

## **Industry Transferable Skills**

- Retail
- Sales
- E-commerce
- Insurance

- Business
- Support services
- Banking
- Education

- Hospitality
- Military
- Airlines

## <u>Technical Skills</u>: Submitting orders/invoices, processing payments, data entry and software knowledge

## Looks like:

- Retail/food service: POS (Point of Sale) software
- Design and photography: Adobe Suite
- Healthcare: Electronic Medical Records
- Shipping and transportation: Logistics Management software

- Journalism and writing: CM (Content Management) Systems
- Accounting and finance: Bookkeeping software
- Sales and marketing: CRM (Customer Relationship Management) systems
- Education: Grade and attendance tracking

<u>Problem Solving with perseverance and creativity</u>: Active listening, communication, team building, and the ability to predict outcomes by weighing cause and effect

**Sounds like:** "Worked until a solution was found for a customer who was unsatisfied with their experience by..." and "Using various channels, I was able to discover a new solution for my customers."

## Effective communication with customers and peers: Effectively listening, speaking, and writing

**Sounds like:** "Attended to customer needs by requesting clarification, summarizing or paraphrasing. For example..." and "Managed communication to staff and leadership of weekly data by..."

Collaboration: Working with other departments to answer customer questions, address needs, or concerns

Sounds like: "Collaborated with key players to develop a new efficient time keeping system by..."

**Emotional Intelligence**: Recognizing the emotions of others and yourself / empathy for your peers can be an indicator of your team working skills

**Sounds like:** "Provided excellent customer service in a high stress situation by..." and "Supported teammates, customers, and co-workers with compassion and empathy by....