

# **Business Corporation**

Annual Report '20



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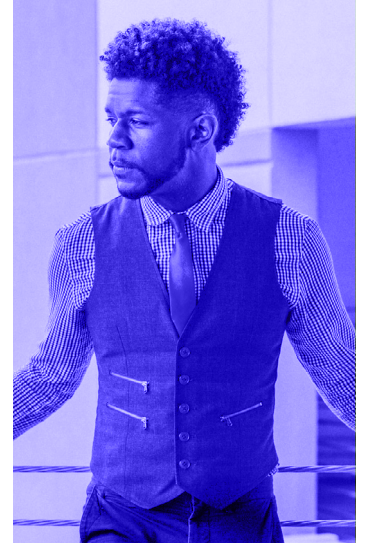
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# Bucking the Market Trend



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Thank you and enjoy!

**Tim Smith**  
CEO

A stylized, handwritten signature in blue ink, consisting of a series of fluid, connected loops and strokes, representing the name Tim Smith.

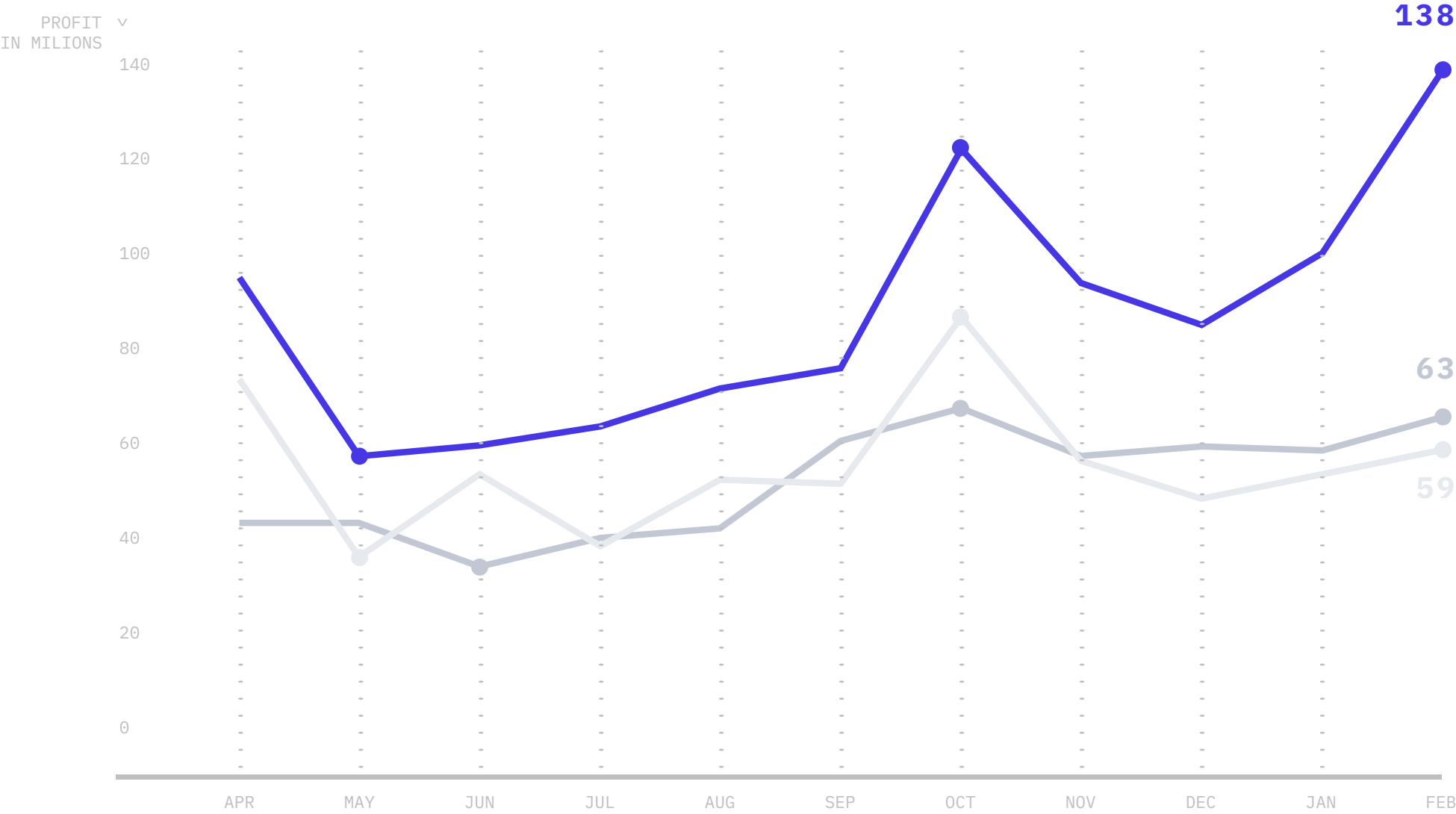
# Product Shipments Are Up!

In a market that saw a decline of product shipments for the 4<sup>th</sup> consecutive year, Advanced Business Corporation managed to capture an increasingly large share of the market, owed largely due to our expansion overseas that started in Q3 and our renewed focus on our key markets. We expect the effects of those efforts to continue well into 2020.

18%



# Performance in Numbers



Thanks to our domestic partnerships with suppliers and manufacturers, Advanced Business Co-  
poration managed to keep up with increasing demand while still keeping inventory at an all-time  
low, further reducing operating costs.

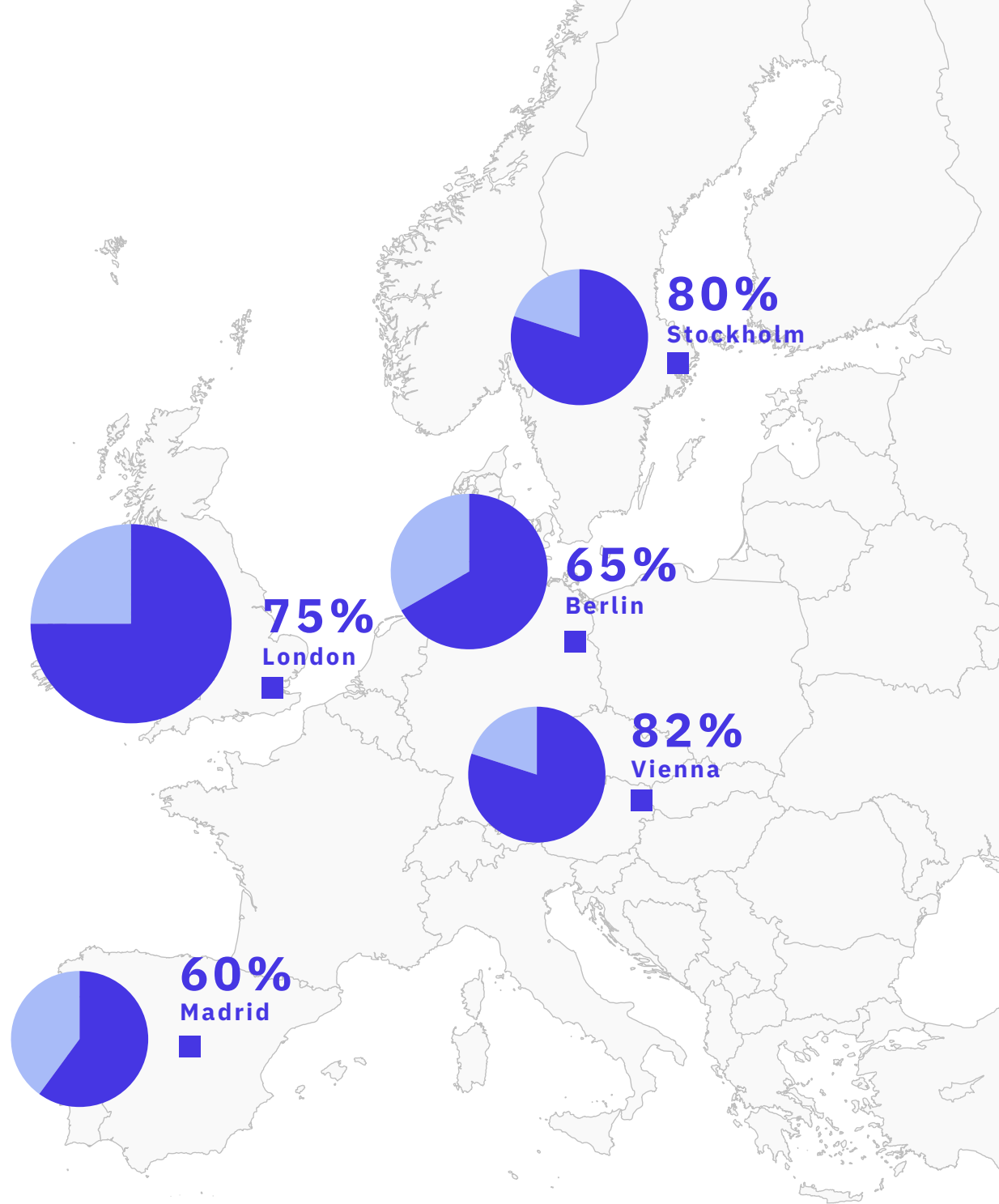
# Product Shipments Are Up!

	● mobile	● desktop
2019	3.100.359	3.600.334
2018	2.856.302	2.746.304
2017	2.450.030	2.011.030
2016	2.100.239	1.980.233
2015	1.039.394	1.234.003
2014	505.676	300.496
2013	100.230	50.230



# Geographical Breakdown

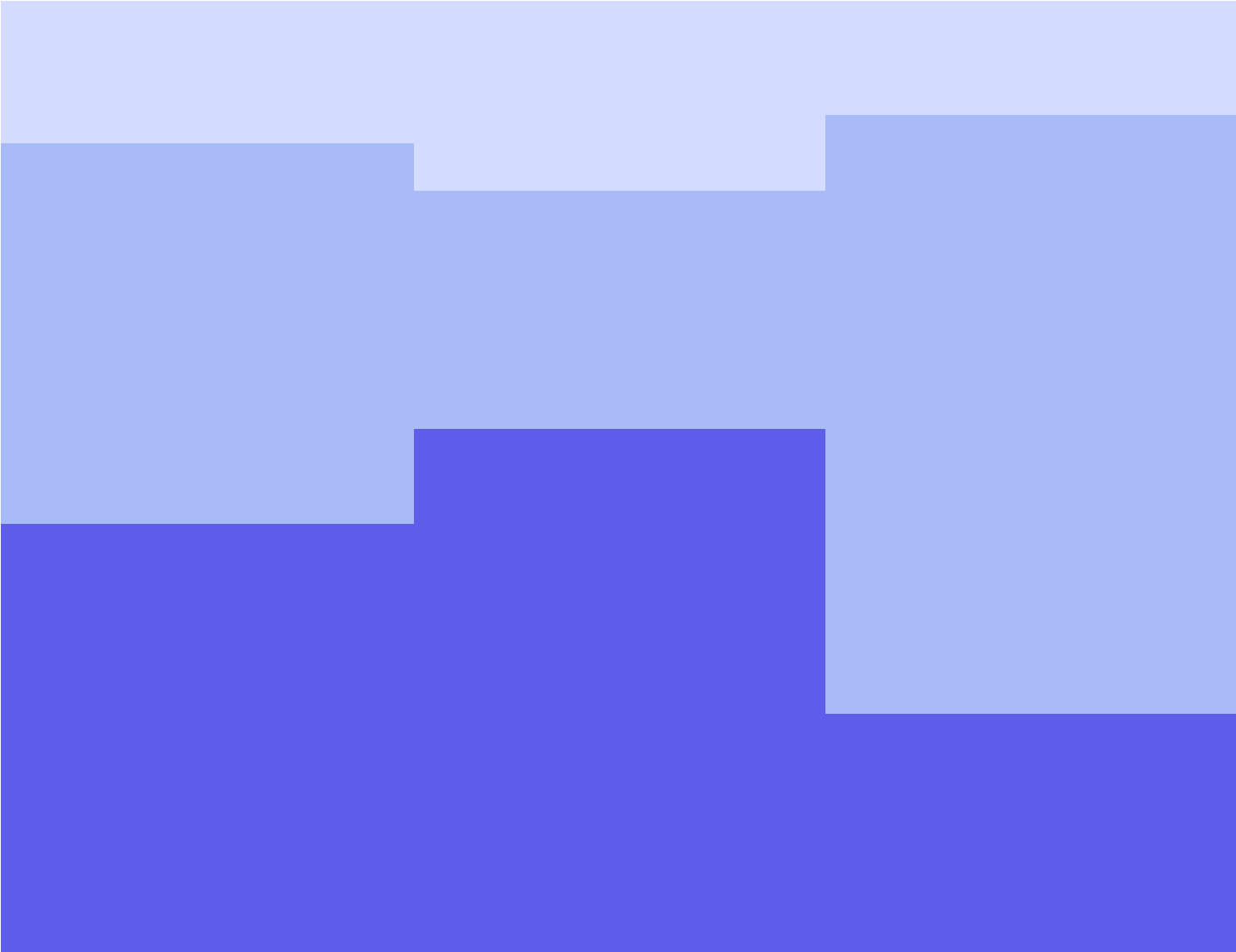
Products and services revenue experienced market-beating growth rates in the domestic and continental markets while exploding off the charts for the overseas market. Advanced Business Corporation's longterm investment strategy overseas is having a profound effect on revenue increases, more than twice the projected rate. Building on the lessons learned during our entrance of the overseas market we're confident that similar increases in revenue can be achieved in the continental market going forward. At the same time, we're strongly focused on the domestic market and dedicated to bring the best products and services to our most loyal customers.



# Revenue Breakdown by Markets

Fiscal Year 2020

	Domestic	Continental	Overseas
● Investments	45%	55%	25%
● Operating Costs	40%	25%	63%
● Profit	15%	20%	12%



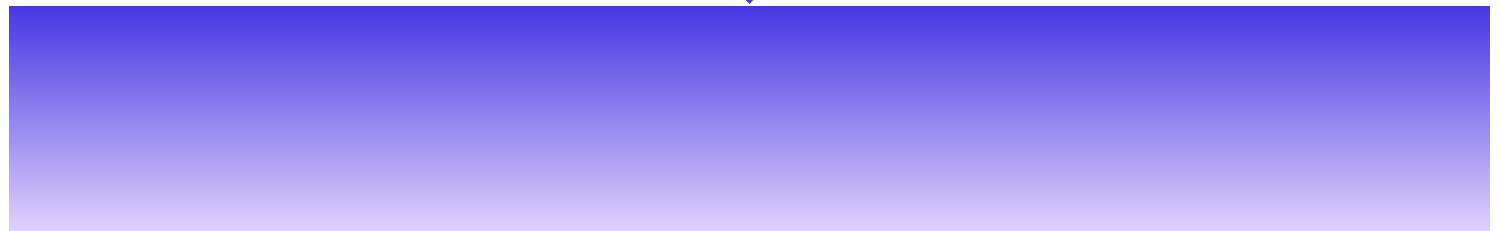


# A Commitment to a Sustainable Future

At Advanced Business Corporation, we are committed to our future, and the future of our children. As such, one of the main goals for the fiscal year 2021 is to reduce toxic waste and labour regulation transgressions by as much as 80%. Our stated goal is to produce less than 250 metric tons of toxic waste and reduce workplace incidents to less than 360 per year.

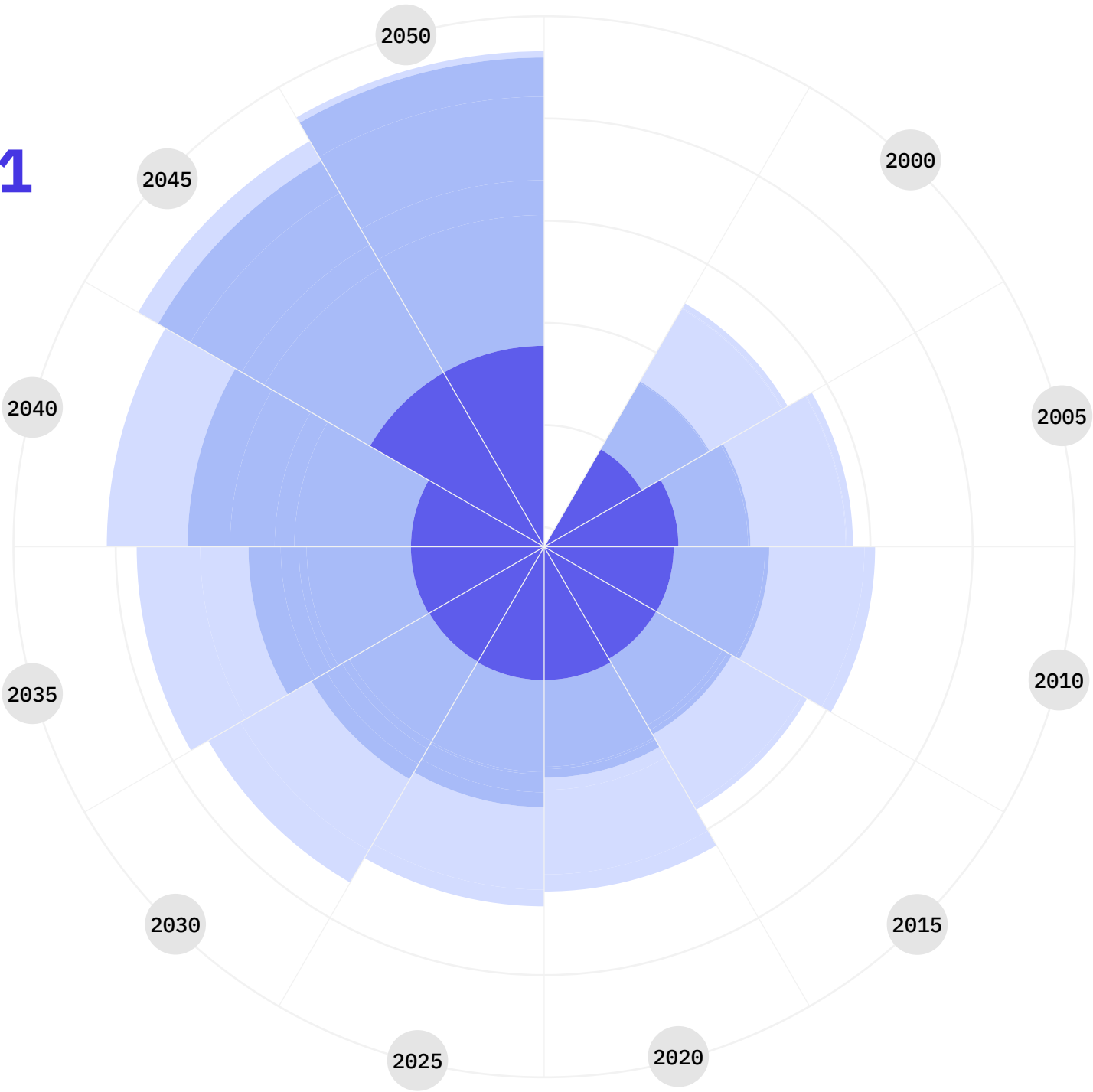
**Reduce toxic waste and labour  
regulation transgressions  
by as much as**

**80%**



# Continuing the Trends Into 2021

Sales projections by segments



We are part of  
the *solution*.