

Oliver Reynoldson

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Personal Website: <http://oreynoldson.github.io/Resume/>

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EDUCATION

(2011- August 2013) San Diego State University, B.S Finance (3.35 GPA) (San Diego, CA, USA)
(2008-2011) Santa Barbara City College (Santa Barbara, CA, USA)

WORK EXPERIENCE

Guest Services And Host Relations Intern, onefinestay (December 2014 – January 2015)

- Went above and beyond to provide best possible customer service for guests.
- Displayed ability to multi task, dealing with current issues whilst always being available for incoming calls.
- Kept calm under pressure dealing with time sensitive requests whilst liaising with multiple teams to find the most efficient solution.

Freelance Contractor, Kleege Industries / Gallowglass- San Diego (March – December 2014)

- Worked in various teams on the management and installation of high profile events such as the Davis Cup tennis, and MTV awards.

Business Development Contractor, Ebsta – San Diego (October 2013 – March 2014)

- Researched companies and decision makers for launch of new B2B App on Salesforce.
- Contacted C-level prospects to qualify suitability and facilitate sales presentations.
- Walked trial users through the initial download process, and followed up queries.
- Developed broad understanding of Salesforce as a CRM tool.

SDSU Small Business Consulting Program – San Diego (Spring 2013)

- Provided consulting services as part of a team for the College Area Business Improvement District.
- Created recommendations to improve the participation and profitability for “The College Area Taste.”
- Communicated ideas and strategies directly to the Business Improvement District’s board members.

ACHIEVEMENTS

Secondary Schools Exchange Scholarship - The Cate School, Santa Barbara, CA, USA (2007)

- From over 2000 applicants, awarded one of 15 scholarships from the English Speaking Union to study abroad for a year at The Cate School in Santa Barbara.

Santa Barbara City College America Football Team (2009 – 2010)

- Awarded scholar athlete status by the Southern California American Football Association for achieving grades above a 3.0 GPA across two seasons.
- Demonstrated a hardworking and competitive nature through ambition to play American football at the college level despite having never played competitively before.
- As a result of exemplary technical skills and team sportsmanship, earned a starting position in second year.

SKILLS

Front End Web Development (HTML / CSS / JavaScript / j-Query/ Ajax)

- Took it upon self to learn front end web development languages.

GitHub : <https://github.com/oreynoldson?tab=repositories>