WIN.WIN

A cooperative negotiation agent

Bidding Strategy

Randomising Bids
- A simple linear ordering

Time Counting
- Opponent bid
- Session duration

Bid Rankings / Thresholds
- Nash point
- Pareto optimality

Importance Estimation
- Deal with preferences

Opponent Modelling

Bayesian Learning

Probability for a hypothesis is updated as more evidence becomes available.

Acceptance Strategy

Importance

Bid Rankings / Threshold

- MAX for optimality
- MIN for backup