



Your Software Outsourcing Partner

www.instinctools.eu



Your **Software Outsourcing** Partner

... WHEN YOU **FALL SHORT**
OF YOUR OWN ENGINEERS

.01

Content/Document Management, Custom SW & Mobile dev scientists with 14 years of experience. We work for SMB providing a full cycle of custom software development & support. World-class names like SAP & Daimler appreciated our services at reasonable prices & substantial expertise.

Why Are We Wanted?

Reasonable Cost

We Offer You Services at About Half the Rates of US/EU Dev Companies. We Cost Less Than Own Resources

Flexible Teams Scalability

Our team professionally solves any technical tasks. We pay a lot of attention to training and development of our employees.

Turn Key Dev Service

We develop projects for BMW, Daimler, Fujitsu Enabling Technologies, Verizon, Burda Digital, EnBW, Garant Moebel Gruppe

Why Are We Wanted?

14+ Years of Nearshoring Experience

We know how to work remotely and we are ready to train your stuff. We guarantee offshore software development risks minimization.

Deep Technical Expertise

Our team professionally solves any technical tasks. We pay a lot of attention to training and development of our employees.

***instinctools**™

High Standards

We develop projects for BMW, Daimler, Fujitsu Enabling Technologies, Verizon, Burda Digital, EnBW, Garant Moebel Gruppe

Software Development



Consulting & Analytics



Quality Assurance



Technical Support



Graphical/UI/UX Design



What Do We Do?

Node.js Development



Sergey Navatski

Head of Node.js Department

Why Node.js?

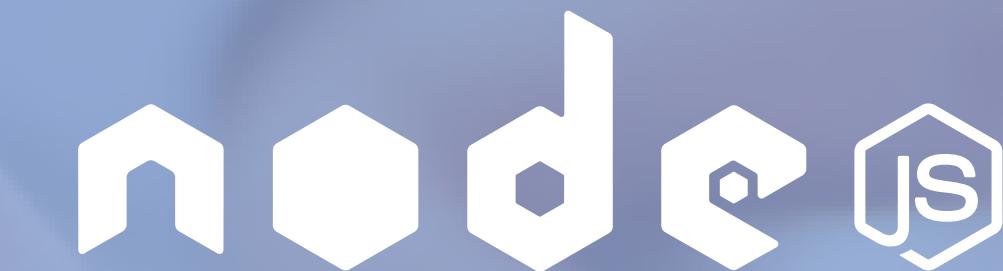
Node.js is ideal if a web application needs to:

.01 Be High-Performance

.02 Work in Real-Time

.03 Be Highly Scalable

Certified Node.js developers will help you build an efficient solution



Big companies use Node.js to develop scalable mobile and web applications. LinkedIn, Walmart, eBay, PayPal and others have already placed Node.js solution into production.

LinkedIn **eBay**

PayPal **Walmart**

Node.js Development

Build Node.js Application With Us

Node.js can be used to build:

Real-Time Tracking Applications

REST / JSON APIs

Single Page Apps

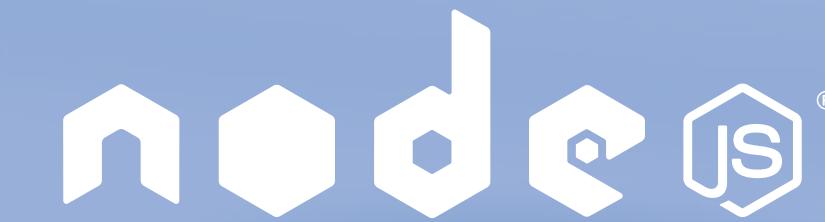
Data Streaming Apps

Game Apps

and Many Other Apps

We will be proud to build **the best Node.js app for you!**

What Do We Do?



Hire Our Certified Node.js Developers

We offer a transparent, flexible and easily scalable approach to expand your team with our certified Node.js developers:

Transparency (interview developers, select appropriate team members, regular reporting & communication)

Flexibility and Scalability (change the team size and developers if necessary)

We will be happy to join your team and help you to build the best Node.js app.

The Pros & Cons

Nearshoring

Lower costs &
Scalability

vs

inHouse

Better Communication
& Control



We

vs



We

.02

India

Cheaper Resources

Much Lower Costs

Better Communication

Local

Similar Time Zone,
Cultural Proximity,
2 Hours of Flight to
Any European Capital

.03

vs

***instinctools™**



What Do We Do?

.01

Analytics & Consulting

.02

Java Development

.03

Mobile Development

.04

Software Testing & QA

.05

UI/UX/Graphic Design

.06

Technical Support

.07

Node.js Development

.08

Big Data, Cloud, High Load Development



USA

Europe

Russia

Where Do We Work?

OUR STORY

BEGAN AT...

1997

1998

2000

2002

2009

2010

2011

2012

2013

2014

2015

First project with West Europe company

First attempts of students to work on the Belarusian local market

Launch of Online web site builder on Russian market

Launch of *instinctools with a German partner

2009 Decision about working with variety of customers. **30+** people

Entrance to the Russian corporate market, to the document flow market, opening of mobile development department. **40+** people

Widening on the West European market. Launch of activities in BigData/HighLoad area. **60+** people

Launch of uTrail.me. **70+** people

2012

80+ people

100+ people



WE LIKE TO
DIGITIZE
ALL WE DO

***instinctools™**

Turnover and Profits

2 000 000 \$

Turnover Annually

30+

Returning Clients

250+

Projects Done

We Like To **Digitize** All We Do

80+

IT Experts

8

Main Services

We Like To **Digitize** All We Do



Cups Of Coffee Per Day



Closed Tasks Per Day



Technical Articles Per Month



University Professors



Meters Of LAN Cable



Code Lines Per Day



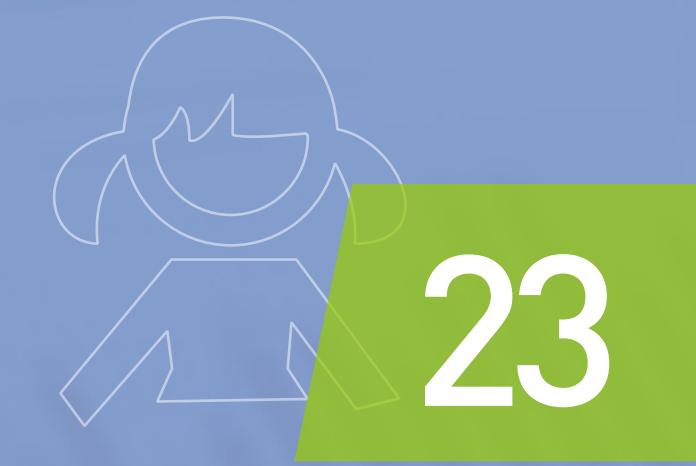
New Resumes Per Day



Rooms in Office



Fish In Aquarium



Girls on Our Team

***instinctools™**

Systems We Use

CRM

.01

Makes Our Service Convenient For Customer
While Estimating and Project Presale

IFOS

.02

Project & Task Management System. Makes Our
Service Transparent & Efficient for Customer

Project Management Practices

.01

Client

.02

Onsite PM

.03

Offsite PM

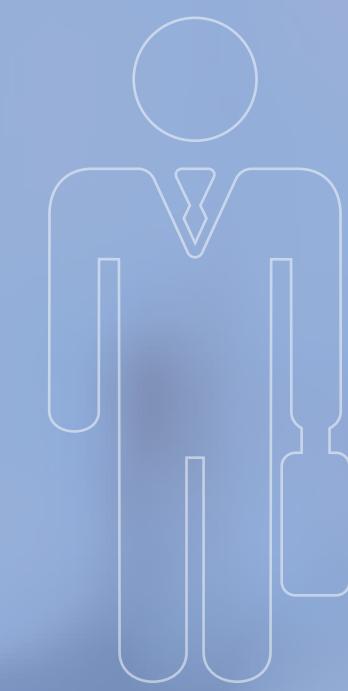
.04

Developer

QA

Designer

Engineer



Who Do We Work With?

DAIMLER

FUJITSU

trímet

RAG

EVONIK
INDUSTRIES

KPOK

VoxGen™

burdadigital
a hubert burda media company

GARANT
MÖBEL®



SAP

acrolinx

Contact Info

www.instinctools.eu

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