### NOMPUMELELO KHUMALO

#### OPERATIONS AND SERVICING SPECIALIST

#### CONTACT

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#### **EDUCATION**

### University of the Free state 2021

Financial Planning law

#### 2019

BCom Honours in entrepreneurial management

#### 2018

BA in Management

#### Certificates

2022-TEFL Certificate
2020-Business Analyst Training
2022- Data Science course

#### **SOFT SKILLS**

Retail operations expertise
Exceptional client servicing
Excellent Communication skills
Coaching and team Leadership
Strategic Planning
Rapport building
Strong stakeholder management
People management
Attention to detail.
Strong Problem solving
Decision Making

#### **PROFILE**

As a steadfast and meticulous professional, I excel in swiftly mastering new skills and delivering innovative solutions to business operations. My dedication to providing exceptional client service is matched by my capability as a responsible leader and my consistent output to achieving outstanding results in my portfolios. With a keen grasp of business analysis, I am adept at driving change and fostering growth within an organization. My commitment to excellence is the cornerstone of my professional aspirations, ensuring that I am an invaluable asset to any team.

### WORK EXPERIENCE

#### Operations Team Leader - Allan Gray

#### 2023- current

Successfully oversee a team of 7-10 constantly changing operations team which includes graduates and experienced hires, Ensuring the team delivers exceptional service within SLA and manage coaching for underperforming consultants while handing escalated customer queries to ensure timeous service recovery.

#### Portfolio:

- -Manage department projects on cross collaboration enhancements which resulted in 4 critical changes within 9 months.
- -Orchestrate strategies for servicing streams by constantly analyzing progress and challenges from the changes and reporting to the relevant stakeholders to implement changes.
- -Collaborate with resource planners for capacity purposes by constantly analyzing business inflows and presenting options which resulted in 30 minutes reduction of EOD.
- -Drive awareness by doing quarterly presentation on regulations update- AML, EDD, ODD, CDD and other business changes, Fraud mitigation processes

## Consultant/Authorizer - Allan Gray 2020-2023

Onboarding of new clients, validation of FICA using KYC tools and daily servicing and processing transactions of 28-35 compliant accounts. Demonstrating great attention to detail and a comprehensive grasp of legislative and compliance

#### **Technical skills**

Power BI Agile, JIRA

Microsoft: Excel, PowerPoint,

word, Teams

Outlook

**CRM** software

Google sheets

Data analysis

Project Management
Business process mapping
Analytical and numerical skills
Risk Management practices

frameworks which led me to be promoted to a skilled consultant and an authorizer. Efficiently authorizing over 100 transactions per day.

#### Projects:

- -Drive client retention through strategic business development to (BDM report sessions).
- -Demonstrated commitment by generating monthly insightful error rate reports for team leader to showcase the team's performance,
- -Spearheaded the enhancements by being an ambassador for reporting system inefficiencies and preferences from consultants to the IT teams.
- -Facilitated targeted training for high-risk clients' conversations and servicing of legal clients by partnering with service quality team, which contributed to consultants being confident to deliver better servicing and surpasses benchmarks for entry consultants

#### References

#### University of the Free state

Shannon Van Rooyen 078 880 6401

#### **Allan Gray**

Claudia Roberts 063 784 0803

# Intern- University of the Free state 2018-2019

#### Portfolio:

- -Accurate data capturing and management
- -Assisting students navigate the research systems
- -Monitored 95-100 students in the library and created a database to keep track of library capacity
- -Acted as a key liaison between various faculties through escalating the library resources required by students.
- -Teaching English to a diverse international student group, enhancing communication skills and cultural understanding.
- -Led and coordinated a team of 12, fostering a collaborative and efficient work environment for both Library and career fair needs.
- -Conducted in depth research on all sponsoring companies for their graduate intakes to assist students with their applications.