

# BURIDI SRIHARSHA

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## OBJECTIVE

Seeking a challenging Business Development Executive role where I can leverage my expertise in sales, market analysis, and relationship building to identify new opportunities, expand market share, and drive revenue growth.

## EDUCATION

• <b>ACHARYA NAGARJUNA UNIVERSITY</b> B. Tech(Mechanical Engineering) 7.0	2018-2022
• <b>NARAYANA JUNIOR COLLEGE</b> Intermediate 945	2016-2018
• <b>SURESH HIGH SCHOOL</b> SSC 9.3	2015-2016

## SKILLS

- Sales Negotiation
- Lead Generation
- Market Analysis
- Strategic Planning
- Relationship Management

## PROJECTS

- **Design of V4 Solenoid Engine**  
The design of the V4 solenoid engine represents a modern approach to engine technology, leveraging electromechanical principles to achieve greater efficiency and performance in automotive applications.

## INTERESTS

- Playing cricket
- Reading Books
- Watching Movies

## LANGUAGE

- English
- Hindi
- Telugu