



Your Software Outsourcing Partner

www.instinctools.eu



Your **Software Outsourcing** Partner

... WHEN YOU **FALL SHORT**
OF YOUR OWN ENGINEERS

.01

Content/Document Management, Custom SW & Mobile dev scientists with 14 years of experience. We work for SMB providing a full cycle of custom software development & support. World-class names like SAP & Daimler appreciated our services at reasonable prices & substantial expertise.

Why Are We Wanted?

Reasonable Cost

We Offer You Services at About Half the Rates of US/EU Dev Companies. We Cost Less Than Own Resources

Flexible Teams Scalability

Our team professionally solves any technical tasks. We pay a lot of attention to training and development of our employees.

Turn Key Dev Service

We develop projects for BMW, Daimler, Fujitsu Enabling Technologies, Verizon, Burda Digital, EnBW, Garant Moebel Gruppe

Why Are We Wanted?

14+ Years of Nearshoring Experience

We know how to work remotely and we are ready to train your stuff. We guarantee offshore software development risks minimization.

Deep Technical Expertise

Our team professionally solves any technical tasks. We pay a lot of attention to training and development of our employees.

***instinctools**™

High Standards

We develop projects for BMW, Daimler, Fujitsu Enabling Technologies, Verizon, Burda Digital, EnBW, Garant Moebel Gruppe

Software Development



Consulting & Analytics



Quality Assurance



Technical Support



Graphical/UI/UX Design



What Do We Do?

Document Management, ECM & Process Automation Services

What Do We Do?



Alexey Morskoy

Head Of DMS&ECM Department

We have been involved in solving customer challenges in areas of Document and Process management for more than 10 years. This experience we are offering now to our customers in form of targeted solutions. Accumulated expertise and East Europe location of our development lab allows us to deliver results more efficiently than typical in-house development.

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Case Management

.02

E-Government Automation

.03

Corporate Portals

.04

E-archives

.05

E-signature and Information Security

.06

Mobile Apps

.07

System Integrations & One Access Interface

Document Management, ECM & Process Automation Services

What Do We Do?

.01

Case Management

Case management in the document management process is a project, transaction, service or response that is opened and closed to achieve resolution of a problem, claim, request, proposal, development or other complex activity. It is likely to involve multiple persons inside and outside of the organization, with varying relationship to each other, as well as multiple documents and messages.

Case management provides more flexibility than classical BPM process automation by giving process participants more freedom in choosing how to execute the process further. This "free-style" execution points can be defined in the process along with very strict process transitions.

Document repositories provide a more secure and compliant method of managing case documents.

.02

E-Government Automation

Document management e-government automation enables end-to-end automation of key government processes. Traditionally, government organizations followed a custom application development approach. Such applications lack future-readiness. Incorporating necessary changes to the core logic of custom applications is both costly and time consuming. Leveraging Business Process Management (BPM), Enterprise Content Management (ECM), and Case Management technologies, E-government offers a robust and scalable e-Gov Automation suite. It provides government agencies the flexibility to automate document-intensive processes, and develop a highly agile operational infrastructure.

.04

E-archives

E-archive is a possibility to have all of your paper documents scanned and placed on to a secure database with 24/7 online access. It would mean your staff could find, share and process files with the click of a mouse. With e-Archive (electronic archive), these efficiencies become a reality, and because you will have a 'paperless' office you also gain huge amounts of space too. It will benefit you in extremely fast searches and retrieval, improved document workflow & productivity, staff in different branches can share files, gives staff 24/7 online access at home or away, creates a 'paperless' office with far more space, reduces costs of maintaining an in-house archive, excellent security and backup facility.

.03

Corporate Portals

A Corporate Portal in Document Management is basically a secured website used by employees, manufacturers, alumni and even customers. The portal is the perfect starting point for everyday tasks that usually would consist of using many different types and sources of information and tools. By gathering all necessary information and tools in one environment, users save huge amounts of time. It enables to save time through their users, IT management costs and the TCO (total cost of ownership) can be much lower.

Document Management, ECM & Process Automation Services

What Do We Do?

.05

E-signature and Information Security

A digital signature or e-signature in document management is a signature that can be used to authenticate the identity of the sender of a message or the signer of a document, and possibly to ensure that the original content of the message or document that has been sent is unchanged. Digital signatures are easily transportable, cannot be imitated by someone else, and can be automatically timestamped. The ability to ensure that the original signed message arrived means that the sender cannot easily repudiate it later. It's fast, easy-to-use and reliable.

Information security in document management is the process of protecting the availability, privacy, and integrity of data. While the term often describes measures and methods of increasing computer security, it also refers to the protection of any type of important data, such as files and folders or the classified details of a document. No security system is foolproof, but taking basic and practical steps to protect data is critical for good information security.

.06

Mobile Apps

A document management mobile is needed for company managers who spend a lot of time out of office. Being outside the office they need to carry out their responsibilities and lose no time as well as to have a handy work interface with information systems, an easy possibility to solve problems in a fast and timely manner. Typically DMS mobile apps enables general productivity and fast and easy-to-run information retrieval, including email, calendar, contacts, files, documents , stock market and even weather information.

.07

System Integrations & One Access Interface

Having several systems of document management at company, the manager needs to switch between various WEB interfaces and carry out single operations in each of the systems. Different systems integration enables to unify tasks from several systems of document management, which allows running operations faster with volumes necessary for a manager in one application. In this case one interface is enough, i.e. the interface running tasks from different systems of document management.

The Pros & Cons

Nearshoring

Lower costs &
Scalability

vs

inHouse

Better Communication
& Control



We

vs



We

.02

India

Cheaper Resources

Much Lower Costs

Better Communication

Local



vs

.03

***instinctools™**



What Do We Do?

.01

Analytics & Consulting

.02

Java Development

.03

Mobile Development

.04

Software Testing & QA

.05

UI/UX/Graphic Design

.06

Technical Support

.07

Node.js Development

.08

Big Data, Cloud, High Load Development



USA

Europe

Russia

Where Do We Work?

OUR STORY

BEGAN AT...

1997

1998

2000

2002

2009

2010

2011

2012

2013

2014

2015

First project with West Europe company

First attempts of students to work on the Belarusian local market

Launch of Online web site builder on Russian market

Launch of *instinctools with a German partner

2009 Decision about working with variety of customers. **30+** people

Entrance to the Russian corporate market, to the document flow market, opening of mobile development department. **40+** people

Widening on the West European market. Launch of activities in BigData/HighLoad area. **60+** people

Launch of uTrail.me. **70+** people

2012

80+ people

100+ people

A blurred background image of a person working at a desk. On the desk, there is a laptop, some papers, and a clear cup containing several pens. The overall color palette is blue and green.

WE LIKE TO
DIGITIZE
ALL WE DO

***instinctools™**

Turnover and Profits

2 000 000 \$

Turnover Annually

.01

30+

Returning Clients

.02

250+

Projects Done

.04

8

Main Services

.05

We Like To **Digitize** All We Do

.03

80+

IT Experts

We Like To **Digitize** All We Do



Cups Of Coffee Per Day



Closed Tasks Per Day



Technical Articles Per Month



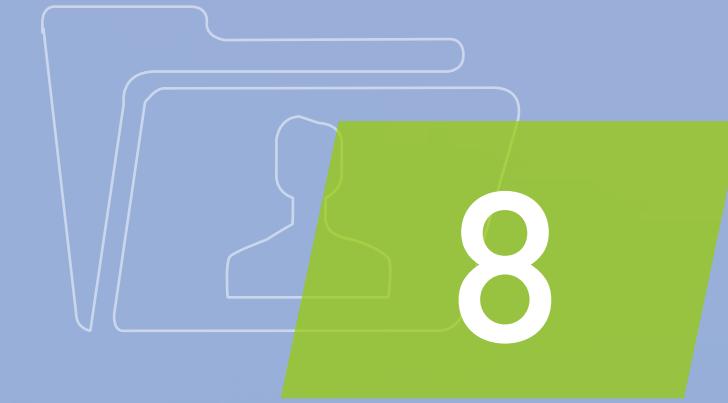
University Professors



Meters Of LAN Cable



Code Lines Per Day



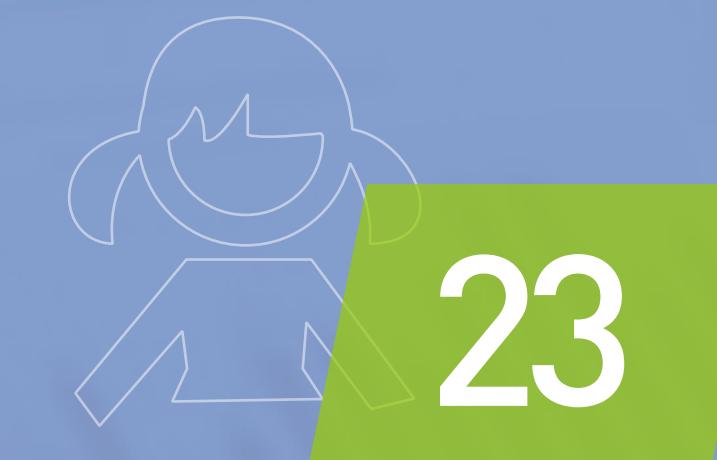
New Resumes Per Day



Rooms in Office



Fish In Aquarium



Girls on Our Team

***instinctools™**

Systems We Use

CRM

.01

Makes Our Service Convenient For Customer
While Estimating and Project Presale

IFOS

.02

Project & Task Management System. Makes Our
Service Transparent & Efficient for Customer

Project Management Practices

.01

Client

.02

Onsite PM

.03

Offsite PM

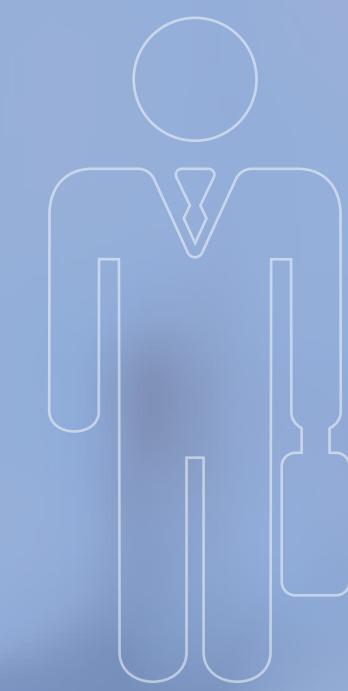
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Developer

QA

Designer

Engineer



Who Do We Work With?

DAIMLER

FUJITSU

trímet

RAG

EVONIK
INDUSTRIES

KPOK

VoxGen™

burdadigital
a hubert burda media company

GARANT
MÖBEL®



SAP

acrolinx

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www.instinctools.eu

.01

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