

# Data Warehousing and Data Mining

Presentation for Project Evaluation



FREIE UNIVERSITÄT BOZEN

LIBERA UNIVERSITÀ DI BOLZANO

FREE UNIVERSITY OF BOZEN • BOLZANO

Ondrej Platek



Peteris Nikiforovs



January 19, 2012

# Domain

## Daily newspaper

*The Wall Street Journal*

printed  
on-line



# Data Warehouse Objectives



Multiple data sources



# Data Warehouse Objectives

- Largest newspaper in the US by circulation
- 400k online subscribers



# Business Processes

- Selling subscriptions
- Advertising
- Online content analysis



# Subscriptions

## Dimensions

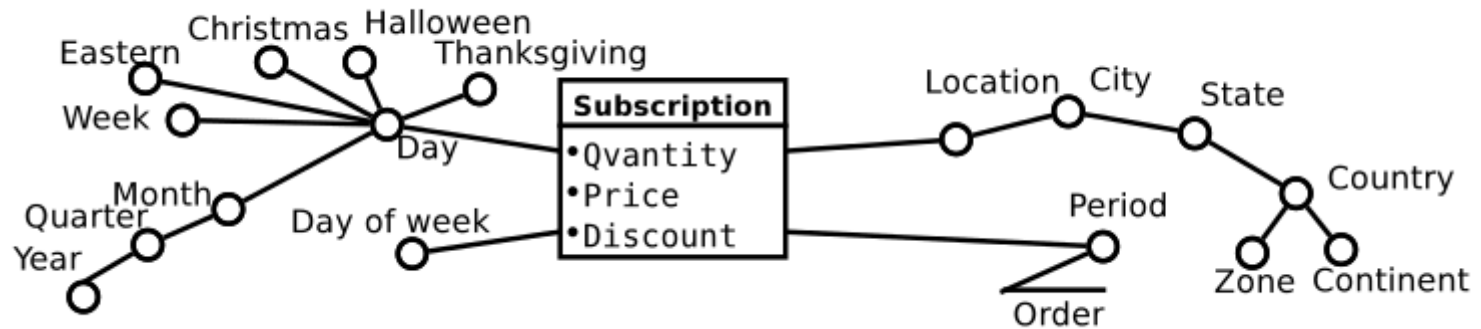
- International newspaper: location dimension by city, country, region
- Date dimension including holidays
- Subscription interval (month, quarter, year)

## Measures

$$\sum (price * (1 - discount) * quantity)$$



# Subscriptions: Fact



# Subscriptions: Business Queries

- Revenue from subscriptions by year and country
- Top 10 least profitable cities taking into account subscription sales & population
- How much would we earn without applying discounts on subscriptions, by period type and by year?
- Compare sales on various holidays in different countries



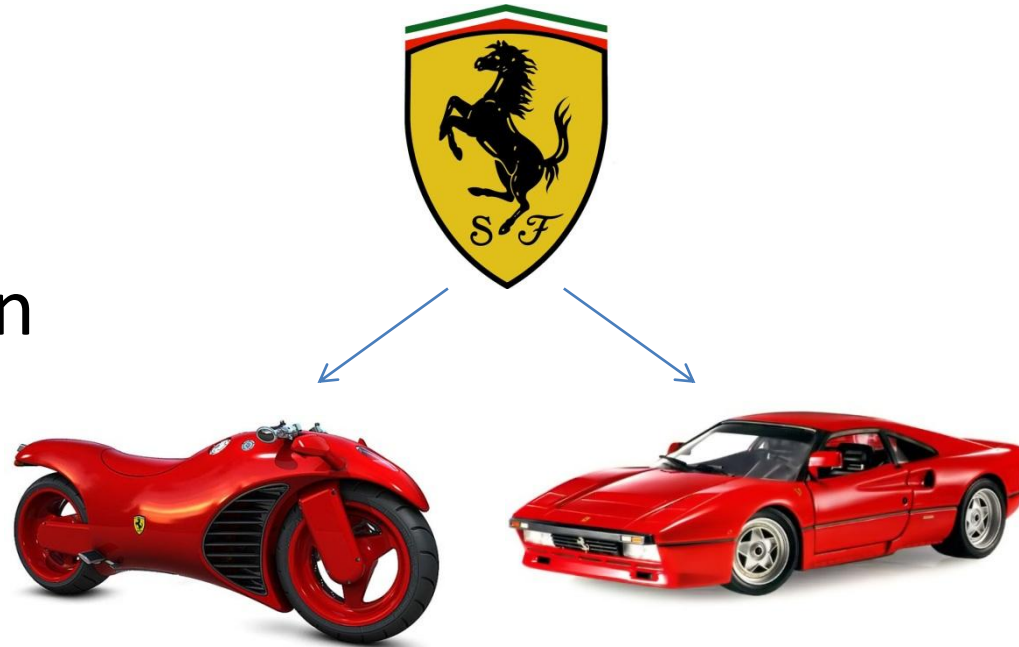
# Advertising

## Dimensions

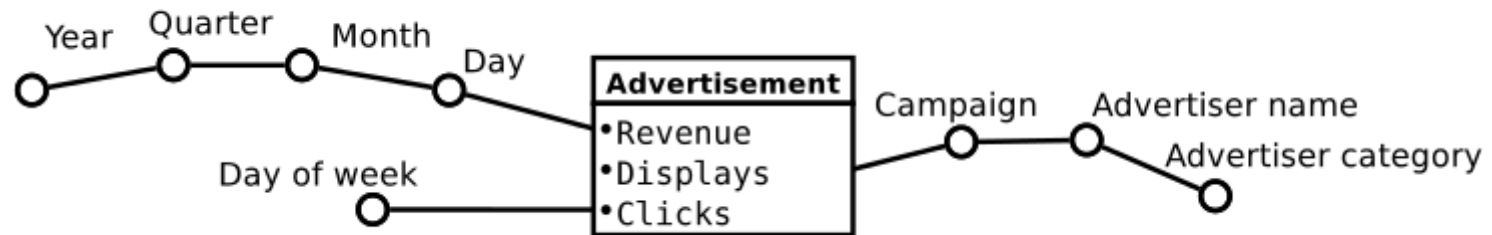
- Date dimension
- Campaign dimension

## Measures




- $\sum revenue$
- $CPM = \frac{\sum clicks}{\sum displays}$



# Advertising: Fact



# Advertising: Business Queries

- Revenue by advertisers from the "Middle Fish" category who have greater revenue than the average of the "Big Fish" bias=0.5 together with average of "Big Fish" advertisers? 
- CPM (clicks divided by displays) for the top 10 advertisers by revenue together with the average CPM for advertisers category for the advertisers that have at least 15 campaigns? 
- The campaigns that lasted more than 5 months with revenue bigger than 140k at least in once over the past 5 month, all in year 2011? 

# Content Analysis

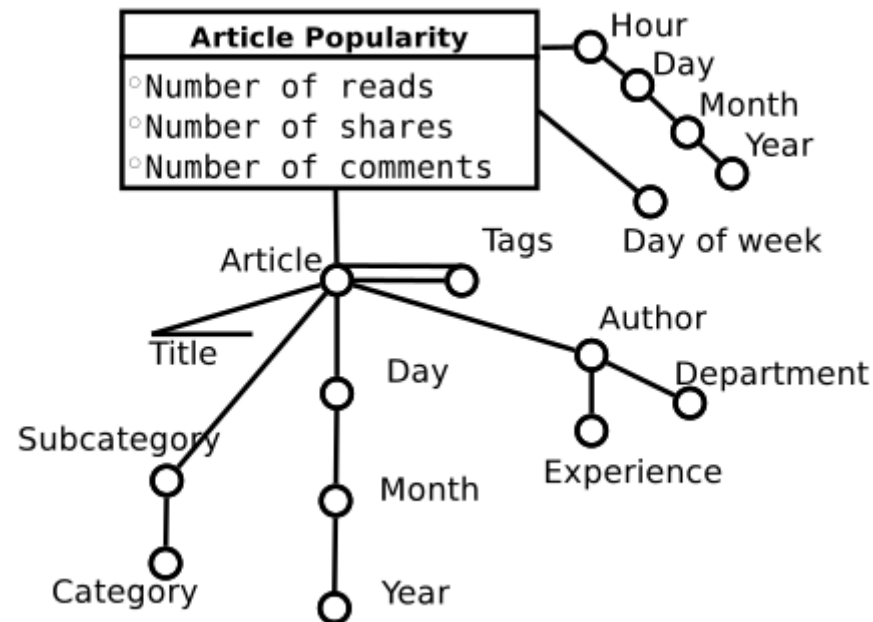
## Dimensions

- Date dimension
- Article dimension
  - Publication dates
  - Categories
  - Authors
  - Tags

## Mesasures

- $\sum reads, \sum comments, \sum shares$

# Content Analysis: Fact



# Content Analysis: Business Queries

- Top 10 read articles and their authors for every month in year 2011?
- Compare the number of reads/shares/comments of articles tagged with tags *`positive`* and *`negative`* for each year?
- Hours of the day when most articles are read grouped by category in year 2010 together with the average number of articles read during this hour in the same year?

# Logical & Physical Design

- Star schema
- Oracle

