

Ajay Mundhe

EDUCATION

Bachelor of Management Studies (B.M.S.), Business Management

R A Podar College Of Commerce & Economics

2021 - 2024 CGPA: 9.00/9

Senior Secondary (XII), Science

B. K. Birla College, Kalyan (w)

(STATE BOARD board) Year of completion: 2021 Percentage: 80.00%

Secondary (X)

Rita Memorial High School, Kalyan (w)

(STATE BOARD board) Year of completion: 2019 Percentage: 80.00%

WORK EXPERIENCE

Internshala Student Partner

Nayepankh Foundation, Virtual

Internship • Dec 2023 - Jan 2024 (1 month)

Learnt how to serve the society Led collection for fundraising Built a project on the internship.

Sales

Bbt, Mumbai

Internship • Dec 2023 - Apr 2024 (4 months)

Learnt: How to Sale, communicate and convincing skills. Led a group of people in book distribution.

Built sales income with an achievable target.

POSITIONS OF RESPONSIBILITY

1) Lead group of nearabout 50 people in the seminar of 'Social Skills.'

2) Book Distribution in the Book marathons.

TRAININGS

Master Modes

Musiceducademy, Mumbai Apr 2024 - May 2024

Learnt professional music theory of Mastering Modes.

Guitar Stages

Musiceducademy, Mumbai Apr 2024 - May 2024

Learnt how to master the musical instrument and communicate with the community.

Principles Of Marketing

Saylor, Online

Apr 2024 - May 2024

Learnt about all segments of marketing, targeting and Positioning. Marketing campaigns and many more marketing insights of Philip Kotler.

Business Ethics

Saylor, Mumbai

Apr 2024 - May 2024

Learnt about all the ethical responsibilities needed in business.

SKILLS

reative Writing	Marathi
	Proficiency(Spoken)

Intermediate Advanced

English Proficiency (Spoken)

Advanced

C

Music

Intermediate

Hindi Proficiency (Spoken)

Advanced

Marathi

Proficiency(Written)

English Proficiency (Written)

(written)

Advanced

Effective Communication

Advanced Advanced

Sales

Advanced

Marketing

Advanced

ADDITIONAL DETAILS

1st prize in composition writing - Marathi 2nd prize - Rock Band - Interschool competition Participated in Elocution competition on Management lessons

Expert in communication, Motivation, leading people & in management.

I upload YouTube video with excellent communication skills to help people regarding Lifestyle frameworks. You can have a glance below.

https://youtu.be/SCnbEzUhSiE?si=8bZb9Omnc6FMwFmU