SHRI KRISHNA RAJKUMAR SOLANKE

Pune, MH 411057 ◆ 9657390358 ◆ krishnarsolanke@gmail.com

PROFESSIONAL SUMMARY

Passionate about technology and driven to excel, I am eager to kickstart my career as a Software
Engineer/Developer. Equipped with a solid foundation in computer science and proficiency in Java, Python, and C++, I am ready to tackle challenges head-on and contribute to innovative projects. Excited to learn and contribute to groundbreaking projects in a dynamic environment.

EXPERIENCE

Professional Summary

Experience and proficiency in Java, Python, and C++, I am ready to tackle challenges head-on and contribute to innovative projects. Excited to learn and contribute to groundbreaking projects in a dynamic environment.

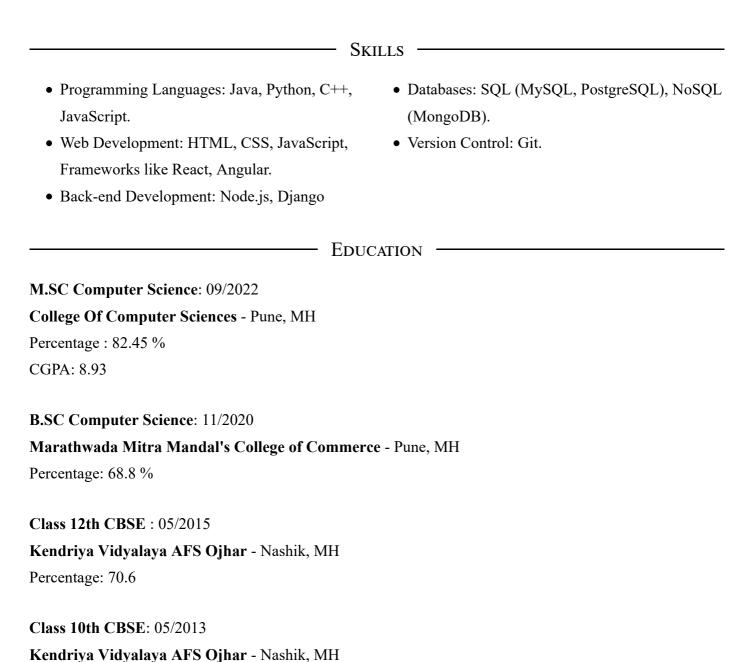
Business Development Associate, 11/2020 - 01/2021

Byjus Think And Learn – Bengaluru

- Boosted revenue by bringing in and cementing relationships with new clients and optimizing servicing
 of existing customer accounts.
- Proactively engaged customer in various departments in order to provide in-depth product knowledge in non-commissioned environment
- Reviewed invoices, payment requests, advance requests, expense reimbursements, and proper coding, prior to approval.
- Enhanced sales techniques and marketing plans to strengthen business development efforts.
- Reviewed client concerns and recommended appropriate changes to supervisors.
- Managed needs of more than 500 customers using strong prioritization and multitasking abilities.

PROJECTS -

- Plant disease detection system (utilizing state-of-the-art machine learning algorithms), Developed a plant disease detection system utilizing state-of-the-art machine learning algorithms.
- Implemented a convolutional neural network (CNN) architecture to analyze and classify plant images based on disease symptoms.
- Collected and curated a diverse dataset of plant images to train the machine learning model, ensuring robust performance across various crops and diseases.
- Utilized image preprocessing techniques to enhance the model's ability to identify subtle patterns and variations associated with different plant diseases.
- Integrated the machine learning model into a user-friendly web or mobile application, providing farmers and stakeholders with a convenient tool for early disease detection.



CERTIFICATIONS -

Course: The Complete SQL Bootcamp: Go from Zero to Hero

Provider: Udemy

CGPA: 9

Certification Link: https://www.udemy.com/certificate/UC-3ed689ca-9203-4820-a84d-7661e9d2ec8d/