Molly Ostheller IMT 580A Wiki Walk #1

# http://en.wikipedia.org/wiki/Authority

Authority, while often synonymous with power, is more accurately understood to be a qualitative description of power and denotes the legitimacy of its usage. The sociologist Max Weber distinguished three varieties of authority (legitimate power): one based on rules and laws, one based on customs and tradition, and one based on the charisma of a leader.

# http://en.wikipedia.org/wiki/Leadership

Leadership describes the set of qualities associated with the role of leader, and therefore denotes an ability to guide people towards a goal. There are many styles of leadership, both effective and ineffective. While it is a myth that leadership is innate, personality traits such as extraversion and conscientiousness are commonly associated with quality leadership.

### http://en.wikipedia.org/wiki/Trait\_leadership

The trait theory of leadership posits that the personality of a person can determine their effectiveness in a leadership role. It is no longer assumed that traits are only heritable and not subject to situational development. Traits such as agreeableness, charisma, intelligence, creativity, and honesty mixed with developable interpersonal and decision-making skills create great leaders.

#### http://en.wikipedia.org/wiki/Decision-making

People make decisions based on a wide variety of conditional factors. Decision-making is a process of applying personal preferences and habits of mind to a situation in order to select a course of action from among various possible choices. It can be a rational or irrational process, and is influenced by many biases and assumptions.

### http://en.wikipedia.org/wiki/Satisficing

Satisficing is a type of decision-making based on the process of eliminating unacceptable options until an acceptable option is met. The goal of satisficing is not necessarily to find the optimal outcome but rather to find a practicable course of action with maximum efficiency.