

GAJWELLY RISHI GOUD

CONTACT

✉ rishigoud480@gmail.com

☎ 8008693101

📍 M M Reddy Colony,
Thumkunta

EDUCATION

Bachelor's of Commerce

Osmania University

2020 - 2023

8 CGPA out of 10

CEC

Bhavan's Sri Aurobindo Jr College

2018 - 2020

87%

STRENGTHS

1. Quick learner.
2. Hard working.
3. Good Communication and interpersonal skills.
4. Ability to work as a part of a team as well as independently.

LANGUAGE

English

Hindi

Telugu

Career Objective

To work for an organization that provides me with opportunities to improve my skills, knowledge, and work for the growth of the organization.

WORK EXPERIENCE

June 2023- present

collegedunia

Strategic Partnerships Manager

- Reaching out to different consultancies for collaboration.
- Regularly meeting with clients, understanding their problems, and finding solutions.
- Conducting market research to identify potential partners and clients
- Scheduling and conducting pitch meetings through visits/virtually
- Identifying various mediums and approaching clients through that
- Using in-depth understanding of our product to derive the strategy for the delivery of various campaigns
- Follow up with the operations team for the delivery of various campaigns
- Gather feedback from clients and share it with internal teams
- Built relationships with clients to maintain sales goals and create new opportunities

SKILLS

- MS EXCEL
- MS WORD
- TEAM MANAGEMENT
- Experience in MARKETING

HOBBIES

1. Socializing
2. Small time Trading
3. Playing cricket
4. Reading books