Bogdan Ouatu

Python Performance & ML Systems Consultant

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SUMMARY

I help teams make Python and ML systems 3–10x faster and up to 30% more cost-efficient. Typical results include lower p99 latency, reduced cloud spend, and more reliable ML deployments. I cofounded and scaled a video platform to 60k+ users on a low-latency GCP/Kubernetes stack; I have deep expertise in performance profiling, model serving optimization, and system reliability engineering.

SELECTED RESULTS

- Scaled Platform to 60k+ Users: Architected and led the engineering for Verbalate's low-latency cloud infrastructure on GCP/Kubernetes.
- ~\\$120M/yr Revenue Line Impact: Deployed Adore Me's first ML recommender, now driving 15–20% of recommendations.
- +\$9M/yr Marketing Spend Enabled: Co-built an influencer marketing platform that scaled marketing efforts with zero increase in customer acquisition cost (CAC).

EXPERIENCE

Co-founder & CTO — Verbalate

Jul 2023 - Present

- Scaled the platform to 60k+ users by leading product and engineering, focusing on a highly available and cost-effective GCP/Kubernetes architecture.
- Delivered production-grade ML systems (diarization, lip-sync, TTS) used in thousands of daily media processing jobs.
- Shipped a collaborative dubbing editor (React) and a retry-safe billing and metering pipeline (Stripe).

ML & Systems Engineer — Independent Consultant

Jan 2019 - Jul 2023

- Turnaround Project: Delivered a real-time production speech system on NVIDIA Jetson in under three weeks for a project that had been stalled for six months.
- Award-Winning Innovation: Won a special prize from Google for a real-time money transfer PoC at the Central Europe Open Banking competition.
- **Finance Systems:** Built a backtesting and options pricing platform that enabled the client to validate and commit to their core investment strategy.

Machine Learning Engineer & Full-stack Developer — Adore Me

2020 - Aug 2022

- Optimized and deployed the company's first ML recommender, successfully serving a \sim \$120M/year business line.
- Built an aspect-based sentiment analysis pipeline and BI app that directly reshaped the product roadmaps of three teams.

• Automated the sourcing of 100,000 marketing prospects in one year by building an integration with Instagram before official API support.

CONSULTING SERVICES

Python Performance & Cost Optimization

System Profiling (py-spy, Scalene); Latency Reduction (p95/p99); Cloud Cost Analysis (GCP/AWS); Database Query Tuning

Systems Architecture & Reliability

Cloud-Native Design (GCP, AWS); Observability (OpenTelemetry, MLops); Incident Forensics

ML Systems Engineering

Production Model Serving (FastAPI, PyTorch); RAG & Recommender Systems; GPU Pipeline Optimization

Python & Rust Integration

Accelerating critical code with Rust (PyO3); 10-100x speed improvements

EDUCATION

• University of Bucharest — MSc, Artificial Intelligence	2022
• Alexandru Ioan Cuza University — BSc, Computer Science	2019
AWARDS & RECOGNITION	
• 1st place at Quant Challenge — London Stock Exchange Group	2021
• Winner at Open Banking Hackathon — Google Cloud	2020