# **Personal Information**

Name: Dorina Kralani D.O.B.: 27.07.1993 Place of birth: Peje, Kosovo Nationality: Kosovar

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# **Education**

## **SBS Swiss Business School**

(September 2015 – September 2017)

MSc in International Business, Kloten, Zurich

- The program focused on practical approach of financial, economic and management industries of the international business environment
- Real world scenarios, applications and solutions of the international business environment
- Focused to develop a global mind set and necessary skills to evaluate and manage challenges and opportunities in a global environment

# RIINVEST College

(October 2011 - June 2014)

BA in Business Management, Prishtina, Kosova

- Preparation for management positions in a range of organizations and contexts
- To develop knowledge, skills and attitudes necessary for managers to carry out management activities in theoretical and practical way
- To solve various business problems in competitive and changing environment

## **Cambridge Gymnasium**

(September 2008 – June 2011)

Maths & Informatics, Pejë,

Kosova

- Focused on complex calculations and problems
- Reasoned solving
- Connection algebra with geometry

# **Training**

# **Accounting Technician**

(October 2013 – June 2014) SCAAK, Kosova

- Financial Accounting
- Managerial Accounting

# **European Informatics Passport**

(October 2012 – June 2013) EIPASS Baripass, Italy

- Focused on digital skills of students and workers to grips with companies and managers
  - Microsoft Office

### RIINVEST College

12/2020 - Present, Kosovo

#### **Secretary General**

- To ensure that the administrative units in the university work efficiently, regularly and harmoniously
- To carry out duties in line with the provisions of the specified laws and regulations, within the framework of the policies decided by the Board of Directors

# **RIINVEST College**

10/2020 - Present, Kosovo

#### **Head of Projects and Trainings Office**

• Coordination of projects and trainings

# **RIINVEST College**

10/2020 - Present, Kosovo

#### **Assistant Professor in International Business**

**Assistant Professor in Management** 

#### **Devolli Corporation**

01/2020 - 02/2020, Kosovo

# **International Procurement Manager**

Development of Private Label department

#### **Finnish School of Kosovo**

06/2019 - 08/2019, Kosovo

#### **Senior Leadership Program**

- Shadowing the CEO
- Experiential learning and advanced mentorship for the following topics:
  - Leadership
  - Marketing
  - Human Resources
  - Media and Public Relations
  - Law
  - International Business Development

#### **UBS Bank, Zurich**

03/2017 - 12/2017, Kosovo

# **Operations Client Service Specialist**

- Support clients in their day-to-day transactional business
- Working with different stakeholders to ensure Operational Excellence

#### ABB, Zurich

06/2016-12/2016, Kosovo

## **Strategy and Business Development Officer (Internship)**

Identifying new business opportunities through market research and analysis

#### Citrix, Zurich

01/2016 - 05/2016, Zurich

## **Financial Analyst**

- Information gathering
- Assemble spreadsheets
- Writing reports

• Monitoring financial performance and identifying trends

# Languages

Albanian Mother tongue

English Full professional proficiency

Serbo-Croatian Professional proficiency

German Limited working proficiency

# IT Skills

Proficiency in all areas of Microsoft Office.

# Hobbies

Reading
Playing Piano
Travelling
Jogging
Table Tennis

References upon request