

O'Neal Shockley

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(949) 315 - 8598

EXPERIENCE

Planet Fitness, Laguna Niguel — *Front desk operator/Trainer*

March 2022 - June 2022

I played a crucial role in creating a positive and welcoming environment for gym members. I was responsible for a range of tasks related to customer service, facility maintenance, and administrative duties.

Open Gym Premier, Ladera Ranch — *Facility Manager*

January 2023 - December 2023

As a facilities manager in a sports facility, I am responsible for the overall maintenance, safety, and functionality of the facility. This includes overseeing repairs, managing staff, and ensuring that the venue meets regulatory standards for sports and events.

Orange Theory Fitness, Rancho Santa Margarita — *Sales Associate*

Oct 2023 - March 2024

As a Sales Associate at Orangetheory Fitness, I drove membership sales by conducting engaging tours and consultations, effectively promoting the benefits of the Orangetheory workout. I fostered a welcoming community atmosphere and supported member retention efforts, collaborating with staff to enhance the overall member experience. My strong communication skills and passion for fitness contributed to a vibrant studio environment.

LA Fitness, Mission Viejo — *Sales Associate*

April 2024 - September 2024

As a Sales Associate at LA Fitness, I facilitated membership sales through informative tours and personalized consultations, effectively showcasing our fitness programs and facility benefits. I built strong relationships with existing members to enhance retention and satisfaction while collaborating with team members to create a welcoming and motivating gym environment. My focus on customer engagement contributed to a positive and vibrant community atmosphere.

SKILLS

passionate, hard-working, and creative student that has acquired great skill and experience in leadership, communication, management, and organization.

AWARDS

- ◇ Mater Dei Track & Field: 2-year team member; Jumper and Sprinter
- ◇ Mater Dei Basketball: Freshman/ Sophomore/ JV
- ◇ DHHS JV/ Varsity Basketball: 2-year team member
- ◇ AAU Basketball: 4-year team member of Team Cory Maggette
- ◇ MVP of Freshman Basketball Team at Mater Dei
- ◇ MVP of Sophomore Basketball Team at Mater Dei
- ◇ Won Trinity League Basketball Championship Freshman and Sophomore Year on Mater Dei
- ◇ District Attorney certificate from Orange County DA, Tony Rackauckas
- ◇ EXPLO Emergency Medicine Summer Program-Boston, MA

EOS Fitness, Ladera Ranch — *Sales Associate*

November 2024 - current

As a Sales Associate at EOS Fitness, I was responsible for engaging with potential members, promoting gym services and memberships, and providing exceptional customer service. I assisted with membership sign-ups, conducted facility tours, and addressed member inquiries, ensuring a positive and welcoming experience for all. Additionally, I supported daily operational tasks, maintained an organized environment, and contributed to achieving sales goals.

EDUCATION

Dana Hills High School, Dana Point — *Highschool Diploma*

GPA: 3.929

Arizona State University, Tempe — *2 years*

Major: Business Entrepreneurship

University of Irvine, Irvine — *current*

Major: Computer Science/Software Engineering