







ROSELINE K. OUNAH NAIROBI. KENYA • 254728985173 OUNAHKHALAYI21@GMAIL.COM

HTTPS://WWW.LINKEDIN.COM/IN/ROSELINE-OUNAH-601781248/

CYBERSECURITY THREAT MANAGEMENT | NETWORK DEFENSE | CLOUD SECURITY/LEADERSHIP

#### CAREER HIGHLIGHTS

Cloud Security Architecture Excellence: Developed and evaluated cloud security architecture for cloud systems at Cybersafe Foundation. Implemented effective AWS and Azure IAM access control, encrypting data at rest and in transit, and designed security breach incident response plans.

Innovative Sales Strategy Leadership: Spearheaded the design, development, and implementation of innovative marketing plans and strategies at Ryantel Systems Limited. Achieved a remarkable 30% increase in sales for company products and services, contributing to revenue growth and market competitiveness.

Criminology Lectureship Impact: As a Criminology, IR, and Security Studies Lecturer at ICS College of East Africa, developed comprehensive lecture content and enhanced curriculum to align with industry best practices. We achieved a 20% improvement in student engagement and a 15% increase in student satisfaction with the learning experience.

#### INDUSTRY EXPERIENCE AND TRAINING

#### **Leadway Technologies**

January 2024- Date

Establishes productive, professional relationships with key personnel in assigned client accounts.

Coordinates the involvement of company personnel, including support, service, and

Management resources, to meet client performance objectives and clients' expectations.

Meets assigned targets for profitable sales volume and strategic objectives in assigned client accounts.

Proactively leads a joint client planning process that develops mutual performance objectives, financial targets, and critical milestones associated with a productive client relationship.

Proactively assesses, clarifies, and validates client needs on an ongoing basis and works closely with the management to fulfill those needs by expanding the company portfolio.

Sells through partner organizations to end users in coordination with partner sales resources.

Leads solution development efforts that best address end-user needs, while coordinating the involvement of all necessary company personnel.

Ensures partner compliance with customer and vendor agreements.

Drives adoption of company programs among clients'

Proactively recruits new qualifying clients, enabling them through vendors' products and incentives

## Cybersafe Foundation, Cloud Security Intern

March 2023- Nov 2023

Cloud Security Implementation: Executed hands-on tasks in cloud security, including assessing risks, managing identity, and implementing access controls in AWS and Azure. Successfully protected data at rest and in transit through encryption, showcasing proficiency in safeguarding sensitive information.

Security Monitoring and Incident Response: Developed and enhanced security monitoring capabilities for cloud resources, leading to improved incident response. Implemented a security breach incident response plan, demonstrating the ability to respond effectively to security incidents in cloud environments.

Documentation and Reporting: Produced technical project documentation and reports, encompassing Azure and AWS configurations, policies, and migration plans. This documentation contributed to effective communication within cross-functional teams and

# ICS College of East Africa, Criminology, IR & Security Studies Lecturer Aug 2022- May 2023

Curriculum Development: Designed and delivered specialized lecture content aligned with adherence to cloud regulations and compliance standards. industry best practices in criminology, incident response, criminal justice, and security.

Developed cutting-edge course material and curricula, resulting in a 20% improvement in student engagement.

Student Engagement and Problem-Solving: Actively engaged with students, addressing learning challenges, and fostering an environment conducive to critical thinking and problem-solving. Achieved a 15% increase in student satisfaction with the learning experience.

### Ryantel Systems Limited from February 2022- August 2022 IT

#### Sales & Marketing Specialist/Assistant Web Developer

Sales Strategy Enhancement: Spearheaded the design, development, and implementation of innovative marketing plans and strategies, leading to a remarkable 30% increase in sales. Contributed to revenue growth and market competitiveness.

Business Growth and Technology Integration: Conducted successful market research, customized targeted marketing campaigns, and implemented website development to enhance the company's online presence. Contributed to business growth and alignment with industry advancements.

#### Central Police Station — Nairobi Criminology Intern June 2021-October 2021

Evidence Handling and Analysis: Demonstrated proficiency in handling, researching, and reviewing evidence, showcasing skills vital for meticulous data analysis and assessment in incident response and security analysis.

Communication and Mediation: Successfully mediated disputes, highlighting strong communication and conflict resolution abilities. These skills are valuable for fostering collaboration among crossfunctional teams and addressing security incidents effectively.

## CERTIFICATIONS AND TRAINING

Microsoft Certified Azure Fundamentals (AZ- 900) - 2023 Certificate of Cloud Security Knowledge Foundation (CCSK) AWS Cloud Essentials/Practitioner

**AWS Cloud Security Specialty** 

Cisco Certified Network Devices and Initial Configuration Cisco Certified Network Defense, Firewalls, & Cloud Security Cloud Security Architecture.

Cisco Certified Endpoint Security

Cisco Certified Cyber Threat Management - May 10, 2023, Cisco Certified Networking Basics - April 2, 2023

Cisco Certified Introduction to Cybersecurity Cisco Certified Cybersecurity Awareness Training

Windows Operating System (CyberGirls Fellowship) Identity & Access Management (ISACA Certified)

#### VOLUNTEERISM

THE NATIONAL STUDENTS' CAUCUS Sept 2019- Present

#### CIVILIAN EDUCATION

Bachelor's Degree in Criminology, Criminal Justice, and Public Safety

Karatina University August 2017 – December 2021

#### **TECHNICAL SKILLS**

Network Security Endpoint Security

Security Incidence and Event Monitoring (SIEM) Team player

Attention to detail Interpersonal skills

Good communication skills Zero Trust Implementation Virtual Private Networks (VPN) Cloud Governance

Cloud Compliance Data Confidentiality

Cloud Spend Optimization Remediation Strategies Centralized User Management Principle of Least Privilege CloudTrail Monitoring CloudWatch Alarms

AWS Config Rules Encryption Policies Security Best Practices Vulnerability Mitigation Incident Response Event Monitoring

Risk Mitigation Strategies