

Otuekong Shedrack

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Career Objectives

Hard-working student studying Business Management and Computer Information Technology. Strength in negotiating, planning, and analyzing; possesses deep knowledge of programming languages like SQL, JavaScript, Java, and HTML. Seeking to leverage these skills into an experience building internship

Education

Languages: English, Efik, Ibibio

Major: Business Management | Minor: Computer Info. Technology
Brigham Young University-Idaho

Graduation: Dec. 2021

GPA: 3.92

Current Course work: Object Oriented programming; Java programming; Micro and Macro Economics; Finance

Skills: JavaScript, Java, HTML, SQL, Excel, marketing, leadership, time management, problem solving, handling pressure.

Work Experience

Merchandising Operations Analyst Intern

Jun 2020 – Aug 2020

Walmart Inc

Bentonville, AR

- Worked alongside Walmart's computing and electronics team to negotiate buying plans, inventory procurement, and product assortment with Intel, Microsoft, Apple, HP, Samsung and Intel counterparts. During his period, our team ran more than 500 sales comp WTD for more than 12 weeks.
- Assigned to a team responsible for analyzing Walmart electronics finances and making relevant recommendations to leadership.
- Developed a process that will be used by Google, Microsoft and Intel when they are seeking to launch new electronics items at Walmart.
- Responsible for analyzing the relationship between ratings/reviews and item performance for Walmart's eCommerce. My findings were used by Walmart's electronics EVP during the annual suppliers meeting.

Small Business Consultant Intern

Feb-March 2020

RBDC (Rexburg Business Research and Development Center)

Rexburg, Idaho

- Worked with a group of 4 students to consult for a struggling small business in the Rexburg area. We recommended 4 solutions to help the client maximize profit and increase revenue
- We were charged with the responsibility of identifying and analyzing prices of similar products in the Rexburg area. At the end of the project, we gave the client a price comparison chart to help her make competitive pricing decisions.
- We used a budget of \$2000 to create a spending plan for the client. As a result, she was able stay within budget and avoid unnecessary spending.

Inventory Specialist Intern

July-September 2019

Polaris Inc.

Rosseau, Minnesota

- Charged with the responsibility of collecting, recording, and processing of company's inventory. During my stay in this position, inventory theft was reduced by 10 percent.
- Responsible for training new additions to the company's team: Under my direct supervision, 5 new team members were efficiently and diligently trained. These new members were able to efficiently carry on responsibilities after my departure.

CEO/Owner

Dec 2016 – Sept 2018

Otu Painting Venture

Uyo, Nigeria

- Started a building painting company with \$4000 and grew this company by 20 percent in the first year of operation
- Hired, trained and directed a team of 10 people. Together, we built a competitive painting company in only two years.

Volunteer Experience

Starting and Growing My Business Workshop Co-Facilitator

Feb. 2014- Oct. 2014

LDS church Self-reliance Services

Nigeria | Ghana

- Teaching petty-trading business skills to poor petty-traders in West Africa. As a result of this workshop, 10 participants were able to identify resources and eventually start their own businesses. Other participants were placed on jobs to enable them gain more small-business skills.

Missionary

Oct 2014-Oct 2016

The Church of Jesus Christ of latter-day Saints

Benin-City, Nigeria

- Teach individuals and families a gospel message on unity, love and devotion for God, family, and country