

## **Academy of Innovation**

## Developing New Cardiovascular Therapies; The Process and Roles of The Key Opinion Leader

Sunday, December 2nd, 2012	
7:00 am	Registration and Breakfast
7:20 am	<b>Welcome and Introduction</b> : Prof. Chaim Lotan, MD Prof. Rafael Beyar, MD Prof. Martin T. Rothman, MD Prof. Paul A. Iaizzo, PhD
7:40 am	Prof. Chaim Lotan "Re-Shaping Medical Pipelines" How Clinicians are becoming Innovators
8:10 am	Prof. William Durfee "How to Develop Your Innovative Cardiovascular Therapy Idea" Overview of New Product Development Process
8:30 am	<b>Dr. Todd Brinton</b> "How to Determine if a New Device is Needed"  Market Evaluation and Needs Assessment Methods
9:00 am	Prof. Chaim Lotan "Case Study: Aortic Valve Replacement: Defining Needs From This Experience"
9:20 am	Prof. Paul Iaizzo and Prof. William Durfee "Essentials of Creativity" Sketching, Notebooks and Documenting
9:40 am	Prof. William Durfee "Brainstorming Warmup"
9:50 am	"Innovation Exercise 1: Generate Ideas"
10:20 am	Coffee Break
10:50 am	Rick Geoffrion "Competitive Pipelines in the Medical Device Market"
11:20 am	Prof. Paul Iaizzo "Testing Your Medical Device Idea: Bench Tests, Animal Tests, Clinical Trials and Regulatory Issues"
12:05 pm	LUNCH

_12:50 pm_	<b>Dr. Amir Belson</b> "How to Build a Medical Device Company"
1:15 pm	<b>Dr. Juan Granada</b> Pre-clinical Trials of a Cardiac Device
1:35 pm	<b>Prof. William Durfee</b> "Protecting Your Intellectual Property Through Patents" Basics of IP and patents
1:55 pm	<b>David Hochman</b> Tips and Strategy - How to Finance Your Startup in the New Economic Environment
2:15 pm	Coffee Break
2:35 pm	"Innovation Exercise 2: Develop a New Cardiovascular Product"
3:50 pm	Team Presentations
4:15 pm	Prof. Peter Fitzgerald "Being an Innovator in Cardiovascular Therapies"
4:45 pm	<b>Dr. Timothy G. Laske</b> "The Corporate View of Technology Assessment and Acquisitions"
5:15 pm	Cardiovascular Medical Device Innovation: A Discussion Q & A Panel with Prof Chaim Lotan, Prof Rafael Beyar, Prof Peter Fitzgerald, Dr Timothy G. Laske
5:45 pm	Adjourn