



DARA DRUTHI KUCHAMPUDI

As an enthusiastic BBA student, I have honed my knowledge in various facets of business administration, including marketing, finance, and management. Through hands-on projects and internships, I have translated theoretical concepts into real-world applications, further enhancing my problem-solving and analytical abilities. With a keen eye for detail and a passion for driving business success, I am eager to leverage my skills and contribute to the growth of a forward-thinking organization.

Education

- 2020-2023** BACHELOR OF BUSINESS ADMINISTRATION
GAYATRI VIDYA PARISHAD FOR DEGREE AND PG COURSES
- 2018-2020** HIGH SCHOOL DIPLOMA
CPE JUNIOR COLLEGE
- 2018** CBSE-SSC
LITTLE ANGELS SCHOOL

Skills

- Positive Thinker
- Innovative
- Hardworking
- Leadership Qualities
- Communication
- Critical Thinking & Problem Solving Skills
- Fast & Self Learner

Work Experience

● INTERN GOFUEL PRIVATE LIMITED, CHENNAI

- As a Sales Operations Intern, I provided crucial support to the sales team in optimizing their daily activities and improving overall efficiency. Collaborating with cross-functional teams, I assisted in the analysis and interpretation of sales data, generating insightful reports and visualizations. Through this process, I identified areas for improvement and recommended actionable solutions to enhance sales performance. Additionally, I actively participated in sales meetings and contributed to the development of sales strategies and tactics. This internship opportunity allowed me to develop a strong understanding of sales processes and CRM systems, while also honing my problem-solving and analytical skills in a dynamic business environment.

● INTERN SHRI RAM CHLORO CHEM PVT LTD, HYD

- During my internship in recruitment and selection processes, I actively contributed to the talent acquisition efforts of the company. Collaborating with the HR team, I assisted in identifying job requirements, crafting job descriptions, and posting vacancies on various platforms. I played a key role in screening resumes, conducting initial phone screenings, and coordinating interviews with candidates and hiring managers. Additionally, I gained valuable experience in conducting reference checks and background verifications to ensure the suitability of potential hires. Through this internship, I deepened my understanding of recruitment strategies and developed strong communication and organizational skills in a professional setting.

Languages

English	95%
Telugu	95%
Hindi	95%

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Certifications

- Advanced MS Office Excel
- SQL (Structured Query Language)
- Tableau Software
- Microsoft Power BI
- Python

INTERN

AKSHAYA PATRA FOUNDATION,NGO

I have honed my expertise in efficiently managing the end-to-end processes that drive the seamless flow of food and services from conception to the end consumer. With a strong focus on optimizing procurement, inventory management, logistics, and distribution, I have successfully contributed to cost reduction initiatives, improved operational efficiency, and enhanced customer satisfaction. My proficiency in leveraging supply chain analytics and implementing innovative strategies allows me to adapt swiftly to dynamic market demands while maintaining a keen eye on sustainability and ethical practices. Through my proven track record in cross-functional collaboration and process improvement, I am committed to driving value and delivering results for the organization.

Acomplishments

- Received certification in NCC, 2(A) GBN NCC,VZM
- Received certification in MEMU SAITHAM (community service programme) Acted as a coordinator in many events
- Received certificates in sports and drawing Completed a project study in supply chain management in akshaya patra
- Completed a project study on recruitment and selection in sri ram chlorochem pvt Ltd
- Completed a project study in sales operations in gofuel pvt Ltd