



# ALAN LOBO

ASSISTANT PROGRAM MANAGER

## CAREER OBJECTIVE

Result oriented expert offering over 5 years of experience in different capacities primarily in LeadGeneration, Client Management.

## WORK EXPERIENCE

### DEMANDFLUENCE - B2B LEAD GENERATION COMPANY

#### Assistant Program Manager

July 2020 - October 2023

- Trained & managed a team
- Client relations
- Project Management
- Worked on several software and product projects:
  1. Software testing projects
  2. PLM project
  3. Secured bio-metric device product
  4. End-point management
  5. AI,ML,RPA
  6. Cloud migration & management
  7. Digital Risk Platform
  8. IAM
- Worked on event & webinars

#### Senior Management Trainee / Management Trainee

February 2018 - June 2020

- Worked on a project for Malaysia - Content Management (BFSI)
- Application Modernisation (Cloud)
- End to End Testing

## LINKEDIN

<https://www.linkedin.com/in/alan-lobo-960a56183/>

## CONTACT

☎ +91 8600517832

✉ alanlobo2007@gmail.com

📍 Paul & Donna Peregrina House,  
Plot No 1, Sainik Vihar Co-op  
Hsg Society, NIBM Road,  
Mohammadwadi, Pune 411048

## EDUCATION

### M.COM

VIDYA BHAVAN COLLEGE OF  
COMMERCE- 2018

- Master of Business Administration
- Grade - B+

### B.COM

VIDYA BHAVAN COLLEGE OF  
COMMERCE- 2015

- Bachelor of Business Administration
- Grade - Pass Class

### HSC

ST. PATRICK'S JUNIOR COLLEGE -  
2012

- Grade - 51%

### SSC

ST. VINCENT'S HIGH SCHOOL - 2010

- Grade - 57%

## SKILLS

- Operations Management
- Client Relations
- Performance Management
- Resource allocation & utilization
- Interpersonal skills
- Microsoft Office

## LANGUAGES

- English
- Hindi