

# OSAMA F AZAR

**Executive Leadership in International Freight Forwarding, Dry Port Development and Logistics Infrastructure**

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## SUMMARY

Senior logistics and freight forwarding executive with 40+ years of experience spanning international freight forwarding, trucking, heavy haulage engineering and route surveys, shipping, warehousing, commodities, and carrier liability. Known for building operations and partnerships, supporting public sector transport schemes, and delivering practical and competitive logistics solutions for complex cargo movements.

## EXPERIENCE

- |                       |   |
|-----------------------|---|
| <b>2020 - Present</b> | <ul style="list-style-type: none"><li>● Inclusive Freight Forwarding Business Development Consultant<br/><b>Self Employed</b><ul style="list-style-type: none"><li>• Consulted on the development of a dry port in northern Iraq, enhancing regional trade connectivity by consulting on logistics and infrastructure planning.</li></ul></li></ul>   |
| <b>2010 - Present</b> | <ul style="list-style-type: none"><li>● Founder Partner and Chairman<br/><b>Premier Transport Logistics Company</b><ul style="list-style-type: none"><li>• Established 2 depots in Egypt and Lebanon, implementing competitive logistical solutions for the import of bulk commodities.</li><li>• Establishment of an Intra-Arab Trade.</li><li>• Secured Letter of Intent with King Hussein Bin Talal Development Area for Al Mafraq Dry Port, advancing regional trade infrastructure projects.</li></ul></li></ul>   |
| <b>1979 - 1992</b>    | <ul style="list-style-type: none"><li>● General Manager and Managing Partner<br/><b>Kuehne+Nagel</b><ul style="list-style-type: none"><li>• Achieved promotion to Assistant General Manager in 1984 by demonstrating leadership and operational excellence. Those same qualities led to further promotion to General Manager and Managing Partner in 1986</li><li>• Oversaw regional operations with 3 branches in Iraq and Syria, establishing headquarters and expanding presence by 1988 and 1991</li><li>• Launched Oil For Food Division and secured a major share of wheat and sugar transport contracts via Aqaba, Various, and Umm Qasr in 1992</li><li>• Managed regional office covering 4 countries (Jordan, Syria, Palestine and Iraq) with operational oversight of 150 employees after 1993 promotion to Regional Office Manager.</li></ul></li></ul> |

## MAJOR INITIATIVES AND MILESTONES

The establishment of Jordan's first dry port

[📅 1989](#) [📍 Amman, Jordan](#)

Deloitte prefeasibility agreement

[📅 1989](#) [📍 Amman, Jordan](#)

Letter of Intent with King Hussein Bin Talal Development Area for a Dry Port in Al Mafraq / King Hussein Special Economic Zone

[📅 2007](#) [📍 Al Mafraq, Jordan](#)

Agreement with Leading Point (UK) to update dry port studies

[📅 2007](#) [📍 Amman, Jordan](#)

## CONTRIBUTIONS TO JORDAN'S TRANSPORT SECTOR DEVELOPMENT

- |  |  |
|--|--|
| <ul style="list-style-type: none"><li><b>🔗 Co-founded CAFRAJ / French Chamber of Commerce and Industry</b></li><li><b>🔗 Member of the team that negotiated carrier liability with the Insurance Regulatory / Ministry of Industry and Trade</b></li><li><b>🔗 Contributed to the development of the Aqaba Special Economic Zone Authority</b></li></ul> | <ul style="list-style-type: none"><li><b>🔗 Member of the committee involved in regulating Jordan transport law</b></li><li><b>🔗 Represented industry members and advocated for an Iraqi Ministry of Transport resolution granting monopoly rights for transport to and from Iraq to the State Company for Organizing Land Transport and the Jordan-Iraqi Land Transport Company</b></li><li><b>🔗 Invited by the Arab Economic Forum (2015) to present a study on trade and transport facilitation between Arab countries</b></li></ul> |
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## AREAS OF EXPERTISE

### CORE COMPETENCIES

Executive Leadership & Business Management	Dry Port Development & Concession Projects	Industrial Project Cargo
Heavy Haulage	Marine Cargo Surveying	Loss Adjusting
Heavy Haulage Engineering	Route Surveys	
Clearance Solutions	International Freight Forwarding	End-to-End Logistics
Warehousing	Distribution Operations	
Commodities Logistics	Risk Management	Ship Chartering
Vessel Operations Support		
Stakeholder Communication	Commercial Skills	Customer Relationship Management

### OPERATIONAL AND MULTIMODAL LOGISTICS EXPOSURE

Cargo Survey	Loss Adjustment Operations	Vessel Fumigation	Ship Handling	Commodities Packing
Trucking Operations				

## EDUCATION AND TRAINING

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|-------------|--|
| 2002 - 2004 | • Dry Port Training Certification<br><b>Dry Port USA</b> |
| 1984 - 1987 | • Business Administration<br><b>Arab Beirut College</b>  |
| 1973        | • Medicine<br><b>Kharkov Medical Institute</b>           |
| 1973        | • Higher Education<br><b>National Orthodox School</b>    |

## LANGUAGES



## VOLUNTEERING

- Management  
**Mennonite NGO**  
2001  
Supported refugee affairs
- Nursing  
**Aqleh Hospital**  
1970  
Provided nursing support during periods of local political unrest