Twinkle Makwana

FDUCATION

Diploma, Digital Marketing

DIGITAL MARKETING TRAINING INSTITUTE

2019 - 2019

Bachelor of Management Studies (B.M.S.), Marketing

NM College 2015 - 2018

Percentage: 76.97%

Senior Secondary (XII), Commerce

Nm College (HSC board)

Year of completion: 2015 Percentage: 89.09%

Secondary (X)

Children's Academy

(SSC board)

Year of completion: 2013

JOBS

Social Media Marketing

Freelance, Virtual Nov 2021 - Present

Working with companies and individuals to grow and scale their social media platforms for more engagement and sales. I have experience in post designing, branding, blog management and content writing.

INTERNSHIPS

Trainer

Lingoq By Kids Aptivity, Virtual

Jan 2021 - Oct 2021

Teaching English: spoken, written and grammar Selling and converting leads to new students Conducting assessments and evaluating student's skills for reviews

Marketing And Consumer Feedback

Meru cabs, Mumbai Apr 2017 - May 2017

Data and feedback collection from existing Meru customers. Organizing the collected data and understanding consumer behavior. Developing communication skills.

POSITIONS OF RESPONSIBILITY

Vice President Public Relations- Mumbai Toastmasters: The role helped me connect with club members and promoting the institution.

Magazine Editor at Mumbai Toastmasters: This role helped me learn content curation, editing, proofreading, magazine designing and publishing.

Head of Departments in the psychology club of N.M. College: This role included paying close attention to working of club departments in the club, suggesting and supervising various activities that take part in the club.

TRAININGS

Digital Marketing

Digital Marketing Training Institute (DMTI), Mumbai Feb 2019 - Feb 2019

Learnt SEO, SEM, Social media marketing, graphic designing, email marketing, website enhancement, content writing, blogging, etc in an intensive course.

Content Writing

Xavier's College, Mumbai Sep 2018 - Nov 2018

We learnt about how to create, edit and conceptualize content- fiction and non fiction

Public Speaking And Leadership

Mumbai Toastmasters, Mumbai

Feb 2017 - Mar 2019

Learnt communication and speech evaluation skills

Public Speaking And Communication Skills

Indo American Society, Mumbai

Oct 2016 - Oct 2016

PROJECTS

A Study of Consumer Behavior on Telemarketing with respect to Telecommunications Industry

Jun 2017 - Dec 2017

This study found out the way consumers react to telemarketing and if it was beneficial for telecom industries to invest in telemarketing in 2017. Modern and alternate methods that have replaced telemarketing efforts of organizations were found.

SKILLS

MS-Word WordPress
Advanced Intermediate

Blogging MS-PowerPoint

Advanced Advanced

English Proficiency (Spoken) English Proficiency (Written)

Advanced Advanced

Event Management Social Media Marketing

Intermediate Intermediate

Creative Writing Hindi Proficiency (Spoken)

Advanced Advanced

Hindi Proficiency (Written) MS-Office

Advanced Advanced