



doshiprusti2003@gmail.com



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Idar, Gujarat

PRUSTI DOSHI

BUSINESS DEVELOPMENT EXECUTIVE

EDUCATION

Bachelor of Commerce (Honours)

Nirma University : 2020-2023

8.2 PPI

Higher Secondary School

Takshashila English School : 2019-2020

76.3%

ACADEMIC PROJECTS

Practical Application of Accounting Concepts and Conventions

- Annual Report of Larsen & Toubro (2019-20)
- Understand theoretical and logical base.

Impacts on Migrants in COVID-19

- Effects of COVID-19 in rural and urban areas
- Role of Government
- Contribution to National income

Computer Applications

- VLOOKUP, HLOOKUP, Pivot Table
- Analyze, Summarize and Present large data

SKILLS

- MS Excel
- MS PowerPoint
- MS Word
- CRM
- HTML5
- CSS3
- Data entry
- Tally
- Canva
- Analytical and Research
- Time Management

PROFILE

I am a creative and forward-thinking professional with strong analytical skills. I excel at developing solutions that connect data analysis with business goals while managing risks. I have a solid work ethic, strong leadership abilities, and a proven track record of success.

EXPERIENCE

eSparkBiz Technologies Pvt Ltd.

8/2024-11/2024

Jr. Business Development Executive

Conducted research to identify startup IT companies for lead generation, engaged prospects on LinkedIn with personalized outreach, crafted targeted email campaigns highlighting services and pricing, analyzed hiring trends, and nurtured leads to build strong client relationships and drive growth.

Kunvarji Finstock Private Ltd.

5/2022-6/2022

Internship

Performed a detailed analysis of stock trading apps and websites, comparing features, usability, and functionality to uncover trends and deliver insights for enhancing performance and achieving a competitive edge.

Youth Empowerment Foundation

6/2021-7/2021

Virtual Internship

Managed fundraising efforts, volunteered for various initiatives, created content, and handled social media and marketing tasks to support organizational goals, increase engagement, and enhance brand visibility across multiple platforms.

CERTIFICATE

Battle of Wits - The Academic Event of CASH CLASH

Runner-Up Position in the
National Level Annual Cultural &
Literary Fest ELYSIAN 3.0

INTEREST

- Accounts
- Statistics
- Finance
- Macroeconomics
- Equity Trading
- Taxation
- Coding and Creativity