3.0 Qualifications and Profile

This section will highlight the Vendor’s CIS, CSS and MWM experience in work of a similar nature and magnitude to that being proposed to EMWD. Experience should be associated with projects completed not more than five (5) years prior to the date of this RFP.

If the Primary Vendor responsible for implementing the project intends to use Third-parties to deliver the products or services to be performed, additional information about those entities shall also be provided in Section 3.2 below.

3.1 Primary Vendor Profile

Please provide the following information:

1. A brief corporate history.

**RESPONSE FROM OPEN:**

Marketing

1. Information regarding mergers or acquisitions that the organization has been involved in within the last five years. Explain the impacts to Vendor’s organization.

**RESPONSE FROM OPEN:**

Marketing

1. Implementation-related litigation (pending, active, or resolved) that has been filed against the Vendor within the last two years. Describe the nature of each litigation event and any other pertinent information relating to the litigation event.

**RESPONSE FROM OPEN:**

Marketing

1. Describe the Vendor’s office locations. Indicate where the proposed staff members are located.

**RESPONSE FROM OPEN:**

Marketing

1. Describe the Vendor’s involvement, if any, in strategic relationships with other organizations in matters relevant to this proposal.

**RESPONSE FROM OPEN:**

Marketing

1. Describe the involvement of Vendor’s senior management
   * + - Throughout the implementation phase(s)
       - Post go-live

**RESPONSE FROM OPEN:**

Marketing

1. Describe the long-term commitment to the CIS, CSS and/or MWM marketplace as it relates to the utility market. This should highlight Vendor’s sustainability in these verticals.

**RESPONSE FROM OPEN:**

Marketing

1. Provide the following information for **all** CIS, CSS and/or MWM implementation projects completed in the last five years as well as **all** active CIS, CSS and/or MWM implementations and major upgrades:
   * + - Utility Name
       - Scope of Project including whether an implementation or upgrade
       - Implementation Timeline
       - Contract Date
       - Go-Live Date (anticipated or actual)
       - # of Change Orders
         * Provide details on change orders that affected contract cost or project schedule.
       - Initial Contract Cost
       - Total Cost
       - Primary team members
         * Highlight team members that are proposed as part of this response

**RESPONSE FROM OPEN:**

PMO

1. List and describe other Utilities that have implemented and currently operate the proposed solutions.

**RESPONSE FROM OPEN:**

Marketing

1. Describe how you would provide your most experienced team in the event you win the EMWD contract and ensure resource availability throughout all phases of the project given the proposed timelines.

**RESPONSE FROM OPEN:**

PMO