

FaceLyft: Using Multiple Linear Regression Models to Predict Total Interactions to Effectively Position Lyft Driver Base

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# Variables for Multivariate Linear Regression:

#### Predictors (Independent Variables):

X<sub>1=</sub> Lifetime Post Consumers

X<sub>2=</sub> Lifetime Engaged Users

X<sub>3=</sub> Lifetime Post Total Impressions

Target (Dependent Variable):

**Total Interactions** 

#### OLS Regression Results

#### Regression Results

```
Dep. Variable:
                                    R-squared:
                                                                  0.963
                 Total Interactions
                                    Adj. R-squared:
                                                                  0.963
Model:
                     Least Squares
                                  F-statistic:
Method:
                                                                  4345.
                   Tue, 05 Nov 2019
                                   Prob (F-statistic):
Date:
                                                                   0.00
Time:
                          15:17:58
                                  Log-Likelihood:
                                                                -2852.8
No. Observations:
                                   AIC:
                                                                  5714.
                               500
Df Residuals:
                               496
                                    BIC:
                                                                  5731.
Df Model:
Covariance Type:
                         nonrobust
______
                                                                                    0.9751
                                  coef
                                9.4309
                                           4.474
                                                     2.108
                                                               0.036
                                                                          0.641
                                                                                    18.221
const
Lifetime Post Consumers
                                -1.3738
                                           0.015
                                                   -91.267
                                                               0.000
                                                                         -1.403
                                                                                    -1.344
Lifetime Engaged Users
                                1.4126
                                           0.014
                                                               0.000
                                                                          1.386
                                                   102.603
                                                                                     1.440
Lifetime Post Total Impressions -1.568e-06
                                        4.65e-05
                                                                       -9.3e-05
                                                               0.973
                                                                                  8.99e-05
                                    Durbin-Watson:
Omnibus:
                           201,197
                                                                  1.703
                                                               5915.368
Prob(Omnibus):
                             0.000
                                    Jarque-Bera (JB):
                             1.113
                                    Prob(JB):
Skew:
                                                                   0.00
Kurtosis:
                            19.703
                                    Cond. No.
                                                               1.13e+05
```

## Regression Equation

Y-Pred = 
$$-1.3738X_1 + 1.4126X_2 + -1.568e^{-06}X_3$$

### Analysis:

• This shows us that 'Lifetime Post Consumers' is negatively correlated to the prediction of Total Interactions while 'Lifetime Engaged Consumers' is positively correlated to the prediction of Total Interactions. For a given amount of Lifetime Engaged Consumers and Lifetime Post Total Impressions, an increase of 1 Lifetime Post Consumer is associated with a decrease in Total Predictions by 1.3738. Similarly, for a given amount of Lifetime Post Consumers and Lifetime Post Total Impressions, an increase of 1 Lifetime Engaged Consumer is associated with an increase in Total Predictions by 1.4126.

## Model Accuracy/Fixes

Because the coefficient of the third predictor, Lifetime Post Total Impressions, is so close to 0, we can assume that there is not enough strength to validate this relationship, meaning that there is likely no correlation between Lifetime Post Total Impressions and Total Interactions. Another indicator that this is a poor predictor is it's high p-value of 0.973 whereas the first two predictors have a p-value of 0.00.

The model may be more accurate using just the Lifetime Post Consumers and Lifetime Engaged Variables to predict the number of Total Interactions to deploy the supply of Lyft drivers more effectively.