

## **ABOUT**

Hey there! I am Andrea, an **SEO Outreach Manager** specializing in building connections and enhancing online presence. Over the past four years, I've crafted personalized outreach campaigns, collaborating with external partners and website owners to secure high-quality backlinks.

My expertise extends to creating diverse content formats, tracking outreach performance, and maintaining digital filing systems for seamless organization. I have worked for prestigious SEO agencies from the United States, independent website owners across the globe, and my own SEO personal projects.

# Andrea Garcia

## **EXPERIENCE**

- SEO Outreach Manager: <u>Search Tides</u>
- SEO Outreach Manager and Virtual Assistant: Gaming Power Up and Mobile Wireless Trends
- SEO Outreach Manager: <u>Te Bloqueo</u>
- Affiliate Niche Site Owner (On-Page and Off-Page SEO): Fantasy Hair Lovers
- Chat Virtual Sales Specialist & Customer Support: SeoUp!
- Digital Marketing Assistant and SEO Content Writer: Depayzer Agency

# CONTACT

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#### SEO Outreach Manager Search Tides:

- Executed comprehensive SEO outreach strategies, increasing the client's organic website traffic within the first months.
- Participated in outreach campaigns to build high-quality backlinks, collaborating with external partners and website owners.
- Collaborated with content writers to optimize content, implementing best practices and ensuring alignment with targeted keywords and client's niche.
- Prospected relevant sites found by scrapers to find contact information, and then pitch them to start a
  profitable relationship with site owners, This includes a contact person, the correct department, and the
  correct email address.
- Crafted personalized outreach emails to website owners, introducing the content and proposing collaborations or guest posting opportunities

## SEO Outreach Manager and Virtual Assistant Gaming Power Up and Mobile Wireless Trends:

- Created various content formats (articles, infographics, videos) to post on free submission sites and social media.
- Tracked the performance of outreach efforts, monitoring website traffic, keyword rankings, and the acquisition of backlinks.
- Organized and maintained digital filing systems, ensuring easy retrieval of important documents and information.
- Collaborated with content writers to ensure consistent branding and user experience across websites.
- Managed WordPress websites, this included uploading articles, formatting, and correcting grammar errors.

#### SEO Outreach Manager Te Blogueo:

- Created a comprehensive outreach plan to connect with industry-specific websites, fostering collaborations, guest post opportunities, and brand visibility amplification.
- Designed and implemented a user-friendly database, ensuring easy access to valuable information for customers, and enhancing satisfaction and retention rates.
- Established alliances by Email for the company's link-building strategy forming strategic partnerships to bolster the company's backlinks, enhance online presence, and improve search engine rankings.

#### Affiliate Niche Site Owner (On-Page and Off-Page SEO): Fantasy Hair Lovers

- Leveraged affiliate marketing strategies to monetize websites through the Amazon Affiliate Program. Conducted comprehensive keyword research, curated compelling content, and strategically placed affiliate links within articles, resulting in a steady passive income stream.
- Implemented SEO best practices, including on-page optimization, keyword targeting, and link building, to improve website visibility and organic traffic.
- Built a website from scratch using HTML, CSS, and JavaScript, employing responsive design principles for optimal user experience across devices. Created user-friendly interfaces and intuitive navigation structures, resulting in a visually appealing and functional website.

#### Chat Virtual Sales Specialist & Customer Support: SeoUp! - Full time

- Utilized advanced chat-based sales techniques to engage prospects and customers in realtime conversations, effectively converting leads into sales opportunities.
- Collaborated with cross-functional teams to optimize chat scripts, sales pitches, and responses, ensuring consistency in messaging and maximizing sales effectiveness.
- Provided exceptional customer service, addressing client needs and resolving issues

# Digital Marketing Assistant and SEO Content Writer: Depayzer Agency

- Crafted diverse and engaging content tailored to the specific needs and preferences of our esteemed clients. This involved meticulous research, understanding client requirements, and delivering compelling articles and blog posts.
- Participated in the agency's link-building strategy by conducting proactive outreach initiatives. This involved establishing and nurturing relationships with high-authority websites, and industry leaders through personalized email communications and networking.
- Demonstrated versatility and expertise by generating highly optimized articles spanning a
  wide range of niches. Leveraged SEO best practices, keyword research, and industry
  insights to produce content that resonated with target audiences, enhanced organic search
  rankings, and improved website traffic.