in Exhibit 8. This guarantee shall:
- (i) be issued not later than twenty (20) calendar days after the Commencement Date;
- (ii) expire automatically sixty (60) calendar days after completion of Delivery of the last component of the Equipment for Unit 1 and 2 accordingly, whether the original bank guarantee document is returned or not;

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract / March 20th, 2012

## CONFIDENTIAL DOCUMENT

- (iii) contain a calendar expiry date; and
- (iv) shall not be transferable.
- (c) Per Unit, a Warranty Bank Guarantee in the amount of 5% of the Unit Price and on a form substantially similar to the Warranty Bank Guarantee Form provided in Exhibit 8. This guarantee shall:
- (i) be issued not later than thirty (30) calendar days after the delivery of the last component of the Equipment for Unit 1 and 2 accordingly;
- (ii) expire automatically ninety (90) calendar days after expiration of the Warranty Period of the Equipment as per clause 12.1.2, whether the original bank guarantee document is returned or not;
- (iii) contain a calendar expiry date; and
- (iv) shall not be transferable.
- 5.3 Taxes & Duties
- 5.3.1 The Contract Price includes the cost of all taxes payable by Seller outside of the Territory. All other taxes, import and other duties and charges in the Territory shall be borne and paid by the

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

Buyer.

5.3.2 The Contract Price is net and exclusive of taxes, withholding taxes, fees, duties and charges, present and future that may be levied in the Territory. If any such taxes or deductions are required to be paid by Seller, Buyer shall increase the amount of its payments to Seller by such amounts in order for Seller to receive the sums net of any deductions.

# 5.4 Financing Clause

When entering into this Contract, the Parties take into account that Rosenergoatom, whether directly or via its subsidiary company Baltic NPP OJSC, intends to finance in Euro the part of Contract pertaining to the scope of manufacturing and supply of ALSTOM Power Systems SA acting as an appointed sub-supplier under the Main Contract. Such financing will be raised under cover provided by the French state export credit agency, namely the COFACE.

In such an event, ALSTOM Power Systems SA will invoice Rosenergoatom directly in Euro and receive direct payments in Euro made upon the instruction of Rosenergoatom.

Upon receipt by Buyer of the notice from Rosenergoatom stating that the financing covered by COFACE in Euro is approved, the Parties shall take all necessary actions to amend the Contract accordingly.

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

- 5.5. Any change in the Scope of Works to be performed by Seller and associated modification of the Contract Price correlated with a change of Buyer's scope of work under the Main Contract shall only apply with receipt of a prior written consent of Buyer's Customer, and after the Main Contract is amended accordingly.
- 5.6 Any increase of the Contract Price for Change in the governing law defined in article 24.1.1 shall only apply with receipt of a prior written consent of Buyer's Customer and after the Main Contract is amended accordingly.

Article 6 Delivery - Transfer of Title & Risk

- 6.1 Delivery of Equipment shall be CIF port of Kaliningrad region in accordance with Incoterms 2010 (to be specified before any shipment). Partial shipment is permitted. This shall be referred to as "Delivery Term".
- 6.2 Title in Equipment shall pass to Buyer upon Delivery in accordance with the Delivery Term.
- 6.3 Risk of loss or damage to the Equipment shall pass to Buyer upon Delivery in accordance with the relevant Delivery Term.
- 6.4 Buyer shall be the importer of the Equipment and shall be responsible for

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

obtaining all import permits, customs clearance formalities and payment of import duties. Should any additional permits, consents or licenses ("Permits") be required for the Delivery of the Equipment, then Buyer shall obtain and maintain at its costs those Permits required of it by the applicable Delivery Term (but excluding any obligation to perform customs clearance formalities at the port of import or to obtain import permits or licenses) or as otherwise expressly required of it under the Contract.

6.5 The Seller shall carry out, or cause Seller's Subcontractor to carry out, a packing inspection of all goods prior to packing for final Delivery. Seller shall notify Buyer twenty three (23) days prior to such inspection of the place and time of this packing inspection and the type of goods involved in order to permit Buyer and/or its authorized representative the opportunity to verify completeness of goods. In such case, Buyer shall bear its own costs for attending the above-mentioned inspection. Seller shall also notify date for shipment of the Equipment. Buyer within eight (8) calendar days after receipt of the Seller's notice shall confirm the exact Equipment shipment date in writing.

Upon completion of the inspection at loading, a packing list will be prepared

by Seller or its Subcontractor. If applicable, a discrepancy report noting any discrepancies or damage shall be issued. The packing list and discrepancy report shall be valid pre-shipment evidence of the status of completeness of the goods. Buyer, or its authorized representative, shall note any discrepancies or observations on the

discrepancy report. The Buyer's participation in verifying completeness of goods shall not release the Seller from liability for an incomplete delivery attributable to the Seller.

The Equipment cannot be shipped without Buyer writing confirmation.

If Buyer or its authorized representative fails to attend any such inspection Seller shall, at its discretion, be entitled to carry out the inspection in the absence of the Buyer, and Buyer shall be deemed to have accepted Seller's inspection. Seller shall then effect Delivery of the goods.

6.6 If Seller is ready to make Delivery of the Equipment (or any part thereof), but is delayed by (i) act or omission of Buyer and/or Buyer' Customer for more than ninety (90) days from shipment date notified by Seller in accordance with clause 6.5 above, (ii) any third party not under the control of Seller, or (iii) Force Majeure event, Seller may effect Delivery to a storage location agreed with Buyer, or in default of such agreement, to a storage location which Seller deems appropriate under the circumstances. Delivery to such location shall constitute completion of Delivery in accordance with the Delivery Term and payment becoming payable upon

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

Delivery shall become payable against presentation of warehouse storage certificate. Title in the Equipment and risks of loss or damage to the Equipment shall therefore pass upon completion of Delivery as described above.

In such case, Buyer and Seller shall mutually agree on new date for shipment and delivery of the Equipment. Seller shall transport the Equipment as per the Delivery Term. Buyer shall reimburse Seller for all costs of storage, handling and additional transportation costs reasonably incurred within thirty (30) days of receipt of Seller's invoice for payment of such costs.

6.7 Seller shall have no liability for loss, damage and/or delay attributable to Buyer's Risks. Liability for Buyer's Risks shall remain with Buyer.

Article 7. Delivery Time, Extension of Time & Costs

- 7.1 Seller shall make Delivery of the Equipment in accordance with the Delivery Schedule set forth in Exhibit 2 (Delivery Schedule).
- 7.2 Seller shall be entitled to reasonable extensions of time and costs in the event of suspension, default, disruption or delay caused by any acts or

omissions of the Buyer, Buyer's other contractors and/or third parties not under the control of Seller, or attributable to Force Majeure. Extensions of time and costs shall also be due in case of Buyer's instructions or variations and/or in the event Seller has been delayed from achieving a milestone necessary to invoice for payment.

Article 8. Quality Assurance & Technical Documentation

- 8.1 Quality Assurance
- 8.1.1 Seller undertakes to fulfill requirements for quality assurance in compliance with Exhibit 5 to the Contract.
- 8.2 Technical Documentation
- 8.2.1 Documentation to be submitted to Buyer is identified in Exhibit 2. The Documentation shall be delivered in accordance with Document Delivery Schedule as per Exhibit 2.

The Parties shall additionally, within a time period of not more that ninety (90) calendar days from the signature of the Contract, agree on the scope, format and dates for the design, engineering, erection, commissioning, operation

and maintenance documentation (including the 3D model of the turbine generator plant) to be furnished by the Seller to the Buyer, by entering into a Supplementary Agreement to the Contract which will define an additional documentation list (Exhibit 2-a).

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

8.2.2 Documentation requiring Buyer's review/approval/acceptance are identified in Exhibit 2. Documents that are identified for review/approval/acceptance by Buyer shall be returned to Seller stating the review status and the details of any necessary modifications within fifteen (15) days of receipt by Buyer. In case of failure to meet the deadline for approval of Documentation not attributable to the Seller, Seller shall be entitled to extensions of time and costs, and Buyer shall not be entitled to apply Documentation Delay Liquidated Damages to the Seller. These provisions may be amended by the Supplementary Agreement as per clause 8.2.1.

All of Buyer's comments shall be incorporated in a single transmittal for each document. All documents that are not approved/accepted by Buyer shall be corrected by Seller and resubmitted to Buyer within ten (10) days after receipt thereof, or any other mutually agreed period. Both Parties agree to do their best efforts to limit the number of iteration to 2 for each document. These provisions may be amended by the Supplementary Agreement as per clause 8.2.1.

The rules for Documentation numbering/coding, the format in which it should be furnished, the methods of dispatch will be defined in a Supplementary Agreement to the Contract, as per clause 8.2.1.

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

- 8.2.3 Any request for changes in the Documentation, other than a request to amend a feature which is non-compliant with the Contract and the Supplementary Agreement to the Contract, as per clause 8.2.1, shall be treated as a request for a Change Order in accordance with Article 19.1.
- 8.2.4 To the extent that the Contract and the Supplementary Agreement to the Contract, as per clause 8.2.1 call for Seller's review and comment on Buyer provided information, Seller shall give its comments in good faith, but Seller shall have no liability for the accuracy or completeness of such information review or comments or for any use made thereof.
- 8.2.5 In case of any delay and/or modifications caused or imposed by Buyer and/or Buyer's Customer and/or Owner and/or any third parties not under the control of Seller or any governmental body having authority over the Project, including without limitation on a document already approved, Seller shall be entitled to additional costs and extension of time for the associated re-works. Implementation of modifications shall be subject to prior approval in accordance with Article 19.1.
- 8.2.6 All Documentation shall be provided in English.
- 8.2.7 In the event of any defect or omission in the Documentation, Buyer's remedy shall be to require the Seller to promptly and diligently correct such defect or omission.
- 8.2.8 The Parties understand that Clause 10.14 of the Main Contract provides for large Documentation delay liability of the Buyer towards the Buyer's Customer. The Parties recognize that seamless engineering communication between Seller and Buyer is key in managing the process of issuing Documentation to Buyer's Customer.

In order to optimize this communication, Seller will help that the Documentation issued by Seller is well understood by Buyer, Buyer's Customer and General Designer, and that questions or expectations of Buyer are well addressed by Seller.

9.1 Buyer shall be responsible for pre-existing conditions at the Site, including pollution, contamination, Hazardous Substances and for the generation, emission, handling, storage, removal or disposal of such substances. Buyer shall defend, indemnify, and hold harmless Seller (including its Affiliates and/or Subcontractors) from any claims, liability, or damage arising out of or related to the Hazardous Substances for which Buyer is responsible under this Article 9.1, except to the extent that any such claims, liability, or damage are caused by the negligence of Seller, its Affiliates or Subcontractors.

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

- 9.2 (a) The Parties agree that the Site areas where Seller's employees/personnel will perform Work shall be free of Hazardous Substances, including asbestos, and that Seller's employees/personnel shall not be exposed to Hazardous Substances. Seller shall not be required to perform any work in any areas where a health or safety hazard exists, or is reasonably suspected to exist. In case Hazardous Substances are encountered on Site by the employees/personnel of a Party during the course of carrying out the Work, such Party shall immediately notify the other Party. Seller will be entitled to stop its Work in progress and remove its employees/personnel from the concerned area until the Hazardous Substances are removed. Buyer shall be responsible for, and Seller shall not be involved in, removal and disposal of Hazardous Substances and costs related thereto.
- (b) The Parties shall immediately liaise to determine the actions necessary to minimize delays, if any, to the Work as a result of Hazardous Substances. The time for performance of the Work shall be extended accordingly. Buyer shall reimburse Seller's costs incurred for Buyer's non-compliance with this Clause 9.2.

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

- (c) Should any claim be made by Seller's personnel or any third party against Seller as a result of the presence of Hazardous Substances at Site (except through the negligence of Seller, its Affiliates or Subcontractors), Buyer shall indemnify and hold harmless Seller against any and all losses, damages, costs and expenses awarded against or incurred by Seller.
- 9.3 Seller shall be entitled to immediately withdraw its personnel from the Site or the Territory if, in Seller's opinion, there exists a significant threat of terrorism, hijack, public disorder or victimization of individuals associated with the Site, or similar risks exists in the area to the public generally. To the extent that matters referred to in this Article 9.3 occur without the fault or negligence of Seller, then Seller shall be entitled to relief in time from performance of its obligations and reimbursement of its costs, including additional travel, waiting time, accommodation, demobilization from and remobilization to the Site.

Article 10. Inspection & Tests

10.1 Inspection and testing of the Equipment prior to Delivery shall be carried out by Seller in accordance with the Exhibit 5. Seller shall notify Buyer of the scheduled date of Buyer Witness Points not later than twenty three (23) days prior to the inspection or test. Buyer shall notify Seller in writing of its absence or presence at the inspection

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

or test no later than five (5) days after receipt of Seller's notification of the inspection or test. Seller shall provide Buyer reasonable escorted access to manufacturing facilities to witness the inspection and testing.

Buyer shall not be entitled to require Seller to postpone or reschedule inspection or testing for any reason except for cases described in Exhibit 5. If, following a written notice of the Seller, Buyer does not attend an inspection or test at the appointed place and time, Buyer shall be deemed to have waived its right to witness such inspection or test.

Representatives of the Buyer's Customer, Prime Contractor, Construction Manager and Buyer's authorized organization shall have the right to perform check points acceptance in accordance with Quality Plans. For accommodation conditions for the said visiting representatives see Exhibit 12.

10.2 Any request by Buyer to amend the Buyer Witness Points shall be made in writing by Buyer not later than ten (10) weeks prior to Seller's scheduled date for such inspection or test. Such request shall be treated as a Change Order in accordance with Article 19.1 herein. Seller shall endeavor to accommodate any such request, provided that such request can be

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

reasonably accommodated by Seller and its Subcontractors without disruption of the Work or work for other customers.

10.3 In case of a non-conformance of the Equipment with the Technical Specifications, Seller shall submit to Buyer in accordance with the Exhibit 5 and Seller's Quality Assurance program a correction plan giving details on the methodology Seller intends to implement to rectify such non-conformance. For non-conformances that can be corrected at a later stage, Seller shall not be prevented from proceeding with the Work, including shipment of the Equipment.

10.4 The Seller will provide necessary data for development of ToR (Terms of Reference) /TC (Technical Conditions) and test program for the Equipment and deliver technical support to enable the Buyer to get approval of them by Buyer's Customer.

Article 11. Provisional Acceptance

11.1 Provisional Acceptance for a Unit shall occur as soon as the respective Unit passed Provisional Acceptance test as defined in Exhibit 6 ("Provisional Acceptance Test"). Provisional Acceptance of any single Unit shall take place independent of any other Unit's Provisional Acceptance.

11.2 Provisional Acceptance shall occur the earliest of: (i) for Unit 1 – 29th

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

March, 2018, and for Unit 2 – 29th March, 2020 ("End-Date"), (ii) as soon as the Provisional Acceptance Test is successfully achieved for the respective Unit in accordance with Article 11.1, or (iii) upon Commercial Operation of the respective Unit.

Should Provisional Acceptance of a Unit not occur by the End-Date, Provisional Acceptance of such Unit shall be deemed to have occurred and shall produce all effects attached to Provisional Acceptance under the Contract. For the avoidance of doubt the End-Date shall not be extended for any reason other than delays attributable to events of Force Majeure or suspension of work.

11.3 If any part of the Equipment is used (except for the purposes of commissioning, start-up or carrying out the Provisional Acceptance Test) then Provisional Acceptance of that part or any other part used in connection therewith shall be deemed to have issued. If the Equipment is so used then the technical Performance Guarantee shall be deemed to have been successfully achieved and shall produce all effects of Provisional Acceptance under the Contract.

Article 12. Warranty & Defects Liability

12.1 Warranty of Equipment

12.1.1 Seller warrants that the Equipment when delivered will be free of defects in design, material and workmanship ("Warranty" or "Defects Liability").

Seller's obligations during the Defects Liability Period shall be to repair or replace, at its option, defects in the Equipment attributable to Seller. Repair and/or replacement shall be the sole and exclusive remedy for defects in the Equipment.

12.1.2 For each Unit, the Defects Liability Period shall commence upon issuance of the Incoming Control Certificate in accordance with clause 4.4 above and expire upon the earlier to occur of (i) twenty four (24) months from the Provisional Acceptance of the relevant Unit, or (ii) March 29th, 2020 for Unit 1, and March 29th, 2022 for Unit 2 ("Defects Liability Period").

Upon expiry of the Defect Liability Period of the Equipment of a Unit, Buyer shall issue the Final Acceptance Certificate for the relevant Unit. Such issuance shall relieve Seller from any on-going Warranty obligations in respect of the Equipment and Seller shall have no further Warranty obligations in respect of the Equipment, subject to any repaired or replaced Equipment as provided for in Article 12.1.5.

12.1.3 (a) Seller's liability for defects shall be conditional to the appointment by the Buyer of a competent and experienced erection contractor and a technical services company experienced in the installation of the Secondary Loop Package to provide assurance satisfactory to Seller that the

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

erection, commissioning, testing and start-up of the Equipment has been conducted in accordance with Seller's specifications.

- (b) Buyer shall notify Seller in writing of any defects no later than five (5) days after their discovery, and Seller shall be given the opportunity to examine the defect. Buyer shall provide Seller with a work area and unrestricted access to the Site in a timely manner to enable Seller to perform its Warranty obligations. Buyer shall make, or cause to make, available to Seller the operational records of the Equipment.
- (c) Seller shall have no liability for the opening up, dismantling, closing, or reassembly of the Equipment. Seller shall not be responsible for damage caused by equipment not supplied by it, normal wear and tear, errors in information provided by Buyer or for defects and/or damage attributable to the failure of the Buyer, Owner and/or their other contractors and/or any third parties not under the control of Seller to comply with Seller's procedures (including without limitation handling, storage, erection, installation and commissioning procedures), Operation and Maintenance Manuals and/or good utility practices, or attributable to Force Majeure.
- 12.1.4 The Defects Liability Period in respect of any part of the Equipment

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

shall expire immediately if Buyer or a third party undertakes inappropriate modifications or repairs or if Buyer/ Owner, in case of a defect, does not promptly take the appropriate steps to avoid or mitigate damage and allow Seller the possibility of remedying such defect.

Notwithstanding the foregoing, if Seller fails after receipt of written notification to commence appropriate action to remedy a defect within an agreed period, or in the absence of an agreement within such time as is reasonable under all the circumstances, then Buyer may upon further written notice to Seller arrange for a competent contractor experienced in such work to perform Seller's obligations to correct the defect and Seller shall reimburse Buyer the reasonable and documented costs of such work

12.1.5 If any repair or replacement of the Equipment has occurred within the Defects Liability Period for such

Equipment, then the Defects Liability Period for the repaired or replaced parts shall be extended for duration of repair/ replacement works after the completion of such repair or delivery of the replacement part (the "Extended Defects Liability Period").

12.1.6 Seller shall have no Warranty obligations in respect of repaired or replaced items beyond thirty six (36) months after Provisional Acceptance of

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

the Equipment or March 29th, 2021 for Unit 1, and March 29th, 2023 for Unit 2, whichever occurs earlier.

12.1.7 With respect to incorrect design specifications provided by Seller to Buyer for equipment not supplied by Seller, Seller's sole liability and obligations and Buyer's sole remedy shall be limited to the correction of said design specifications.

#### 12.2 Exclusive Warranties

The warranties, guarantees and remedies provided for in this Contract shall be the exclusive warranties, guarantees and remedies given by Seller in respect of defects or otherwise and shall apply in lieu of any warranties, guarantees and remedies which may be implied by law, trade practice or otherwise, including any implied warranty of merchantability, satisfactory quality or fitness for a particular purpose or any statutory warranties.

Article 13. Contractual Liquidated Damages and Performance Guarantee

- 13.1 Liquidated Damages for Failure to Achieve the Contractual Guaranteed Delivery Dates for Equipment.
- 13.1.1 For each Unit, Seller shall deliver the Components of the Equipment by the

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/March 20th, 2012 CONFIDENTIAL DOCUMENT

Delivery Date set forth in Exhibit 2 (Delivery Schedule). To the extent that such delivery is not achieved in accordance with the Delivery Date due to reasons directly attributable to Seller, and solely attributable to Seller, and such delay is not excused under the Contract, Seller shall pay Buyer at its request, Liquidated Damages for each day of delay (percent of the price of the delayed Component) for failure by Seller to achieve the contractual guaranteed Delivery Date ("Equipment Delay Liquidated Damages") as follows:

- during the 1st month of delay 0,03% for each day of delay;
- during the 2nd month of delay 0,04% for each day of delay;
- during the 3rd and following months of delay 0,05% for each day of delay.

The total amount of Equipment Delay Liquidated Damages for delayed delivery of the Component shall not exceed 10% of the relevant delayed Component price.

13.1.2 It shall be a pre-condition to a claim for Equipment Delay Liquidated Damages that the Buyer has received a formal demand for payment of contractual penalties/ liquidated damages by Buyer's Customer under the Main Contract for a corresponding period of delay which was attributable to Seller. In case Buyer did not make payment of contractual penalties/ liquidated damages to Buyer's Customer under the Main Contract within thirty (30) days from payment by Seller of Equipment Delay Liquidated Damages, Buyer shall reimburse to Seller all amounts paid by

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

Seller related to Equipment Delay Liquidated Damages.

13.1.3 In the case of prolonged delay and if the limit on Equipment Delay Liquidated Damages has been reached, Buyer shall fix a reasonable final Delivery Date. Buyer shall have the right to suspend its obligations related to concerned Component under the Contract if Seller then fails to meet this revised final delivery date, until fulfillment of its obligations by Seller.

13.2 Liquidated Damages for Failure to Achieve the Contractual Guaranteed Delivery Dates for Critical Documentation.

13.2.1 For each Unit, Seller shall deliver the Critical Documentation by the Delivery Date set forth in Exhibit 2 (Delivery Schedule). To the extent that such delivery is not achieved in accordance with the Delivery Date due to reasons directly and solely attributable to Seller, and such delay is not excused under the Contract, Seller shall pay Buyer at its request, Liquidated Damages at the rate of 500 Euros per document for each week of delay for failure by Seller to achieve the contractual guaranteed Delivery Date ("Documentation Delay Liquidated Damages").

The total amount of Liquidated Damages for delayed delivery of the

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract / March 20th, 2012

CONFIDENTIAL DOCUMENT

Critical Documentation shall not exceed 2% of the Unit Price.

Seller shall not be liable to pay Documentation Delay Liquidated Damages for late delivery of Documentation which is not expressly identified as Critical Documentation. Any other times quoted for delivery shall be regarded as estimated only and Seller shall have no liability for failure to deliver on the dates stated.

13.2.2 It shall be a pre-condition to a claim for Documentation Delay Liquidated Damages that (i) the Buyer has received a formal demand for payment of contractual penalties/ liquidated damages by Buyer's Customer under the Main Contract for a corresponding period of delay which was attributable to Seller. In case Buyer did not make payment of contractual penalties/ liquidated damages to Buyer's Customer under the Main Contract within thirty (30) days from payment by Seller of Documentation Delay Liquidated Damages, Buyer shall reimburse to Seller all amounts paid by Seller related to Documentation Delay Liquidated Damages.

13.2.3 In the case of prolonged delay and if the limit on Documentation Delay Liquidated Damages has been reached, Buyer shall fix a reasonable final Delivery Date. Buyer shall have the right to suspend its obligations under the Contract related to concerned Critical Documentation if Seller then fails to meet this revised final Delivery Date, until fulfillment of its obligations by Seller.

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

### 13.3 Liquidated Damages for Failure to Achieve the Key Milestones for Equipment

#### 13.3.1 For each Unit, Seller shall achieve the Key Milestone of the Equipment by Key Milestone Achievement Date set forth in Exhibit 3 (Contract Schedule). To the extent that such Key Milestone is not achieved in accordance with the Key Milestone Achievement Date due to reasons directly and solely attributable to Seller, and such delay is not excused under the Contract, Seller shall pay Buyer, at its request Liquidated Damages for each day of delay (percent of the amount of the delayed Key Milestone) for failure by Seller to achieve the contractual guaranteed Key Milestone Achievement Date ("Key Milestone Liquidated Damages") as follows:

- during the 1st month of delay 0.03% for each day of delay;
- during the 2nd month of delay 0.04% for each day of delay;
- during the 3rd and following months of delay 0.05% for each day of delay.

The total amount of Liquidated Damages for delay in achievement of the Key Milestone shall not exceed 10% of the

relevant delayed Key Milestone amount.

Seller shall not be liable to pay Key Milestone Liquidated Damages for delay in achievement of any other

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

milestones, i.e. any milestone not identified as a Key Milestone. Any other times quoted for achievement shall be regarded as estimated only and Seller shall have no liability for failure to achieve on the dates stated.

13.3.2 It shall be a pre-condition to a claim for Key Milestone Liquidated Damages that the Buyer has received a formal demand for payment of contractual penalties/ liquidated damages by Buyer's Customer under the Main Contract for a corresponding period of delay which was attributable to Seller. In case Buyer did not make payment of contractual penalties/ liquidated damages to Buyer's Customer under the Main Contract within thirty (30) days from payment by Seller of Key Milestone Liquidated Damages, Buyer shall reimburse to Seller all amounts paid by Seller related to Key Milestone Liquidated Damages.

13.3.3 In the case of prolonged delay and if the limit on Key Milestone Liquidated Damages has been reached, Buyer shall fix a reasonable final achievement date. Buyer shall have the right to suspend its obligations related to concerned Key Milestone under the Contract if Seller then fails to meet this revised final achievement date, until fulfillment of its obligations by Seller.

13.3.4 Key Milestone Liquidated Damages

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012

#### CONFIDENTIAL DOCUMENT

fails to deliver the related Component in compliance with Delivery Dates.

In case delay in achievement of Key Milestone causes delay in delivery of Component, Buyer may at its option claim either payment of Key Milestone Liquidated Damages, or Equipment Delay Liquidated Damages.

## 13.4 Performance Guarantee

13.4.1 Seller guarantees that the Unit will satisfy the performance criteria for gross electrical output at generator terminals (the "Performance Guarantee") set forth in Exhibit 6. Only performance specifically marked "guaranteed" constitute Performance Guarantee. Performance Guarantee shall be subject to contractual Liquidated Damages for performance ("Performance Guarantee Liquidated Damages"). In case Seller fails to achieve Performance Guarantee due to reasons directly attributable to Seller, and such non-achievement is not excused under the Contract, Seller shall pay Buyer, at its request Liquidated Damages for failure to achieve the contractual guaranteed Performance Guarantee in the amount of 0.13 % of the Contract Price per each MWe shortage of average Unit 1 and 2 outputs compared to the guaranteed gross electrical output.

In case an improvement over guaranteed Equipment performance is achieved for one Unit, then the Seller shall be entitled to a credit equal to the amount of Performance Guarantee Liquidated Damages that would apply for an equivalent shortfall to offset Performance Guarantee Liquidated Damages payable by the Seller for shortfall in achievement of Performance Guarantee for other Unit.

The total amount of Performance Guarantee Liquidated Damages shall not exceed 10% of the Contract Price.

For avoidance of doubt, any other values, descriptions or specifications contained in the Contract are for information only and do not constitute guarantees. Seller shall not provide any other guarantee.

13.4.2 This Performance Guarantee is conditioned upon the Equipment being stored, installed, maintained,

commissioned, tested, operated, and repaired if applicable in accordance with Seller's specifications, generally approved industry practices and such other "Performance Conditions" as are identified in Exhibit 6.

13.4.3 The exclusive means for determining whether the Unit has satisfied the Performance Guarantee shall be by the "Performance Test" identified in Exhibit 6. Performance Test shall be conducted prior to Provisional Acceptance of the

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

Unit, and Buyer shall give Seller sufficient advance notice to enable Seller/Buyer to witness the Performance Test, and Seller then will assist the Performance Test. The Unit shall be deemed to have met the Performance Guarantee and no further testing as to the Performance Guarantee shall be conducted if Buyer uses the Unit commercially ("Commercial Operation") prior to passing the Performance Test.

13.4.4 The Seller is entitled to a complete preliminary Performance Test. If during this preliminary Performance Test the Unit seems not satisfy the Performance Guarantee for reasons directly attributable to Seller, then Seller shall have the option to take reasonable corrective efforts to cause the Unit to satisfy the Performance Guarantee, including repair or replacement of defective components. If after making such corrective efforts, the Unit as demonstrated during the final Performance Test does not satisfy the Performance Guarantee for reasons directly attributable to Seller, then Seller shall pay to Buyer after Provisional Acceptance of the last executed Unit Performance Guarantee Liquidated Damages as described in clause 13.4.1.

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

No Performance Guarantee Liquidated Damages shall be due by Seller should the failure to achieve Performance Guarantee be for reasons not directly attributable to Seller.

13.4.5 It shall be a pre-condition to a claim for Performance Guarantee Liquidated Damages that Buyer has received a formal demand for payment of performance penalties/ liquidated damages by the Owner or Buyer's Customer under the Main Contract between the Buyer's customer and Buyer, for a failure to achieve guaranteed performance attributable to Seller. In case Buyer did not make payment of contractual penalties/ liquidated damages to Buyer's customer under the Main Contract within thirty (30) days from payment by Seller of Performance Liquidated Damages, Buyer shall reimburse to Seller all amounts paid by Seller related to Performance Guarantee Liquidated Damages.

13.5 Aggregate Liability for Liquidated Damages

Seller's aggregate liability for all Liquidated Damages under the Contract shall be limited to 10% of the Contract Price.

13.6 No Harm, No Foul

Seller shall not be liable for Liquidated Damages as a result of any delay in the Delivery of the Components, Critical

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

Documentation, delay in achievement of Key Milestone or failure to achieve a Performance Guarantee if Buyer did not incur loss or liability as a result of such delay or failure. If Buyer has incurred loss or liability as the combined result of such delay or failure on Seller's part together with the acts or omissions of other persons for which Seller is not responsible, including other contractors and suppliers working on the same project, then there shall be pro-rating and Seller's liability for such Liquidated Damages shall be reduced in proportion to the extent that Seller's delay or failure caused Buyer to incur such loss or liability.

## 13.7 Sole & Exclusive Remedy

The application of contractual Liquidated Damages in accordance with this Article 13 shall be the sole and exclusive remedies of Buyer in full and final satisfaction of Seller's liability for delay in delivering Components, Critical Documentation, delay in achievement of Key Milestone or failure to achieve the Performance Guarantee.

## Article 14. Compensation

14.1 Seller shall compensate Buyer for Buyer's damages/harm experienced as a result of claims for death or personal injury and loss of or damage to third party tangible property (excluding

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract / March 20th, 2012 CONFIDENTIAL DOCUMENT

property forming part of the facility into which the Equipment will be incorporated) to the extent Buyer's damages/harm are caused by the defective design, material or workmanship of Seller or by its negligence or breach of statutory duty, and for Buyer's damages/harm experienced as a result of claims against Buyer for the infringement of Intellectual Property Rights, arising from the design, construction or use of the Equipment (other than a design furnished by the Buyer) in the manner specified in the Contract.

14.2 The above compensation is conditional upon Buyer promptly notifying Seller of any matter which Buyer is aware of which may lead to a claim from third parties, and of any claim received from third parties in connection with the matters set out in this clause 14.2, and thereafter permitting the Seller to take over the defence or settlement of such claim at Seller's cost.

In the event of an infringement of third party Intellectual Property Rights, Seller shall be entitled at its cost to obtain a licence of use for Buyer (or as the case may be for the end-user or Owner), or modify the infringing parts of the Equipment or Documentation so that they become non-infringing, or to replace infringing parts of the Equipment or Documentation with non-infringing parts or documentation having substantially the same functionality, provided always that any such modification or replacement shall

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

allow the Equipment to be operated and maintained safely and reliably for the purposes contemplated by the Contract.

14.3 The above obligation of Seller to compensate Buyer shall not apply to the extent any claim arises from the Buyer's, Owner's or their other contractors acts, omissions or neglect or improper use of the Equipment and shall cease upon expiry of the Defects Liability Period of the last Unit to receive Provisional Acceptance. In such cases, Buyer shall be liable for and compensate Seller for Seller's damages/harm experienced as a result of all losses, expenses and claims arising in connection therewith.

# Article 15. Nuclear Liability & Insurance

15.1 In no event shall Seller or its Subcontractors of any tier be liable to Buyer, Owner or their insurers for (i) any personal injury, death or property damage due to a Nuclear Incident or (ii) loss or damage resulting from the unavailability of any Owner nuclear plant or shutdowns of any Owner nuclear plant or other facilities or service interruptions (including loss of profits or revenue, inventory or use charges, cost of replacement power, cost of capital or claims by customers) due to a Nuclear Incident. Buyer shall, and shall cause Owner to, waive any right of recovery and shall cause its insurers to waive any rights of recovery

1	For the purposes of this Article 15, "Seller" shall also include Seller's Affiliates.

# Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

against Seller and its Subcontractors of any tier for Nuclear Damages. Buyer shall, or cause Owner to, indemnify, defend and hold harmless Seller and its Subcontractors of any tier from and against any suit, demand, claim, counter-claim, cross-claim, cause of action or actions and from all damages that may be imposed on, incurred by or asserted against them, or any one of them, in any manner arising out of, resulting from or in connections with any type of Nuclear Damage or Nuclear Incident.

15.2 Buyer shall notify Owner to provide and maintain nuclear insurance coverages and financial securities as provided in the "1963 Vienna Convention on Civil Liability for Nuclear Damage", as amended, and to the extent permitted thereby in an amount equal to the greater of the maximum amount available or the full replacement value of Buyer and Owner's real and personal property at the nuclear power plant.

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

These Nuclear liability insurance and financial securities shall ensure full compensation of the Buyer, Seller and their Subcontractors of any tier and their personnel for compensation of any Nuclear Damage and full protection against a Nuclear Incident, including coverage for any loss of or damage to any property arising out of insurable perils.

The insurance and indemnity arrangement shall continue in effect for such period as may be necessary to cover liability arising out the operation of the nuclear power plant.

The insurers providing such nuclear insurance coverages shall have no rights of recourse or subrogation against Buyer, Seller, its Subcontractors of any tier or their personnel for Nuclear Damage.

In addition, and in accordance with Article 2 of this Agreement, it has been approved by the relevant Russian Authority that the "2000 Bilateral Agreement on Third Party Liability for Nuclear Damage caused in connection with deliveries from the French Republic for Nuclear Installations in the Russian Federation", fully applies to Seller, its Subcontractors of any tier and their personnel, meaning that (i) no claims can be brought against the French suppliers on grounds of nuclear damage resulting from nuclear incident which has taken place within the territory of the Russian Federation, and (ii) the Government of the Russian Federation has agreed to provide the French suppliers appropriate legal protection and to exempt them from liability claims by third parties in connection with nuclear damage resulting from nuclear incident occurring within the territory of the Russian Federation.

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract / March 20th, 2012 CONFIDENTIAL DOCUMENT

- 15.3 The Parties agree that Owner, as operator of the nuclear power plant for which the Work is being performed is exclusively liable for all damages resulting from a Nuclear Incident.
- 15.4 Seller and its Subcontractors of any tier shall under no circumstances and at no time be liable for any Nuclear Damage resulting directly or indirectly from a Nuclear Incident.
- 15.5 Buyer shall, or cause Owner to, defend, indemnify and hold harmless Seller and its Sub-suppliers of any tier against any claims by third parties, including insurers, for any Nuclear Damage.
- 15.6 If after the entering into force of the Contract, any Applicable Law or international convention expires or is modified in such a way that Seller and its Subcontractors of any tier may be held liable for Nuclear Damage in connection with a Nuclear Incident, then Buyer shall, or cause Owner to, inform Seller promptly thereof and to ensure by legally enforceable means (e.g., waivers of liability, government indemnity and/or insurance) that Seller and its Subcontractors of any tier shall incur no such liability.
- 15.7 Buyer shall, or cause Owner to, ensure that neither Work or any information or service furnished hereunder is

transferred or any interest therein is assigned without Buyer or Owner having ensured protection for Seller and its Subcontractors of any tier equivalent to the protection provided in this clause after such transfer or assignment. This applies only

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

for items that are intended to be used in a critical safety application. A critical safety application is the use where there is a plausible possibility that failure, malfunction or error could cause a Nuclear Incident or aggravate the consequences of such an incident.

- 15.8 The provisions of this Article 15 shall be in effect for as long as the nuclear power plant for which the Work is performed is in operation and thereafter until all radioactive material have been removed from the Site and shall apply regardless of negligence of whatever degree (including gross negligence) and regardless of breach of contract and shall apply notwithstanding any other provisions of the Contract.
- 15.9 Buyer acknowledges and declares that the provisions of the present Clause 15 Nuclear Liability & Insurance benefit as well to any Subcontractors of any tier of Seller and that the said Subcontractors of any tier shall be entitled to directly enforce the provisions of Clause 15 toward the Buyer.
- 15.10 The Parties recognize that the liability of Owner for Nuclear Damage is not defined under this Contract, Owner not being a party to the present Contract.

It is recognized that Owner liability

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

for Nuclear Damage is defined under law by the "1963 Vienna Convention on Civil Liability for Nuclear Damage", as amended. It is further recognized that the "2000 Bilateral Agreement on Third Party Liability for Nuclear Damage caused in connection with deliveries from the French Republic for Nuclear Installations in the Russian Federation" fully applies to the Contract to the benefit of Seller.

Article 16. Limits of Liability

- 16.1 (a) Seller's total aggregate liability for all losses, claims or damages arising out of or in connection with the Contract, its performance or breach (including indemnity claims), whether such liability arises in contract shall not exceed fifteen percent (15%) of the Contract Price.
- (b) Seller's total aggregate liability for all losses, claims or damages arising out of or in connection with the Contract, its performance or breach (including indemnity claims), whether such liability arises in tort (including negligence) or otherwise, shall not exceed fifteen percent (15%) of the Contract Price.
- (c) Overall cap of Seller's liability regardless its ground shall in no case exceed fifteen percent (15%) of the Contract price.
- 16.2 The rights, remedies and liabilities of the Parties as set out in the Contract shall be the sole and exclusive rights, remedies and liabilities in respect of the matter to which they relate and shall apply to the exclusion of any other

rights, remedies or liabilities that might be available at law, whether express or implied.

16.3 (a) Notwithstanding any other provisions in the Contract or the Applicable Law, except in respect of the Contractual Liquidated Damages provisions under the Sub-articles 13.1, 13.2, 13.3 and 13.4 of the Contract and Buyer's liability for late payment interest pursuant to Article 5.2.4, neither Party shall be liable to the other in contract

for loss of profit, loss of revenue, loss of anticipated saving, loss of use, loss of production, loss of generating capacity, loss of contract, cost of replacement power or additional fuel, increase in operating costs, cost of capital or for any financial or economic loss or for any special, indirect, incidental or consequential damage whatsoever.

(b) Notwithstanding any other provisions in the Contract or the Applicable Law, except in respect of the Contractual Liquidated Damages provisions under the Sub-articles 13.1, 13.2, 13.3 and 13.4 of the Contract and Buyer's liability for late payment interest pursuant to Article 5.2.4, neither Party shall be liable to the other whether by way of Compensation (as per Article 14) or breach of statutory duty or in tort (including negligence) or under any other legal theory for loss of revenue, loss of anticipated saving, loss of use, loss of production, loss of

Baltic NPP Unit 1 & Unit 2 – Equipment Supply Contract/ March 20th, 2012 CONFIDENTIAL DOCUMENT

generating capacity, loss of contract, cost of replacement power or additional fuel, increase in operating costs, cost of capital or for any financial or economic loss or for any special, indirect, incidental or consequential damage whatsoever.

16.4 In the event Seller is liable for costs arising from damage occurring during installation, commissioning or testing, such liability is conditional upon Buyer having procured insurance coverage as specified in Article 17 of the Contract.

16.5 Seller shall have no liability for the quality of work performed by the Buyer, Buyer's other contractors, and/or Buyer's Customer and/or Owner and/or third parties not under the control of Seller. Seller shall not be liable for approval or acceptance of work performed by Buyer or Buyer's other contractors or for advice or information provided by Seller.

Article 17. Insurance

Buyer shall arrange, at its cost, insurance cover for onward carriage to the Owner's Site.

Article 18. Default, Suspension &

Baltic NPP Unit 1 & Unit 2 - Equipment Supply Contract / March 20th, 2012

CONFIDENTIAL DOCUMENT