

## CURRICULUM VITAE

### KUNAL SINGH

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### CAREER OBJECTIVE

Looking for a challenging career which demands the best of my professional ability in terms of technical and analytical skills and helps me in broadening and enhancing my current skills and knowledge.

### PROFILE

I am a dedicated, organized and methodical individual. I have good analytical and interpersonal skills, am an excellent team worker and am keen and very willing to learn and develop new skills. Energetic to bypass all hurdles and be a part of continuous growth of my career.

### EXPERIENCE:

#### Little umbrella foundation / Ngo

(Project Coordinator).

June 2021 – November 2021

- Established and managed partners with Byju's Ed-Tech Company to provide free education to marginalized students.
- Facilitated cross-functional coordination by organizing and leading regular meetings among project stakeholders.

#### Tata Tanishq

(Synergy Manager).

June 2022 - July 2022

- Assisted the sales team with lead generation and prospecting activities.
- Conducted market research and competitor analysis to identify new business opportunities

#### Aam Aadmi party

(Human Manager).

June 2023 – September 2023

- Served as an intern for Delhi's ruling political party, overseeing candidate recruitment efforts for campaign activities.
- Contributed to the strategic hiring process to strengthen the party's outreach and organizational capabilities.

#### Kotak asset management Company

(Corporate acquisition manager)

February 2024 \_\_\_\_ present

- Led corporate acquisition initiatives by delivering detail presentations on mutual funds and NPS to prospective clients.
- Produced detailed reports and ensured compliance with regulatory requirements, including AML and KYC protocols.

## ACADEMIC QUALIFICATION.

SDSM school for excellence	Matriculation	CBSE	2018	73%
SDSM school for excellence	HSC	CBSE	2020	89%
St Andrews college	Graduation in BMS	Mumbai University	2023	93%

## STRENGTHS

- Determined to learn with practical approach.
- Good communication skills.
- Enthusiastic and can produce results under deadline constraints.

## SKILLS

- Team management.
- Client relationship.
- Data management
- MS Word, Outlook, PowerPoint.
- Problem solver

## ACHIEVEMENTS

- National institute of securities market VA (60%).
- Interschool business quizzier.
- Achiever in HSC.

## DECLARATION

I hereby declare that all the information given above is true and correct to the best of my knowledge. All information shared in the resume is correct, and I take full responsibility for its correctness.

**Place:** Mumbai.

(KUNAL SINGH)