



SARAH MORIMONTE

CONTACT

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📍 Cavite, Philippines

EDUCATION

Bachelor of Science in Management Accounting

University of Makati
June 2014 - April 2018

EXPERTISE

- Outreach Campaigns
- LinkedIn Marketing
- Lead Generation
- Prospecting
- Web Research
- SEO Link Building
- Email Support

VIRTUAL ASSISTANT

A seasoned Virtual Assistant with 4 years of experience handling various outreach campaigns. Highly diversified in skillsets and passionate about helping companies build business relationships and gain long-term clients.

RELEVANT EXPERIENCE

LinkedIn Outreach Specialist

Brickerville Holdings, LLC

- Conducted outreach and expanded the network of the Client in corporate real estate services.
- Identified C-level executives and key decision-makers based on predefined criteria and targeted industries.

Link Building Specialist

FedsDataCenter

- Manually reviewed URLs, identified potential prospects, and looked for their contact information.
- Reached out to bloggers and website owners to introduce FedsDataCenter, built relationships and acquired backlinks.

Acquisition Outreach Specialist

eWeek, LLC

- Qualified potential prospects based on comprehensive metrics and analysis of business data.
- Initial outreach to key decision-makers of small and mid-market-sized companies for acquisition.
- Tracked and reported the progress of the campaign to the CEOs.

Business Development Specialist

Colorcinch

- Conducted extensive market research and worked across multiple lead channels to identify potential prospects.
- Built relationships and secured collaborations with content creators on Youtube.