

SAVITA NEGI

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SUMMARY

Result-oriented and highly disciplined B.Sc graduate with excellent communication skills, a strong leadership background. Seeking a challenging sales role where I can utilize my skills in consumer behavior analysis, time management, and target-oriented approach to drive revenue growth for a dynamic organization.

EDUCATION

Bachelor of Science 2020 - 2023
D.A.V (P.G) College Karanpur,Dehradun

- During my college years, I demonstrated a professional and serious approach by successfully selling promotional cards and fest tickets at various college events. This experience significantly enhanced my communication and ethical knowledge, ensuring a meticulous handling of transactions and customer interactions.

Higher Secondary Certificate 2019 - 2020
The Doon Grammar School Dehradun,Uttarakhand

- During my time managing a sales booth at The Doon Grammar annual fair, I showcased strong sales and event management skills. I effectively persuaded customers about a great product through collaborative efforts and compelling marketing strategies

Secondary School Certificate 2018 - 2019
Doon Public School Dehradun,Uttarakhand

- In my 10th grade, I actively participated in numerous debate speeches and exhibitions related to problem-solving and communication, igniting my natural ability and energy to pursue a career in Sales. Through these experiences, I honed my communication skills and developed a strong sense of confidence, which I consider to be a significant aspect of my personal growth that I'm eager to apply in the field of Sales.

VOLUNTEER PROJECTS

School Fair Sales Project 2019 - 2020
Dehradun,Uttarakhand

Highlighting my proficiency in being quick at adapting, I successfully organized and managed a sales booth at The Doon Grammar annual fair. Demonstrating strong sales and event management skills, I swiftly collaborated with team members to create marketing materials, implement pricing strategies, and address customer inquiries.

- I take immense pride in my achievement during the sales project. Through my hard work, smart strategies, and effective communication skills, I turned a 'No' into a 'Yes', generating over 6,000 rupees in revenue, earning the highest scores and securing the 1st prize. This accomplishment showcases my confidence, teamwork, and sales expertise in delivering outstanding results.

ACHIEVEMENTS

-  Sales Excellence Awardee
With a focus on inside sales, I am proud of my successful completion of a sales project, which not only resulted in the generation of over 6,000 INR in revenue but also showcased my mastery of effective inside sales techniques, unwavering dedication to project goals, and exceptional customer engagement skills.

SKILLS

Excellent communication. Business oriented. Persuasive. . Adaptability. Sales savvy. Problem solving. Customer service skills. Business Development. Presentation skills. Interpersonal skills. Organizational skills. Customer retention. Retail sales. Ambitious. Team collaboration. Target focused. Time management. Aggressive. Customer relationship management. Leadership. Stress management. Patience. Negotiation. Discipline. Relationship management.