

Sahil Paul

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Summary

Passionate and results-driven professional with strong teamwork, communication, and brilliant interpersonal skills. Cross-functional expertise enables effective collaboration and problem-solving. Proven ability to adapt to new environments and deliver exceptional outcomes.

Experience

CIP ANALYST • Goldman Sachs

Jan 2023 - Jul 2023

- Analyzed established procedures to identify required actions for safeguarding bank assets.
- Implemented necessary holds on accounts suspected of fraudulent activities.
- Managed credit card chargebacks and pre-arbitration procedures.
- Assessed merchants for evaluation purposes.
- Recognized patterns and trends within extensive and intricate data sets.- Delivered actionable insights based on data analysis.

FINANCIAL OFFICER • WeMakeScholars

Apr 2022 - Nov 2022

Engaged in detailed consultations with students to analyze their education loan profile, facilitating informed decisions on selecting a suitable bank loan scheme. Fostered strong rapport with lenders, cultivating lasting relationships and ensuring favorable loan terms.

Education

BBA • Narsee Monjee Institute Of Management Studies

Jul 2018 - Jul 2021

Finance • Grade: 3.32

Specializing in finance during my senior year, I immersed myself in this field and discovered a profound passion for it. Continuously expanding my knowledge, I pursued several certifications, including becoming an Equity Derivatives Analyst, attaining the NISM Certified Research Analyst designation, and obtaining the NSE Certified Technical Analyst title.

Class XII • Don Bosco Senior Secondary School

Apr 2017 - May 2018

Grade: 89%

Class X • Don Bosco Senior Secondary School

Apr 2015 - May 2016

Grade: 9.2

Projects

Business Plan

Dec 2020 - Apr 2021

Narsee Monjee Institute Of Management Studies

- Conducted comprehensive market research to assess the potential demand and competition for pillows made out of cigarette butts.
- Utilized data analysis techniques to forecast the financial performance of the business over a 5-year period.
- Developed a detailed business plan outlining the manufacturing process, sourcing strategies, marketing tactics, and sales projections.
- Successfully identified key target markets and implemented effective marketing strategies to penetrate the market.

Financial Modelling

Jul 2020 - Nov 2020

Narsee Monjee Institute Of Management Studies

- Conducted extensive EIC analysis of Indian Sucrose Ltd to evaluate its financial performance and potential for investment.
- Utilized forecasting techniques to accurately predict the company's financials and calculate its intrinsic value.
- Implemented strategic analysis to identify key growth drivers and potential risks for Indian Sucrose Ltd.

Achievements and Awards

Rotary Club of JVPD

Dec 2020

As an active member of the Rotary Club of JVPD, I successfully spearheaded numerous impactful social initiatives, showcasing my dedication to improving lives and making a difference in our community.

Research paper

Aug 2020

Narsee Monjee Institute Of Management Studies

- Conducted extensive market research and analysis to identify key factors influencing customer preference in the E-wallet market in India.
- Developed and implemented a comprehensive survey strategy, reaching out to over 1000 customers across diverse demographic segments.
- Analyzed data collected from surveys and other sources, extracting valuable insights and actionable recommendations.

Skills

Customer relationship building, Basic knowledge of Digital Marketing., Fraud Investigation, Basic Knowledge of SAS (Statistical Analysis System)., Proficient in Microsoft Office Suite, including Excel, Word, PowerPoint and Access., Stock Trading