

## **Contact**

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### Education

MBA - Marketing - 2021 | CGPA - 7.15

S.R.Luthra Institute of Management | GTU

**B.Com - 2018 |** 

**CGPA - 5.2** 

SASCMA English Medium Commerce College | VNSGU



- Decision Making
- Problem Solving Abilities
- Collaboration Talent
- Multi Tasking
- Project Management
- Market Research

## 🔩 Language

- English
- Gujarati
- Hindi

# **MIT MEHTA**

#### MBA - MARKETING

Working in IT Based Company on RecurPost Project as a Proficient link building specialist with a proven history of increasing online traffic via effective strategy and collaboration with Influencers and online writers and media outlets. Motivated to work with tight deadlines and ambitious targets.



#### August 2022 - Till Now

ProStartMe | Surat

#### **Content Marketer - Link Building**

- Research Websites for Outreach Opportunities
- Used Web Based Tools Ahrefs
- Monitoring the Backlinks Improvements in the performance of the Website
- Connect New People on Slack, LinkedIn, Facebook and build healthy backlinks.
- Set up and managed end-to-end analytics to track the performance of partner links and ensure the best quality of traffic
- Experiment on different strategies and look for new websites for Linking.

#### 2021 - 2022

NJ India Investment | Surat

#### **Senior Executive of Product**

- Collaborated with new business Partners to identify business opportunities and develop marketing strategy and business solutions.
- Individual Financial Advisor (IFA) Recruitment Process
- Consultant Mutual Fund Business Opportunity.
- Identify quality profile from given leads.
- 6-7 Presentation on daily basis.
- · Give presentation according to Profile-wise.
- Proper Follow-up on time & make better relation with clients.
- Maintain Product knowledge & Account Management
- Prepare sales goals and achieve Targets.
- Build strong Networking.
- Creativity Communication Problem Solving -
- Negotiation & Multitasking.

## Projects & Activity

- Study On Perception of College Students towards Online Mode of Education during lockdown.
- A Study on Mobile Banking Adoption in Surat City.
- Participated in Bulls & Bear Stock Market Event.
- Event Organized of Cricket Tournament in City Level.
- · Project Co-Ordinator of Decision Maker at NJ

# Certification

- NISM Series 5 A Mutual Fund Distributor
- Jobaaj Learning A2Z Excel Course