

# Essays on Cryptocurrencies

Doctoral thesis defense

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Updated: 2019-12-14

# Thesis contents

## **Chapter I - Exploring the dynamics of Bitcoin Price: A Bayesian Structural Time Series Approach.**

Elicits cryptocurrencies in light of economic mindset. The approach includes a discussion about its "currency" denomination, nonetheless, it is an exploratory study in general terms.

## **Chapter II - Investors' biases and herding behavior in the cryptocurrency market.**

Provide a conceptual framework to understand investing decision-making in cryptocurrency markets.

## **Chapter III - Attention, meta-information and behavioral convergence in cryptocurrency markets: A SVAR analysis**

Emphasize three traits that define decision making in crypto markets: attention-grabbing bias, behavioral convergence (herding) and response to uncertainty.

# Chapter I - Exploring the dynamics of Bitcoin Price: A Bayesian Structural Time Series Approach.

# Objectives

- Define a set of potential drivers of Bitcoin price, that lets to:
  - Generate hypothesis.
  - Determine the scope and consequences for the economy of not only Bitcoin but cryptocurrencies in general.

## Contribution

- Introduce an organized set of drivers, and how their relevancy is associated with different characteristics of Bitcoin.
- A Spatio-temporal perspective of attraction, the most relevant predictor of BTC price.
  - Bayesian variable selection of the drivers based on a data-driven approach known as Spike and Slab.

## Considerations

- It is important to examine which social, financial and macroeconomic factors determine Bitcoin's price.

# Background

## What is Bitcoin?:

- *"...it can be defined as a protocol, platform, currency or payment method"* (Athey et al. 2016)
- *"...a set of technologies that established the framework to interchange money named bitcoins through a decentralized peer-to-peer network named Blockchain"* (Astonopoulos, 2014).
- *"...a commodity money without gold, fiat money without the state, and credit money without debt"* (Bjerg, 2016).

## What is an Altcoin?

- Stands for "alternative coin", refers to other digital/crypto-currencies different from Bitcoin.

## Disagreements and consensus

- *[...] it lacks intrinsic value, long verification process of the transactions and high volatility.* (Yermack, 2013).
- *Bitcoin is a speculative asset* (Baek & Elbeck, 2014; Bartos, 2015; Bouoiyour & Selmi, 2016ab; Bouri et al, 2017; Dyhrberg, 2016, among others)

# Data

## Dependent variable:

- Bitcoin price in levels

## Independent variables:

- Internal factors
  - USD exchange trade volume
  - Median confirmation time for a block to be accepted
  - Hash rate that measures the power of miner's machines.
  - The number of transactions excluding the 100 most popular addresses. External factors
- Attractiveness
  - Google trends: Weekly search queries the index for "bitcoin" from 27 different countries.
    - Varies across countries: Dynamic time warping dissimilarity algorithm
- Macro-financial
  - S&P500 index: Indicator of the performance of a group of relevant stock market companies
  - Chicago Board Options Exchange (CBOE) Volatility Index (VIX)
  - The bearish sentiment from the AAI Investor Sentiment Survey
  - Gold's price
  - Exchanges rate of the euro with the dollar (EURO-USD), dollar with the yuan (USD-YUAN)

# Methodology

- Spike and slab priors for variable selection
- Structural time series (state-space model) consists of two equations: a measurement equation which links the observed variables to unobserved state variables and a transition equation which describes the dynamics of the state variables

Observation/measurement equation:

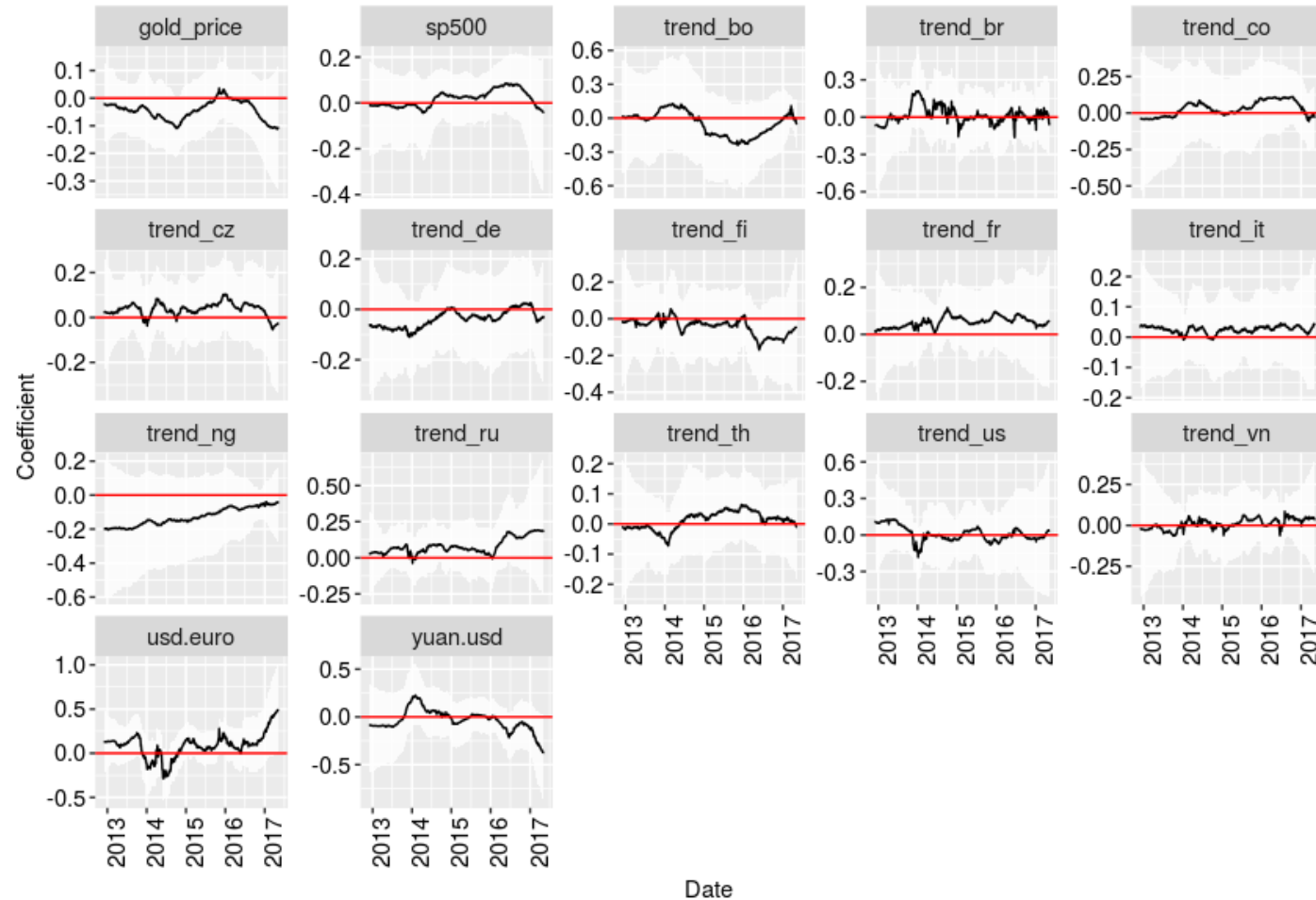
$$y_t = Z_t^T \alpha_t + \varepsilon_t \quad \varepsilon_t \sim N(0, H_t)$$

Transition/state equation:

$$\alpha_{t+1} = T_t \alpha_t + R_t \eta_t \quad \eta_t \sim N(0, Q_t)$$

- $y_t$ : vector of observations
- $\alpha_t$ : unobserved state vector
- $Z_t, H_t, T_t, R_t, Q_t$ : structural parameters' matrices
- $\varepsilon_t, \eta_t$ : serially and mutually independent errors

# Results | Time variant marginal posterior coefficient estimates



- Internal drivers found to have no significance to explain Bitcoin.
- Typically used financial-related variables like gold price, S&P500 and bilateral exchange rates are related to Bitcoin price, nonetheless, they had little prediction power to explain BTC dynamics.
  - Bitcoin's relationship is reasonably stronger with exchange rates than any other price driver studied.
- There is a substantial difference both in the sign and behavior of time-variant coefficients over time of both bilateral exchange rates into consideration.



# Conclusions

1. Bitcoin is represented by an amalgam of features and uses, which makes it difficult to frame it into a precedent element in economic studies.
  1. Its high volatility makes it an attractive product for risk-seekers' individuals.
  2. It has been mentioned that Bitcoin's value and impact will depend greatly on the forces that drive the price since it exposes its application.
2. This study contributed to the discussion of Bitcoin price determinants by accounting internal and external factors.
  1. The results show that Bitcoin's price has a small relationship with gold (negative), Yuan and US Dollar exchange rate (negative), S&P500 (negative). And a significantly higher association with different countries' search trends.
  2. Search volume or attraction from the public found to be the most relevant price driver. Other variables' effects found to be negligible.
3. The future of any cryptocurrency is directly related to the credibility people assign to it, this, concerning its use as a currency, payment method or asset.

## Link to next chapter:

- Is Bitcoin a currency or an asset?
- Is the cryptocurrency market susceptible to a speculative bubble?

## Chapter II - Investors' biases and herding behavior in the cryptocurrency market.

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# Objectives

- Characterize the cryptocurrency markets from a behavioral economics perspective.
- Find commonalities with current evidence on investor's biases present in financial-like settings.
- Demonstrate that crypto-market suffers from fragility by testing herding behavior as a source of market instability.

# Contribution

- Literature relating to behavioral economics and cryptocurrencies is barely existent yet.
- There **were** no herding behavior works on this topic (up to the time it was published).

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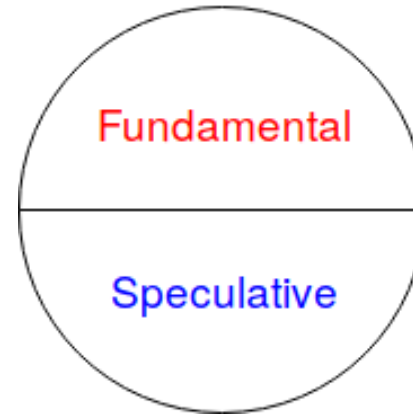
# Background

## Currencies, investing or gambling?

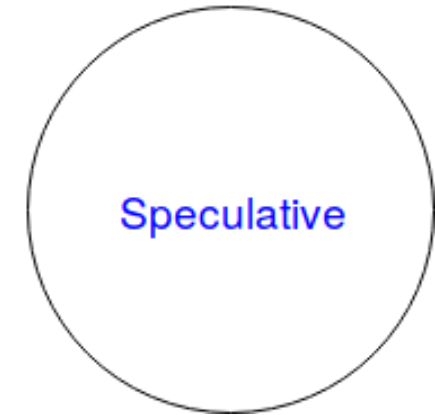
- **Currency:**
  - Not used for transactions, besides:
    - Medium of exchange ✓
    - Unit of account ✓
    - Store of value ✗

- **Asset**

Typical asset



Cryptocurrencies



Components of a typical asset vs cryptocurrencies

# Background | Searching for the parallelism: Behavioral economics

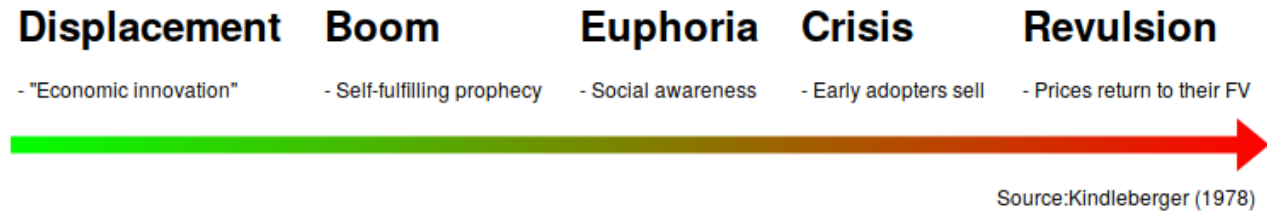
## Controversy:

- By the late 1980s, there was a growing sense that some basic facts about financial markets were hard to reconcile with the traditional financial economics theory.
- Shiller (1981) demonstrated that fluctuations in stock market prices are unlikely a result of a rational forecast of firms' future cash flows.
  - Several cases of "anomalies" were found
  - Speculative bubbles
  - Dot-com
  - Black Monday
- The existence of several speculative bubbles episodes stimulated the research on behavioral economics applications to finance.
- An important finding of recent years is that many of the patterns we observe in the stock market are also present in other asset classes.
  - Real state
  - Long-term bonds

**Maybe cryptocurrencies?**

# Background | Behavioral economics: The cryptocurrency case

- Any disclosure evoking a "new economy" will always be an allure for people eager for profits.



## Anatomy of bubbles

- Is a combination of two things people know the least: information technology and finance (not mine)
- Behavioral economists advocates insist on the argument that crashes are determined endogenously by investor's actions.
  - Unexpected reactions
  - "Gut feeling"
  - Momentum investor
- In **Chapter I** it has been found that the interest from the public had the highest prediction power.
  - Social learning heuristics are intrinsic to crypto-markets.
  - Crypto-investors' biases could be the reason for excessive volatility.

# Background | Behavioral economics: The cryptocurrency case

**Can behavioral economics elucidate on the cryptocurrency puzzle?**

**Can we test for the existence of speculative bubbles in cryptocurrencies?**

Problems:

- Most of the tests are designed to identify abnormal deviations from fundamentals
- Fundamental valuation is arguably valid in cryptocurrencies
- Speculative bubbles can only be determined *ex-post*

**Nonetheless, we can test if the system suffer from fragility**

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# Background | Herding behavior

## What is herding?

- A process that stems when someone **choose to ignore her private information and instead jump to the bandwagon by mimicking the actions of individuals who acted previously**<sup>1</sup>
- Herding or behavioral convergence entails the existence of a coordination mechanism (Devenow and Welch, 1996).
  - Coordination/transmission mechanism can be indirect or direct signals
  - Word-of-mouth, news and social media exposition, in-place observation, etc.
  - **First degree: Observe other's decision-makers**
  - **Second degree: Price movements**

[1] See Banerjee, 1992; Bikhchandani; Kumar & Goyal, 2015; Hirshleifer and Welch, 1992; Graham, 1999.



# Background | Herding behavior in crypto-markets

## Characteristics:

- Social judgment is intrinsic to the cryptocurrency market since the valuation of any currency is contingent on the extension of the group that finds it valuable.
- Shapiro & Varian (1999, 2004) stated that **old economy** differentiates from the **new economy** in the **substitution of economies of scale by the economics of networks**
- It is profitable to achieve the interest of a critical mass of users/investors that yield a higher market capitalization.
- De Long et al. (1990) **noise trader<sup>1</sup> misperceive expected returns** and **generate beliefs and heuristics to buy and sell following a simple feedback rule -> Volatility**
- Scharfstein and Stein (1990) stated that within individual investment environments, **managers usually disregard private information by adopting a follow-the-crowd strategy**
- **Limits of attention** increase the probability of herding due to the difficulty to accurately process information (Hirshleifer and Hong Teoh, 2003).
- Welch (2000) found that **analysts herd in their stock recommendations**, exposing **significant positive correlation between adjacent analysts**
- Bikhchandani, Hirshleifer and Welch (1992) proved that herding **explain conformity, fads, fashions, booms, and crashes**

[1] Represents the irrational alter ego of sophisticated investors. Opposite of Information (Black, 1986)

[2] There are several works on investor trading, managerial investment, financing choices, analyst following and forecasts, market prices, market regulation, bank runs, bubbles, and welfare (see Hirshleifer and Hong Teoh, 2003; Brunnermeier and Oehmke, 2013, Grossman and Stiglitz; 1976)

# Background | Herding

What is the relationship between herding and speculative bubbles?

- Sheds light on the fragility of the system in face of extreme price movements
- Herding solely could not explain the presence of speculative bubbles, but it provides information about **crypto-market conformity dynamics** that entails **fragility** and **bubble susceptible** behavior

Can herding be measured through prices?

R/ Test for empirical herding are by construction imperfect but some approximation can be done

# Data

- The last cut showed that there were 1557 different cryptocurrencies available in the market
- This study dampens the sample to the first 100 leading ones which in aggregated terms account for nearly 96% of total cryptocurrency's (CC) market capitalization.
- Data was scraped from [www.coinmarketcap.com](https://www.coinmarketcap.com) website
- Range of date varies between cryptocurrencies From 2013-04-01 to 2018-04-15
- No distinction over categories

$$R_{c,t} = \frac{CP_t - CP_{t-1}}{CP_{t-1}}$$

$R_{c,t}$ : Market returns for the cryptocurrency  $c$

$CP_t$ : Closing prices for time  $t$

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# Methodology | CSAD

Cross Sectional Absolute Deviation (CSAD) is calculated as:

$$CSAD_t = \frac{\sum_{i=1}^n |R_{c,t} - \bar{R}_{m,t}|}{N}$$

- $CSAD_t$ : Cross Sectional Absolute Deviations of Bitcoin' returns for time  $t$
- $\bar{R}_{m,t}$ : Cross Sectional **Median** Return for crypto-market portfolio  $m$  across time  $t$
- Solves the problem of subjective assign of thresholds
- Less sensitive to outliers
- Basic idea: **if market participants tend to follow the consensus and ignore their priors during periods of large price movements, then the linear and increasing relation between dispersion and market return will no longer hold**
- The relation can become non-linearly increasing (adverse herding) or even decreasing (herding)

## Methodology | Specification

$$\begin{aligned}
CSAD_{t,1} &= \gamma_{0,1} + \gamma_{1,1}D \times |R_{m,t}| + \gamma_{2,1}(1-D) \times |R_{m,t}| + \\
&\quad D \times \gamma_{3,1}R_{m,t}^2 + \gamma_{4,1}(1-D) \times R_{m,t}^2 + \gamma_{4+k,1}CSAD_{t-k,1} + \varepsilon_{t,1} \quad S_t = 1 \\
CSAD_{t,2} &= \gamma_{0,1} + \gamma_{1,2}D \times |R_{m,t}| + \gamma_{2,2}(1-D) \times |R_{m,t}| + \\
&\quad D \times \gamma_{3,2}R_{m,t}^2 + \gamma_{4,2}(1-D) \times R_{m,t}^2 + \gamma_{4+k,2}CSAD_{t-k,2} + \varepsilon_{t,2} \quad S_t = 2 \\
&\qquad \qquad \qquad \vdots \qquad \qquad \qquad \qquad \qquad \qquad \qquad \qquad \qquad \vdots \\
CSAD_{t,i} &= \gamma_{0,i} + \gamma_{1,i}D \times |R_{m,t}| + \gamma_{2,i}(1-D) \times |R_{m,t}| + \\
&\quad D \times \gamma_{3,i}R_{m,t}^2 + \gamma_{4,i}(1-D) \times R_{m,t}^2 + \gamma_{4+k,i}CSAD_{t-k,i} + \varepsilon_{t,i} \quad S_t = i
\end{aligned}$$

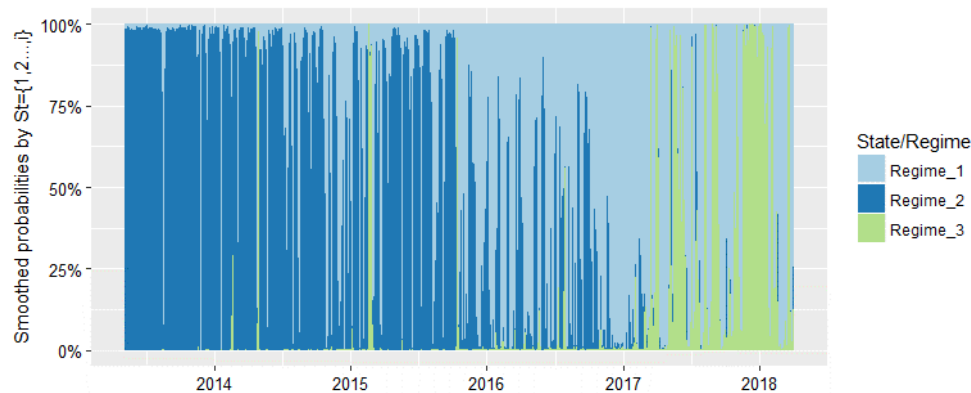
with:  $\varepsilon_{t,i} \sim N(0, \sigma_i^2)$  for  $i = 1, \dots, n$

- Parameters  $\gamma_r$  for  $r = 1, \dots, 4 + k$  and  $\sigma_s^2$  will be allowed to change
- The model employed Newey and West (1987) variance estimator to produce consistent standard errors in the presence of autocorrelation and heteroscedasticity.
- The number of "regimes" is chosen given Akaike Information Criteria (AIC)
- Subjectivity exists into presenting an equilibrium between descriptive power and interpretability

# Results | Herding under symmetric conditions

Coef.	Static	Regimes						
		1	2	3				
Intercept	0.005*	1.883	0.025***	3.138	0.025***	3.138	0.025***	3.138
$\ R_{m,t}\ $	0.240***	3.17	1.955***	4.5	-0.385***	-5.066	0.581***	5.189
$R^2_{m,t}$	-0.27	-1.079	-9.979**	-2.479	1.645***	8.989	-0.902***	-3.685
$CSAD_{t-1}$	0.430***	18.998	0.371***	6.29	0.336***	8.403	0.401***	9.423
$CSAD_{t-2}$	0.220***	9.098	0.193**	2.573	0.136**	2.016	0.184***	3.652
$CSAD_{t-3}$	0.277***	12.227	0.280***	3.855	0.177***	6.669	0.227***	8.678
$R^2$	0.79	0.50	0.76	0.79				
AIC	-4128.8		-6004.4					

This table presents the estimated coefficients of equation 4:  $CSAD_t = \gamma_0 + \gamma_{s,1}|R_{i,t}| + \gamma_{s,2}R^2_{m,t} + \gamma_{s,k}CSAD_{t-k} + \varepsilon_t$  for the existence of herding. In this specification the intercept is static, that is, it does not change across regimes, while other variables not. The numbers in second row are t-statistics, whereas \*\*\*, \*\* and \* stands for significance at 1



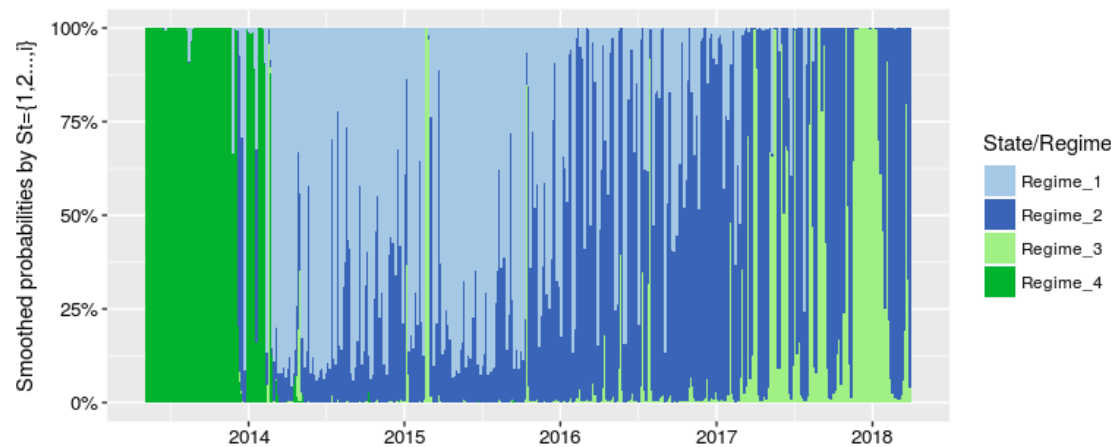
- The relevance of this result lies in the informational properties of crypto-markets. Agents might rely on current market conditions to define and shape the expected value of any cryptocurrency, prices are the coordination mechanism.
- Crypto-investors behave in aggregate consensus in the existence of extreme market returns.
- Herding is ubiquitous to crypto-markets, but there is a visible stronger tendency to follow the consensus in comparison to adverse herding.

# Results | Herding under asymmetric conditions

Coef.	Regimes									
	Static	1	2	3	4					
Intercept	0.007*	1.806	0.026***	10.958	0.026***	10.958	0.026***	10.958	0.026***	10.958
$D \times \ R_{m,t}\ $	-0.916***	-4.819	-0.778***	-2.885	-0.017	-0.037	0.480***	6.747	-6.508***	-3.95
$(1 - D) \times \ R_{m,t}\ $	0.734***	7.384	1.251***	9.754	0.118	1.155	-0.491***	-24.813	4.314***	3.662
$D \times R_{m,t}^2$	1.56	1.609	1.164	0.858	-0.836	-0.416	-1.358***	-3.487	25.960**	2.243
$(1 - D) \times R_{m,t}^2$	-1.169***	-4.266	-2.188***	-7.63	0.376	1.303	1.372***	25.652	-18.809*	-1.895
$CSAD_{t-1}$	0.427***	19.363	0.374***	7.101	0.252***	7.616	0.269***	12.634	0.372***	5.274
$CSAD_{t-2}$	0.221***	9.36	0.259***	5.264	0.139***	5.326	0.200***	6.636	0.201***	2.619
$CSAD_{t-3}$	0.277***	12.534	0.241***	5.569	0.289***	14.297	0.118***	3.99	0.220***	2.926
$R^2$	0.80	0.85	0.83	0.91	0.57					
AIC	-4219.5			-6231.4						

This table presents the estimated coefficients of equation 4:  $CSAD_t = \gamma_{s,0} + \gamma_{s,1}D|R_{m,t}| + \gamma_{s,2}(1 - D)|R_{m,t}| + \gamma_{s,3}DR_{m,t}^2 + \gamma_{s,4}(1 - D)R_{m,t}^2 + \sum_{i=1}^k \gamma_{s,k+4}CSAD_{t-k} + \varepsilon_t$  for the existence of herding. In this specification the intercept is static, that is, it does not change across regimes, while other variables not. The numbers in second row are t-statistics, whereas \*\*\*, \*\* and \* stands for significance at 1

- Crypto-investors herd in both directions; nonetheless, the magnitude in which they react to declining conditions is almost three times greater than what could be seen in increasing conditions.
- Crypto-investors seem to be affected by the likelihood of losing money, henceforth, they shape outweigh "bad news," conveyed by a seemingly declining evolution of the coordination mechanism.



# Conclusions

- Behavioral economics provides seemingly suitable insights to explain crypto-market price dynamics.
- The single most striking result of the research is that herding is not an unusual phenomenon or anomaly; instead, *herding is a regularity of the crypto-market*.
  - Representing an opposite side to what a rational asset pricing establishes, that is, investors' following their private beliefs, and a random investing decision that is ultimately corrected in the market,
  - Crypto-investors frequently follow the consensus under market stress situations.
  - Under different market conditions, herding has been evidenced in increasing returns scenarios, while in decreasing periods the evidence was not overwhelming (HODL can be an actual strategy).
- Herding has been intensifying since 2016 and it got stronger during the last months of 2017.
  - The boost of herding entails market fragility.
- A market as ambiguous as the cryptocurrencies is chaotic by construction, without any guide that determines an objective valuation that anchors informed expectations, it is impossible to coordinate a large sum of bias-prone individuals. **Trust may not be enough.**

## Link to next chapter:

- Can we establish a causal relationship between herding behavior and market prices?



## Chapter III - Attention, meta-information and behavioral convergence in cryptocurrency markets: A SVAR analysis

# Objectives

- Integrate the insights from the 2 previous chapters.
- Propose a proxy to measure behavioral convergence in the cryptocurrency market.
- Approximate a causal interpretation of the relationship across the relevant elements of a crypto-market system.

## Background

- Human beings have limited computational resources to undertake a decision-making task.
- Anomalies are far more common in crypto markets than in financial environments.
- The searching problem is solved by investing in attention-grabbing stocks.
  - Abnormal trading volume.
  - Extreme one-day returns.
- Bitcoin plays a dual role, first, it is an amalgam of currency and an asset, and secondly as a meta-informational input to convey trust to the entire "crypto-market".
  - Trust is a proxy for loss-aversion.
- The market acts like a feedback loop cues → reaction → strategy → cues

# Methodology | Measures and system variables

## 1. Measuring herding intensity:

$$\begin{aligned} CSAD_t = & \gamma_0 + \gamma_1 D \times |R_{m,t}| + \gamma_2 (1 - D) \times |R_{m,t}| + \\ & \gamma_3 D \times R_{m,t}^2 + \gamma_4 (1 - D) \times R_{m,t}^2 + \\ & \gamma_5 D \times Vol_t^{R_{m,t}} + \gamma_6 (1 - D) \times Vol_t^{R_{m,t}} + \\ & \gamma_7 CSAD_{t-1} + \gamma_8 CSAD_{t-2} + \gamma_9 CSAD_{t-3} \end{aligned}$$

$$\begin{aligned} CSAD_t &= \mathbf{Z}_t \alpha_t + \varepsilon_t & \varepsilon_t &\sim N(0, H_t) \\ \alpha_t &= \mathbf{T}_t \alpha_{t-1} + \mathbf{R}_t \eta_t & \eta_t &\sim N(0, Q_t) \end{aligned}$$

$$HIND = \gamma_{3,t} | \Omega_{t-1}$$

$$HINU = \gamma_{4,t} | \Omega_{t-1}$$

## 2. Measuring uncertainty:

$$\sigma_t^2 = \omega + \sum_{i=1}^q (\alpha_i \epsilon_{t-i}^2 + \gamma_i I_{t-i} \epsilon_{t-i}^2) + \sum_{j=1}^p \beta_j \sigma_{t-j}^2$$

where the  $I_t$  indicator variable describe the bias stemming from the less than average returns described as:

$$I_{t-i} = \begin{cases} 1 & \text{if } r_{t-i} < \mu \\ 0 & \text{if } r_{t-i} \geq \mu \end{cases}$$

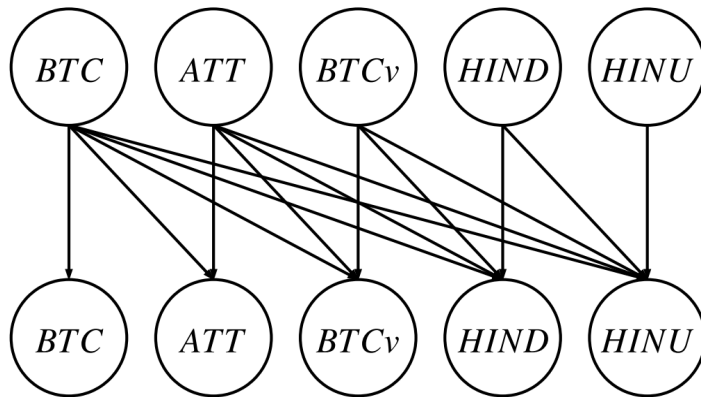
## 3. Measuring attention:

Adjusted Google Search Index

# Methodology | Structural Vector Autoregressive system

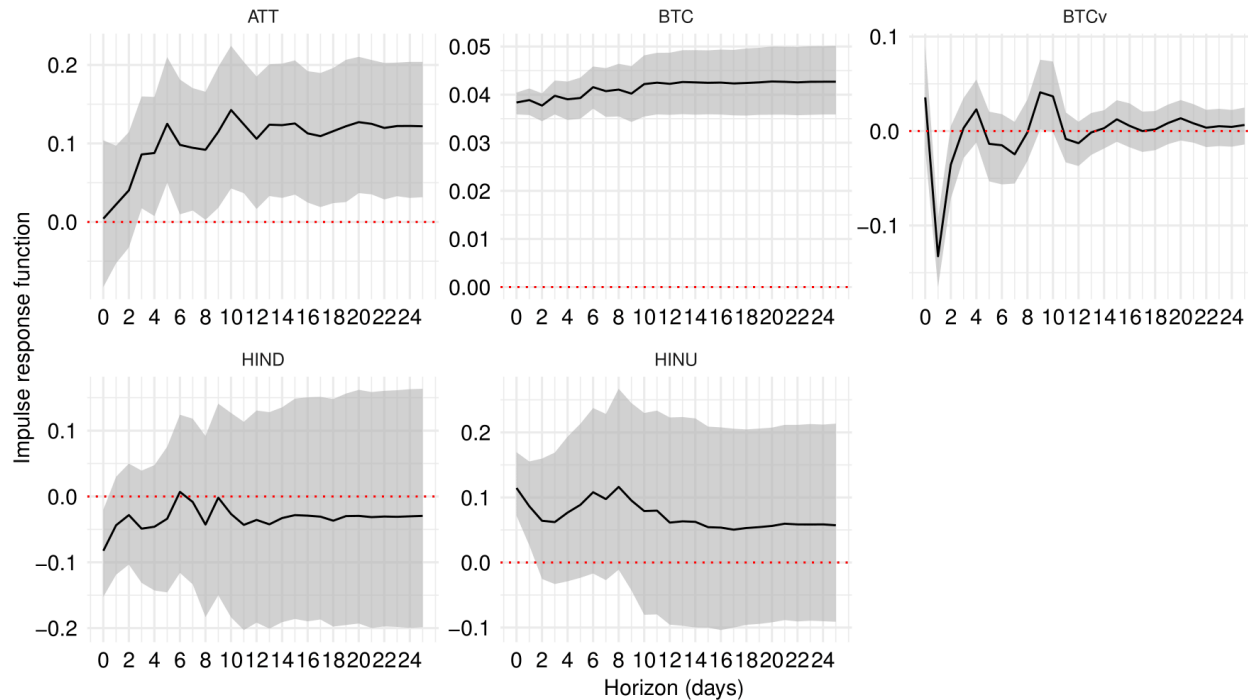
$$\begin{aligned}
 \text{trait}_t^A &= \gamma_{0,1} + \gamma_{1,1}\text{trait}_{t-1}^A + \cdots + \gamma_{n,1}\text{trait}_{t-n}^A + \\
 &\quad \phi_{1,1}\text{trait}_{t-1}^B + \cdots + \phi_{n,1}\text{trait}_{t-n}^B + \\
 &\quad \theta_{1,1}\text{trait}_{t-1}^C + \cdots + \theta_{n,1}\text{trait}_{t-n}^C + \cdots + \varepsilon_{1,t} \\
 \text{trait}_t^B &= \gamma_{0,2} + \gamma_{1,2}\text{trait}_{t-1}^A + \cdots + \gamma_{n,2}\text{trait}_{t-n}^A + \\
 &\quad \phi_{1,2}\text{trait}_{t-1}^B + \cdots + \phi_{n,2}\text{trait}_{t-n}^B + \\
 &\quad \theta_{1,2}\text{trait}_{t-1}^C + \cdots + \theta_{n,2}\text{trait}_{t-n}^C + \cdots + \varepsilon_{2,t} \\
 &\quad \vdots
 \end{aligned}$$

- A Structural form of a VAR system based on the Cholesky Decomposition posits a causation chain of shocks.
- The order of the variables is defined by the speed of information flow.
- Assumptions:
  - Bitcoin's signal is the fastest trait that affects all the variables at time  $t$ .
  - Behavioral variables are "sticky", therefore they respond to the latest.



Ordering of the orthogonalized impulse-response function

# Results | Shock from Bitcoin

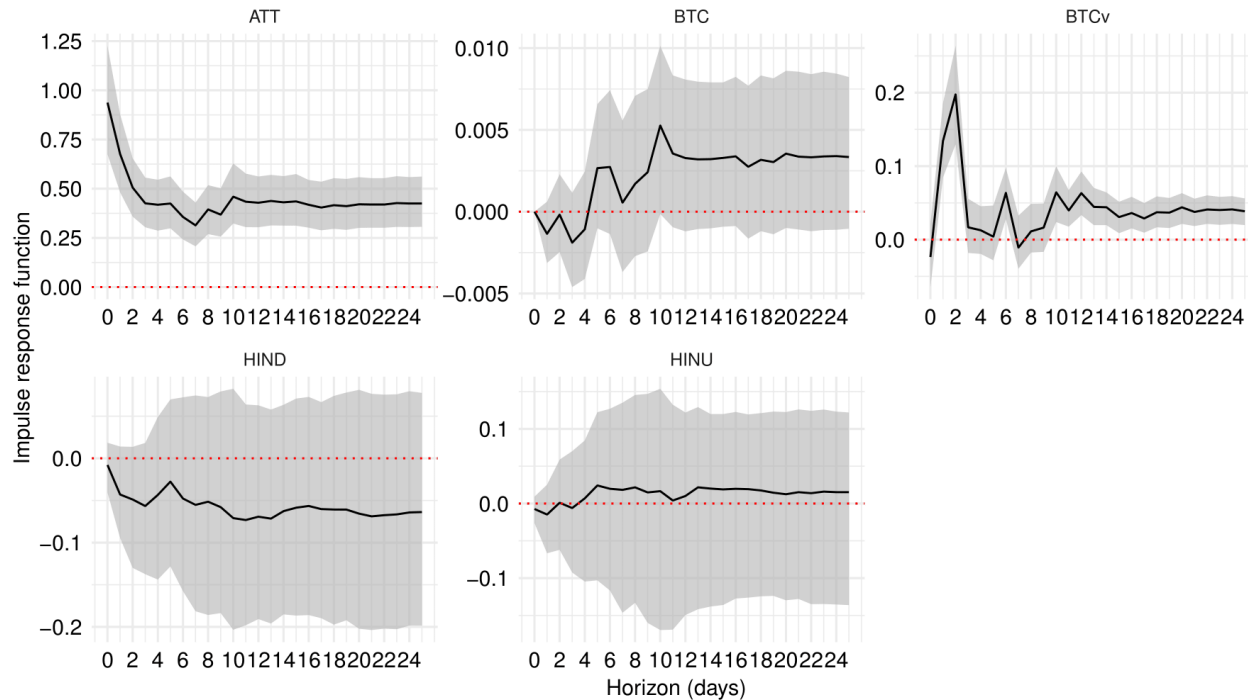


Cumulative IRF effect from Bitcoin's returns (BTC) to the rest of the variables in the system

- Bitcoin is more than an asset/currency, it also conveys trust on the whole market, i.e. if Bitcoin is doing good, that market is going well.
- It defines strategy to follow, for instance, momentum trading.

- One shock from Bitcoin's returns generates a short-term effect on the level of attention, which remains for several days, prices indeed react faster than revealed attention.
- A positive shock in BTC returns is associated with a decrease in dispersion, but the effect cancels out quickly.
- A shock of Bitcoin's returns sends a signal to the participants to follow a momentum strategy and increasing their demand for other cryptocurrencies expecting to capture profits in the short term.
- BTC returns sends a signal to the participants, then they react by following the consensus by demanding more of the any of the cryptocurrencies used to generate the index.

# Results | Shock from attention

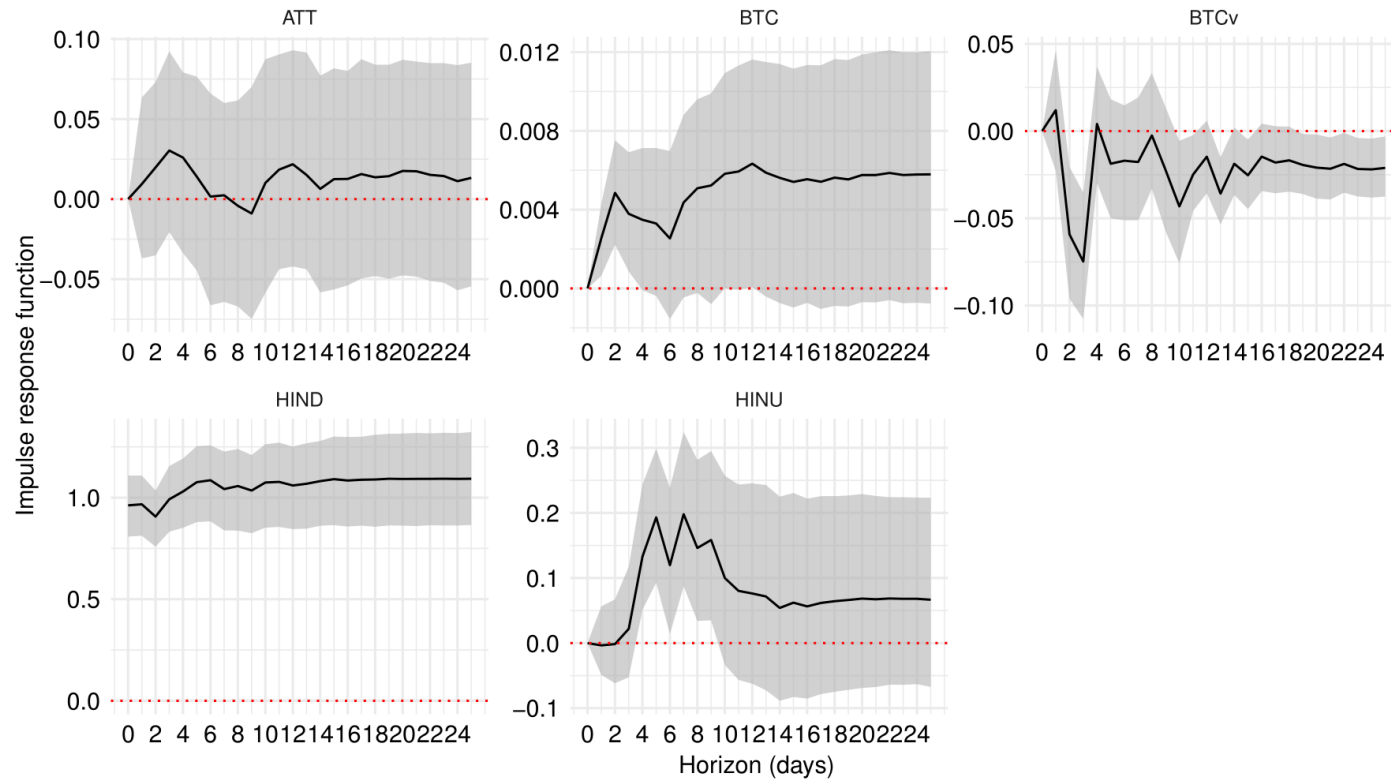


- A shock from the attention-grabbing index does not affect BTC returns. Meaning that this relationship is directional.
- Attention does affect the dispersion of the BTC horizon of 2 days, then it is adjusted quickly and shows a positive long-lasting response.

Cumulative IRF effect from attention (ATT) to the rest of the variables in the system

- H: attention-grabbing events induce price pressure since investors respond to such shocks demanding more of a small set of stock that “glitter” among all.
- Revealed attention is an approximation to the decision mechanism used by the newswatchers (Holt and Stein, 1999)

# Results | Shock from herding index under decreasing states

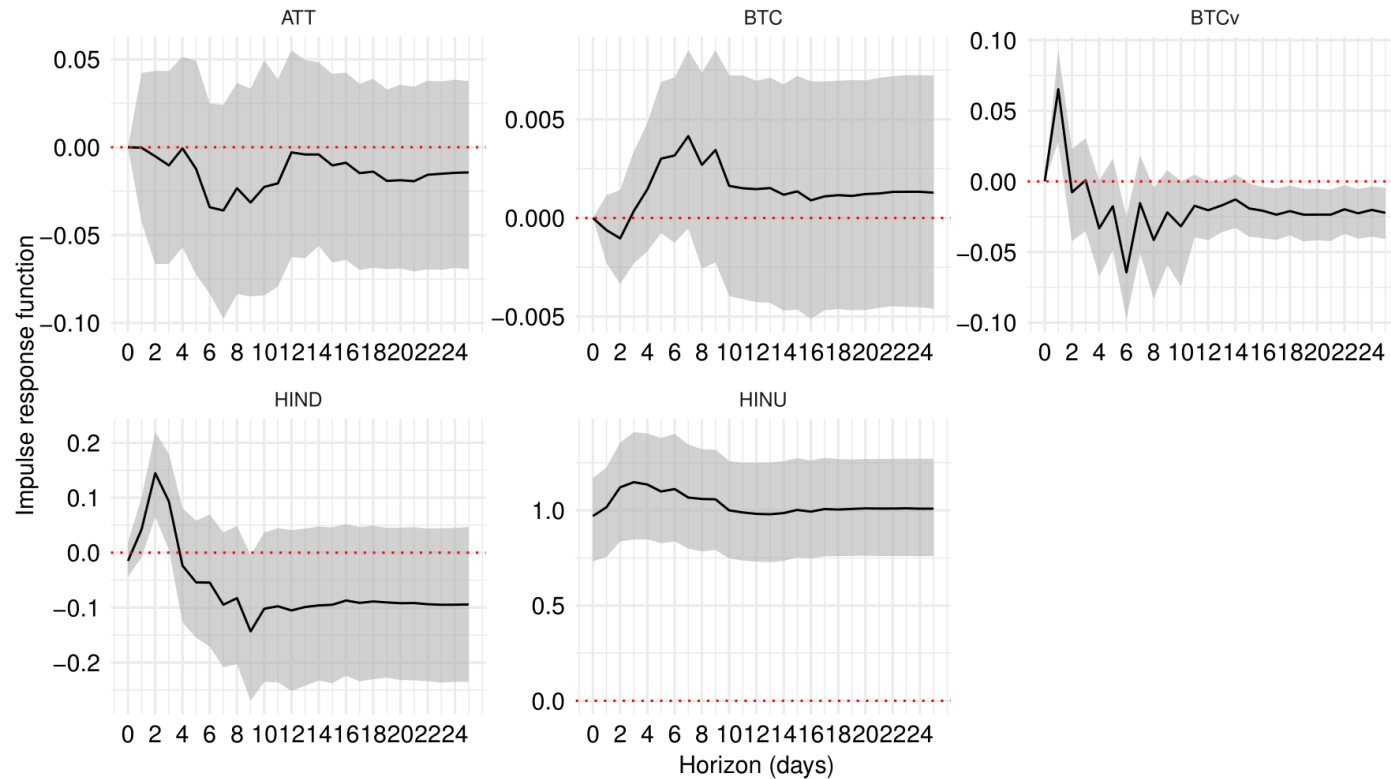


- Attention either manifested from cues-seekers and momentum traders' agents, serve as drivers to decision-making, either to play a contrarian or herding role, and not the other way around.
- An impulse in herding under decreasing market states does not affect ATT, however, it does have a significant (but small one) response on Bitcoins' returns.

Cumulative IRF effect from herding index under decreasing states (HIND) to the rest of the variables in the system

- Herding is not explicitly observable by investors.

# Results | Shock from herding index under increasing states



- HINU and HIND are underlying market behavior, hence there are not expected to affect the cues-seekers actions.
- The more the market coordinates their behavior, the less dispersion around the BTC price. The transmission of market-wide uncertainty is passed to price returns.

Cumulative IRF effect from herding index under decreasing states (HINU) to the rest of the variables in the system



# Conclusion

- The absence of reliable signals, there is strong evidence of crypto-investors to resort to ignore their private information and follow the consensus.
- Crypto-investors are highly adverse to losses, therefore they engage in trading strategies that emulate what the coordination mechanism conveys, generating a feedback loop.
- In the absence of cues on fundamentals, prices guide crypto-investors, therefore, there is little chance for the market to correct itself by the active participation of individuals if all form beliefs according to the positive feedback valuation only.
- There is little chance of market correction, this is associated with unstable market conditions, failing to generate rational expectations, and prone to generate bubbles and fads as many other authors have expressed in other sectors.

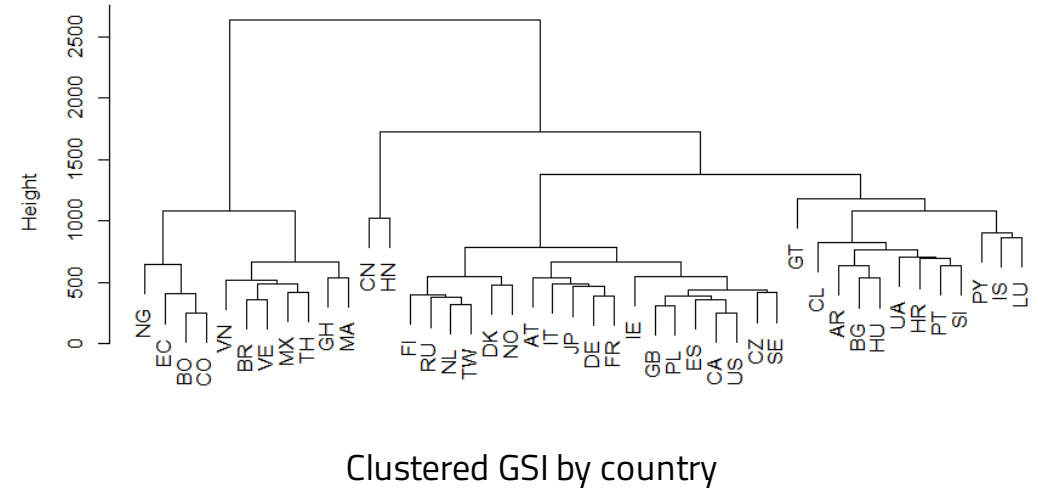
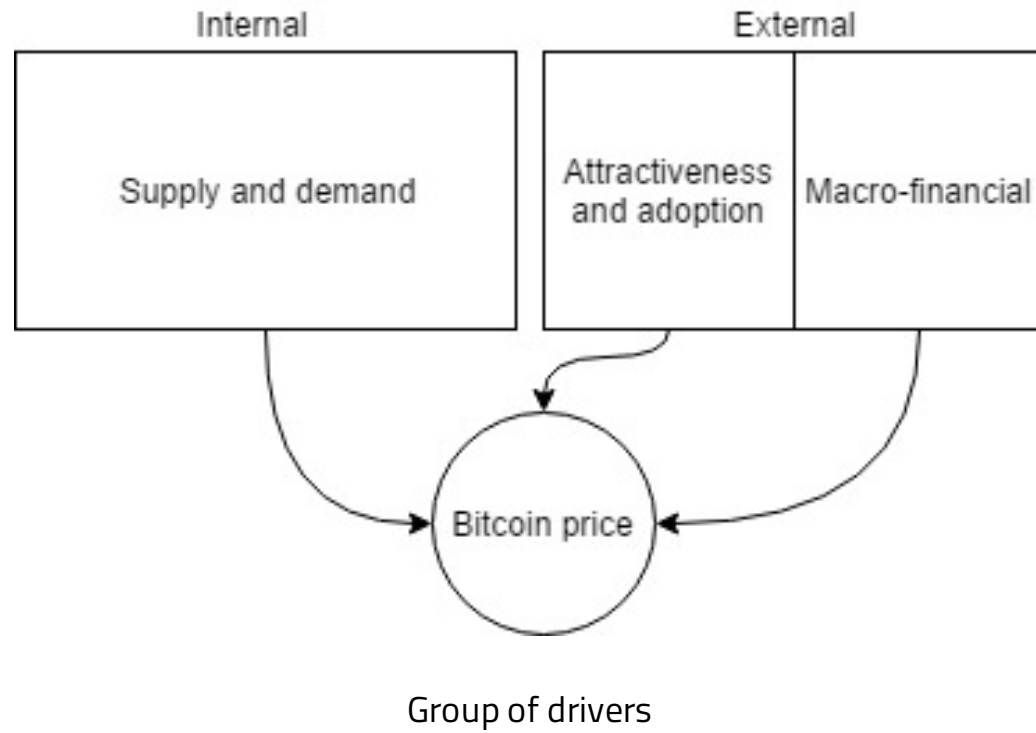
# Insights' summary

1. In a constantly changing environment that cryptocurrency exposes, it is highly important to introduce a dynamic analysis to understand and differentiate between perennial and long-lasting relationships. In that sense, this thesis emphasized into adopting such perspective.
2. Cryptocurrencies are practically isolated from the economy outside, namely financial and macroeconomic conditions. If so, any impact that might affect here will have little effect on the economy.
3. This thesis sheds light on the price-setting puzzle by attributing price movements to investors herding behavior, that is, a collective decision-making process in which prices "as is" are the coordination mechanism to investment decisions.
4. Human beings and crypto-investors, in particular, have limited resources to process information and weak prior knowledge, as a consequence, they rely on other sources to form beliefs and expectations on crypto-markets.
  1. In the crypto market, this can trigger the formation of speculative bubbles.
5. The current behavioral setting within the cryptocurrency market posits doubts about their use as a currency since volatility is a persistent trait.
  1. High uncertainty makes difficult to determine buying/selling decisions.
6. It has been proved that individuals herd in crypto markets which is an outstanding cast for inefficiency.
  1. When there is no clear definition of the value of an asset, the current set of events could provoke instability.
7. Crypto-market does follow a strong aggregate positive feedback strategy: there is a high likelihood that the next state will be strong herding as well, given that the previous exhibited the same.
  1. This means that once there is evidence of people to ignore their own priors substantially, herding propagates in the market, which is unlikely to be corrected back to the "normal" state.

Thanks!

# Appendix

# Chapter I



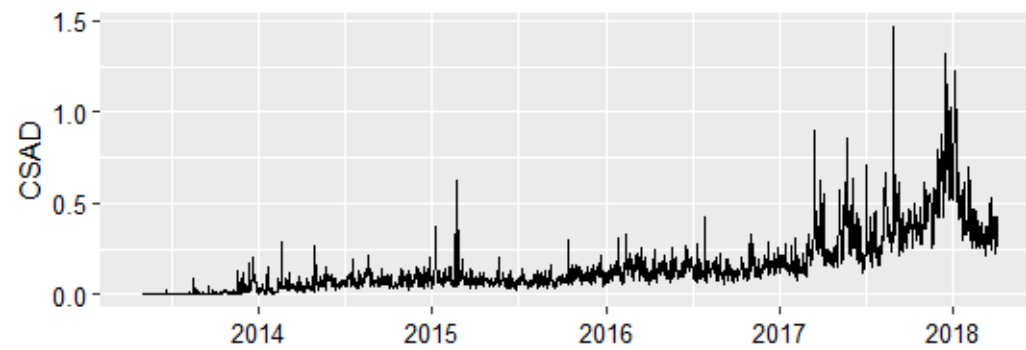
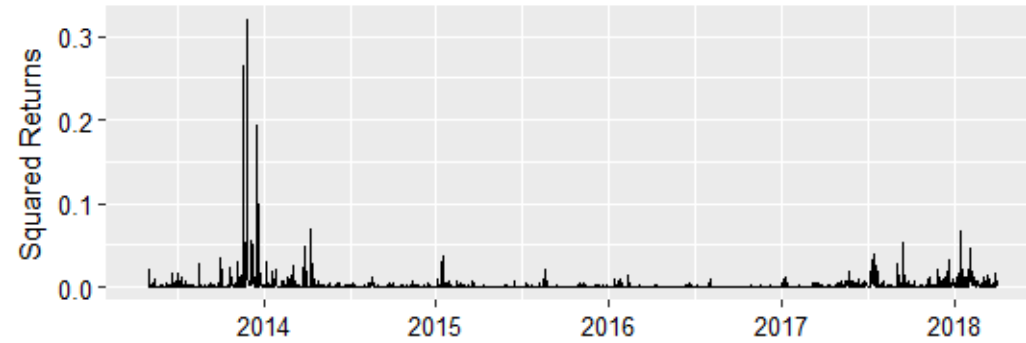
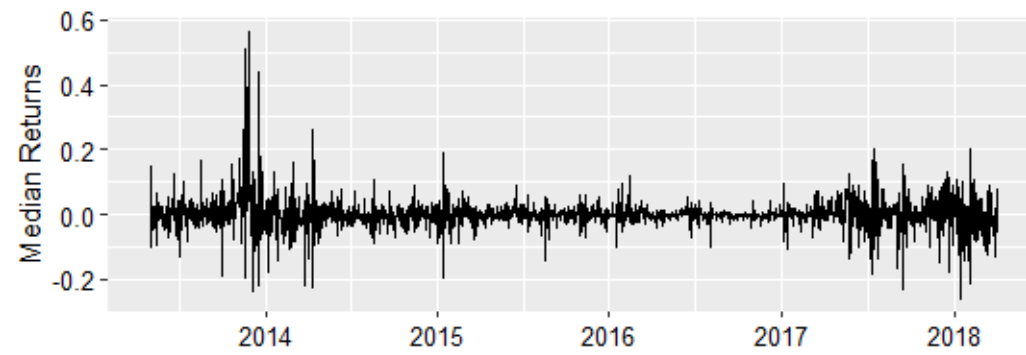
# Chapter II

## Searching for the parallelism: Efficient markets

- Current theoretical framework on financial economics assumes markets function **efficiently** <sup>1</sup>
- An efficient market is characterized by:
  - *Large numbers of rational, profit-maximizers and, actively competing individuals*
  - Current information is almost freely available to all participants
  - Actual prices reflect the effects of salient announcements
  - The actual price is a good estimate of assets' intrinsic value<sup>2</sup>
- EMH had an unprecedented impact on the economic theory and practice of modern financial economics

[1] Contemporaneous modern finance theory is based on the contribution of Eugene Fama, Stephen Ross, Robert Merton, Myron Scholes, William Sharpe, among others.

[2] Fundamental or intrinsic value is the true value of a stock-based business measured by the discounted cash flows of a firm.



Crypto-market: Median, Squared CSAD returns

# Optimism and overconfidence <sup>1</sup>

- People exhibit exacerbated trust on their own ability, knowledge, and skills
- Self-reliance on personal judgments entails
  - miscalibration
  - over-precision
  - optimism
  - and overreaction to random events
- Examples:
  - **90% of Swedish car drivers considered themselves better than the median driver** (Svenson, 1981).
  - People fail to assign probabilities and calibrate unexpected events.
    - When asked for 1% and 99% tails for inflation and exchange rates, the results found experts had **20% rate of "surprise" instead of the expected 2%** (Alpert & Raiffa, 1982)

[1] See Barber and Odean 2013; Kahneman and Riepe, 1998; Barberis and Thaler, 2002; Alpert and Raiffa, 1982



# Optimism and overconfidence

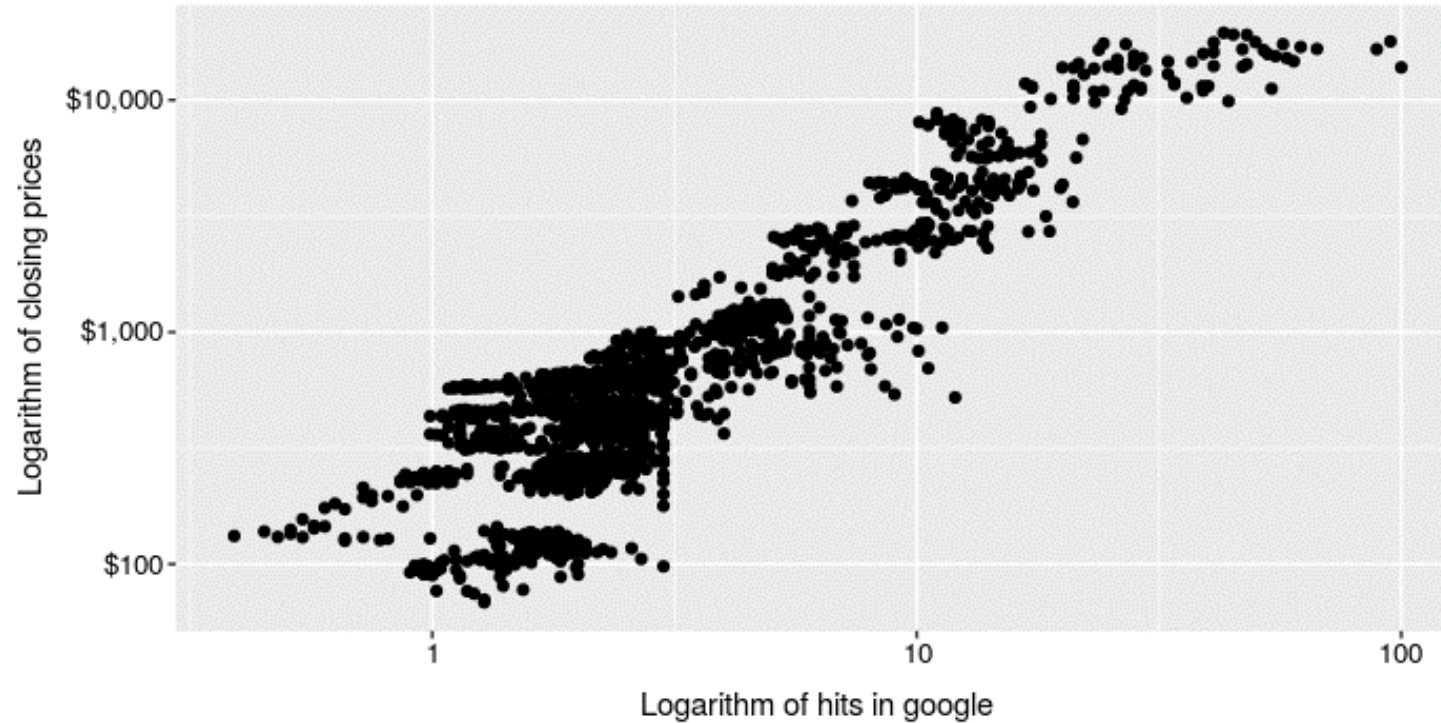
- Crypto-investors can easily be overconfident of their capacity to invest in a market characterized by increasing trend and high returns
- Random events in one cryptocurrency are interpreted and extrapolated to other altcoins, **this might be the reason several cryptocurrencies are correlated**



Interpretation to random events

# Information, interest, and social wisdom

“A wealth of information creates a poverty of attention” (H. Simon)



Bitcoin price vs Google Search Index for "Bitcoin" interest

# Information, public interest, and social wisdom

## Characteristics:

- In the information era, there is an **overload of data** that demands the creation of mechanisms to discern **which information is relevant and which is not**.
- Humans have **limited computational capabilities** hence, the formation of **rules of thumb** usually takes place instead of coherent/rational reasoning according to each problem (see Bounded Rationality)
- Cryptocurrencies' information is based on fairly diversified sources
  - Whitepapers
  - News, project websites, blogs, and social media.
  - Presumed cryptocurrency's experts declare higher prices predictions (anchoring prospects)
- Reddit: Online forums
  - The largest community on the Internet, with more than 600.000 subscribers
  - Advice to buy and sell
  - Investment in new altcoins
  - Price pattern recognition

## Information, public interest, and social wisdom

- News media have incentives to broadcast hypes to capture the reader's attention towards different issues, being crypto-markets one of many of them.
- Specialized websites offer "social investing", that is, a system that automatically copies trades done by **experienced, professional and successful investors**.
  - Paying a "success fee" as a reward
  - [Following others' actions](#) is precisely a clear contradiction to what EMH states about random investors' decisions.



## Information, public interest, and social wisdom

### Hypothesis?

- An active agent in the crypto marketplace may face:
  - Uncertainty and inability to assess probabilities of events
  - Problems to decide accurately
  - Limitations to assess the degree of quality of announcements
- **Is it possible to catch up with 2K+ cryptocurrencies and ~40 new ones per month?**<sup>1</sup>
  - In my opinion: **hardly**. Especially in the task of distinguishing between fake and true potential projects.

Once people receive information, they have to discern if it is accurate or not, **but prices often react faster**, then, it is strategically convenient to **follow what others do**, but because it is unobserved, there are incentives to rely only on **price dynamics**.

[1] Almost 2100 by the first week of December 2018.

**"The less information you have, the stronger is your incentive to follow the consensus." (Graham, 1999)**

# Model: Herding behavior

An empirical test based on absolute dispersion:

$$CSAD_t = \gamma_0 + \gamma_1 |R_{m,t}| + \gamma_2 R_{m,t}^2 + \gamma_{2+k} CSAD_{t-k} + \varepsilon_t$$

with:

$$\varepsilon_t \sim N(0, \sigma^2)$$

- $\gamma_1$  captures the linear relationship between dispersion and market returns
- $\gamma_2$  captures herding with  $\gamma_2 < 0$  and adverse herding for  $\gamma_2 > 0$
- $k$ : AR(k) to dismiss lagged effects
- The baseline in this model will be a rational model of asset returns, that is, a scenario in which crypto-investors do not follow the consensus.

~

# Model: Herding behavior under asymmetric market states

An empirical test based on absolute dispersion:

$$CSAD_t = \gamma_0 + \gamma_1 D \times |R_{m,t}| + \gamma_2 (1 - D) \times |R_{m,t}| + D \times \gamma_3 R_{m,t}^2 + \gamma_4 (1 - D) \times R_{m,t}^2 + \gamma_{4+k} CSAD_{t-k} + \varepsilon_t$$

with:

$$\varepsilon_t \sim N(0, \sigma^2)$$

- $D = 1$ : if  $R_{m,t} < 0$
- $D = 0$ : if  $R_{m,t} \geq 0$
- $k$ : AR(k) to dismiss lagged effects

-



# Model: Markov Regime-Switching model for herding behavior

A two-state MC can be described as:

$$P(S_t = j | S_{t-1} = i, S_{t-2} = b, \dots, \Omega_{t-l}) = P(S_t = j | S_{t-1} = i) = P_{ij}$$

where:  $p_{ij}$  transition probability of being at  $j$  will only depend on the previous state  $i$ ,  $S_t$  is not observed, but it can be inferred from observed data. And,  $\Omega$  represent all the parameters necessary to describe the Data Generating Process (DGP)

- MS captures shifts in behavior which are not observable for instance the appearance of interventions or forcing variables.
- High-frequency data exhibits structural changes in their behavior associated with observed and unobserved events.
- It is expected that herding display dynamics that are regime dependent
  - Adverse herding vs herding
  - Intensity of herding
- Herding behavior states are (likely):
  - Unobserved
  - Probabilistic