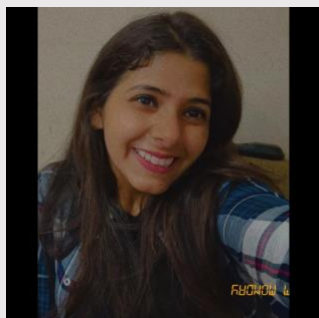


DILPREET KAUR



EDUCATIONAL QUALIFICATION

GRADUATION

2019-21 BBA

Dr .Virendra Swaroop Institute of Computer Studies(C.S.J.M.U) – 68%

INTERMEDIATE

2017-18

Up Kirana Seva Samiti Vidyalaya (I.S.C) – 74.5%

HIGH SCHOOL / MARTICULATION

2016-17

Up Kirana Seva Samiti Vidyalaya (I.C.S.E) - 75%

CAREER OBJECTIVE

Hardworking Sales Manager skilled assessing sales team performance to identify areas for improvements. Effective at creating training materials and presentations to help increase sales. Hardworking and organised with excellent communication skills . Offering 3 years of experience . Self-motivated leader with expertise in introducing products and implementing pricing models and inventory controls. Effective motivator identifying customer needs to deliver solutions . Tactical team builder and strategic planner with experience in customer – based products sales verticals . Result- focused sales and marketing leader ambitious to drive substantial revenue and profits through proactive strategies . Brings multifaceted approach involving competitor research , innovative promotional strategies and continuous optimisation to exceed expectations . Continuously seeks out opportunities in market gaps and customer trends. Proactive and excited to partner with like- minded individuals to achieve goals.

CONTACT

 PHONE: - 9555487262
LinkedIn – dilpreet2311
EMAIL: -
dilpreetkaursimran@gmail.com

SKILLS

- Active Listening
- Communication
- Emotional Intelligence
- Interpersonal Skills

WORK EXPERIENCE

Sales Manager in Pack It Up 2020-23

CERTIFICATIONS

2023	Certificate of Experience – Sales Manager
2023	Certificate of Training Completion – Product Management
2023	Certificate of Training Completion – Human Resource Management
2023	Certificate of Training Completion – Advanced Human Resource Management
2023	Certificate of Training Completion – Data Science
2023.	Certificate of Training Completion – Clinical Trial Analysis and Reporting
2023.	Certificate of Training Completion – Graphic Design
2023.	Certificate of Training Completion – UI/UX Design

DECLARATION

I hereby declare that all the information furnished above is true to the best of my belief.

- Logic and Reasoning
- Negotiation
- Critical Training
- Data Analysis
- Administrative Assistance
- Business Strategy
- Business Intelligence (BI)
- Business Management
- Persuasion
- Adaptability
- Time Management
- Project Management
- Product Management
- Data Science
- Graphic Design
- UI/UX
- Microsoft Office
- Microsoft Excel
- SAS(Programming language)
- Python(Programming language)
- Adobe Photoshop
- Figma(Software)

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