# **Owen Roth**

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# NAVY VETERAN | SALESFORCE ADMINISTRATOR | FULL STACK DEVELOPER

Salesforce Certified | Team Leadership | REACT.js Professional

#### **SELECTED HIGHLIGHTS**

- ✓ Selected as one of 72 candidates from a class of 300+ for the prestigious Navy SEAL training program.
- ✓ Well-versed in Salesforce as a certified administrator. Actively pursuing Platform App Builder and Developer Certs.
- ✓ Helped generate 6.8% YOY growth in restaurant revenue by recalculating menu price points, cultivating positive relationships with clients and colleagues, leveraging user-generated content.

# **PROFESSIONAL EXPERIENCE**

United States Navy | San Diego, CA | 2018-2020

#### **United States Navy SEAL Candidate**

- Studied at Naval Special Warfare, San Diego, receiving an education in mental toughness, dive physics, basic combat patrolling, and attention to detail from decorated Navy SEALs.
- Qualified to enter BUD/S Preparatory School and BUD/s selection by meeting physical and mental qualifications.
- Secured Hell Week August 2<sup>nd</sup> 2019 as a squad (boat crew) leader: 5.5 days(132 hours) of no sleep|240+ miles in boots/sand

Trifecta Bar and Grill | Chicago, IL | 2017-2018

#### Restaurant Manager and Bartender | 05, 2017 - 09, 2018

- Helped generate 6.8% YOY growth in restaurant revenue by recalculating menu price points,
- Managed schedules and maintained inventory for the restaurant serving 350 customers daily.
- Developed and executed marketing plans and determined menu pricing.
- Tracked expenditures and revenues, recording necessary financial data.
- Assisted in creating new menu items to maximize restaurant profitability.

Healthscape Advisors | Chicago, IL | 2016-2016

### Consulting Intern, | 06, 2016 - 08, 2016

- Performed data analysis and prepared proposal for a government bid.
- Evaluated and developed SWOT analysis for a proposed merger of two health insurance companies.
- Collaborated with team members on the development of an internal business case, and white paper involving MACRA (Medicare Access and CHIP Reauthorization Act).

# **EDUCATION**

University of Wisconsin-Madison | Madison, WI | Graduated in 2017

# **Bachelor of Arts – Economics**

- Relevant Coursework: Econometrics, Advanced Calculus, Healthcare Economics, Statistics
- Awards/Honors: Defensive Captain, BIG 10 Tournament Champions
- Clubs/Activities: Men's Varsity Lacrosse
- Relevant Projects: Health Services Economic Research Assistant

#### **DATABASES AND LANGUAGES**

Java / Javascript / CSS / HTML / Bootsrap / Node.js / Express / MySQL / Sequelize / Handlebars / React.js / Apex / MongoDB

# **HONORS & AWARDS**

- Brown Shirt (Signifying Completion of Hell Week) Naval Special Warfare
- BIG 10 Tournament Champions University of Wisconsin-Madison Men's Lacrosse
- Defensive Captain University of Wisconsin-Madison Men's Lacrosse

#### CERTIFICATIONS

Northwestern University Full-Stack Web Developer | Salesforce Administrator

#### **INTERESTS**

Muay Thai Martial Arts / Long Distance Running / SCUBA, Dräger, and Free Diving / Fitness / Yoga / Building Web Apps