

# CURICULUM VITAE OSCAR RODRIGUEZ MENDOZA

#### **PROFILE**

Quality Supervisor with more than 4 years of Customer service experience planning developing and implementing work plans, analyzing and process data. Motivated oriented to achieve results.

#### CONTACT



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Guadalajara, Jal

### **SKILLS**



Fast learner



**Adapt Quickly** 



**Great Verbal Communication** 



Leadership

#### **EDUCATION**

UNIVERSIDAD DE GUADALAJARA LIC INTERNATIONAL BUSSINESS 2016-2021

#### **EXPERIENCE**

**CRABI S.A DE C.V - Startup** 

**Adquisition Lead** 

2020-2022

Management and control of Sales channels – Viability and search of new channels.

Project and execute future plans to guarantee Company Growth Develop and follow up Team partners KPI's

**Customer Partner** 

2019-2020

First contact with Customer (leads) selling and offering Customer experience for people buy our car insurance.

Promoting and developing new strategies to retain Customers.

#### **Beliveo Mexico**

**Senior Coach** 

2017-2019

Supervisor for Comcast Company

Monitoring and develop team of people to achieve monthly KPI's for Comcast Customer Service.

Analyze and Execute Sales plan for company and other Coaches.

## Billing Agent Representative 2016-2017

Customer Service Billing for Comcast Company – Billing Concerns and explanation  $\protect\-$ 

Retention Customer and Sales agent