

# YASH RAJ

## ENTREPRENEUR

### PERSONAL PROFILE

Dynamic and results-oriented entrepreneur with 2 years of experience in successfully managing and growing businesses. Proven track record of leadership and innovation in telecommunications and e-commerce industries. Seeking opportunities to leverage my entrepreneurial skills and drive to create impactful ventures.

### WORK EXPERIENCE

#### Owner

*Arensus Telecommunication, Dec 2023 - Present*

- Successfully led a team of 41 telecallers, overseeing their performance and ensuring high levels of customer satisfaction.
- Implemented strategic initiatives to expand market reach and increase revenue streams.
- Fostered a collaborative work environment to promote innovation and productivity.
- Developed and maintained strong relationships with clients and partners to drive business growth.

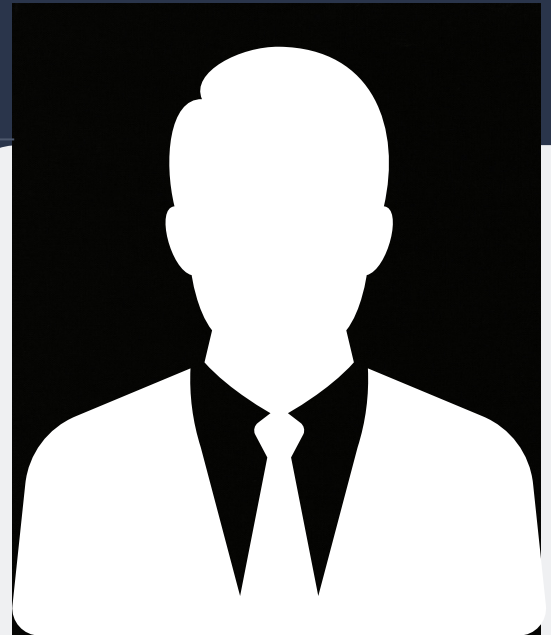
#### Owner

*UDGAM International Online Store, Jan 2024 - Present*

- Directed a team of 138 affiliates, providing guidance and support to achieve sales targets and business objectives.
- Implemented effective marketing strategies to enhance brand visibility and attract a global customer base.
- Utilized data analytics and market insights to optimize product offerings and improve customer engagement.
- Streamlined operational processes to enhance efficiency and profitability.

### EDUCATIONAL HISTORY

Mechanical Engg. Diploma



### CONTACT ME AT



+91 6207455100



luvyansh51@gmail.com



Patna, Bihar, India

### SKILLS SUMMARY

- Entrepreneurial mindset
- Leadership and team management
- Strategic planning and execution
- Business development and expansion
- Customer relationship management
- Marketing and branding
- Financial management and budgeting
- Problem-solving and decision-making
- Adaptability and resilience
- Excellent communication and interpersonal skills