



Aligarh, Uttar Pradesh



844 556 8993



ahmednadeem7111@gmail.com

## ABOUT

Encouraging manager and analytical problem-solver with talents for team building, leading and motivating, as well as excellent customer relations aptitude and relationship-building skills. Proficient in using independent decision-making skills and sound judgment to positively impact company success. Dedicated to applying training, monitoring and morale building abilities to enhance employee engagement and boost performance. Detail-oriented team player with strong organizational skills.

# MOHD AHMED NADEEM

## EXPERIENCE

### Apr 2023 - Present

Pre-Sales Executive • KnowMerit

Adapted technical presentations to audience level, implemented sales strategies for complex engineering projects, determined equipment needs, and wrote sales contracts. Collaborated with the sales team to promote products and provided support. Created and executed product marketing plans, resulting in additional revenue from resale opportunities.

### Mar 2023 - Apr 2023

Recruiter • Send33

Developed recruitment strategies to identify qualified candidates and build a network. Placed ads, evaluated credentials, conducted initial interviews, and operated applicant tracking systems. Conducted reference checks, background screening, and pre-employment checks to verify information. Built strong relationships with candidates to ensure excellent hiring.

## EDUCATION

### Aligarh Muslim University, Aligarh, Uttar Pradesh

- Bachelor of Science in Statistics, 2022

### NIOS, Noida, Uttar Pradesh

- 12<sup>th</sup> Standard, Science, 2020

## SKILLS

MS Word, MS Excel, MS PowerPoint, HTML, CSS, Python, WordPress, Content Writing, Copy Writing, Proofreading, Transcription, Data Analysis, Statistics, English Proficiency Written & Spoken, Hindi Proficiency Written & Spoken, French Proficiency Written & Spoken, etc.