



**Cardiff
Metropolitan
University**



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Objective- To work for an organization which provides me the opportunity to improve my skills and knowledge and to grow along with the organization objective.

Key Skills-

- A team player
- Ability to learn new skills
- Good Communication
- Self-motivated
- Technological skills- Microsoft Office
- Data Analyst (IBM Certified)

Internship Experience-

Company Name:	Diesel Locomotive Works	June 2014- July 2014
Company Type:	Manufacturing	
Project:	Regular updating status to know about all related to Production Unit, Diesel Generating sets and their spares for Indian Railways.	
Key Learning:	A closer look on the machining operations of Loco Paint Shop and Loco Assembly Shop.	

Company Name:	Triumphant Institute of Management Education Pvt. Ltd	Nov 2015- Feb 2016
Company Type:	Education	
Project:	Marketing of Institute (T.I.M.E), Conducting seminars by visiting various colleges, Interaction with students and clearing their doubts, Creating, and delivering presentation, Distribution of pamphlets and brochures.	
Key Learning:	Team Management, Proper coordination with team, Time Management, Dealing with difficult situation.	

Work Experience-

Company Name:	Tata Motors Ltd.	Jan 2018- March 2019
Company Type:	Automobile	
Position:	Sales Executive	
Project:	Selling of Cars, understanding needs of customer and clearing their doubts, preparing reports on Excel, ensure customer satisfaction, Negotiate, and conclude the sale.	

Key Learning:	Sales, Marketing, Promotion	
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Firm Name:	Seema Stationary Mart (Self Employed)	April 2019- Nov 2020
Company Type:	Stationary	
Position:	Business Development Executive (B2B)	
Project:	Selling of stationary goods, understanding type of customers, dealing with distributors, placing orders, Inventory Management, Preparing GST Reports	
Key Learning:	Market forecast, Sales, Public Relations	

Company Name:	NCR Eduservices Pvt. Ltd. (Working for Third Space Learning, London, under the company name NCR Eduservices Pvt. Ltd)	December 2020- May 2022
Company Type:	Education	
Position:	Math's Expert, Content creator,	
Project:	Teaching math's to students of London, Delivered 1,000+ online sessions, Creating content for US board, UK board, Australian board, ICSE and CBSE board.	
Key Learning:	Content creation, Teaching experience, Communication, Public Relation	

Company Name:	NCR Eduservices Pvt. Ltd. (Working for Third Space Learning, London, under the company name NCR Eduservices Pvt. Ltd)	May 2022 – May 2023
Company Type:	Education	
Position:	Team Lead	
Project:	Leading team of 15 members, checking their productivity and performance, conducting meet with them, and clearing their doubts and queries, reviewing content quality, preparing reports on excel, ensuring session quality by going through recorded sessions.	
Key Learning:	Content creation, Teaching experience, Communication, Public Relation	

Company Name:	Bhanzu	July 2023 - Present
Company Type:	Education	
Position:	Trainer	
Project:	Delivering sessions to international clients, checking their productivity and performance, conducting meet with them, and clearing their doubts and queries, reviewing content quality, preparing reports on excel, ensuring session quality by going through recorded sessions.	
Key Learning:	Teaching experience, Communication, Public Relation	

Academic project-

Project	Discipline	Key Objective
Aluminium alloys	Manufacturing process	Making of Al Alloys and its Mechanical Testing.
General Motors	Strategic Global Marketing	Research on- Market Entry Strategy of the General Motors in India & its strategies conducted in India.

Educational qualifications-

Degree	Specialization	Year	Institution	Board/University	%	Language of teaching	GP A
MBA	Marketing	2016-17(Graduated in November 10th,2017)	Universal Business School, Mumbai	Cardiff Metropolitan University, U. K	59 %	Advanced English	3.2
B. Tech	Mechanical	2015	Institute of Technology and Science, Greater Noida	A.P.J Abdul Kalam Technical University	68 %	English	4.0
HSC	SCIENCE	2011	St. John's School, Marhauili, Varanasi	ISC	69 %	English	4.0
SSC	All subjects	2009	St. John's School, Marhauili, Varanasi	ICSE	65 %	English	4.0

Certification-

- Data Analyst Certification by IBM
- IELTS Qualified with a band score of 6.5

Position of leadership-

- Class representative in Final year at ITS
- Organized free marketing activity in Matchbox (Marketing Club) at UBS
- Content manager in ELC and TechOps club at UBS
- Event manager in TechOps club at UBS

Achievements-

- Acquired 10th position rank in MBA at UBS.
- Acquired 1st division marks in Bachelors, HSC & SSC
- Semi-finalist in ELC Roadies at UBS.

Extracurricular activities-

- Organized Annual meet (sport events - Athletics) at St. John's
- Participated in Science Exhibition at St. John's
- Participated in fashion show at ITS
- Participated in Photography competition at ITS
- Participated in UIC quiz at UBS
- Audio Director in Matchbox skit at UBS
- Designed Poster for Matchbox Club at UBS

Hobbies &Interests**Hobbies:**

- Evaluating high-end graphics games
- Research on new cutting-edge technology
- Listening to music

Interests:

- Photography of Nature
- Badminton

Personal Details-

Permanent Address- Vishnu Vihar Apartment, Flat No- 105, Mahmoorganj, Varanasi, 221010, Uttar Pradesh

Languages known- English & Hindi