

# LUCY BARO

## OUTREACH SPECIALIST

**Gender:** FEMALE

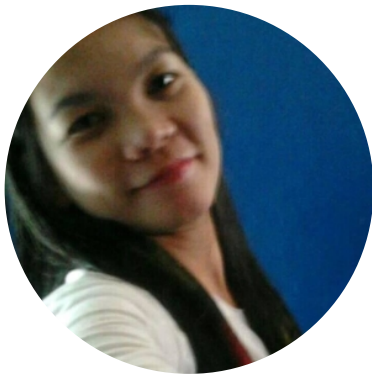
**Email:** barolucy5@gmail.com

**Website:**

<https://www.linkedin.com/in/lucy-baro-3429342a9/>

**Date of birth:** DIPOLOG CITY, ZAMBOANGA  
**Phone:** 09283104228  
DEL NOTE

**Address:** Deca Homes, Brgy Calumpang,  
General Santos City



### SKILLS

**Appointment setter:**

Organized Appointment Setter with excellent problem-solving skills.

**Lead Generation:**

knowing how to attract and convert strangers and potential prospects into someone who has indicated interest in your company's product or service.

**Real Estate Sales:**

helping to meet in buying property

**Interpersonal skill:**

Ideeply understand every ones point of view

**Negotiating skill:**

excellent in problem solving and providing the customer's satisfaction

**Driving Skills:**

encompass a wide range of abilities, from basic vehicle handling to advanced techniques like defensive driving and route planning, all crucial for safe and efficient transportation.

**Computer Literate:**

### EDUCATION

**Gensantos Foundation College**, Bachelor of Science in Accountancy

May 2004 - June 2007

Studying economics, society and majoring accounting

**International Computer Access Program, Inc.**, Computer Secretarial

June 2008 - April 2010

Studying Information Technology, Google Suite, Microsoft Office

### WORK EXPERIENCE

**WORK FROM HOME** Cold Caller

JANUARY 2024 - PRESENT

As a freelancer work from home cold caller, I tried to dialed several campaign like solar and home improvement campaign, in B2C account. In B2B, I dialed Merchant Cash Advance where I promoted and offered additional cash loans to legitimate business owner for their business expansion like purchasing trucks, computer, machineries and others.

**ArCil Property & Services**, Real Estate Salesperson

JANUARY 2022 - PRESENT AS PART-TIME

Promoting real properties may high-end or low-cost housing, parcel of lots, farms, condos, or even memorial plans from different developer and private individual with legal documents that followed what the government's amendment. Posting on social media. I have learnt how to answer inquiries through messenger, email, phone and text.

**Hanox Realty**, Real Estate Salesperson

JULY 2014 - DECEMBER 2021

Promoting real properties may high-end or low-cost housing, parcel of lots, farms, condos, or even memorial plans from different developer and private individual with legal documents that followed what the government's amendment. Posting on social media. I have learnt how to answer inquiries through messenger, email, phone and text.

**Custard Apple Outsourcing, Inc.** Outbound Sales Representative

proficiency in operating systems

#### **MS Offices Literate:**

categorized by application, to help you showcase your proficiency in different areas:Microsoft Word:

### HONORS & AWARDS

**August 2016:** Employee of the month-CAO

**December 2017:** Employee of the year-CAO

**July 2019:** top seller- HANOX REALTY

### CERTIFICATIONS

**2014:** Rookie of the year -Bria Homes-HANOX REALTY

**Custard Apple Outsourcing, Inc.,** Outbound Sales Representative  
DECEMBER 2014 - JANUARY 2018

Spearheaded all sales activities and increased annual revenue by 60%""Supervised a team of seven Customer Service agents and decreased handling time by 20%"

**Custard Apple Outsourcing, Inc.,** Data Entry Specialist

JANUARY 2018 - SEPTEMBER 2018

As an outbound sales representative for 3 years and a month, I have been handled different outbound campaign such as auto insurance, solar, home security and healthcare. In 3 years and a month, I learnt how to become an appointment setter and a lead generation specialist.

### REFERENCES

Custard Apple Outsourcing, Inc - Operating Manager  
Ms Emma Cabayaran  
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jmpcabayaran@gmail.com