

# Dipanshu Kumar

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## Profile

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Reliable, Dedicated, Motivated individual seeking a job. I am great at maintaining a respectful and friendly environment, lack practical knowledge but compensate with my eagerness to learn and develop.

## Education

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**Bachelor in Technology**, *Guru Gobind Singh Indraprastha University, Dwarka, Delhi* 2024

**Intermediate**, *St. Xavier's Higher Secondary School* 2019  
85%

## Professional Experience

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**Lead Generation**, *Art Culture Festival* 02/2024 – 04/2024

- **Conducted Research:** Identified and researched potential donors, partners, and volunteers to support the NGO's mission. New Delhi, India
- **Database Management:** Maintained and updated a database of leads, ensuring accuracy and completeness of information.
- **Outreach Coordination:** Developed and executed outreach campaigns to engage potential supporters through emails, phone calls, and social media

## Extra Co-Curricular Activities

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**Lead Generation and Brand Collaboration**, *InfoXpression*

- Conducted market research to identify companies with a strong alignment to the theme and objectives of the technical fest.
- Leveraged online databases, industry reports, and previous sponsor lists to create a comprehensive list of potential sponsors.
- Scheduled and conducted meetings with potential sponsors to present the vision, goals, and opportunities of the technical fest.

**Project and Event Participation**, *HackUi*

- Provided real-time technical support to over 30 teams during a 24-hour hackathon event, ensuring smooth operations and assisting with troubleshooting.
- Demonstrated excellent communication abilities by explaining complex technical concepts to participants with varying levels of technical knowledge.
- Enhanced customer service skills by effectively communicating with and assisting participants under time-sensitive condition.

## Skills

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Computer Languages: C++, SQL, Python

Computer Software: Ms Office, Google Docs

Effective Time Thinker

Fast Learner

Self Motivated and Work Ethic

Effective Time Management

## Achievements & Awards

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**Part of Event Management Team in TechFest**

**Anchors in Cultural Fest GGSIPU**