
EDUCATION

Bachelor of Engineering (B.E), Computer Science

Ideal Institute Of Technology

2019 - 2022

Diploma, Computer Science & Engineering

Bhausahab Vartak Polytechnic

2016 - 2019

WORK EXPERIENCE

Business Development Manager

InceptionX, Mumbai

Job • Jul 2023 - Present (4 months)

My responsibilities are to generate business through Data Mining, work on potential leads and convert the business. We are into experiential marketing such as developing AR, VR, Game Development, etc. where we develop customized software.

Business Development Executive

Think Technology Services, Mumbai

Job • Feb 2023 - Jun 2023 (4 months)

My responsibilities were to generate new business, working on ongoing leads, work on presentations, follow up with clients, working on CRM (Freshsales) and closing the deals. Our solutions were Google Workspace, Web Designing, Web Solutions, etc.

Digital Marketing Manager

HandyMan Repair And Services, Mumbai

Job • Jun 2021 - Nov 2022 (1 year 6 months)

I was the Digital Marketing Manager where my work was to Create Google Ads from scratch and run them, I was also handling the Company's SEM, SEO, SMM and handling the company's Digital presence where I got good amount of experience.

Operations Manager

S. B. Corporation, Mumbai

Job • Sep 2020 - May 2021 (9 months)

I had the job of Recruiting people and Organize their work, see the transportation, manage expenses, see manufacturing as it was Nuts and Bolts manufacturing Company and Managing overall work of the Company.

Business Development

	<p>WesourceU, Virtual Internship • Apr 2020 - Jul 2020 (3 months)</p> <p>It is a Recruitment based Company which recruits people at large number for other Big Organizations. My work was to contact different companies CEO, Managers through LinkedIn and conduct meeting with the Manager.</p>	
	<p>Business Development Scholastic Council For Academic Excellence, Mumbai Internship • Jun 2019 - Jul 2019 (2 months)</p> <p>The Organization takes Olympiad Exams. My Responsibility was to go in various Schools and meet their Principal and explain them about our Program and make them Enroll in our Program in their School for a learning experience for Students.</p>	
POSITIONS OF RESPONSIBILITY	<p>I was the Head of Task Force at my College Annual Festival.</p> <p>I was the Treasurer at my College Annual Festival.</p>	
TRAININGS	<p>Smart India Government, Mumbai May 2018 - May 2018</p> <p>The Course included teaching SEM, Social Media Marketing, Google Analytics, Blogging, Freelancing, SEO, etc.</p> <p>Digital Marketing Manipal University, Mumbai Jul 2016 - Jul 2017</p> <p>The Course taught Digital Marketing in detail where topics were SEM, SEO, SMM, Google Analytics.</p> <p>Microsoft Office NIIT, Mumbai May 2014 - Jul 2014</p> <p>The Course included all the Microsoft Office Softwares that were taught at Advanced Level.</p>	
PROJECTS	<p>Driver Drowsiness Detection Jul 2021 - Mar 2022</p> <p>College Management System Dec 2020 - Apr 2021</p> <p>Salon Management System Aug 2019 - Jan 2020</p> <p>3D Printer Jul 2017 - Jan 2018</p>	
SKILLS	<p>HTML Beginner</p>	<p>CSS Beginner</p>

JavaScript

Beginner

Digital Marketing

Advanced

**Search Engine
Optimization (SEO)**

Advanced

**Search Engine Marketing
(SEM)**

Advanced

Social Media Marketing

Advanced

MS-Office

Intermediate

ADDITIONAL DETAILS

2nd Prize at Inter-College Paper Presentation

2nd Prize at Inter-College Project Competition