

# What is Trust ?



Trust is a process (e.g., mental, physiological, cognitive, and behavioral) through which an agent (e.g., *human, machine, organization, or collective*) evaluates another system and regulates how to interact with it in order to achieve a goal (e.g., safety, efficiency, reliability, collaboration).

Aspect	Human Trust	General Trust	Human Trust in AI
Process	Mental, physiological (e.g., emotions, intuition, bodily reactions)	Information-processing and behavioral (e.g., reasoning, decision-making, observable actions)	Mental, physiological, and cognitive processes influenced by AI interaction
Agent (who trusts?)	Human individual	Generic agent (e.g., human, machine, organization, collective, institution, country, humanity)	Human (individual or collective) interacting with AI
Target (trusted entity)	Another system (human or machine)	Another system of any type	AI system, class of AI systems, or AI-embedded systems
Goal	Regulate interaction for safety, comfort, or satisfaction	Regulate interaction to achieve desired outcomes (e.g., reliability, efficiency, collaboration)	Regulate interaction with AI for fairness, reliability, transparency, and beneficial outcomes

# Trust

---

**Trust** is generally regarded as a **mental** (cognitif) and **physiological process** mechanism

- **Reducing uncertainty** means **increasing** the probability of a successful (e.g., safe, pleasant, satisfactory) interaction with entities in the environment.
- Trust has been evolutionarily beneficial for humans/Be a prerequisite for any social interaction

**Trust in technology** → **Trust in AI**

- **Use & Adoption (~AI that respects ethical principles** (absence of discriminatory bias, explainability, robustness, respect for privacy, etc.).
- human autonomy, the right or the power to have control of own decision and choices, is one of the most common principles of ethical AI
- When **AI fails**, it can be due to:
  - Bias in algorithms** (quality of the data used),
  - Discriminatory outcomes** (e.g., COMPAS system used to aid judges: unfairly biased against African- Americans **[\*]**),
  - Unexpressed terms/assumptions => introduce bias.**

# Trust

---

- **HCI:** Human Computer Interaction: (The design + Psychological) → Impact users' trust perception in AI system and their use behavior
- Such systems should be based on **solid engineering principles**, such as ***designing for failure, having failsafe measures, explicit maintenance protocols, redundancy, and design process transparency***

# Trust

---



There is a **lack of consensus** in  
on understanding the nature of ***trust***

**Trust is a multidisciplinary research topic**

(AI, Human-Computer Interaction, Computer Science, Sociology, Philosophy, Psychology,  
Marketing, Software Engineering, Information Systems, Medicine, Political Science,  
Economics, and Organizational Science).

# Trust

Table 1 Select definitions of trust from different domains

Study	Definition	Object of trust
Glikson and Woolley (2020)	tendency to take a meaningful risk while believing in a high chance of positive outcome	Artificial intelligence (virtual agents and robots)
Jacovi et al. (2021)	directional transaction between two parties: if A believes that B will act in A's best interest, and accepts vulnerability to B's actions, then A trusts B. Interpersonal trust. Human-AI trust. If H (human) perceives that M (AI model) is trustworthy to contract C, and accepts vulnerability to M's actions, then H trusts M contractually to C	Humans, Artificial intelligence (virtual agents and robots)
Gillath et al. (2021)	affective route to boost trust is defined as an increase in the faith in the trustworthy intentions of others, or the confidence people place in others based on how they feel about them	Artificial intelligence
Kożuch and Sienkiewicz-Małýjurek (2022)	social capital based on mutual relations between people and organizations, increasing reciprocity and commitment	Public safety networks
Mayer et al. (1995)	willingness of a party to be vulnerable to the actions of another party based on the expectation that the other will perform a particular action important to the trustor, irrespective of the ability to monitor or control that other party	Organizational settings
Wan et al. (2022)	subjective willingness and strength of both parties to implement an agreement	Blockchain
Rousseau et al. (1998)	psychological state comprising the intention to accept vulnerability based upon positive expectations of the intentions or behavior of another	Organizational settings
Sabel (1993)	mutual confidence that no party involved in an exchange will exploit the other's vulnerability	Economy
Boon and Holmes (1991)	state involving confident positive expectations about another's motives with respect to oneself in situations entailing risk	Social relations
Gefen et al. (2003)	set of specific beliefs that deal with integrity, benevolence, ability, and predictability	E-commerce settings

# Evolution Of Trust



PHASE 1

**TRIBAL TRUST**



PHASE 2

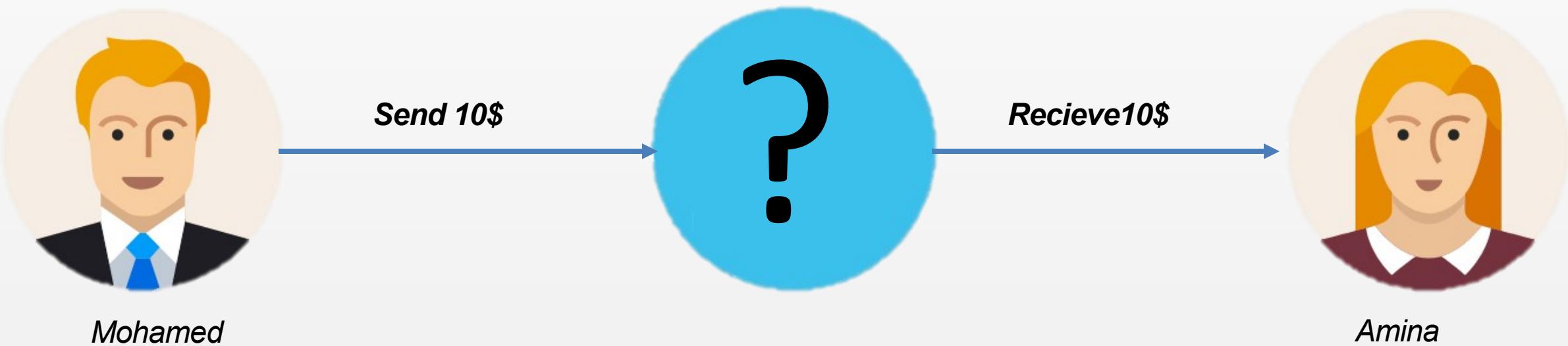
**INSTITUTIONAL TRUST**



PHASE 3

**DISTRIBUTED TRUST**

# Evolution Of Trust



# Evolution Of Trust

---



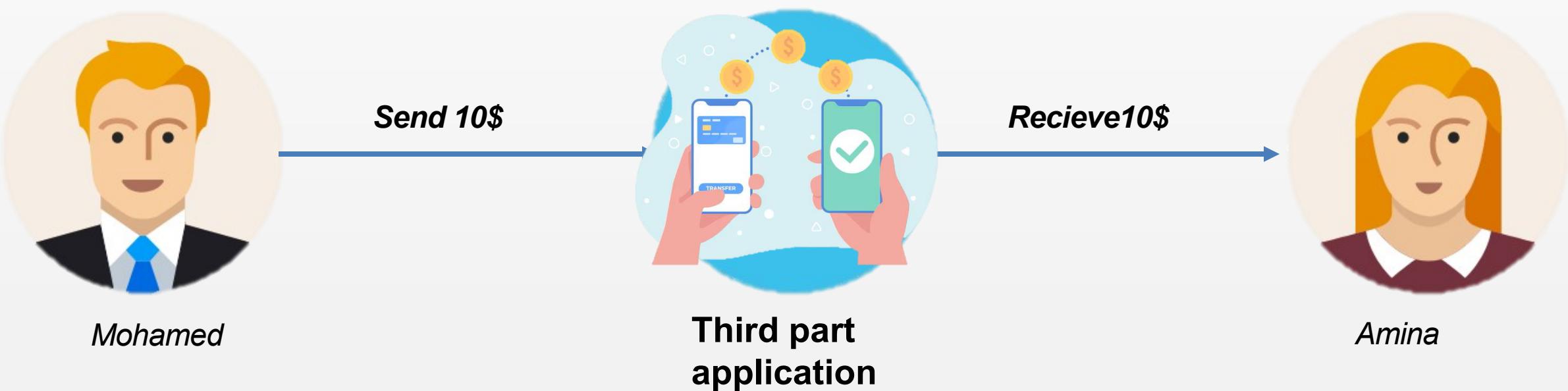
# Evolution Of Trust

---



# Evolution Of Trust

---



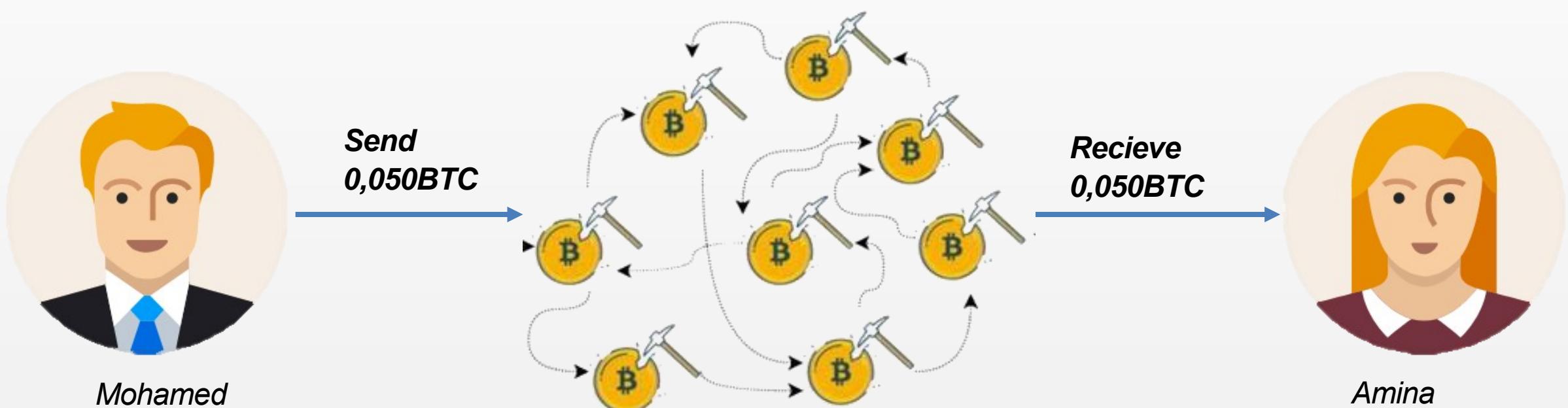
## ***Two Problems :***

- How to create a unique identifier **without** a central authority?
- How can I be sure that transactions **were** legitimately issued from an account?

# Evolution Of Trust

---

Human success is based on flexible cooperation in large numbers. This requires **trust**



# The main idea: Distribution and Replication

---

## Distributed Ledger Technology (DLT)

