Shaikh Mohammed Abutalha

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Summary

I am an experienced in Market Research role I am dedicated and detailed oriented in Market Research Position looking for an opportunity to expand my professional skillset and help the company to grow

Market Research

Market Research

Sm Consultancy

February 2023 - Working

- Conduct research using various resources collecting data research the email id and contact of decision makers.
- Sending Email to HR CEO And directors.
- Learn to collect and analyze data using basic research techniques.
- Refine analytical and problem-solving abilities.
- Understand how to manage multiple projects under tight deadlines.

Data Acquisition

February 2020 - February 2023

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- Managed and update data collection of the residential projects in the assigned area.
- Build and maintain relations with the developers sales team.
- Data collected is accurate and in the right format.
- Team player and coordinate with the Data Analysts and Administrators to ensure smooth flow of information.
- Solve problems that arise while gathering data and prepare a strategy for efficient data collection.

Data Collection

August 2017 – February 2020

Magicbricks

- Responsible for Data Collection in the assigned territory.
- Responsible for building long term relationships with real estate agents & builders in the assigned territory.
- Collect incremental information about data posted by Estate Agents & Builders and keep a tab on new development in the territory.
- data collection & real-time data syncing.

Strength

- Good command on Microsoft Excel and Google docs
- Computer and web savvy with familiarity with using data collection tools software
- Engage in the process of the entire research cycle from project acquisition to source engagement, data collection and publication.

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Skills

Good Verbal and written communication skills. Good command on Microsoft office Microsoft Excel and Google docs. Team player work with a team Smooth flow of information Problem solved skills and strategies while gathering the data Familiar with Research and data collection tools

Language

- ENGLISH. - HINDI. - URDU. - ARABIC. - MARATHI.

DECLARATION

I hereby declare that all the details furnished here are true to the best of my knowledge and belief