

ISHIKA KAPOOR



CONTACT

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SKILLS

Negotiation Skills
Customer Service
Problem-Solving
Effective communication
Financial Analysis
Team building
Sales
Vedio editing

INTERESTS

To Explore
Drawing
Solving Riddles
Involved in sport activities

ACHIEVEMENTS & AWARDS

I had won 3 movie tickets from my company by accomplishing the targets in the limited time duration.

OBJECTIVE

To leverage my proven track record of exceeding sales targets and delivering exceptional customer service to drive revenue growth and enhance the reputation of our organization. With a dynamic blend of strategic thinking, persuasive communication skills, and a relentless passion for success, I am committed to making an immediate and substantial impact on your team's performance and bottom line.

EXPERIENCE

Shiksha Udaan Capital

1 September, 2023 - Present

Customer Aquisition Executive

Liaise with top 10 banks to facilitate education loan options for students planning to study abroad.

Generate leads of prospective students seeking education loans through various channels by Cultivating strong relationships with students, families.

Provide personalized guidance and advice on the loan application process, including eligibility criteria, required documentation, and repayment options.

Coordinate with banks and financial institutions to expedite the loan approval process and ensure timely disbursal of funds.

Maintain accurate records of loan applications, approvals, and disbursements, and provide regular updates to clients on the status of their applications.

EDUCATION

Acharya Narendra Dev college, University of Delhi

Bsc Life Science

GPA:8

Delhi Public School

Intermediate

92%

Unison World School

High School

92.4%

Recieved an award for highest
sales for the company in the
month of December