# Akanksha Arya

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## **Objective**

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

#### **Experience**

#### Marketing intern

17th March - 17 th September

Magnik India

Sales Generating strategies by using corporate promotional activities & online internet Marketing.

Maintain the customer relationship Management in the Magazine industry.

Research for company for future collaboration and partnership.

#### Marketing intern

3rd July - 3rd October

Zielhoc Group

Lead generation

Making PPT for company

Primary and Secondary research

## **Education**

Course / Degree	School / University	Grade / Score	Year
PGDM	Lexicon MILE	79.9%	2021-23
B.B.E	Aryabhatta Knowledge University	7.73 CGPA	2017-20
H.S.E	New Horizon School	61.2%	2015-17
S.S.E	Goethals Public School	9 CGPA	2014-15

## Skills

Presentation Teamwork Time Management Adaptability Communication Ms office SPSS

# **Projects**

Customer satisfaction - Swiggy vs Zomato (2021).

In this research I have to measures customer satisfaction between swiggy and Zomato.

Impact of advertisement on consumer (2022).

In this project I have to measures the impact of advertisement on consumer buying behavior.

#### Customer satisfaction towards online shopping (2023)

In this research paper I have to measure the satisfaction of consumer towards the various online shopping sites.

# Customer satisfaction - Shopping mall and Retail store (2019) In this project I have to measures the customer satisfaction between shopping mall and retail stores with the Presective of price, quality and variety.

### **Achievements & Awards**

Participated for organic Framing protection campaign is an organization named "Tarumitra". Participated in Jagran Sanskarshala and was awarded for the same. Awarded certificate of Appreciation in sales and marketing During my Internship in "Magnik India". Awarded for best Advertising team for the Role play.

#### Interests

Dancing, Travelling, Watching cartoon

# Languages

Hindi English