

# Saurabh Nigam

694- C block panki Kanpur Nagar 208020  
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## Objective

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To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

## Education

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- **Central Board of Secondary Education** 2015  
Highschool
- **Central Board of Secondary Education** 2017  
Intermediate
- **CSJM University** 2022  
Bachelor's of Commerce
- **Swami Vivekanand Subharti University** 2024  
MASTER'S OF BUSINESS ADMINISTRATION

## Experience

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- **Tikona Infinite Pvt Ltd** 01/01/2020 - 31/07/2021  
Sales Associate  
-New Customer aquisition.  
-Cold Callings.  
-Sales of Broadband Connection.  
-Target Achievements.
- **Reliance Jio Infocom** 01/08/2021 - 31/12/2021  
Home Sales Officer  
-New Customer aquisition.  
-Cold Callings.  
-Sales of Broadband Connection.  
-Target Achievements.  
-Customer support.
- **Pouring Pounds India Pvt Ltd** 01/01/2022 - 30/05/2023  
Network Sales Executive  
-Network rollout and expansion.  
-Customer acquisition & service.  
-Revenue generation through online portal.  
-Marketing and promoting products online and offline.

## Internship

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- **VIRAL FISSION INTERNSHIP**  
-Managed 20 student ambassadors, providing leadership, direction, and support to achieve program goals.  
-Looking after day-to-day work regarding the dashboard, team support, and maintaining team morale and motivation.  
-Worked on various brand campaigns with top companies like Spotify, Mahindra , JBL, Fastrack and more.  
-Helped the activations team with offline events across the city.

## Achievements & Awards

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- Received letter of recommendation from Viral fission Internship as team leader.

## Skills

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- Team Building • Quick Learner • Problem Solving • Decision Making

## Interests

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- Photography
- Participating in Social Activities
- Riding Bikes
- Exploring New places
- Digital Marketing

## Languages

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- English • Hindi